Isetan Mitsukoshi Holdings Monthly Sales Report (October 2019)
(Domestic Department Store Business)

November 15, 2019

Isetan Mitsukoshi Ltd. Stores Sales (Tokyo Metropolitan area)

Store	YoY (%)	Total FY2019
Isetan Shinjuku Main store	81.0%	99.7%
Mitsukoshi Nihombashi Main store	75.3%	97.2%
Mitsukoshi Ginza store	81.5%	99.1%
Isetan Tachikawa store	85.5%	98.2%
Isetan Urawa store	81.9%	98.4%

SubTotal (A)	76.0%	99.4%
existing stores total ※	80.0%	98.8%

※excluding Isetan Sagamihara store, Isetan Fuchu store

Domestic Regional Companies Sales

Company	YoY (%)	Total FY2019
Sapporo Marui Mitsukoshi Ltd.	87.4%	100.8%
Hakodate Marui Imai Ltd.	103.0%	108.0%
Sendai Mitsukoshi Ltd.	78.0%	96.1%
Niigata Isetan Mitsukoshi Ltd.	81.0%	97.6%
Shizuoka Isetan Co., Ltd.	86.8%	95.7%
Nagoya Mitsukoshi Ltd.	86.8%	99.8%
Hiroshima Mitsukoshi Ltd.	82.5%	100.8%
Takamatsu Mitsukoshi Ltd.	77.0%	99.6%
Matsuyama Mitsukoshi Ltd.	68.9%	95.6%
Iwataya Mitsukoshi Ltd.	83.5%	96.9%

SubTotal (B)	83.6%	98.4%

Grand Total(A+B)	79.0%	99.1%
existing stores total ※	81.5%	98.7%

※excluding Isetan Sagamihara store, Isetan Fuchu store

Merchandise Category

	Isetan Shinjuku Main store		Mitsukoshi Nihombashi Main store		Mitsukoshi Ginza store		Total of Flagship Stores		Isetan Mitsukoshi Ltd.		Grand Total	
	October	Total FY2019	October	Total FY2019	October	Total FY2019	October	Total FY2019	October	Total FY2019	October	Total FY2019
(Men's clothing)	76.7	101.0	74.5	88.8	87.7	96.9	77.2	98.8	75.8	99.7	77.3	97.8
(Women's clothing)	78.7	95.8	71.2	83.2	84.0	97.5	77.8	93.2	73.6	94.3	76.4	95.0
(Children's clothing)	88.5	95.8	72.1	101.9	97.9	104.0	85.8	99.0	80.8	99.6	80.1	97.0
(Formal wear and bedding)	72.2	79.5	70.6	95.1	78.1	98.5	72.4	85.2	68.3	92.8	70.6	93.9
Sales of apparel	78.1	96.9	72.2	86.9	85.8	98.0	77.8	95.0	74.5	96.2	76.6	95.8
Accessories	73.2	90.9	69.2	113.3	79.3	99.2	73.5	97.0	71.9	99.6	76.0	100.9
Sundry goods	77.0	107.7	57.0	108.9	72.4	100.0	70.5	105.9	68.7	105.6	70.2	105.4
Household	82.1	91.0	88.3	91.1	81.4	92.5	84.8	91.2	79.7	95.1	82.5	93.9
Foods	108.2	108.2	97.0	97.2	99.3	102.7	102.0	102.5	92.2	100.9	94.0	99.1
Restaurants & Cafés	85.3	92.2	80.8	97.7	6.1	6.7	79.8	88.1	69.4	93.4	75.8	94.0
Service	89.5	88.4	98.3	96.2	87.2	99.0	91.6	91.3	82.5	91.7	82.8	91.4
Others	91.9	105.4	82.3	87.2	95.7	96.4	85.5	92.2	84.3	92.1	88.0	93.2
Total	81.0	99.7	75.3	97.2	81.5	99.1	79.5	98.9	76.0	99.4	79.0	99.1
Operating Days	30	213	30	213	30	213	-	-	-	-	—	—

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