Isetan Mitsukoshi Holdings Monthly Sales Flash Report March 2022
Domestic Department Store Business

April 1, 2022

■We have applied revenue recognition standard from FY2021. The disclosure of the Department Store Business sales by store remains on conventional standard.

Isetan Mitsukoshi Ltd. Stores Sales
(Tokyo Metropolitan Area)

Isetan Mitsukoshi	YoY (%)	Total Apr to Mar
Isetan Shinjuku Main Store	116.2%	126.6%
Mitsukoshi Nihombashi Main Store	108.4%	120.1%
Mitsukoshi Ginza Store	120.4%	127.6%
Isetan Tachikawa Store	97.0%	104.2%
Isetan Urawa Store	108.8%	117.8%

	YoY (%)	Total Apr to Mar
Sub Total (Isetan Mitsukoshi) (A)	113.0%	122.7%

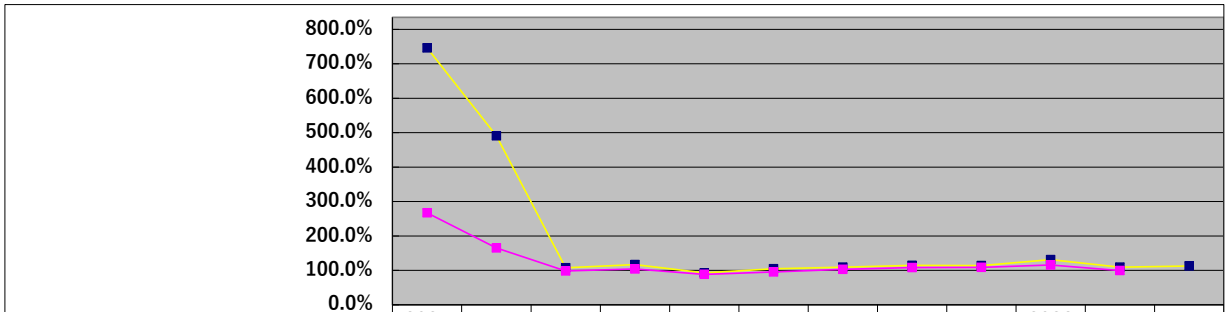
Domestic Regional Companies Sales

Regional Companies	YoY (%)	Total Apr to Mar
Sapporo Marui Mitsukoshi Ltd.	101.9%	106.9%
Hakodate Marui Imai Ltd.	87.3%	97.7%
Sendai Mitsukoshi Ltd.	102.3%	105.0%
Niigata Isetan Mitsukoshi Ltd.	102.4%	109.3%
Shizuoka Isetan Ltd.	101.9%	106.8%
Nagoya Mitsukoshi Ltd.	99.9%	106.6%
Hiroshima Mitsukoshi Ltd.	95.3%	95.6%
Takamatsu Mitsukoshi Ltd.	101.3%	112.4%
Matsuyama Mitsukoshi Ltd.	138.7%	82.8%
Iwataya Mitsukoshi Ltd.	105.4%	113.7%

	YoY (%)	Total Apr to Mar
Sub Total (Regional Store) (B)	102.5%	108.1%

	YoY (%)	Total Apr to Mar
Sub Total (Isetan Mitsukoshi Group) (A+B)	108.3%	116.1%

Monthly sales change for the past one year (year on year)
[Isetan Mitsukoshi Ltd. (Tokyo Metropolitan Area) ・national department stores average]



	2021 Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	2022 Jan	Feb	Mar
Isetan Mitsukoshi Ltd.	746.3%	490.9%	107.3%	116.6%	92.8%	104.7%	109.5%	114.5%	114.0%	131.2%	109.0%	113.0%
national department stores ave.	267.0%	165.2%	98.4%	104.2%	88.3%	95.7%	102.9%	108.1%	108.8%	115.6%	99.3%	

■Both sales and customer numbers for the Group as a whole grew from the previous year in February, partly due to the impact of the lifting of pre-emergency measures nationwide. Total store sales at Isetan Mitsukoshi Group Stores were up for the sixth consecutive month, and Isetan Mitsukoshi total sales in the Tokyo metropolitan area were up YoY for the seventh consecutive month.

■At the Isetan Shinjuku Main Store and the Mitsukoshi Nihombashi Main Store, customers continue to be highly motivated to purchase luxury brands and other high-value-added products. In addition to watches and jewelry, sales of handbags and women's shoes were also robust, centered on new spring and summer collection, against the backdrop of a recovery in occasion and ceremony needs and other factors.

■Tax-free sales were higher than the previous year at Isetan Mitsukoshi (5 Tokyo metropolitan area stores) total and at Isetan Mitsukoshi Group Stores (domestic department stores) total.

【Contact】
Corporate Communication and IR Division, General Affairs Department, Isetan Mitsukoshi Holdings Ltd.
E-mail:support_sh@imhds.co.jp