Isetan Mitsukoshi Holdings Ltd, Sales of Department Store Business Report November 2016

15-Dec-16

Sales of each stores(Isetan Mitsukoshi Ltd.)

(Thousands of yen)	Isetan Shinjuku Main store				Mitsukoshi Nihombashi Main store				Mitsukoshi Ginza store				Total of Flagship Stores			
Merchandise Category	November	YoY (%)	Total April to November	YoY (%)	November	YoY (%)	Total April to November	YoY (%)	November	YoY (%)	Total April to November	YoY (%)	November	YoY (%)	Total April to November	YoY (%)
(Men's clothing)	4,010,021	96.9	28,663,497	95.5	1,253,587	106.6	7,806,180	103.9	443,941	94.5	3,184,954	85.5	5,707,549	98.7	39,654,631	96.1
(Women's clothing)	4,942,989	100.4	36,478,940	96.0	2,863,652	98.9	20,206,587	97.2	1,175,766	93.7	8,778,995	87.8	8,982,407	99.0	65,464,522	95.2
(Children's clothing)	520,894	102.5	3,911,504	103.0	244,522	104.9	1,994,479	100.6	107,338	90.8	1,139,154	98.3	872,754	101.6	7,045,137	101.5
(Formal wear and bedding)	602,031	109.7	4,191,747	98.5	190,054	99.3	1,539,611	93.6	74,468	99.1	590,045	120.2	866,553	106.3	6,321,403	98.9
Sales of apparel	10,075,935	99.6	73,245,688	96.3	4,551,815	101.2	31,546,857	98.8	1,801,513	93.9	13,693,148	89.1	16,429,263	99.4	118,485,693	96.0
Accessories	2,792,135	90.8	23,017,793	94.4	1,125,107	102.1	8,683,017	100.5	953,258	87.7	7,886,477	84.4	4,870,500	92.5	39,587,287	93.4
Sundry goods	4,248,144	101.6	31,879,641	96.7	2,444,056	95.1	19,850,171	99.3	2,064,983	94.8	16,293,183	96.1	8,757,183	101.4	68,022,995	97.3
Household	997,075	92.9	7,278,276	92.2	790,964	93.3	6,185,623	88.8	155,013	98.8	1,277,426	82.1	1,943,052	93.5	14,741,325	89.8
Foods	4,170,865	100.1	23,756,189	100.7	6,386,150	102.7	30,676,133	99.6	1,635,408	99.4	10,417,144	99.3	12,192,423	101.4	64,849,466	100.0
Restaurants & Cafés	428,624	94.9	3,492,229	97.0	168,431	90.9	1,534,256	96.0	44,337	99.5	341,360	80.9	641,392	94.1	5,367,845	95.5
Service	370,243	91.2	2,547,143	106.7	128,422	94.2	888,224	41.9	38,717	132.1	212,582	125.9	537,382	94.0	3,647,949	78.1
Others	416,059	105.0	2,914,210	108.2	1,191,313	101.3	7,198,009	103.3	121,003	90.1	748,857	97.5	1,728,375	86.5	10,861,076	104.2
Total	23,499,080	98.5	168,131,169	96.9	16,786,258	100.3	106,562,290	97.8	6,814,232	94.7	50,870,177	92.4	47,099,570	98.5	325,563,636	96.4
Operating Days	30	0	241	-1	30	0	242	0	30	0	241	-1	—	—	—	—

(Thousands of yen)	Total of Isetan Mitsukoshi Ltd, branch stores			
Merchandise Category	November	YoY (%)	Total April to November	YoY (%)
(Men's clothing)	1,102,303	94.4	6,789,604	91.8
(Women's clothing)	2,605,185	98.3	19,538,119	92.9
(Children's clothing)	324,305	96.0	2,689,993	93.5
(Formal wear and bedding)	515,501	102.4	3,910,518	95.7
Sales of apparel	4,547,294	97.6	32,928,234	93.0
Accessories	1,296,193	93.7	10,659,100	93.8
Sundry goods	1,611,017	96.2	12,411,663	98.7
Household	375,606	86.0	2,937,154	88.4
Foods	4,638,758	93.2	26,555,546	90.7
Restaurants & Cafés	505,680	92.5	4,086,762	95.2
Service	195,158	84.0	1,184,357	92.0
Others	106,900	87.1	632,079	75.1
Total	13,276,606	94.6	91,394,895	92.9

(Thousands of yen)	Total of Isetan Mitsukoshi Ltd,			
Merchandise Category	November	YoY (%)	Total April to November	YoY (%)
(Men's clothing)	6,809,852	98.0	46,444,232	95.5
(Women's clothing)	11,587,591	98.8	85,002,636	94.6
(Children's clothing)	1,197,059	100.0	9,735,129	99.2
(Formal wear and bedding)	1,382,053	104.8	10,231,921	97.6
Sales of apparel	20,976,555	99.0	151,413,918	95.4
Accessories	6,166,693	92.7	50,246,381	93.5
Sundry goods	10,368,200	100.5	80,434,653	97.9
Household	2,318,658	92.2	17,678,484	89.6
Foods	16,831,185	99.0	91,405,016	97.1
Restaurants & Cafés	1,147,073	93.4	9,454,606	95.4
Service	732,539	91.1	4,832,308	81.1
Others	1,835,272	86.6	11,493,163	99.4
Total	60,376,175	97.7	416,958,529	95.6

Details of branche stores	Isetan Tachikawa store		Isetan Matsudo store		Isetan Urawa store		Isetan Sagamihara store		Isetan Fuchu store		Mitsukoshi Chiba store	
(Thousands of yen)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)
November	3,284,142	96.9	1,743,673	96.1	3,703,389	95.9	1,907,620	90.0	1,462,646	86.9	1,175,136	100.7
Total April to November	22,713,509	94.7	11,685,205	93.9	25,763,518	96.6	13,192,159	88.8	10,200,745	83.6	7,839,759	95.4
Operating Days	30	0	30	0	30	0	30	0	30	0	30	0

Sales of each stores(regional department store subsidiaries)

(Thousands of yen)	Sapporo Marui Mitsukoshi		Hakodate Maruiimai		Sendai Mituskoshi		Nigata Isetan Mitsukoshi		Shizuoka Isetan		Nagoya Mitsukoshi		Hiroshima Mitsukoshi		Takamatsu Mitsukoshi		Matsuyama Mitsukoshi		Iwataya Mitsukoshi		Sub Total	
	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)
November	5,588,990	100.4	686,510	95.3	2,909,620	95.5	4,064,504	98.6	1,689,475	98.5	5,851,122	97.4	1,417,584	104.5	2,069,047	101.1	1,373,260	92.2	10,584,652	98.8	36,234,765	98.5
Total April to November	39,776,980	99.6	5,105,456	95.5	21,236,690	94.6	29,175,820	99.3	12,248,319	97.8	42,570,567	94.3	10,159,048	100.4	14,533,595	98.7	9,246,652	96.2	73,091,326	97.3	257,144,453	97.3

Grand Total

(Thousands of yen)		
	Sales	YoY (%)
November	96,610,940	98.0
Total April to November	674,102,983	96.2

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