Isetan Mitsukoshi Holdings Monthly Sales Report (March 2021)
(Domestic Department Store Business)

April 15, 2021

Isetan Mitsukoshi Ltd. Stores Sales (Tokyo Metropolitan area)

Store	YoY (%)	Total FY2020
Isetan Shinjuku Main store	128.1%	75.5%
Mitsukoshi Nihombashi Main store	113.0%	76.2%
Mitsukoshi Ginza store	133.9%	53.5%
Isetan Tachikawa store	120.1%	75.4%
Isetan Urawa store	117.9%	77.6%

	YoY (%)	Total FY2020
Sub Total (Isetan Mitsukoshi) (A)	**123.6%**	**70.1%**
existing stores total ※ (B)	**125.1%**	**72.6%**

※excluding Isetan Sagamihara Store and Isetan Fuchu Store and Mitsukoshi Ebisu Store

Domestic Regional Companies Sales

Company	YoY (%)	Total FY2020
Sapporo Marui Mitsukoshi Ltd.	135.9%	71.3%
Hakodate Marui Imai Ltd.	132.7%	80.1%
Sendai Mitsukoshi Ltd.	102.9%	80.6%
Niigata Isetan Mitsukoshi Ltd.	88.9%	73.3%
Shizuoka Isetan Co., Ltd.	106.4%	81.6%
Nagoya Mitsukoshi Ltd.	109.8%	81.0%
Hiroshima Mitsukoshi Ltd.	103.6%	84.7%
Takamatsu Mitsukoshi Ltd.	132.0%	84.9%
Matsuyama Mitsukoshi Ltd.	47.6%	51.5%
Iwataya Mitsukoshi Ltd.	124.6%	78.8%

	YoY (%)	Total FY2020
Sub Total (Regional Store) (C)	**113.1%**	**77.3%**
existing stores total ※ (D)	**119.8%**	**80.3%**

	YoY (%)	Total FY2020
Sub Total (Isetan Mitsukoshi) (A+C)	**119.1%**	**72.9%**
existing stores total ※ (B+D)	**122.9%**	**75.6%**

※excluding Isetan Sagamihara Store , Isetan Fuchu Store , Mitsukoshi Ebisu Store and Niigata Mitsukoshi Store

Merchandise Category

	Isetan Shinjuku Main store		Mitsukoshi Nihombashi Main store		Mitsukoshi Ginza store		Total of Flagship Stores		Isetan Mitsukoshi Ltd.		Grand Total	
	March	Total FY2020	March	Total FY2020	March	Total FY2020	March	Total FY2020	March	Total FY2020	March	Total FY2020
(Men's clothing)	123.9	68.0	127.2	61.4	119.4	51.1	123.9	65.7	123.5	64.7	115.9	65.8
(Women's clothing)	137.7	65.3	130.0	64.2	152.9	52.7	138.2	63.2	135.5	60.7	130.2	64.7
(Children's clothing)	98.8	71.7	87.4	87.4	137.5	39.6	91.7	73.2	93.3	71.8	95.4	74.6
(Formal wear and bedding)	112.1	73.2	177.7	59.8	47.5	44.2	118.8	66.8	116.4	66.1	117.2	70.8
Sales of apparel	126.3	67.1	105.1	66.8	138.4	50.9	121.1	65.0	120.5	63.2	118.2	66.1
Accessories	148.2	72.3	151.9	79.9	155.9	55.8	150.4	70.4	144.9	69.3	138.5	72.9
Sundry goods	125.7	78.3	139.9	76.1	143.6	44.2	131.7	69.6	131.2	69.2	123.8	72.1
Household	158.6	85.4	143.0	72.0	141.3	64.2	151.8	77.9	150.7	73.7	125.7	74.8
Foods	124.6	95.6	97.7	85.6	113.4	68.4	113.8	87.0	114.2	83.0	111.5	83.3
Restaurants & Cafés	117.8	52.6	125.8	48.6	141.6	60.1	119.2	51.8	118.3	49.8	118.4	52.1
Service	112.5	80.6	100.7	31.9	127.2	63.1	112.3	66.7	114.1	65.9	113.0	67.9
Others	78.0	88.4	76.1	75.1	97.5	69.8	78.5	77.9	78.5	77.5	84.8	81.4
Total	128.1	75.5	113.0	76.2	133.9	53.5	124.3	72.0	123.6	70.1	119.1	72.9
Operating Days	31	310	31	310	31	310	—	—		—	—	—

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