

Isetan Mitsukoshi Holdings Monthly Sales Flash Report August 2025

Domestic Department Store Business



September 1st, 2025

■ We have applied revenue recognition standard from FY2021. The disclosure of the Department Store Business sales by store remains on conventional standard.

Isetan Mitsukoshi Ltd. Stores Sales (Tokyo Metropolitan Area)		
Isetan Mitsukoshi	YoY (%)	Total Apr to Aug
Isetan Shinjuku Main Store	92.1%	93.7%
Mitsukoshi Nihombashi Main Store	109.2%	101.5%
Mitsukoshi Ginza Store	108.2%	97.2%
Isetan Tachikawa Store	101.8%	98.1%
Isetan Urawa Store	104.8%	97.6%



	YoY (%)	Total Apr to Aug
Sub Total (Isetan Mitsukoshi) (A)	99.1%	96.3%

* There is a monthly difference in the invitational event for valued customers at Isetan Shinjuku Main Store (August 30th to September 1st of the previous year: August actual results of approximately 4.2 billion yen, but this year it will be held from September 5th to September 7th).

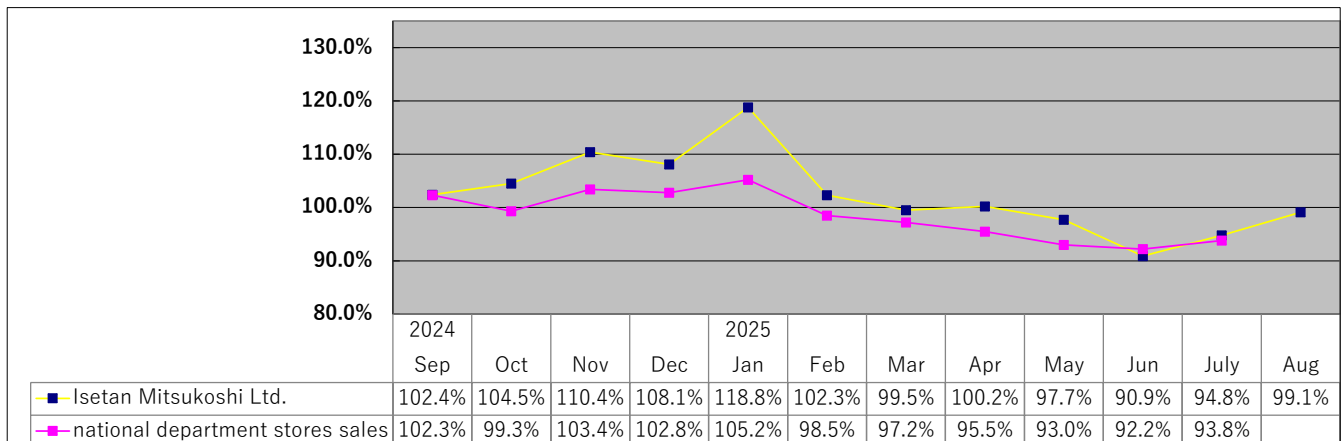
Domestic Regional Companies Sales		
Regional Companies	YoY (%)	Total Apr to Aug
Sapporo Marui Mitsukoshi Ltd.	99.7%	95.5%
Hakodate Marui Imai Ltd.	93.1%	88.9%
Sendai Mitsukoshi Ltd.	102.8%	95.9%
Niigata Isetan Mitsukoshi Ltd.	103.0%	100.1%
Shizuoka Isetan Ltd.	109.2%	96.1%
Nagoya Mitsukoshi Ltd.	98.2%	94.9%
Hiroshima Mitsukoshi Ltd.	90.9%	90.1%
Takamatsu Mitsukoshi Ltd.	105.0%	97.0%
Matsuyama Mitsukoshi Ltd.	96.1%	89.2%
Iwataya Mitsukoshi Ltd.	109.9%	94.5%



	YoY (%)	Total Apr to Aug
Sub Total (Regional Store) (B)	103.8%	95.3%

	YoY (%)	Total Apr to Aug
Sub Total (Isetan Mitsukoshi Group) (A+B)	100.7%	95.9%

Monthly sales change for the past one year (year on year) [Isetan Mitsukoshi Ltd. (Tokyo Metropolitan Area) · national department stores sales]



■ Sales compared to the previous year were 99.1% for Isetan Mitsukoshi Ltd. in total and 100.7% for domestic department stores as a whole.

Excluding the impact of the change in the date of the invitational event for valued customers at Isetan Shinjuku Main Store, the actual year-on-year comparison (compared to the period prior to the event in the previous year) was 106.0% for Isetan Shinjuku Main Store, 106.5% for Isetan Mitsukoshi Ltd. in total, and 104.9% for all domestic department stores in total.

* The Isetan Shinjuku Main Store customer invitation event is scheduled to be held from September 5th to 7th, 2025. In 2024, it was held from August 30th to September 1st.

■ Identified customer sales, which are the core of our sales, have been strong. Our proposals to customers who are connected by digital and power of people to have evolved and continue to receive strong support.

Although their share of overall sales is relatively low, overseas customer sales are also recovering smoothly.

■ We are working on projects for communities with strong interests, such as "Disney THE MARKET 2025 in Mitsukoshi Nihombashi Main Store" and "SHINJUKU ART WEEK BLUE LOCK × ISETAN". The highly sensitive and sophisticated and high-quality proposals have been well received, attracting many customers to the store and becoming an opportunity for differentiation.

【Contact】

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