Isetan Mitsukoshi Holdings Monthly Sales Report (September 2020)
(Domestic Department Store Business)

October 15, 2020

Isetan Mitsukoshi Ltd. Stores Sales (Tokyo Metropolitan area)

Store	YoY (%)	Total FY2020
Isetan Shinjuku Main store	66.9%	57,6%
Mitsukoshi Nihombashi Main store	64.9%	58.3%
Mitsukoshi Ginza store	52.2%	36.5%
Isetan Tachikawa store	76.5%	61.0%
Isetan Urawa store	73.8%	62.5%

	YoY (%)	Total FY2020
Sub Total (Isetan Mitsukoshi) (A)	**58.9%**	**51.4%**
existing stores total ※ (B)	**65.3%**	**55.0%**

※excluding Isetan Sagamihara Store and Isetan Fuchu Store

Domestic Regional Companies Sales

Company	YoY (%)	Total FY2020
Sapporo Marui Mitsukoshi Ltd.	68.7%	58.7%
Hakodate Marui Imai Ltd.	67.8%	69.8%
Sendai Mitsukoshi Ltd.	75.1%	70.2%
Niigata Isetan Mitsukoshi Ltd.	66.2%	63.5%
Shizuoka Isetan Co., Ltd.	70.9%	69.9%
Nagoya Mitsukoshi Ltd.	76.6%	69.7%
Hiroshima Mitsukoshi Ltd.	81.4%	74.8%
Takamatsu Mitsukoshi Ltd.	70.1%	67.0%
Matsuyama Mitsukoshi Ltd.	30.6%	56.5%
Iwataya Mitsukoshi Ltd.	65.9%	63.2%

	YoY (%)	Total FY2020
Sub Total (Regional Store) (C)	**68.8%**	**65.0%**
existing stores total ※ (D)	**71.3%**	**67.2%**

	YoY (%)	Total FY2020
Sub Total (Isetan Mitsukoshi) (A+C)	**62.5%**	**56.6%**
existing stores total ※ (B+D)	**67.6%**	**59.8%**

※excluding Isetan Sagamihara Store , Isetan Fuchu Store and Niigata Mitsukoshi Store

Merchandise Category

	Isetan Shinjuku Main store		Mitsukoshi Nihombashi Main store		Mitsukoshi Ginza store		Total of Flagship Stores		Isetan Mitsukoshi Ltd.		Grand Total	
	September	Total FY2020	September	Total FY2020	September	Total FY2020	September	Total FY2020	September	Total FY2020	September	Total FY2020
(Men's clothing)	64.3	50.5	74.6	46.2	47.9	37.5	64.3	48.8	59.1	47.5	63.3	50.6
(Women's clothing)	56.9	45.9	57.0	46.1	54.4	36.9	56.6	44.6	51.1	42.1	55.6	48.1
(Children's clothing)	71.1	57.9	55.2	67.8	69.1	21.7	66.3	54.0	57.3	52.4	63.6	59.0
(Formal wear and bedding)	74.6	59.4	35.3	38.4	57.0	35.5	57.7	50.8	49.5	47.8	51.8	53.8
Sales of apparel	60.9	48.9	57.9	47.9	54.3	35.4	59.6	47.0	53.7	44.9	57.8	49.9
Accessories	62.1	53.6	67.1	57.9	52.3	38.1	61.2	51.0	56.4	49.3	60.2	54.4
Sundry goods	59.6	58.1	53.4	50.8	39.3	27.8	53.7	48.7	52.0	48.2	54.4	52.3
Household	108.5	68.5	69.1	55.9	61.5	49.1	87.6	61.5	70.6	55.3	69.0	59.5
Foods	102.0	83.6	90.6	74.6	78.0	51.9	93.5	74.4	81.9	67.7	83.9	71.5
Restaurants & Cafés	62.4	36.3	63.9	36.0	60.1	37.7	62.7	36.3	50.2	32.9	54.5	36.4
Service	94.7	69.0	35.0	23.6	79.1	48.2	78.3	54.3	71.2	50.4	70.8	53.1
Others	65.1	83.4	81.6	65.5	77.4	55.1	76.3	69.4	75.3	68.4	82.4	74.9
Total	66.9	57.6	64.9	58.3	52.2	36.5	64.0	54.0	58.9	51.4	62.5	56.6
Operating Days	30	129	30	129	30	129	-	-	-	-	—	—

【Contact】
Group Corporate Strategy Office Division Isetan Mitsukoshi Holdings Ltd.
E-mail:support_sh@imhds.co.jp