Isetan Mitsukoshi Holdings Monthly Sales Report July 2022
Domestic Department Store Business

August 15, 2022

■We have applied revenue recognition standard since FY2021. The disclosure of the Department Store Business sales by store remains on conventional standard.

Isetan Mitsukoshi Ltd. Stores Sales (Tokyo Metropolitan area)

Store	YoY (%)	Total FY2022
Isetan Shinjuku Main store	126.7%	136.0%
Mitsukoshi Nihombashi Main store	112.6%	127.9%
Mitsukoshi Ginza store	126.3%	143.8%
Isetan Tachikawa store	106.8%	116.6%
Isetan Urawa store	108.9%	105.1%

	YoY (%)	Total FY2022
Sub Total (Isetan Mitsukoshi) (A)	120.7%	131.4%

Domestic Regional Companies Sales

Company	YoY (%)	Total FY2022
Sapporo Marui Mitsukoshi Ltd.	114.7%	122.9%
Hakodate Marui Imai Ltd.	106.2%	104.9%
Sendai Mitsukoshi Ltd.	106.7%	108.9%
Niigata Isetan Mitsukoshi Ltd.	101.6%	103.3%
Shizuoka Isetan Co., Ltd.	103.7%	103.6%
Nagoya Mitsukoshi Ltd.	97.4%	103.1%
Hiroshima Mitsukoshi Ltd.	101.8%	105.7%
Takamatsu Mitsukoshi Ltd.	87.0%	106.1%
Matsuyama Mitsukoshi Ltd.	105.1%	122.6%
Iwataya Mitsukoshi Ltd.	110.1%	118.8%

	YoY (%)	Total FY2022
Sub Total (Regional Store) (B)	104.7%	111.6%

	YoY (%)	Total FY2022
Sub Total (Isetan Mitsukoshi group) (A+B)	114.2%	123.3%

Merchandise Category

	Isetan Shinjuku Main store		Mitsukoshi Nihombashi Main store		Mitsukoshi Ginza store		Total of Flagship Stores		Isetan Mitsukoshi Ltd.		Grand Total	
	July	Total FY2022	July	Total FY2022	July	Total FY2022	July	Total FY2022	July	Total FY2022	July	Total FY2022
(Men's clothing)	119.6	142.0	120.5	139.1	132.0	170.5	120.4	143.1	120.3	140.3	116.6	133.6
(Women's clothing)	142.6	151.7	126.8	142.4	130.0	151.5	137.6	150.0	134.7	144.9	123.6	132.3
(Children's clothing)	132.0	113.0	114.0	132.9	119.0	140.8	126.6	122.4	121.5	117.8	111.9	109.7
(Formal wear and bedding)	115.7	119.2	136.6	140.5	102.7	116.7	118.0	123.5	114.0	117.5	107.7	108.8
Sales of apparel	131.3	143.9	124.8	139.7	128.6	153.0	129.9	144.0	127.7	139.3	119.9	129.2
Accessories	141.0	154.8	132.2	152.3	150.2	167.9	140.3	156.4	136.8	150.1	128.0	138.9
Sundry goods	133.6	141.0	129.2	151.0	130.4	152.4	132.0	145.2	129.8	141.9	121.8	131.5
Household	97.0	107.3	90.9	120.3	114.1	141.5	95.7	114.7	95.7	113.8	98.9	110.3
Foods	105.0	107.6	98.0	104.4	107.0	115.9	102.2	107.5	101.4	106.5	99.7	105.1
Restaurants & Cafés	144.8	170.4	163.4	169.9	132.4	163.4	148.0	170.2	138.8	158.0	128.1	147.4
Service	245.8	229.0	120.8	158.0	120.6	120.3	214.6	209.8	200.2	194.5	177.9	174.9
Others	81.9	113.3	101.9	104.3	109.5	119.0	97.3	108.2	98.0	109.1	95.4	104.1
Total	126.7	136.0	112.6	127.9	126.3	143.8	122.6	134.8	120.7	131.4	114.2	123.3
Operating Days	31	122	31	122	31	122	—	—		—	—	—

July over view

■Sales were driven mainly by Isetan Mitsukoshi (5 Tokyo metropolitan area stores) due to factors such as a reactionary decline to the previous year's operating conditions and an increase in the number of opportunities to go out, with Isetan Mitsukoshi Group Stores (domestic department stores) total accounting for 114.6% YoY. Especially, Isetan Shinjuku Main Store and Mitsukoshi Nihombashi Main Store exceeded the results in 2019, and the total of Isetan Mitsukoshi (5 Tokyo metropolitan area stores) exceeded the results in 2019 for the first time in 9 months.

■At Isetan Shinjuku Main Store and Mitsukoshi Nihombashi Main Store, there continues to be a high appetite for high valueadded products such as luxury brands, and watches, jewelry, and handbags outperformed 2019 results by double digits. In addition, due to an increase in the number of opportunities to go out and temperature increases caused by the early rainfall, actual demand purchasing of summer apparel (such as one-piece dress, cut and sewn) and fashion goods (umbrellas, parasols and sunglasses) grew significantly.

Current Overview in August

■High value-added products such as jewelry watches, luxury brands, and designer brands continued to drive sales.Therefore cumulative In-store sales up to 14th were 145.2% YoY at Isetan Mitsukoshi (5 Tokyo metropolitan area stores) and 131.8 %YoY at Isetan Mitsukoshi Group Stores (domestic department stores), respectively, exceeding the previous year's results.

【Contact】
Corporate Communication and IR Division, General Affairs Department, Isetan Mitsukoshi Holdings Ltd.

Corporate Communication and IR Division, General Affairs Department, Isetan Mitsukoshi Holdings Ltd.
E-mail:support_sh@imhds.co.jp