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**November 2024 Monthly Sales Summary for fiscal year Sep. 1, 2024 through Aug. 31, 2025 (% YoY)**

■ Japan Eyewear Stores Monthly Sales YoY, Number of Stores (%)

		Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Q1	Q2	Q3	Q4	1st Half	2nd Half	Total
Sales	All Store Sales	24.9	15.0	21.4										20.3				20.3		20.3
	Existing Store Sales	22.7	13.0	18.2										17.9				17.9		17.9
Num. Of Stores	Num. of Stores (month-end)	500	504	508										508				508		508
	Net Increase	5	4	4										13				13		13
	Openings	5	4	4										13				13		13
	Closures	0	0	0										0				0		0

Note 1: The figures above are based on preliminary operating data, and may differ from actual results.

Note 2: Existing store sales data is based on stores operating for at least 12 months as of the end of the month; data from stores that closed during the month are not included.

Note 3: JINS also generates revenue from wholesale, e-commerce, and other operations. Sales growth may thus differ from that reported on the income statement.

■ Topics

In November, the company achieved a 21.4% year-over-year increase in total sales across all eyewear stores in Japan, with a 18.2% increase at existing stores.

In the lens category, sales of premium optional lenses, such as “JINS Goku-usu Lenses”—double-sided aspherical lenses with the world’s highest refractive index\*—remained strong this month, as did sales of photochromic lenses and UV Double-cut Lenses amid growing awareness of UV protection, continuing the trend seen in October. For frames, high-end collections, including the “Combination Titanium” series, which has been well-received since its launch, and the “Modern Rim Metal” series, for which updated models were launched on November 7, drove sales growth. As a result, existing store sales grew 18.2% year-over-year.

As of the end of November, the total number of eyewear stores in Japan reached 508, representing a net increase of 4 stores.

\*Plastic lenses only.

■ Eyewear stores in Japan—openings and closures

Store openings:

JINS Takamatsu Orne (Kagawa Prefecture), JINS Mitsui Outlet Park Marine Pia Kobe (Kobe, Hyogo Prefecture), JINS LIVIN Tanashi (Tokyo), JINS Yodobashi Chiba (Chiba, Chiba Prefecture)

Store closures:

There were no store closures.

■Additional information

Eyewear stores in Japan—year-on-year sales growth  
 Monthly sales summary from FY 8/2021 to FY 8/2024 (% YoY)

		Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Q1	Q2	Q3	Q4	1st Half	2nd Half	Total
All Store Sales	Sep. 2020–Aug.2021	-7.5	10.6	1.0	-1.2	-0.1	4.0	17.9	243.2	69.8	-23.1	-7.5	-14.2	0.5	0.8	69.8	-15.0	0.7	12.5	6.3
	Sep. 2021–Aug.2022	-11.6	7.2	8.4	7.6	3.7	-14.5	1.1	9.6	20.1	6.5	5.2	5.8	1.0	-0.7	9.8	5.8	0.1	7.8	3.9
	Sep. 2022–Aug.2023	6.7	-0.7	5.4	-7.1	-0.8	10.2	3.3	6.2	6.2	11.4	15.2	14.0	3.7	-0.1	5.2	13.6	1.7	9.4	5.7
	Sep. 2023–Aug.2024	10.4	14.4	4.5	14.0	8.1	17.1	13.2	8.6	15.7	28.7	20.0	23.6	9.7	12.6	12.6	23.9	11.2	18.4	15.0
Existing Store Sales	Sep. 2020–Aug.2021	-11.7	6.1	-3.4	-5.1	-4.1	0.9	13.4	232.9	62.9	-25.8	-10.4	-17.0	-3.8	-2.9	63.5	-17.8	-3.3	8.6	2.3
	Sep. 2021–Aug.2022	-14.2	2.7	4.0	3.5	-0.7	-17.5	-1.8	5.0	13.5	1.4	0.2	0.7	-2.9	-4.5	5.2	0.7	-3.8	2.9	-0.4
	Sep. 2022–Aug.2023	2.3	-3.1	2.0	-10.1	-3.6	8.1	1.8	3.6	3.1	9.4	13.3	12.2	0.3	-2.7	2.8	11.7	-1.3	7.2	3.0
	Sep. 2023–Aug.2024	9.4	12.1	2.3	11.4	5.4	14.5	9.9	5.5	13.7	27.1	17.2	20.5	7.8	10.0	9.8	21.3	8.9	15.7	12.6