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**Monthly Sales Summary for fiscal year Sep. 1, 2019 through Aug. 31, 2020 (% YoY)**

■ Directly operated eyewear specialized stores in Japan—year-on-year sales growth, number of stores (%)

		Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Q1	Q2	Q3	Q4	1st Half	2nd Half	Total
Sales	All Stores Sales	25.6	-2.1	6.9	6.9	18.0	15.7	-13.4	-72.3	-47.5	18.3			10.3	13.5	-43.8		12.0	-28.4	-5.6
	Existing Stores Sales	20.3	-5.4	3.6	1.5	11.7	10.1	-17.4	-74.5	-51.1	11.8			6.4	7.8	-47.1		7.1	-32.4	-10.1
Num. of Stores	Num. of Stores (month-end)	389	393	399	404	403	404	406	407	409	413			399	404	409		404	413	409
	Net Increase	10	4	6	5	-1	1	2	1	2	4			20	5	5		25	9	34
	Openings	11	4	6	5	0	1	3	1	3	4			21	6	7		27	11	38
	Closures	1	0	0	0	1	0	1	0	1	0			1	1	2		2	2	4

Note 1: The figures above are based on preliminary operating data, and may differ from actual results.

Note 2: Existing store sales data is based on stores operating for at least 12 months as of the end of the month; data from stores that closed during the month are not included.

Note 3: JINS also generates revenue from wholesale operations, e-commerce operations, and other operations. Sales growth may thus differ from that reported on the income statement.

Note 4: JINS MEME sales are not included in domestic eyewear specialized store sales.

■ TOPICS

In June, sales across all of the company's directly operated eyewear specialized stores in Japan rose +18.3% YoY; sales at existing stores rose +11.8% YoY.

During the month, the demand for blue light blocking lenses increased in tandem with the rise in the use of computers and smartphones as teleworking and online learning became the norm amid the novel coronavirus outbreak and the stay-at-home request by the government. Sales were driven by the company's well-received campaign at its online store and some brick-and-mortar stores, offering blue light blocking lenses at no additional charge. The "JINS x Igari Shinobu" collection (launched on June 18), a collaboration with a hair and make-up artist widely popular among fashion models and young women, also performed favorably among female customers in their teens through 30s. As a result, sales at existing stores finished up +11.8% YoY.

At the end of June, the number of directly operated eyewear specialized stores in Japan was 413 (a net increase of four stores).

■ JINS FORMAT STORE OPENINGS AND CLOSURES

Store openings:

JINS Apita Town Kanazawa Bay (Ishikawa Prefecture), JINS Hofu (Yamaguchi Prefecture), JINS Ariake Garden (Koto-ku, Tokyo), JINS iias Okinawa Toyosaki (Okinawa Prefecture)

Store closures:

There were no store closures.