

KIRIN HOLDINGS COMPANY, LIMITED

SUMMARY OF CONSOLIDATED FINANCIAL RESULTS

FOR THE SIX MONTHS ENDED JUNE 30, 2021 (UNDER IFRS)

(UNAUDITED)

August 10, 2021

(English Translation)

Fiscal year ending December 31, 2021

KIRIN HOLDINGS COMPANY, LIMITED

NAKANO CENTRAL PARK SOUTH, 10-2, Nakano 4-chome, Nakano-ku, Tokyo, Japan (URL <https://www.kirinholdings.com/en/>)

Code No.:	2503
Shares Listed:	Tokyo, Nagoya, Sapporo and Fukuoka
Representative:	Mr. Yoshinori Isozaki, President and CEO
For further information, please contact:	Mr. Nobuhiko Hori, General Manager of Corporate Communications Department Telephone: +81-3-6837-7015 from overseas
Submission date of quarterly securities report scheduled:	August 11, 2021
Commencement date of dividend distribution scheduled:	September 3, 2021
Preparation of supplementary documents to the financial results:	Yes
Holding of financial results presentation (for institutional investors and analysts):	Yes

1. Consolidated business results and financial position for the first six months of the current fiscal year (January 1, 2021 - June 30, 2021)

[Unit: Japanese yen (¥)]

(1) Results of operations (cumulative):

(Amounts are rounded to the nearest ¥1 million)

(Percentage change compares current results with those of the same period of the previous year)

	Revenue (¥ millions)	Percentage change (%)	Normalized operating profit (¥ millions)	Percentage change (%)	Profit before tax (¥ millions)	Percentage change (%)
Six months ended						
June 30, 2021	864,024	(1.0)	71,914	2.9	56,509	0.9
June 30, 2020	872,469	(6.2)	69,860	(23.1)	56,001	147.2

	Profit (¥ millions)	Percentage change (%)	Profit attributable to owners of the Company (¥ millions)	Percentage change (%)	Total comprehensive income (¥ millions)	Percentage change (%)
Six months ended						
June 30, 2021	37,548	(22.9)	23,748	(28.7)	74,766	257.8
June 30, 2020	48,681	328.6	33,305	—	20,898	—

	Basic earnings per share (¥)	Diluted earnings per share (¥)
Six months ended		
June 30, 2021	28.49	28.48
June 30, 2020	39.33	39.31

Reference: Operating profit	Six months ended June 30, 2021	¥41,824 million	(15.4%)
	Six months ended June 30, 2020	¥49,441 million	282.2%

* Normalized operating profit is a profit indicator for measuring recurring performance which is calculated by deducting cost of sales and selling, general and administrative expenses from revenue.

(2) Financial position:

	Total assets	Total equity	Equity attributable to owners of the Company	Equity ratio attributable to owners of the Company
	(¥ millions)	(¥ millions)	(¥ millions)	(%)
As of				
June 30, 2021	2,429,998	1,138,169	872,384	35.9
December 31, 2020	2,459,363	1,095,939	838,584	34.1

2. Dividends

	Annual dividends				
	First quarter (¥)	Second quarter (¥)	Third quarter (¥)	Year-end (¥)	Total (¥)
Fiscal year ended December 31, 2020	—	32.50	—	32.50	65.00
Fiscal year ending December 31, 2021	—	32.50			
Fiscal year ending December 31, 2021 (Forecast)			—	32.50	65.00

Note: Revision of the forecast from recently announced figures: None

3. Forecast consolidated business results for the current fiscal year (January 1, 2021 - December 31, 2021)

(Percentage change compares forecast results with actual results of the previous year)

	Revenue	Percentage change	Normalized operating profit	Percentage change	Profit before tax	Percentage change
	(¥ millions)	(%)	(¥ millions)	(%)	(¥ millions)	(%)
Fiscal year ending December 31, 2021	1,870,000	1.1	170,000	4.9	158,000	26.9

	Profit	Percentage change	Profit attributable to owners of the Company	Percentage change	Basic earnings per share
	(¥ millions)	(%)	(¥ millions)	(%)	(¥)
Fiscal year ending December 31, 2021	112,500	12.7	86,500	20.2	103.77

Note: Revision of the forecast from recently announced figures: Yes

Reference: Operating profit Fiscal year ending December 31, 2021 ¥125,500 million 21.9%

The impact of spread of COVID-19 is reflected in the consolidated business forecast above, but it is subject to change depending on the situation.

* Notes

- (1) Changes in significant subsidiaries for the six months ended June 30, 2021: Yes
(Changes in specified subsidiaries accompanying change in scope of consolidation)

Newly included: —

Excluded: 2 companies

Lion-Dairy & Drinks Pty Ltd
Berri Pty Limited

- (2) Changes in accounting policies and changes in accounting estimates

- | | |
|--|------|
| i. Changes in accounting policies required by IFRS: | None |
| ii. Changes in accounting policies due to other reasons: | None |
| iii. Changes in accounting estimates: | Yes |

For details, please see "NOTES TO CONDENSED QUARTERLY CONSOLIDATED FINANCIAL STATEMENTS (CHANGES IN ACCOUNTING ESTIMATES)" on page 10.

- (3) Number of shares outstanding (ordinary shares)

- | | |
|--|--------------------|
| i. Number of shares outstanding at the end of the period (including treasury shares) | |
| As of June 30, 2021 | 914,000,000 shares |
| As of December 31, 2020 | 914,000,000 shares |
| ii. Number of treasury shares at the end of the period | |
| As of June 30, 2021 | 80,407,792 shares |
| As of December 31, 2020 | 80,385,352 shares |
| iii. Average number of shares during the period (cumulative from the beginning of the fiscal year) | |
| For the six months ended June 30, 2021 | 833,607,211 shares |
| For the six months ended June 30, 2020 | 846,861,187 shares |

Note: Number of treasury shares at June 30, 2021 and December 31, 2020 includes 388,000 shares held in the BIP (Board Incentive Plan) Trust. These shares are excluded in calculation of the average number of shares during the period.

* The summary of quarterly consolidated financial results is not subject to a quarterly review by certified public accountants or an audit corporation.

* Information about proper usage of forecast business results, and other special instructions

- (1) The statements concerning future performance that are presented in this document are based on judgments using information available to Kirin Holdings and the Kirin Group as of the release date of this material. Certain risks and uncertainties could cause the results of Kirin Holdings and the Kirin Group to differ materially from any projections presented herein. These risks and uncertainties include, but are not limited to, the economic circumstances surrounding the Company's businesses, market trends, and exchange rates.
- (2) The Company will post the Supplementary Documents to the Financial Results today, Tuesday, August 10, and will post the presentation materials from the financial results presentation to be held on Wednesday, August 11, the presentation content (video) and the main Q&A at the meeting as soon as possible on the Company's website.
(URL of the Company's website)
<https://www.kirinholdings.com/en/investors/>

ATTACHED MATERIALS

INDEX

1. CONDENSED QUARTERLY CONSOLIDATED FINANCIAL STATEMENTS.....	2
(1) CONDENSED QUARTERLY CONSOLIDATED STATEMENT OF FINANCIAL POSITION.....	2
(2) CONDENSED QUARTERLY CONSOLIDATED STATEMENTS OF PROFIT OR LOSS AND COMPREHENSIVE INCOME...	4
(3) CONDENSED QUARTERLY CONSOLIDATED STATEMENT OF CHANGES IN EQUITY.....	6
(4) CONDENSED QUARTERLY CONSOLIDATED STATEMENT OF CASH FLOWS.....	8
(5) NOTES TO CONDENSED QUARTERLY CONSOLIDATED FINANCIAL STATEMENTS.....	10
(GOING CONCERN ASSUMPTION).....	10
(CHANGES IN ACCOUNTING ESTIMATES).....	10
2. OTHER	
(1) CONSOLIDATED FORECASTS.....	11

1. CONDENSED QUARTERLY CONSOLIDATED FINANCIAL STATEMENTS

(1) CONDENSED QUARTERLY CONSOLIDATED STATEMENT OF FINANCIAL POSITION

(¥ millions)

	At December 31, 2020	At June 30, 2021
Assets		
Non-current assets		
Property, plant and equipment	521,919	527,690
Goodwill	245,709	230,808
Intangible assets	209,291	212,536
Equity-accounted investees	387,467	403,728
Other financial assets	105,740	100,873
Other non-current assets	21,162	21,241
Deferred tax assets	101,533	105,332
Total non-current assets	1,592,821	1,602,208
Current assets		
Inventories	217,176	245,194
Trade and other receivables	372,146	307,051
Other financial assets	7,948	8,477
Other current assets	33,941	23,164
Cash and cash equivalents	161,667	243,903
(Sub-total)	792,878	827,790
Assets held for sale	73,664	—
Total current assets	866,542	827,790
Total assets	2,459,363	2,429,998

(¥ millions)

	At December 31, 2020	At June 30, 2021
Equity		
Share capital	102,046	102,046
Share premium	24,940	24,987
Retained earnings	980,903	981,816
Treasury shares	(201,783)	(201,797)
Reserves	(67,522)	(34,667)
Equity attributable to owners of the Company	838,584	872,384
Non-controlling interests	257,355	265,784
Total equity	1,095,939	1,138,169
Liabilities		
Non-current liabilities		
Bonds and borrowings	393,610	447,325
Other financial liabilities	140,343	137,623
Defined benefit liability	66,890	67,752
Provisions	4,456	4,261
Other non-current liabilities	3,408	3,097
Deferred tax liabilities	17,243	17,960
Total non-current liabilities	625,950	678,019
Current liabilities		
Bonds and borrowings	249,033	212,976
Trade and other payables	220,277	208,123
Other financial liabilities	63,781	57,657
Current tax liabilities	8,707	10,347
Provisions	3,961	3,105
Other current liabilities	164,692	121,602
(Sub-total)	710,451	613,810
Liabilities directly associated with assets held for sale	27,024	—
Total current liabilities	737,475	613,810
Total liabilities	1,363,424	1,291,829
Total equity and liabilities	2,459,363	2,429,998

**(2) CONDENSED QUARTERLY CONSOLIDATED STATEMENTS OF PROFIT OR LOSS AND
COMPREHENSIVE INCOME**
CONDENSED QUARTERLY CONSOLIDATED STATEMENT OF PROFIT OR LOSS
SIX MONTHS ENDED JUNE 30, 2021

(¥ millions)

	Six months ended June 30, 2020	Six months ended June 30, 2021
Revenue	872,469	864,024
Cost of sales	498,729	474,980
Gross profit	373,741	389,044
Selling, general and administrative expenses	303,881	317,130
Normalized operating profit	69,860	71,914
Other operating income	2,268	3,105
Other operating expenses	22,686	33,195
Operating profit	49,441	41,824
Finance income	1,753	2,910
Finance costs	3,551	2,555
Share of profit of equity-accounted investees	8,358	14,330
Profit before tax	56,001	56,509
Income tax expense	7,320	18,961
Profit	48,681	37,548
Profit attributable to:		
Owners of the Company	33,305	23,748
Non-controlling interests	15,377	13,799
Profit	48,681	37,548
Earnings per share (¥)		
Basic earnings per share	39.33	28.49
Diluted earnings per share	39.31	28.48

CONDENSED QUARTERLY CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME
SIX MONTHS ENDED JUNE 30, 2021

(¥ millions)

	Six months ended June 30, 2020	Six months ended June 30, 2021
Profit	48,681	37,548
Other comprehensive income		
Items that will not be reclassified to profit or loss		
Net change in equity instruments measured at fair value through other comprehensive income	(9,890)	1,496
Share of other comprehensive income of equity-accounted investees	(182)	200
Items that are or may be reclassified to profit or loss		
Foreign currency translation differences on foreign operations	(19,142)	24,520
Cash flow hedges	(29)	1,079
Share of other comprehensive income of equity-accounted investees	1,460	9,923
Total other comprehensive income	(27,783)	37,218
Comprehensive income	20,898	74,766
Comprehensive income attributable to:		
Owners of the Company	7,250	60,860
Non-controlling interests	13,648	13,906
Comprehensive income	20,898	74,766

(3) CONDENSED QUARTERLY CONSOLIDATED STATEMENT OF CHANGES IN EQUITY
SIX MONTHS ENDED JUNE 30, 2020

(¥ millions)

	Equity attributable to owners of the Company					
	Share capital	Share premium	Retained earnings	Treasury shares	Reserves	
					Net change in equity instruments measured at fair value through other comprehensive income	Remeasurements of defined benefit plans
Balance at January 1, 2020	102,046	24,853	958,292	(124,999)	41,410	—
Profit	—	—	33,305	—	—	—
Other comprehensive income	—	—	—	—	(9,695)	(149)
Comprehensive income	—	—	33,305	—	(9,695)	(149)
Dividends from surplus	—	—	(28,234)	—	—	—
Acquisition of treasury shares	—	—	—	(76,793)	—	—
Disposal of treasury shares	—	(0)	—	2	—	—
Share-based payments	—	17	—	9	—	—
Changes in the ownership interest in a subsidiary without a loss of control	—	(0)	—	—	(1)	—
Transfer from reserves to retained earnings	—	—	(5)	—	(144)	149
Other	—	1	—	—	—	—
Total transactions with owners of the Company	—	17	(28,238)	(76,782)	(145)	149
Balance at June 30, 2020	102,046	24,870	963,358	(201,781)	31,570	—

	Equity attributable to owners of the Company				Non-controlling interests	Total equity
	Reserves			Total		
	Foreign currency translation differences on foreign operations	Cash flow hedges	Total			
Balance at January 1, 2020	(94,043)	(983)	(53,615)	906,576	240,249	1,146,825
Profit	—	—	—	33,305	15,377	48,681
Other comprehensive income	(16,182)	(29)	(26,054)	(26,054)	(1,729)	(27,783)
Comprehensive income	(16,182)	(29)	(26,054)	7,250	13,648	20,898
Dividends from surplus	—	—	—	(28,234)	(5,459)	(33,692)
Acquisition of treasury shares	—	—	—	(76,793)	—	(76,793)
Disposal of treasury shares	—	—	—	1	—	1
Share-based payments	—	—	—	26	(137)	(110)
Changes in the ownership interest in a subsidiary without a loss of control	2	—	2	1	376	377
Transfer from reserves to retained earnings	—	—	5	—	—	—
Other	(0)	—	(0)	1	2	2
Total transactions with owners of the Company	2	—	6	(104,997)	(5,218)	(110,215)
Balance at June 30, 2020	(110,222)	(1,012)	(79,664)	808,829	248,678	1,057,507

SIX MONTHS ENDED JUNE 30, 2021

(¥ millions)

	Equity attributable to owners of the Company					
	Share capital	Share premium	Retained earnings	Treasury shares	Reserves	
					Net change in equity instruments measured at fair value through other comprehensive income	Remeasurements of defined benefit plans
Balance at January 1, 2021	102,046	24,940	980,903	(201,783)	24,757	—
Profit	—	—	23,748	—	—	—
Other comprehensive income	—	—	—	—	1,512	195
Comprehensive income	—	—	23,748	—	1,512	195
Dividends from surplus	—	—	(27,092)	—	—	—
Acquisition of treasury shares	—	—	—	(14)	—	—
Disposal of treasury shares	—	(0)	—	0	—	—
Share-based payments	—	29	—	—	—	—
Changes in the ownership interest in a subsidiary without a loss of control	—	18	—	—	—	—
Transfer from reserves to retained earnings	—	—	4,257	—	(4,062)	(195)
Other	—	—	—	—	—	—
Total transactions with owners of the Company	—	47	(22,835)	(14)	(4,062)	(195)
Balance at June 30, 2021	102,046	24,987	981,816	(201,797)	22,208	—

	Equity attributable to owners of the Company				Non-controlling interests	Total equity
	Reserves			Total		
	Foreign currency translation differences on foreign operations	Cash flow hedges	Total			
Balance at January 1, 2021	(91,702)	(577)	(67,522)	838,584	257,355	1,095,939
Profit	—	—	—	23,748	13,799	37,548
Other comprehensive income	34,322	1,082	37,111	37,111	107	37,218
Comprehensive income	34,322	1,082	37,111	60,860	13,906	74,766
Dividends from surplus	—	—	—	(27,092)	(5,466)	(32,559)
Acquisition of treasury shares	—	—	—	(14)	—	(14)
Disposal of treasury shares	—	—	—	0	—	0
Share-based payments	—	—	—	29	(140)	(111)
Changes in the ownership interest in a subsidiary without a loss of control	—	—	—	18	100	118
Transfer from reserves to retained earnings	—	—	(4,257)	—	—	—
Other	—	—	—	—	31	31
Total transactions with owners of the Company	—	—	(4,257)	(27,060)	(5,476)	(32,536)
Balance at June 30, 2021	(57,379)	505	(34,667)	872,384	265,784	1,138,169

(4) CONDENSED QUARTERLY CONSOLIDATED STATEMENT OF CASH FLOWS

(¥ millions)

	Six months ended June 30, 2020	Six months ended June 30, 2021
Cash flows from operating activities		
Profit before tax	56,001	56,509
Depreciation and amortization	39,997	39,773
Impairment losses	7,713	22,611
Interest and dividends received	(1,417)	(1,283)
Share of profit of equity-accounted investees	(8,358)	(14,330)
Interest paid	2,444	2,224
Gain on sale of property, plant and equipment and intangible assets	(249)	(1,357)
Loss on disposal and sale of property, plant and equipment and intangible assets	815	618
Gain on sale of shares of subsidiaries	(42)	(23)
(Increase) decrease in trade receivables	65,599	69,003
(Increase) decrease in inventories	(8,135)	(20,737)
Increase (decrease) in trade payables	(12,029)	(2,855)
Increase (decrease) in liquor taxes payable	(29,259)	(28,644)
Increase (decrease) in deposits received	(10,709)	(8,416)
Other	(39,409)	(26,025)
Sub-total	62,962	87,068
Interest and dividends received	11,056	10,334
Interest paid	(2,386)	(2,093)
Income taxes paid	(23,889)	(5,465)
Cash flows from (used in) operating activities	47,743	89,844

(¥ millions)

	Six months ended June 30, 2020	Six months ended June 30, 2021
Cash flows from investing activities		
Acquisition of property, plant and equipment and intangible assets	(49,638)	(38,633)
Proceeds from sale of property, plant and equipment and intangible assets	503	3,681
Acquisition of investments	(233)	(2,304)
Proceeds from sale of investments	118	9,541
Acquisition of shares of subsidiaries, net of cash acquired	(39,628)	—
Proceeds from sale of shares of subsidiaries, net of cash disposed of	18	42,886
Acquisition of equity-accounted investees	(729)	(108)
Proceeds from sale of equity-accounted investees	—	5,101
Other	(1,298)	(800)
Cash flows from (used in) investing activities	(90,886)	19,363
Cash flows from financing activities		
Increase (decrease) in short-term borrowings	69,284	(215)
Increase (decrease) in commercial paper	(57,007)	(45,001)
Proceeds from long-term borrowings	135,000	—
Repayment of long-term borrowings	(10,919)	(10,000)
Proceeds from issuance of bonds	49,961	70,000
Payment for redemption of bonds	(20,000)	—
Repayment of lease liabilities	(8,544)	(9,080)
Payment for acquisition of treasury shares	(76,788)	(18)
Payment for acquisition of treasury shares by a consolidated subsidiary	(7)	(11)
Dividends paid	(28,234)	(27,092)
Dividends paid to non-controlling interests	(9,327)	(5,466)
Other	(370)	(258)
Cash flows from (used in) financing activities	43,050	(27,142)
Effect of exchange rate changes on cash and cash equivalents	(2,725)	171
Net increase (decrease) in cash and cash equivalents	(2,817)	82,236
Cash and cash equivalents at beginning of period	165,671	161,667
Cash and cash equivalents at end of period	162,854	243,903

(5) NOTES TO CONDENSED QUARTERLY CONSOLIDATED FINANCIAL STATEMENTS

(GOING CONCERN ASSUMPTION)

There are no matters to report under this item.

(CHANGES IN ACCOUNTING ESTIMATES)

Estimates and assumptions that have significant effects on the amounts recognized in the condensed quarterly consolidated financial statements are the same as those in the previous year in principle, except for the following matter.

Considering the outlook for a continuing high level of uncertainty of operating environment and increase in the country risk due to the circumstances in Myanmar in turmoil caused by the coup d'état which occurred in February 2021, an impairment test was performed for certain business assets related to the Alcoholic Beverages business in Myanmar based on the latest available information at June 30, 2021. As a result, impairment losses of goodwill for the Alcoholic Beverages business in Myanmar of 21,429 million yen were recognized for the six months ended June 30, 2021. The recoverable amount was measured at value in use which was calculated reflecting past experience and external information, and estimated cash flows based on the business plan approved by management were discounted to the present value.

As stated in the "Statement on the situation in Myanmar" news release published on February 5 2021, Kirin Holdings decided to terminate the current joint-venture partnership with Kirin Holdings and Myanma Economic Holdings Public Company Limited (MEHPCL), and discussions with MEHPCL regarding dissolution continue. Also, dividend payments from Myanmar Brewery Limited to Kirin Holdings and MEHPCL continue to be suspended in view of a significant lack of visibility regarding the future business environment for the Myanmar joint-ventures.

2. OTHER

(1) CONSOLIDATED FORECASTS

The consolidated earnings forecast for the fiscal year ending December 31, 2021 released on February 15, 2021 has been revised as below, considering the financial impact of the current circumstances in Myanmar on Myanmar Brewery Limited.

Consolidated forecast for the fiscal year ending December 31, 2021

(¥ millions)

	Revenue	Normalized operating profit	Profit before tax	Profit	Profit attributable to owners of the Company	Basic earnings per share
Previous forecast (A)	1,880,000	180,000	177,000	132,000	103,000	¥123.56
Revised forecast (B)	1,870,000	170,000	158,000	112,500	86,500	¥103.77
Change (B-A)	(10,000)	(10,000)	(19,000)	(19,500)	(16,500)	—
Change (%)	(0.5)	(5.6)	(10.7)	(14.8)	(16.0)	—
Actual result for the fiscal year ended December 31, 2020	1,849,545	162,115	124,550	99,842	71,935	¥85.57

For further information, please refer to the “Notice Regarding Revision of Consolidated Financial Forecast for the Fiscal Year Ending December 2021” released today.

**Supplementary Documents to
the Consolidated Financial Statements
for the Six Months Ended June 30, 2021**

1. Summary of Consolidated Statement of Financial Position
2. Summary of Consolidated Statement of Profit or Loss, Indices, etc.
3. Revenue Details
4. Profit Details
5. Summary of Consolidated Statement of Cash Flows

KIRIN HOLDINGS COMPANY, LIMITED
August 10, 2021

1. SUMMARY OF CONSOLIDATED STATEMENT OF FINANCIAL POSITION

(¥ billions)

	As of June 30, 2021, Actual	As of December 31, 2020, Actual	Increase (decrease)	Description of changes
Non-current assets	1,602.2	1,592.8	9.4	
Property, plant and equipment	527.7	521.9	5.8	
Goodwill	230.8	245.7	(14.9)	
Intangible assets	212.5	209.3	3.2	
Equity-accounted investees	403.7	387.5	16.3	
Other	227.4	228.4	(1.0)	
Current assets	827.8	866.5	(38.8)	
Inventories	245.2	217.2	28.0	
Trade and other receivables	307.1	372.1	(65.1)	Decrease due to the year-end of previous year being a bank holiday, etc.
Cash and cash equivalents	243.9	161.7	82.2	
Other	31.6	115.6	(83.9)	Decrease in assets held for sale, etc.
Total assets	2,430.0	2,459.4	(29.4)	
Equity	1,138.2	1,095.9	42.2	
Equity attributable to owners of the Company	872.4	838.6	33.8	
Non-controlling interests	265.8	257.4	8.4	
Non-current liabilities	678.0	625.9	52.1	
Bonds and borrowings	447.3	393.6	53.7	Increase due to issuance of bonds, etc.
Other	230.7	232.3	(1.6)	
Current liabilities	613.8	737.5	(123.7)	
Bonds and borrowings	213.0	249.0	(36.1)	
Trade and other payables	208.1	220.3	(12.2)	
Other	192.7	268.2	(75.5)	Decrease in accrued liquor tax, decrease in liabilities directly associated with assets held for sale, etc.
Total liabilities	1,291.8	1,363.4	(71.6)	
Total equity and liabilities	2,430.0	2,459.4	(29.4)	

2. SUMMARY OF CONSOLIDATED STATEMENT OF PROFIT OR LOSS, INDICES, etc.

(1) Condensed Statement of Profit or Loss, Indices, etc.

(¥ billions)

	Six months ended June 30, 2021, Actual	Six months ended June 30, 2020, Actual	Increase (decrease)	
Revenue	864.0	872.5	(8.4)	(1.0%)
Gross profit	389.0	373.7	15.3	4.1%
Selling, general and administrative expenses	317.1	303.9	13.2	4.4%
Normalized operating profit	71.9	69.9	2.1	2.9%
Other operating income	3.1	2.3	0.8	36.9%
Other operating expenses	33.2	22.7	10.5	46.3%
Operating profit	41.8	49.4	(7.6)	(15.4%)
Finance income	2.9	1.8	1.2	66.0%
Finance costs	2.6	3.6	(1.0)	(28.1%)
Share of profit of equity-accounted investees	14.3	8.4	6.0	71.5%
Profit before tax	56.5	56.0	0.5	0.9%
Income tax expense	19.0	7.3	11.6	159.0%
Profit	37.5	48.7	(11.1)	(22.9%)
Owners of the Company	23.7	33.3	(9.6)	(28.7%)
Non-controlling interests	13.8	15.4	(1.6)	(10.3%)
Normalized EPS	¥65	¥56	¥9	16.1%
Revenue (excluding liquor tax)	729.9	748.6	(18.7)	(2.5%)
Normalized operating profit ratio (excluding liquor tax)	9.9%	9.3%		
Normalized EBITDA	111.8	109.9	1.8	1.7%
Gross Debt Equity Ratio	0.76	0.86		

Normalized EPS = Normalized profit / Average number of shares outstanding during the period

Normalized profit = Profit attributable to Owners of the Company ± Other operating income and expenses and other items after income taxes

Normalized EBITDA = Normalized operating profit + Depreciation and amortization* + Dividends received from equity-accounted investees

* Depreciation and amortization exclude those from right-of-use assets

(2) Exchange Rate for the Consolidation of Profit or Loss of the Major Overseas Companies

(¥)

	Six months ended June 30, 2021, Actual	Six months ended June 30, 2020, Actual
Lion (AUD)	83.37	69.91
Myanmar Brewery (MMK ('000))	72.93	76.61
Coke Northeast (USD)	108.45	108.24

(3) Period for the Consolidation of Profit or Loss of the Major Overseas Company

	Six months ended June 30, 2021, Actual	Six months ended June 30, 2020, Actual
San Miguel Brewery	From October 2020 to March 2021	From October 2019 to March 2020

3. REVENUE DETAILS

(1) Revenue Details

(¥ billions)

	Six months ended June 30, 2021, Actual	Six months ended June 30, 2020, Actual	Increase (decrease)	
Revenue	864.0	872.5	(8.4)	(1.0%)
Japan Beer and Spirits	310.5	295.9	14.6	4.9%
Kirin Brewery	300.0	287.2	12.8	4.4%
Other and elimination	10.5	8.7	1.9	21.7%
Japan Non-alcoholic Beverages	114.2	118.8	(4.6)	(3.8%)
Kirin Beverage	115.3	119.7	(4.5)	(3.8%)
Elimination	(1.0)	(1.0)	(0.1)	—
Oceania Adult Beverages	108.7	131.9	(23.1)	(17.5%)
Lion	108.7	131.9	(23.2)	(17.6%)
Elimination	(0.0)	(0.0)	0.0	—
Pharmaceuticals	164.7	157.5	7.2	4.6%
Kyowa Kirin	165.0	157.8	7.2	4.6%
Elimination	(0.3)	(0.3)	0.0	—
Other	165.8	168.4	(2.6)	(1.5%)
Mercian	28.0	30.0	(2.0)	(6.7%)
Myanmar Brewery	11.1	16.3	(5.2)	(31.8%)
Coke Northeast	71.7	63.9	7.8	12.2%
Kyowa Hakko Bio	24.8	31.8	(7.0)	(22.2%)
Other and elimination	30.3	26.4	3.8	14.5%

Oceania Integrated Beverages has been renamed Oceania Adult Beverages due to the sale of Lion Dairy and Drinks business, effective from 2021.

In addition, the descriptions of "Beer, Spirits, and Wine" and "Dairy and Drinks" of Lion have been omitted from 2021.

(Reference) Revenue excluding liquor tax

(¥ billions)

	Six months ended June 30, 2021, Actual	Six months ended June 30, 2020, Actual
Kirin Brewery	174.9	171.7

(2) Sales Volume Details of Major Business Companies

a. Kirin Brewery

	Six months ended June 30, 2021		Six months ended June 30, 2020	
	Actual	Increase (decrease)	Actual	Increase (decrease)
Sales volume	Thousand KL		Thousand KL	
Beer	210	10.2%	191	(24.3%)
<i>Happo-shu</i>	187	2.7%	182	(2.1%)
New genre	343	(10.8%)	384	8.5%
Sub-total	740	(2.3%)	757	(4.4%)
RTD	218	13.7%	191	8.2%
Non-alcohol beverages	24	13.1%	21	22.0%

The sales volume above excludes exports and liquor tax exempts.

b. Kirin Beverage Group

	Six months ended June 30, 2021		Six months ended June 30, 2020	
	Actual	Increase (decrease)	Actual	Increase (decrease)
Category	10,000 cases		10,000 cases	
Black tea	2,309	(5.4%)	2,440	(8.5%)
Japanese tea	1,400	(5.6%)	1,482	(7.2%)
Coffee	1,217	8.0%	1,127	(12.7%)
Fruit and vegetable juice	1,190	7.2%	1,110	(6.3%)
Carbonated beverage	646	(11.7%)	731	(25.1%)
Functional beverage	547	13.7%	481	(4.3%)
Water	1,720	(15.7%)	2,042	3.2%
Other	649	(13.7%)	753	(8.8%)
Total	9,679	(4.8%)	10,166	(7.7%)
Container Type				
Can	1,185	(5.3%)	1,251	(20.3%)
Large-sized PET bottles (2L, 1.5L, etc.)	3,137	(16.3%)	3,747	2.0%
Small-sized PET bottles (500ml, 280ml, etc.)	4,465	3.0%	4,334	(10.0%)
Other	892	7.0%	834	(13.2%)
Total	9,679	(4.8%)	10,166	(7.7%)

4. PROFIT DETAILS

(1) Normalized Operating Profit Details

(¥ billions)

	Six months ended June 30, 2021, Actual	Six months ended June 30, 2020, Actual	Increase (decrease)	
Normalized operating profit	71.9	69.9	2.1	2.9%
Japan Beer and Spirits	26.7	32.8	(6.1)	(18.5%)
Kirin Brewery	25.4	31.5	(6.1)	(19.3%)
Others	1.3	1.3	(0.0)	(0.5%)
Japan Non-alcoholic Beverages	8.0	7.5	0.5	7.2%
Kirin Beverage	8.0	7.5	0.5	7.2%
Oceania Adult Beverages	12.8	4.4	8.4	192.9%
Lion	12.8	4.4	8.4	192.9%
Pharmaceuticals	30.1	34.6	(4.5)	(13.0%)
Kyowa Kirin	30.1	34.6	(4.5)	(13.0%)
Other	16.4	11.9	4.5	38.0%
Mercian	1.1	1.1	(0.0)	(4.1%)
Myanmar Brewery	4.7	7.1	(2.5)	(34.6%)
Coke Northeast	7.0	3.5	3.5	99.7%
Kyowa Hakko Bio	0.3	(1.9)	2.3	—
Others	3.3	2.1	1.3	63.0%
Corporate expenses and inter-segment eliminations	(22.1)	(21.2)	(0.9)	—

Each normalized operating profit in each segment is calculated by adding back management fees paid to the Company to normalized operating profit.

Oceania Integrated Beverages has been renamed Oceania Adult Beverages due to the sale of Lion Dairy and Drinks business, effective from 2021.

In addition, the descriptions of "Beer, Spirits, and Wine", "Dairy and Drinks" and "Corporate" of Lion have been omitted from 2021.

(2) Normalized Operating Profit Breakdown of Major Business Companies

(¥ billions)

Company name	Major factors	Increase (decrease)	Description
Kirin Brewery	Increase in marginal profit of alcohol beverages, etc.	2.1	Total beer products (0.7) Sales increase in beer 19 thousand KL Sales increase in <i>happo-shu</i> 5 thousand KL Sales decrease in new genre (42) thousand KL Total products other than beer products 1.7 Sales increase in RTD 26 thousand KL Sales increase in non-alcohol beverages 3 thousand KL, etc. Difference of change in composite of products, etc. 1.1
	Decrease in raw material cost of alcohol beverages	0.7	
	Increase in selling expenses	(8.8)	Increase in sales promotion (1.9), and increase in advertising (6.9) (Total 25.6→34.4)
	Increase in other expenses	(0.1)	
Total		(6.1)	
Kirin Beverage	Decrease in marginal profit of soft drink beverages	(2.9)	Decrease in sales volume (4.88) million cases (2.2) Difference of change in products mix and composition ratio of containers, etc. (0.6)
	Decrease in raw material cost, etc.	0.4	Increase in raw material cost (0.0), decrease in material cost 0.4, and increase in processing cost (0.0)
	Decrease in selling expenses	2.6	Decrease in sales promotion 1.9, and decrease in advertising 0.8 (Total 15.5→12.9)
	Decrease in other expenses	0.4	
Total		0.5	

(3) Other Operating Income and Other Operating Expenses

(¥ billions)

	Six months ended June 30, 2021, Actual	Six months ended June 30, 2020, Actual	Increase (decrease)
Other operating income	3.1	2.3	0.8
Gain on sale of property, plant and equipment and intangible assets	1.4	0.2	1.1
Gain on sale of shares of subsidiaries	0.0	0.0	(0.0)
Other	1.7	2.0	(0.3)
Other operating expenses	33.2	22.7	10.5
Impairment losses	22.6	7.7	14.9
Business restructuring expenses	0.7	3.5	(2.8)
Software development expenses	6.6	7.0	(0.5)
Loss on disposal and sale of property, plant and equipment and intangible assets	0.7	0.9	(0.2)
Other	2.6	3.5	(1.0)

(4) Finance Income, Finance Costs, Share of Profit of Equity-accounted Investees, etc.

(¥ billions)

	Six months ended June 30, 2021, Actual	Six months ended June 30, 2020, Actual	Increase (decrease)
Finance income	2.9	1.8	1.2
Interest income	0.8	0.8	(0.1)
Dividend income	0.5	0.6	(0.1)
Foreign exchange gains (net)	1.2	0.1	1.1
Other	0.4	0.3	0.2
Finance costs	2.6	3.6	(1.0)
Interest paid	2.2	2.4	(0.2)
Other	0.3	1.1	(0.8)
Share of profit of equity-accounted investees	14.3	8.4	6.0
San Miguel Brewery	12.5	11.5	1.0
Other	1.8	(3.2)	4.9

5. SUMMARY OF CONSOLIDATED STATEMENT OF CASH FLOWS

(1) Summary of Statement of Cash Flows

(¥ billions)

	Six months ended June 30, 2021, Actual	Six months ended June 30, 2020, Actual	Increase (decrease)
Cash flows from operating activities	89.8	47.7	42.1
Profit before tax	56.5	56.0	0.5
Depreciation and amortization	39.8	40.0	(0.2)
Other	(6.4)	(48.3)	41.8
Cash flows from investing activities	19.4	(90.9)	110.2
Acquisition of property, plant and equipment and intangible assets	(38.6)	(49.6)	11.0
Other	58.0	(41.2)	99.2
Cash flows from financing activities	(27.1)	43.1	(70.2)
Increase (decrease) in interest-bearing liabilities	14.8	166.3	(151.5)
Dividends paid	(32.6)	(37.6)	5.0
Other	(9.4)	(85.7)	76.3
Exchange rate changes.	0.2	(2.7)	2.9
Net increase (decrease) in cash and cash equivalents	82.2	(2.8)	85.1

(2) Information by Segment

As of June 30, 2021, Actual

(¥ billions)

	Japan Beer and Spirits	Japan Non-alcoholic Beverages	Oceania Adult Beverages	Pharmaceuticals	Others	Adjustment	Total
Depreciation and amortization	5.7	3.2	5.4	7.6	8.0	0.9	30.8
Acquisition of property, plant and equipment and intangible assets	7.4	5.7	3.0	7.6	8.5	6.4	38.6
Normalized EBITDA	32.4	11.2	18.3	37.6	33.5	(21.2)	111.8

Depreciation and amortization exclude those from right-of-use assets.

Oceania Integrated Beverages has been renamed Oceania Adult Beverages due to the sale of Lion Dairy and Drinks business, effective from 2021.

As of June 30, 2020, Actual

(¥ billions)

	Japan Beer and Spirits	Japan Non-alcoholic Beverages	Oceania Adult Beverages	Pharmaceuticals	Others	Adjustment	Total
Depreciation and amortization	5.8	3.2	5.4	7.6	8.2	1.2	31.5
Acquisition of property, plant and equipment and intangible assets	6.2	4.4	3.7	18.7	11.2	5.3	49.6
Normalized EBITDA	38.6	10.7	9.8	42.1	28.7	(20.0)	109.9

Depreciation and amortization exclude those from right-of-use assets.

Oceania Integrated Beverages has been renamed Oceania Adult Beverages due to the sale of Lion Dairy and Drinks business, effective from 2021.

**Supplementary Documents to
the Financial Forecast
for the Fiscal Year Ending December 31, 2021**

1. Summary of Consolidated Statements of Profit or Loss, Indices, etc.
2. Revenue Details
3. Profit Details
4. Information by Segment

KIRIN HOLDINGS COMPANY, LIMITED
August 10, 2021

1. SUMMARY OF CONSOLIDATED STATEMENTS OF PROFIT OR LOSS, INDICES, etc.

(1) Condensed Statement of Profit or Loss, Indices, etc.

(¥ billions)

	Fiscal year ending December 31, 2021, Revised Forecast	Fiscal year ended December 31, 2020, Actual	Increase (decrease)		Fiscal year ending December 31, 2021, Initial forecast	Increase (decrease)
Revenue	1,870.0	1,849.5	20.5	1.1%	1,880.0	(10.0)
Normalized operating profit	170.0	162.1	7.9	4.9%	180.0	(10.0)
Other operating income	4.2	6.4	(2.1)	(33.6%)	1.7	2.5
Other operating expenses	48.7	65.6	(16.8)	(25.7%)	30.7	18.0
Operating profit	125.5	102.9	22.6	21.9%	151.0	(25.5)
Finance income	3.9	5.4	(1.5)	(28.1%)	3.3	0.6
Finance costs	4.5	8.5	(4.1)	(47.6%)	4.9	(0.5)
Share of profit of equity-accounted investees	33.1	24.8	8.3	33.7%	27.6	5.4
Profit before tax	158.0	124.6	33.4	26.9%	177.0	(19.0)
Income tax expense	45.5	24.7	20.8	84.1%	45.0	0.5
Profit	112.5	99.8	12.7	12.7%	132.0	(19.5)
Owners of the Company	86.5	71.9	14.6	20.2%	103.0	(16.5)
Non-controlling interests	26.0	27.9	(1.9)	(6.8%)	29.0	(3.0)
ROIC	6.5%	6.0%			7.6%	
Normalized EPS	¥148	¥136	¥12	8.8%	¥147	¥1
Revenue (excluding liquor tax)	1,570.0	1,572.6	(2.6)	(0.2%)	1,581.0	(11.0)
Normalized operating profit ratio (excluding liquor tax)	10.8%	10.3%			11.4%	
ROE	10.0%	8.2%			11.9%	
Normalized EBITDA	253.1	244.0	9.1	3.7%	262.9	(9.8)
Gross Debt Equity Ratio	0.73	0.77			0.72	

(Reference) Indices excluding the impact of fluctuation in exchange *

	Fiscal year ending December 31, 2021, Revised Forecast
Normalized operating profit	169.0
ROIC	6.5%
Normalized EPS	¥146

* Converted foreign currency amounts of the revised forecast at the exchange rate of the initial forecast released on February 15

ROIC = Profit after tax before interest / (Average total interest-bearing liabilities at beginning and end of the period + Average total equity at beginning and end of the period)

Normalized EPS = Normalized profit / Average number of shares outstanding during the period

Normalized profit = Profit attributable to Owners of the Company ± Other operating income and expenses and other items after income taxes

Normalized EBITDA = Normalized operating profit + Depreciation and amortization* + Dividends received from equity-accounted investees

* Depreciation and amortization exclude those from right-of-use assets.

(2) Exchange Rate for the Consolidation of Profit or Loss of the Major Overseas Companies

(¥)

	Fiscal year ending December 31, 2021, Revised Forecast	Fiscal year ended December 31, 2020, Actual	Fiscal year ending December 31, 2021, Initial forecast
Lion (AUD)	82.00	75.09	80.00
Myanmar Brewery (MMK ('000))	71.00	77.87	79.00
Coke Northeast (USD)	110.00	106.43	105.00

(3) Period for the Consolidation of Profit or Loss of the Major Overseas Company

	Fiscal year ending December 31, 2021, Revised Forecast	Fiscal year ended December 31, 2020, Actual
San Miguel Brewery	From October 2020 to September 2021	From October 2019 to September 2020

2. REVENUE DETAILS

(1) Revenue Details

(¥ billions)

	Fiscal year ending December 31, 2021, Revised Forecast	Fiscal year ended December 31, 2020, Actual	Increase (decrease)		Fiscal year ending December 31, 2021, Initial forecast	Increase (decrease)
Revenue	1,870.0	1,849.5	20.5	1.1%	1,880.0	(10.0)
Japan Beer and Spirits	697.5	651.4	46.1	7.1%	694.4	3.1
Kirin Brewery	674.5	632.2	42.3	6.7%	673.6	0.9
Other and elimination	23.0	19.3	3.8	19.6%	20.9	2.2
Japan Non-alcoholic Beverages	254.6	252.2	2.4	1.0%	265.3	(10.7)
Kirin Beverage	256.7	254.2	2.5	1.0%	267.1	(10.4)
Elimination	(2.1)	(2.0)	(0.0)	—	(1.7)	(0.3)
Oceania Adult Beverages	220.3	292.1	(71.9)	(24.6%)	212.2	8.0
Lion	220.3	292.2	(71.8)	(24.6%)	212.3	8.0
Elimination	(0.1)	(0.0)	(0.0)	—	(0.1)	(0.0)
Pharmaceuticals	350.3	317.8	32.5	10.2%	350.3	—
Kyowa Kirin	351.0	318.4	32.6	10.3%	351.0	—
Elimination	(0.7)	(0.6)	(0.1)	—	(0.7)	—
Other	347.3	336.0	11.3	3.4%	357.6	(10.4)
Mercian	58.7	62.1	(3.4)	(5.5%)	62.1	(3.4)
Myanmar Brewery	20.6	31.8	(11.2)	(35.2%)	38.6	(18.0)
Coke Northeast	142.5	129.4	13.1	10.1%	130.0	12.4
Kyowa Hakko Bio	57.8	57.3	0.5	0.9%	57.8	—
Other and elimination	67.7	55.4	12.3	22.2%	69.1	(1.4)

Oceania Integrated Beverages has been renamed Oceania Adult Beverages due to the sale of Lion Dairy and Drinks business, effective from 2021.

In addition, the descriptions of "Beer, Spirits, and Wine" and "Dairy and Drinks" of Lion have been omitted from 2021.

(Reference) Revenue excluding liquor tax

	Fiscal year ending December 31, 2021 Revised Forecast	Fiscal year ended December 31, 2020 Actual	(¥ billions) Fiscal year ending December 31, 2021 Initial forecast
Kirin Brewery	393.1	373.1	392.3

(2) Sales Volume Details of Major Business Companies

a. Kirin Brewery

	Fiscal year ending December 31, 2021		Fiscal year ended December 31, 2020	
	Revised forecast	Increase (decrease)	Actual	Increase (decrease)
Sales volume	Thousand KL		Thousand KL	
Beer	519	13.8%	456	(18.6%)
<i>Happo-shu</i>	380	(1.1%)	384	(2.1%)
New genre	760	(4.9%)	798	4.6%
Sub-total	1,658	1.2%	1,638	(4.5%)
RTD	470	9.5%	429	12.3%
Non-alcohol beverages	51	15.3%	44	10.8%

The above sales volume excludes exports and liquor tax exempts.

b. Kirin Beverage Group

	Fiscal year ending December 31, 2021		Fiscal year ended December 31, 2020	
	Revised forecast	Increase (decrease)	Actual	Increase (decrease)
Category	10,000 cases		10,000 cases	
Black tea	5,494	8.5%	5,064	(11.3%)
Japanese tea	3,266	0.3%	3,257	(4.7%)
Coffee	2,407	3.1%	2,334	(15.4%)
Fruit and vegetable juice	2,379	2.8%	2,314	(5.7%)
Carbonated beverage	1,385	(9.4%)	1,529	(20.7%)
Functional beverage	1,148	0.6%	1,141	(0.2%)
Water	3,938	(5.5%)	4,169	(2.0%)
Other	1,572	(3.6%)	1,630	(14.7%)
Total	21,589	0.7%	21,439	(9.1%)
Container Type				
Can	2,525	(3.0%)	2,603	(17.8%)
Large-sized PET bottles (2L, 1.5L, etc.)	7,337	(3.8%)	7,624	(3.1%)
Small-sized PET bottles (500ml, 280ml, etc.)	9,876	4.9%	9,416	(10.8%)
Other	1,851	3.1%	1,796	(10.3%)
Total	21,589	0.7%	21,439	(9.1%)

3. PROFIT DETAILS

(1) Normalized Operating Profit Details

					(¥ billions)	
	Fiscal year ending December 31, 2021, Revised Forecast	Fiscal year ended December 31, 2020, Actual	Increase (decrease)		Fiscal year ending December 31, 2021, Initial forecast	Increase (decrease)
Normalized operating profit	170.0	162.1	7.9	4.9%	180.0	(10.0)
Japan Beer and Spirits	77.3	75.5	1.8	2.4%	76.8	0.5
Kirin Brewery	75.0	73.2	1.8	2.5%	75.0	—
Others	2.3	2.3	0.0	1.9%	1.8	0.5
Japan Non-alcoholic Beverages	20.5	21.8	(1.3)	(5.8%)	23.0	(2.5)
Kirin Beverage	20.5	21.8	(1.3)	(5.8%)	23.0	(2.5)
Oceania Adult Beverages	29.7	22.1	7.6	34.1%	30.6	(1.0)
Lion	29.7	22.1	7.6	34.1%	30.6	(1.0)
Pharmaceuticals	64.0	59.0	5.0	8.4%	64.0	—
Kyowa Kirin	64.0	59.0	5.0	8.4%	64.0	—
Other	26.9	29.3	(2.4)	(8.2%)	35.2	(8.3)
Mercian	2.6	3.6	(0.9)	(26.1%)	3.2	(0.5)
Myanmar Brewery	6.2	13.8	(7.6)	(55.3%)	16.0	(9.8)
Coke Northeast	12.7	9.3	3.4	36.6%	9.1	3.6
Kyowa Hakko Bio	0.1	(2.3)	2.4	—	0.1	—
Others	5.3	4.9	0.4	8.7%	6.9	(1.5)
Corporate expenses and inter-segment eliminations	(48.4)	(45.6)	(2.8)	—	(49.6)	1.2

Oceania Integrated Beverages has been renamed Oceania Adult Beverages due to the sale of Lion Dairy and Drinks business, effective from 2021.

In addition, the descriptions of "Beer, Spirits, and Wine", "Dairy and Drinks" and "Corporate" of Lion have been omitted from 2021.

(2) Normalized Operating Profit Breakdown of Major Business Companies

(¥ billions)

Company name	Major factors	Increase (decrease)	Description
Kirin Brewery	Increase in marginal profit of alcohol beverages, etc.	10.6	Total beer products 6.5 Sales increase in beer 63 thousand KL Sales decrease in <i>happo-shu</i> (4) thousand KL Sales decrease in new genre (39) thousand KL Total other than beer products 3.9 Sales increase in RTD 41 thousand KL Sales increase in non-alcohol beverages 7 thousand KL, etc. Difference of change in composite of products, etc. 0.2
	Decrease in raw material cost of alcohol beverages	0.0	
	Increase in selling expenses	(10.4)	Increase in sales promotion and advertising (10.4) (Total 59.2→69.6)
	Decrease in other expenses	1.6	
	Total	1.8	
Kirin Beverage	Increase in marginal profit of soft drink beverages	1.4	Increase in sales volume 1.5 million cases, 0.7 Difference of change in products mix and composition ratio of containers, etc. 0.7
	Decrease in raw material cost, etc.	0.1	Increase in raw material cost (0.7), decrease in material cost 0.6, and decrease in processing cost 0.2
	Increase in selling expenses	(1.7)	Increase in sales promotion and advertising (1.7) (Total 30.7→32.4)
	Increase in other expenses	(1.1)	Increase in labor costs, etc.
	Total	(1.3)	

4. INFORMATION BY SEGMENT

Fiscal year ending December 31, 2021, Revised forecast

(¥ billions)

	Japan Beer and Spirits	Japan Non-alcoholic Beverages	Oceania Adult Beverages	Pharmaceuticals	Others	Adjustment	Total
Depreciation and amortization	12.3	6.4	10.9	17.2	15.1	3.0	64.9
Acquisition of property, plant and equipment and intangible assets	18.5	9.1	13.2	26.1	37.4	15.4	119.6
Normalized EBITDA	89.6	26.9	40.6	81.2	60.2	(45.4)	253.1

Depreciation and amortization exclude those from right-of-use assets.

Oceania Integrated Beverages has been renamed Oceania Adult Beverages due to the sale of Lion Dairy and Drinks business, effective from 2021.

Fiscal year ended December 31, 2020, Actual

(¥ billions)

	Japan Beer and Spirits	Japan Non-alcoholic Beverages	Oceania Adult Beverages	Pharmaceuticals	Others	Adjustment	Total
Depreciation and amortization	12.7	6.4	10.6	15.8	16.7	2.2	64.4
Acquisition of property, plant and equipment and intangible assets	11.2	6.6	8.2	32.8	19.3	14.9	93.0
Normalized EBITDA	88.2	28.2	32.7	74.8	63.4	(43.3)	244.0

Depreciation and amortization exclude those from right-of-use assets.

Oceania Integrated Beverages has been renamed Oceania Adult Beverages due to the sale of Lion Dairy and Drinks business, effective from 2021.