

# **KIRIN HOLDINGS COMPANY, LIMITED**

November 5, 2010

### SUMMARY OF CONSOLIDATED FINANCIAL RESULTS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2010 (UNDER JAPANESE GAAP) (UNAUDITED)

(English Translation)

Fiscal year ending December 31, 2010

#### KIRIN HOLDINGS COMPANY, LIMITED

10-1, Shinkawa 2-chome, Chuo-ku, Tokyo, Japan (URL http://www.kirinholdings.co.jp/english/)

Code No.:	2503
Shares Listed:	Tokyo, Osaka, Nagoya, Sapporo and Fukuoka
Representative:	Mr. Senji Miyake, President
For further information, please contact:	Mr. Hiroshi Ogawa, Executive Officer,
	General Manager of Corporate Communications
	Telephone: 81- 3- 5540- 3455 from overseas
Submission date of quarterly securities report schedu	led: November 12, 2010
Commencement date of dividend distribution schedu	led: –
Preparation of supplementary documents to the quar	erly financial results: Yes
Holding of quarterly financial results presentation (for	nstitutional investors and analysts): Yes

# 1. Consolidated business results and financial positions for the first nine months of the current fiscal year (January 1, 2010 - September 30, 2010)

					[Unit:	Japanese yen (¥
1) Results of operations (cumulative):				(Fractions less t	than ¥1 million ha	ave been omitted
	Sales	Percentage change	Operating income	Percentage change	Ordinary income	Percentage change
	(¥ millions)	(%)	(¥ millions)	(%)	(¥ millions)	(%)
Nine months ended						
September 30, 2010	1,602,854	(3.9)	113,675	21.0	107,437	(2.4)
September 30, 2009	1,668,269	_	93,967	_	110,089	_
	Net income	Percentage change	Net income pe share	er Net incom share	•	
		(01)	(Primary)	(Diluted	d)	

	(¥ millions)	(%)	(¥)	(¥)
Nine months ended				
September 30, 2010	24,216	(41.9)	25.41	-
September 30, 2009	41,705	_	43.70	43.67

Note: Percentage change compares current results with those of the period of the previous year.

#### (2) Financial positions:

	Total assets	Net assets	Ratio of equity to total assets	Net assets per share
	(¥ millions)	(¥ millions)	(%)	(¥)
September 30, 2010	2,652,818	1,137,529	35.0	973.75
December 31, 2009	2,861,194	1,198,869	34.3	1,029.35
Reference: Equity	September 30, 2010 December 31, 2009	928,151 million yen 981,322 million yen		

### 2. Dividends

			Annual dividends		
	First quarter (¥)	Second quarter (¥)	Third quarter (¥)	Year-end (¥)	Total (¥)
Fiscal year ended December 31, 2009	_	11.50	_	11.50	23.00
Fiscal year ending December 31, 2010	-	12.50	_		
Fiscal year ending December 31, 2010 (Forecast)				12.50	25.00

None

None

Note: Revision of the forecast in the third quarter of the fiscal year ending December 31, 2010:

# 3. Forecast of consolidated business results for the current fiscal year (January 1, 2010 - December 31, 2010)

	Sales	Percentage change	Operating income	Percentage change	Ordinary income	Percentage change
	(¥ millions)	(%)	(¥ millions)	(%)	(¥ millions)	(%)
Fiscal year ending December 31, 2010	2,180,000	(4.3)	133,000	3.6	125,000	(13.6)

	Net income	Percentage change	Net income per share
	(¥ millions)	(%)	(¥)
Fiscal year ending December 31, 2010	35,000	(28.8)	36.72

Note: Revision of the forecast in the third quarter of the fiscal year ending December 31, 2010:

Note: Percentage change compares current results with those of the period of the previous year.

#### 4. Others (For details, please refer to OTHER INFORMATION on page 5 of the Attached Materials)

(1)	Cha	anges in significant subsidiaries during the period:	None		
	Nev	wly included: —	Excluded: -		
	Nc	te: Changes in specified subsidiaries accompanying chang	ge in scope of consolidation.		
(2)	App	lication of simplified accounting and specific accounting:	Yes		
	Nc	te: Application of simplified accounting and specific account	nting for preparing the quarterly consolidated financial statements.		
(3)	Cha	anges in accounting policies and procedures, and methods	of presentation		
	i.	Changes due to amendment of accounting standards:	Yes		
	ii.	Changes due to other reasons:	None		
	Note: Changes in accounting policies and procedures, and methods of presentation for preparing the quarterly consolidated financial statements				
		described in the section of "Summary of changes in acc	counting policies and procedures, and methods of presentation."		
(4)	Nur	nber of shares outstanding (common stock)			
	i.	Number of shares outstanding at the end of period (includi	ling treasury stock)		
		As of September 30, 2010	984,508,387 shares		
		As of December 31, 2009	984,508,387 shares		
	ii.	Number of treasury stock at the end of period			
		As of September 30, 2010	31,331,162 shares		
		As of December 31, 2009	31,167,235 shares		
	iii.	Average number of shares during the period (cumulative fr	from the beginning of the fiscal year)		
		For the nine months ended September 30, 2010	953,218,782 shares		
		For the nine months ended September 30, 2009	954,272,500 shares		

\* Indication regarding execution of quarterly review procedures

At the time of disclosure of this summary of quarterly consolidated financial results, the quarterly review procedures in accordance with the Financial Instruments and Exchange Act are incomplete.

\* Information about proper usage of forecast of business results, and other special instructions

The statements concerning future performance that are presented in this document are based on judgments using information available to Kirin Holdings and the Kirin Group as of the release date of this material. Certain risks and uncertainties could cause the results of Kirin Holdings and the Kirin Group to differ materially from any projections presented herein. These risks and uncertainties include, but are not limited to, the economic circumstances surrounding the Company's businesses, market trends, and exchange rates.

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# 1. QUALITATIVE INFORMATION REGARDING CONSOLIDATED RESULTS FOR THE NINE MONTHS (1) BUSINESS PERFORMANCE

The global economy throughout the first nine months of the year (January 1, 2010 through September 30, 2010) has been slowly recovering due to the effects of economic stimulus strategies provided by each country. In Japan, the hot summer stimulated the economy and consumer spending has turned the corner, indicating signs of economic recovery.

At Kirin Group, amidst these conditions, we have made steady progress in implementing qualitative expansion in this first year of the Kirin Group's 2010-2012 medium-term business plan, which forms the second stage in realizing our long-term business framework: the "Kirin Group Vision 2015" (KV2015).

The "Kirin Health Project" among others, commenced in April as a group-wide initiative, and has been rather successful in promoting the "Kirin Plus-i" brand's first set of merchandise (eight items in total), the first being a group-wide common brand, and surpassing the goal of ¥5 billion first-year sales in only four months since its launch.

Furthermore, toward the goal of KV2015, we acquired in July 14.7% of the stock of Fraser and Neave, the leading beverage company in Singapore and Malaysia, which provides us with the opportunity to pursue an international integrated beverages group strategy. In contrast, in order to focus on the "food and health" field, we made changes to our existing business portfolio resulting in the sale of the entire stock of Kirin Agribio and Kirin Agribio EC in March, and the food manufacturing and sales business of Nagano Tomato in September. In addition, a reorganization of Kirin Business Expert, which provides common indirect operational services to group companies, was announced as a means to achieve higher efficiency and greater market competitiveness.

Accordingly, total sales during the first nine months from January 1, 2010 through September 30, 2010, declined mainly due to a reporting period change at National Foods, while operating income increased as a result of both cost-reduction measures and significant recovery of the chemicals business of Kyowa Hakko Kirin. Furthermore, both ordinary income and net income for the third quarter declined mainly due to the effects of foreign exchange losses.

Kirin Holdings Company, Limited 2	•	
Consolidated sales	¥1,602.8 billion, down 3.9%	
Consolidated operating income	¥113.6 billion, up 21.0%	
Consolidated ordinary income	¥107.4 billion, down 2.4%	
Consolidated net income	¥24.2 billion, down 41.9%	

In May, inappropriate transactions in the fishery feed business of Mercian Corporation were revealed to us. We have concluded that immediate attention needs to be paid to both the business operations and corporate governance of Mercian Corporation, and accordingly we agreed upon a stock swap that has enabled us to make Mercian Corporation a wholly owned subsidiary.

Results by business segment are outlined below.

#### **Alcohol Beverages Business**

With respect to the domestic alcohol beverages business, Kirin Brewery continued to address its three strategic priorities: strengthening core brands, improving responsiveness to consumer health consciousness, and increasing overall demand.

In the high-growth "new genre" market under the recent economic conditions, *Kirin Nodogoshi Nama* has recorded eight billion bottle sales since its introduction in April 2005 through August 2010, thus maintaining its overwhelming top performer position in the category. *Kirin Honkaku Karakuchi Mugi*, a new brand that was launched in July in response to diversifying consumer tastes in the new genre market has been well received, achieving approximately 60% of its annual sales goal by the end of September.

In addition, in the fast-growing non-alcohol beer-taste beverage market, *Kirin Free*, launched in April of the preceding year, which showed very good results, has so far surpassed the preceding year, requiring us to upwardly revise our annual sales target by 20%, and has become the market mover.

As part of restructuring efforts toward the 2010-2012 medium-term business plan "KV2015 Stage II" goal of

achieving lean management, the sales department of Kirin Brewery and Kirin Merchandising, which handles merchandising functions for Kirin Brewery products at high-volume stores and restaurants, decided to consolidate the two into a new company in 2012 in order to unify their marketing base into a community-oriented marketing model. In order to grow further as the group's core business, we will endeavor to enhance our corporate strength, overcome adverse market challenges, and achieve higher profitability through greater efficiency and productivity.

At Mercian, although its mid-range to high-end imported wines for mainly the on-premise market were negatively affected due to growing budget-conscious consumers, sales of inexpensive domestic table wines for the home consumption market were favorable. Aggressive marketing efforts were made to stimulate the wine market for Rose wine, which has grown in popularity worldwide alongside wine in PET bottles that are both recyclable and environmentally friendly.

In the overseas alcoholic beverages business, the alcohol beverage business of Lion Nathan National Foods continued to drive premiumisation and innovation, such as in the low-carb segment, and delivered a solid revenue performance whilst Australian beer market slowed in the third quarter having see strong growth in the first half.

In the highly competitive business environment in China, our integrated beverages group strategy has been pursued focusing on increased sales in the Yangtze River Delta, Pearl River Delta, and the three Northeastern provinces in China.

Accordingly, both sales and operating income increased due to the alcohol beverages business of Lion Nathan National Foods having favorable foreign exchange rates and the cost reduction efforts made at Kirin Brewery.

Alcohol Beverages Business 2010 third quarter results:			
Consolidated sales	¥813.4 billion, up 1.9%		
Consolidated operating income	¥84.3 billion, up 9.5%		

#### Soft Drinks and Foods Business

In the domestic soft drinks and foods business, Kirin Beverage has continued to focus on strengthening brands and implementing earning structure reform.

Among its leading brands, efforts were made to enhance the brand value of *Kirin Gogo-no-Kocha* and *Kirin Fire* based on the idea of proposals that reach beyond the conventional concept of core brand renewal and conventional categorization.

Within the *Kirin Gogo-no-Kocha* series, which are the top brands in the black tea beverage market (based on 2009 research results by the Food Marketing Research Institute), growth of *Kirin Gogo-no-Kocha Espresso Tea,* which was launched in February has been strong, requiring an upward revision of annual sales goals. In September the three core products of *Kirin Gogo-no-Kocha Straight Tea, Kirin Gogo-no-Kocha Lemon Tea,* and *Kirin Gogo-no-Kocha Milk Tea* were revamped, driving the black tea market, which has expanded this year. The annual sales target for *Gogo-no-Kocha* as a group has also been upwardly revised.

The Kirin FIRE series saw the launch of a new PET bottle Kirin FIRE Sugouma, and new sales/revamping in August of its leading products Kirin FIRE Premium Blend Hi-no Megumi, Kirin FIRE Black, and Kirin FIRE Hikitate Bito.

Earnings structure reform efforts, commenced in the preceding year, are beginning to show steady and concrete results.

Furthermore, Koiwai Dairy Products has been reevaluated for its capital structure and was made a direct subsidiary of Kirin Holdings, thereby strengthening the dairy business while enhancing Koiwai brand power.

Kirin Kyowa Foods started its new life after consolidation of the processing alcohol and fermented seasoning businesses of Mercian Corporation as of July 1, and worked toward enhancing its value proposal-based development and marketing structures in order to provide attractive products with improved profitability.

In the overseas soft drinks and foods business, Kirin Beverage endeavored to reform structural earnings as well as increased its marketing efforts for *Kirin Gogo-no-Kocha*, which was totally revamped after the ten year anniversary of its launch in China. In Thailand, *Kirin Gogo-no-Kocha Tea Break White Grape Mint* was launched to further vitalize the *Gogo-no-Kocha* brand.

In the soft drinks and foods division of Lion Nathan National Foods, conditions in both dairy and juice sectors remain very challenging. Despite some moderation, input cost are still relatively high by historical standards and the retail market remains very competitive with significant discounting occurring, particularly on white milk. Lion Nathan National Foods' soft drinks and Foods division continued to invest in its core brands and focus on innovation to drive mix improvement. The integration and optimization of its business is making strong progress to deliver synergies.

As a result of the above, sales decreased chiefly due to a reporting period change at National Foods, while operating income increased as a result of cost reduction measures at Kirin Beverage.

Soft Drinks and Foods Business 2010 third quarter results:			
Consolidated sales	¥462.3 billion, down 15.8%		
Consolidated operating income	¥9.0 billion, up 1,002.0%		

#### **Pharmaceuticals Business**

The lowered drug prices mandated in April affected Kyowa Hakko Kirin, but sales of its leading brands, anemia medicine *NESP®* and *ESPO*, and secondary hyperparathyroidism treatment *REGPARA TABLETS* remained favorable.

Revenue from technology licensing as well as exports of pharmaceuticals trended to be strong helped by one time initial payments for out licensing and favorable income from royalties.

In the development of new medicine, there has been steady progress in the second part of Phase II clinical testing of the anti-CCR4 antibody KW-0761 for combined treatment of adult T-cell leukemia/lymphoma as well as treatment of peripheral T/NK-cell lymphomas, which commenced in September.

Accordingly, both sales and operating income increased.

#### **Other Businesses**

In the biochemical business operated by Kyowa Hakko Kirin Group, both domestic products and exports fared well in sales of amino acids for intravenous liquids and pharmaceutical raw ingredients. In health care products, production of Ornithine, a restorative amino acid, \* a functional merchandise material in *Kirin Plus-i* launched in April by the Group companies, increased, and has shown favorable market acceptance since its launch. \* Ornithine is a material developed and manufactured solely by Kyowa Hakko Bio of the Kyowa Hakko Kirin Group, and the central material of the Kirin Group. After being consumed in the body it regrows back to Ornithine and thus is called a restorative amino acid.

In the chemicals business operated by the Kyowa Hakko Kirin Group, demand for its products increased greatly due to the economic recovery with a tendency to high product prices overall, resulting in significant improvements in both sales and operating results compared with the previous year.

Accordingly, both sales and operating income increased mainly due to the recovery in the chemicals business operated by the Kyowa Hakko Kirin Group.

Other Businesses 2010 third quar	ter results:
Consolidated sales	¥173.0 billion, up 2.9%
Consolidated operating income	¥6.4 billion, up 286.9%

Kyowa Hakko Kirin made a public announcement on October 22 stating that it and Japan Industrial Partners, Inc. reached an agreement on fundamental issues regarding the transfer of the entire stock of Kyowa Hakko Chemical, which deployed all chemical businesses of the group.

Results by region were as follows:

#### Japan

In the alcohol beverages business, Kirin Brewery strengthened *Kirin Nodogoshi Nama* and other leading brands, and introduced *Kirin Honkaku Karakuchi Mugi*, responding progressively to new product proposals in order to meet the diversifying needs of customers. In the soft drinks and foods business, Kirin Beverage focused on leading brand creation centering on its core *Kirin Gogo-no-Kocha* brand, while its earning structure reform efforts began to show results. In the pharmaceuticals business, Kyowa Hakko Kirin saw strong sales of leading products in spite of mandated reductions in drug prices. In other businesses, the chemicals business progressed well as demand for its products recovered.

Consolidated sales	¥1,273.7 billion, down 1.6%	
Consolidated operating income	¥109.3 billion, up 29.8%	

#### Asia and Oceania

In Asia, Kirin Beverage focused on marketing in China as well as improving profitability. In Australia, Lion Nathan National Foods' alcohol beverages business maintained favorable sales and operating results, while its soft drinks and foods business endeavored to strengthen core brands and create synergy amidst unfavorable conditions due to budget-conscious consumers.

Consolidated sales	¥282.0 billion, down 12.0%	
Consolidated operating income	¥15.0 billion, down 16.0%	

#### Other regions

Business results in the United States, Europe and other regions are as follows.

Consolidated sales	¥47.0 billion, down 11.9%
Consolidated operating income	¥5.1 billion, down 6.6%

### (2) FINANCIAL POSITION

Total assets as of September 30, 2010 stood at ¥2,652.8 billion, a decrease of ¥208.3 billion compared to December 31, 2009, with an increase in investment securities being less than decreases in cash, notes and accounts receivable, trade and goodwill. Total liabilities as of September 30, 2010 stood at ¥1,515.2 billion, a decrease of ¥147.0 billion compared to December 31, 2009, due to reductions in liquor taxes payable, employees' pension and retirement benefits, and interest-bearing debts. Net assets stood at ¥1,137.5 billion, a reduction of ¥61.3 billion compared with December 31, 2009, due to a decrease in foreign currency translation adjustments.

#### (3) CONSOLIDATED FORECASTS

Kirin Group's consolidated forecasts for the full year ending December 31, 2010, as announced on August 16, 2010, have not been revised.

### 2. OTHER INFORMATION

### (1) SUMMARY OF CHANGES IN SIGNIFICANT SUBSIDIARIES

There is no matter that falls under this item.

### (2) SUMMARY OF SIMPLIFIED ACCOUNTING AND SPECIFIC ACCOUNTING

- (2)-1 Simplified accounting methods
  - Allowance for doubtful accounts except for certain identified doubtful receivables
     The allowance for doubtful receivables for the period is based on actual default rates in the previous
     fiscal year unless default rates are deemed to have undergone a material change.
  - 2. Valuation of inventories

Valuation of consolidated inventories at the end of the quarterly period is derived from a reasonable calculation based on actual inventories at the end of the previous fiscal year, without undertaking

physical inventory count.

Where inventories are deemed to have declined materially in value, the book value of such inventories is written down to estimated net realizable amounts.

3. Calculation of deferred tax assets and liabilities

The Company makes judgments of the recoverability of deferred tax assets based on the future earning forecast and tax planning used in the previous fiscal year, when there have been no significant changes in the management environment or other circumstances of occurrence of temporary difference since the end of the previous fiscal year.

#### (2)-2 Specific accounting methods

Calculation of income taxes

Income taxes for the period are calculated by multiplying net income before income taxes by effective tax rate estimated reasonably using the estimated income before income taxes for the year after the application of tax effect accounting.

Please note that deferred income taxes are included in income taxes.

# (3) SUMMARY OF CHANGES IN ACCOUNTING POLICIES AND PROCEDURES, AND METHODS OF PRESENTATION

(3)-1 Changes in basis of recognizing sales of completed construction contracts and cost of sales of completed construction contracts

Revenues for contract works were previously accounted for mainly by the completed-contract method. From the three months ended March 31, 2010, the Company has applied the "Accounting Standard for Construction Contracts" (ASBJ Statement No. 15, December 27, 2007) and the "Guidance on Accounting Standard for Construction Contracts" (ASBJ Guidance No. 18, December 27, 2007). For the construction contracts started during the three months ended March 31, 2010, the percentage-of-completion method (the cost proportion method is used to estimate the percentage of completion) is applied to the contracts if the outcome of construction activity is deemed to be definite during the course of the activity by the end of the nine months ended September 30, 2010, while the completed-contract method is applied otherwise.

The effect on net income of this change is immaterial.

(3)-2 Application of accounting standards and guidance related to business combinations

From the second quarter ended June 30, 2010, the Company has applied the "Accounting Standard for Business Combinations" (ASBJ Statement No. 21, December 26, 2008), the "Accounting Standard for Consolidated Financial Statements" (ASBJ Statement No. 22, December 26, 2008), the "Partial Amendments to Accounting Standard for Research and Development Costs" (ASBJ Statement No. 23, December 26, 2008), the "Accounting Standard for Business Divestitures" (ASBJ Statement No. 7, December. 26, 2008) and the "Guidance on Accounting Standard for Business Combinations and Accounting Standard for Business Divestitures" (ASBJ Guidance No. 10, December. 26, 2008).

#### Additional information

[Changes in fiscal year-ends of consolidated subsidiaries]

For the purpose of the further promotion of the Company's integrated beverages group strategy in Oceania, the Company made Lion Nathan Ltd. ("LN") a wholly-owned subsidiary in October 2009. At the same time, in order that Lion Nathan National Foods Pty Ltd ("LNNF") manages all Oceania operations on a unified basis, National Foods Limited ("NFL"), LN and their subsidiaries were made the subsidiaries of LNNF. And the Company has integrated the fiscal year-ends of LNNF, NFL and the subsidiaries ("the companies") from December 31 to September 30 from the current fiscal year.

To prepare the consolidated financial statements for the nine months ended September 30, 2010, financial statements of the companies as of June 30, 2010 are used because the difference between the Company's and the companies' year-ends does not exceed three months. However, their profit or loss for the period from October 1, 2009 to December 31, 2009 is not included in the Company's consolidated statement of income for the nine months ended September 30, 2010 because their profit or loss for the period has been included in the Company's consolidated statement of income for the fiscal year ended December 31, 2009. Necessary adjustments for consolidation were made for

significant transactions that arose at these companies in the period from January 1, 2010 to September 30, 2010.

For the three months ended September 30, 2009, sales and operating income of the companies were ¥68,957 million and ¥146 million, respectively. The effect of this change on segment information is explained in "Segment Information."

[Inappropriate dealings at consolidated subsidiary]

It was revealed that fraudulent actions, such as failure to record the cost of shipment of sample products intentionally, inappropriate accounting of manipulation of sales recording periods and others, and fictitious sales, fictitious manufacturing, and circular transactions combined of these transactions, had been carried out from prior years by the Fish Feedstuffs Division of Mercian Corporation, a consolidated subsidiary of the Company. It was also revealed that in order to conceal these fraudulent actions, falsification of tracking records in internal control and manipulating of stock quantities by imitations had been carried out.

Based on the results of an investigation conducted by an internal investigation committee of Mercian Corporation, it has revised the figures recorded for trade accounts receivable, inventories, sales and cost of sales. Due to this revision, the Company has recognized ¥5,300 million loss for prior years as a loss on prior periods adjustment in special expenses, and a income taxes for prior years-deferred amounted to ¥1,169 million as reversal of deferred tax assets in prior years. The losses incurred during the nine months ended September 30, 2010, have been recorded in the respective account items.

### (4) OTHERS

With regard to the losses incurred at Mercian Corporation described in "Additional information," the amounts of loss for prior years and the current fiscal year are included in the Company's consolidated statement of income for the nine months ended September 30, 2010, because the effect on the consolidated financial statements of the Company is considered as within a range that would not cause mis-judgment for interested parties such as investors. As an effect of these losses on the consolidated financial statements of the Company income both decreased by ¥1,079 million, and income before income taxes and minority interests and net income decreased by ¥6,694 million and ¥4,203 million, respectively.

# 3. CONSOLIDATED FINANCIAL STATEMENTS

### (1) CONSOLIDATED BALANCE SHEETS

		(¥ milli	
	As of September 30, 2010	As of December 31, 2009 (Summary)	
ASSETS			
Current Assets			
Cash	81,953	125,558	
Notes and accounts receivable, trade	333,872	423,835	
Merchandise and finished goods	136,504	138,937	
Work in process	20,620	18,319	
Raw materials and supplies	39,226	41,261	
Other	69,454	93,815	
Allowance for doubtful accounts	(2,138)	(2,278)	
Total Current Assets	679,492	839,450	
Fixed Assets			
Property, Plant and Equipment	740,491	774,274	
Intangible Assets			
Goodwill	556,815	605,210	
Other	118,524	129,477	
Total	675,340	734,688	
Investments and Other Assets			
Investment securities	439,529	388,677	
Other	125,118	128,511	
Allowance for doubtful accounts	(7,153)	(4,407)	
Total	557,494	512,781	
Total Fixed Assets	1,973,326	2,021,743	
TOTAL ASSETS	2,652,818	2,861,194	

	As of September 30, 2010	As of December 31, 2009 (Summary)	
LIABILITIES			
Current Liabilities			
Notes and accounts payable, trade	157,996	169,936	
Short-term loans payable and long-term debt with current maturities	207,834	259,425	
Commercial papers	44,998	-	
Bonds due within one year	12,221	12,521	
Income taxes payable	21,142	22,806	
Reserves	16,119	9,954	
Other	225,859	319,452	
Total Current Liabilities	686,174	794,096	
Long-term Liabilities			
Bonds	321,012	324,904	
Long-term debt	270,026	300,590	
Employees' pension and retirement benefits	67,103	85,279	
Other reserves	5,758	6,131	
Other	165,213	151,322	
Total Long-term Liabilities	829,114	868,228	
TOTAL LIABILITIES	1,515,289	1,662,324	
NET ASSETS			
Shareholders' Equity			
Common stock	102,045	102,045	
Capital surplus	71,595	71,582	
Retained earnings	861,877	860,538	
Treasury stock, at cost	(30,721)	(30,486)	
Total Shareholders' Equity	1,004,797	1,003,680	
Valuation and Translation Adjustments			
Net unrealized holding gains on securities	7,644	18,279	
Deferred gains or losses on hedges	899	(1,548)	
Land revaluation difference	(4,713)	(4,713)	
Foreign currency translation adjustments	(80,476)	(34,375)	
Total Valuation and Translation Adjustments	(76,645)	(22,357)	
Subscription rights to shares	187	196	
Minority interests	209,189	217,350	
TOTAL NET ASSETS	1,137,529	1,198,869	
TOTAL LIABILITIES AND NET ASSETS	2,652,818	2,861,194	

(¥ millions)

### (2) CONSOLIDATED STATEMENTS OF INCOME

	Nine months ended	Nine months ended	
	September 30, 2009	September 30, 2010	
Sales	1,668,269	1,602,854	
Cost of sales	1,010,982	964,832	
Gross profit	657,286	638,021	
Selling, general and administrative expenses	563,319	524,345	
Operating income	93,967	113,675	
Non-operating income			
Interest income	1,662	1,022	
Dividend income	4,733	2,221	
Equity in earnings of affiliates	5,781	9,750	
Foreign currency translation gain	16,380	-	
Other	4,131	3,507	
Total	32,689	16,501	
Non-operating expenses			
Interest expense	14,070	16,250	
Foreign currency translation loss	-	3,477	
Other	2,496	3,012	
Total	16,567	22,740	
Ordinary income	110,089	107,437	
Special income			
Gain on sale of fixed assets	2,151	3,689	
Gain on sale of investment securities	23,372	7,121	
Gain on sale of shares of subsidiaries and affiliates	-	122	
Other	583	3,884	
Total	26,107	14,817	
Special expenses			
Loss on disposal of fixed assets	3,876	3,729	
Loss on sale of fixed assets	1,727	411	
Loss on impairment	3,793	-	
Loss on devaluation of investment securities	3,185	3,301	
Loss on sale of investment securities	1,002	104	
Loss on sale of shares of subsidiaries and affiliates	21,663	6,392	
Loss on reversal of foreign currency translation adjustments due to liquidation of a foreign subsidiary	-	7,568	
Expenses for integration	3,270	-	
Loss on devaluation of inventories	942	-	
Loss on revision of retirement benefit plan	-	6,987	
Loss on prior periods adjustment	-	5,300 *	
Business restructuring expenses	-	2,097	
Other	2,211	9,974	
Total	41,671	45,868	
Income before income taxes and minority interests	94,525	76,385	
Income taxes	39,921	45,247	
Income taxes for prior years-deferred	_	1,169 *	
Minority interests	12,898	5,752	
Net income	41,705	24,216	

### (3) CONSOLIDATED STATEMENT OF CASH FLOWS

	Nine months ended September 30, 2009	Nine months ended September 30, 2010
Cash flows from operating activities		
Income before income taxes and minority interests	94,525	76,385
Depreciation and amortization	73,721	76,919
Amortization of goodwill	16,813	25,759
Interest and dividend income	(6,395)	(3,243
Equity in losses (earnings) of affiliates	(5,781)	(9,750
Interest expense	14,070	16,250
Foreign currency translation loss (gain)	(15,890)	1,579
Gain on sale of marketable securities and investment securities	(23,372)	(7,121
Loss on disposal and sale of fixed assets	5,603	4,140
Loss on sale of shares of subsidiaries and affiliates	21,663	6,392
Decrease (increase) in notes and accounts receivable, trade	104,365	80,096
Decrease (increase) in inventories	6,384	(6,878
Increase (decrease) in notes and accounts payable, trade	(32,378)	(2,012
Increase (decrease) in liquor taxes payable	(39,320)	(36,212
Increase (decrease) in consumption taxes payable	(9,060)	(5,274
Increase (decrease) in deposits received	(15,680)	(17,594
Other	(2,863)	947
Sub-total	186,404	200,382
Interest and dividend received	10,178	10,603
Interest paid	(15,881)	(16,527
Income taxes paid	(46,059)	(27,622
Net cash provided by (used in) operating activities	134,642	166,835
Cash flows from investing activities		
Payment for purchases of property, plant and equipment and intangible assets	(80,235)	(84,417
Proceeds from sale of property, plant and equipment and intangible assets	22,182	11,083
Payment for purchases of marketable securities and investment securities	(136,879)	(86,545
Proceeds from sale and redemption of marketable securities and investment securities	133,631	16,986
Payment for purchases of shares of subsidiaries	-	(6,315
Proceeds from sale of shares of subsidiaries with consolidation/de-consolidation	4,676	703
Other	(3,599)	2,800
Net cash provided by (used in) investing activities	(60,224)	(145,704

	Nine months ended September 30, 2009	¥ millio) Nine months ended September 30, 2010
Cash flows from financing activities		
Increase (decrease) in short-term loans payable	(67,138)	(14,027
Increase (decrease) in commercial papers	39,998	44,998
Proceeds from long-term debt	147,907	41,594
Repayment of long-term debt	(50,524)	(103,574
Payment for redemption of bonds	(44,099)	(4,880
Payment to minority shareholders for capital reduction of consolidated subsidiaries	_	(2,058
Proceeds from the settlements for the derivatives	-	12,585
Payment for purchase of treasury stock	(326)	(280
Proceeds from sale of treasury stock	138	58
Payment for purchase of treasury stock by the consolidated subsidiary	(4,658)	-
Cash dividends paid	(21,949)	(22,878
Cash dividends paid to minority shareholders	(12,336)	(5,132
Other	392	(1,331
Net cash provided by (used in) financing activities	(12,595)	(54,925
Effect of exchange rate fluctuation on cash and cash equivalents	1,948	(9,877
Net increase (decrease) in cash and cash equivalents	63,770	(43,672
Cash and cash equivalents at beginning of year	68,457	118,797
Net increase (decrease) in cash and cash equivalents from new consolidation/de-consolidation of subsidiaries	178	-
Net increase (decrease) in cash and cash equivalents from merger of a consolidated subsidiary	227	
Cash and cash equivalents at end of period	132,634	75,125

### (4) NOTES ON PREMISE OF GOING CONCERN

There is no matter that falls under this item.

#### (5) SEGMENT INFORMATION

#### a. Business segment information

							(¥ millions)
		Nine month	s ended Septen	nber 30, 2009			
	Alcohol	Soft Drinks	Pharma-			Eliminations	
	Beverages	and Foods	ceuticals	Others	Total	or Corporate	Consolidated
Sales							
Unaffiliated customers	798,430	549,062	152,514	168,261	1,668,269	-	1,668,269
Inter-segment	24,009	4,046	569	23,690	52,315	(52,315)	-
Total sales	822,439	553,109	153,084	191,951	1,720,585	(52,315)	1,668,269
Operating income(loss)	76,988	818	28,378	1,662	107,848	(13,881)	93,967
		Nine month	s ended Septen	nber 30, 2010			(¥ millions)
	Alcohol	Soft Drinks	Pharma-			Eliminations	
	Beverages	and Foods	ceuticals	Others	Total	or Corporate	Consolidated
Sales							
Unaffiliated customers	813,472	462,396	153,927	173,057	1,602,854	-	1,602,854
Inter-segment	20,776	4,483	167	25,194	50,621	(50,621)	-
Total sales	834,249	466,879	154,094	198,251	1,653,476	(50,621)	1,602,854
Operating income	84,329	9,024	28,900	6,432	128,687	(15,011)	113,675

Notes

1. Business segments are classified based on business management framework in consideration of the type and nature of products.

2. Main products by each business segment are as follows:

Business segment	Main products
Alcohol beverages	Beer, sparkling malt liquor (happo-shu), new genre, whiskey, spirits, wine, engineering, logistics, etc.
Soft drinks and Foods	Soft drinks, foods, health foods & functional foods, etc.
Pharmaceuticals	Pharmaceutical products
Others	Biochemical, chemical, etc.

3. Changes in fiscal year-ends of consolidated subsidiaries

Nine months ended September 30, 2010

As described in "Additional information," the fiscal year-ends, December 31, of Lion Nathan National Foods Pty Ltd ("LNNF"), National Foods Limited ("NFL") and its subsidiaries ("the companies") were changed to September 30 from the current fiscal year.

To prepare the consolidated financial statements for the nine months ended September 30, 2010, financial statements of the companies as of June 30, 2010 were used because the difference between the Company's and the companies' year-ends does not exceed three months. However, their profit or loss for the period from October 1, 2009 to December 31, 2009 was not included in the Company's consolidated statement of income for the nine months ended September 30, 2010 as their profit or loss for the period has been included in the Company's consolidated statement of income for the fiscal year ended December 31, 2009.

For the three months ended September 30, 2009, sales and operating income of the companies included in the "Soft Drinks and Foods" segment were ¥68,957 million and ¥146 million, respectively.

#### 4. Changes in business segmentation of consolidated subsidiaries

Nine months ended September 30, 2010

LNNF has became a company managing all Oceania operations (NFL, LION NATHAN LTD. and their subsidiaries) including the "Alcohol Beverages" and "Soft Drinks and Foods" businesses on a unified basis. Consequently, the business segment to which LNNF belongs has changed from the "Soft Drinks and Foods" segment to the "Others" segment from the three months ended March 31, 2010. As a result, operating income of the "Others" segment decreased by ¥2,792 million.

#### b. Geographical segment information

	Ningman	the ended Conte	mbor 20, 2000			1		
Nine months ended September 30, 2009								
		Asia/			Eliminations			
	Japan	Oceania	Others	Total	or Corporate	Consolidated		
Sales								
Unaffiliated customers	1,294,151	320,721	53,396	1,668,269	-	1,668,269		
Inter-segment	17,434	2,475	6,101	26,012	(26,012)	-		
Total sales	1,311,586	323,197	59,497	1,694,281	(26,012)	1,668,269		
Operating income	84,247	17,930	5,490	107,668	(13,701)	93,967		
	,- ,	, -	/ -	,,-		_		

(¥ millions)

					(¥ millions)		
Nine months ended September 30, 2010							
Asia/ Eliminations							
Japan	Oceania	Others	Total	or Corporate	Consolidated		
1,273,749	282,077	47,027	1,602,854	-	1,602,854		
23,851	2,833	6,484	33,168	(33,168)	-		
1,297,601	284,910	53,511	1,636,023	(33,168)	1,602,854		
109,348	15,070	5,128	129,547	(15,871)	113,675		
	Japan 1,273,749 23,851 1,297,601	Asia/           Japan         Oceania           1,273,749         282,077           23,851         2,833           1,297,601         284,910	Asia/         Asia/           Japan         Oceania         Others           1,273,749         282,077         47,027           23,851         2,833         6,484           1,297,601         284,910         53,511	Asia/         Oceania         Others         Total           1,273,749         282,077         47,027         1,602,854           23,851         2,833         6,484         33,168           1,297,601         284,910         53,511         1,636,023	Asia/         Eliminations           Japan         Oceania         Others         Total         or Corporate           1,273,749         282,077         47,027         1,602,854         -           23,851         2,833         6,484         33,168         (33,168)           1,297,601         284,910         53,511         1,636,023         (33,168)		

Notes:

1. Geographical distances are considered in classification of country or area.

2. Major countries or areas included in each segment except for Japan are as follows:

Asia/Oceania	East Asia, Southeast Asia, Oceania
Others	U.S.A.

3. Changes in fiscal year-ends of consolidated subsidiaries

Nine months ended September 30, 2010

As discussed in "Additional information," the fiscal year-ends, December 31, of Lion Nathan National Foods Pty Ltd ("LNNF") and National Foods Limited ("NFL") and its subsidiaries ("the companies") were changed to September 30 from the current fiscal year.

To prepare the consolidated financial statements for the nine months ended September 30, 2010, financial statements of the companies as of June 30, 2010 were used because the difference between the Company's and the companies' year-ends does not exceed three months. However, their profit or loss for the period from October 1, 2009 to December 31, 2009 was not included in the Company's consolidated statement of income for the nine months ended September 30, 2010 because their profit or loss for the period has been included in the Company's consolidated statement of income for the nine months ended September 30, 2010 because their profit or loss for the period has been included in the Company's consolidated statement of income for the fiscal year ended December 31, 2009.

For the three months ended September 30, 2009, sales and operating loss of the companies included in the "Asia/Oceania" segment were ¥68,957 million and ¥146 million, respectively.

#### c. Overseas sales

			(1 111110110)			
Nine months ended September 30, 2009						
	Asia/					
	Oceania	Others	Total			
Overseas sales	338,959	71,080	410,040			
Consolidated sales	_	_	1,668,269			
Percentage of overseas sales over consolidated sales	20.3%	4.3%	24.6%			

(¥ millions)

(¥ millions)

Nine months ended September 30, 2010						
	Asia/ Oceania	Others	Total			
Overseas sales	303,756	66,737	370,493			
Consolidated sales	-	-	1,602,854			
Percentage of overseas sales over consolidated sales	19.0%	4.1%	23.1%			

Notes

1. Geographical distances are considered in classification of country or area.

2. Major countries or areas included in each segment except for Japan are as follows:

Asia/Oceania	East Asia, Southeast Asia, Oceania
Others	U.S.A., Europe

3. Overseas sales represent sales of the Company and consolidated subsidiaries to countries and areas outside of Japan.

4. Changes in fiscal year-ends of consolidated subsidiaries

Nine months ended September 30, 2010

As discussed in "Additional information," the fiscal year-ends, December 31, of Lion Nathan National Foods Pty Ltd ("LNNF"), National Foods Limited ("NFL") and the subsidiaries ("the companies") were changed to September 30 from the current fiscal year.

To prepare the consolidated financial statements for the nine months ended September 30, 2010, financial statements of the companies as of June 30, 2010 were used because the difference from the Company's to the companies' year-ends does not exceed three months. However, their profit or loss for the period from October 1, 2009 to December 31, 2009 was not included in the Company's consolidated statement of income for the nine months ended September 30, 2010 because their profit or loss for the period has been included in the Company's consolidated statement of income for the fiscal year ended December 31, 2009.

For the three months ended September 30, 2009, sales of the companies included in the "Asia/Oceania" and "Others" segments were ¥68,585 million and ¥203 million, respectively.

### (6) NOTES ON SIGNIFICANT CHANGES IN THE AMOUNT OF SHAREHOLDERS' EQUITY

There is no matter that falls under this item.

### (7) OTHER NOTES

Consolidated statements of income

\*1. Loss on prior periods adjustment, Income taxes for prior years-deferred

As described in "Additional information", loss on prior periods adjustment at Mercian Corporation, a consolidated subsidiary, is recorded as loss on prior periods adjustment and income taxes for prior years-deferred.

# Supplementary Documents to the Financial Statements for the Nine Months Ended September 30, 2010

- 1. Results of Operations
- 2. Sales Details
- 3. Profit Breakdown for the Nine Months Ended September 30, 2010 (Actual)
- 4. Major Expenses and Others
- 5. Major Fluctuations of Balance Sheets

(Reference Material)

- 1. Guide to Kirin Group Consolidated Financial Indices
- 2. Results of Operations by Major Companies (Consolidated)
- 3. Sales Details of Alcohol Beverages (Kirin Brewery Company, Limited)
- 4. Sales Details of Soft Drink Beverages (Kirin Beverage Group)
- 5. Sales of Major Pharmaceuticals (Kyowa Hakko Kirin Co., Ltd.)

# **KIRIN HOLDINGS COMPANY, LIMITED**

## November 5, 2010

### 1. Results of Operations

								(¥ billions)
		20	09			20	10	
	Annual Actual			Nine month September 3		Annual Fo	orecast	
(year-on-year rate)								
Sales	1,668.2	(1.6%)	2,278.4	(1.1%)	1,602.8	(3.9%)	2,180.0	(4.3%)
Operating income	93.9	(9.5%)	128.4	(12.0%)	113.6	21.0%	133.0	3.6%
Ordinary income	110.0	26.8%	144.6	40.3%	107.4	(2.4%)	125.0	(13.6%)
Net income	41.7	(56.4%)	49.1	(38.7%)	24.2	(41.9%)	35.0	(28.8%)
EBITDA *	174.7	(12.5%)	212.8	(19.6%)	195.0	11.6%	252.0	18.4%

\* EBITDA = Operating income + equity in earnings of affiliates + depreciation + amortization of goodwill + special income and expenses

### 2. Sales Details

		200	09			20	10	
	Annual Actual		Nine months ended September 30, Actual		Annual Fo	orecast *1		
Sales by business segment (year-on-year rate)	¥ billions	Increase (Decrease)	¥ billions	Increase (Decrease)	¥ billions	Increase (Decrease)	¥ billions	Increase (Decrease)
Total sales	1,668.2	(1.6%)	2,278.4	(1.1%)	1,602.8	(3.9%)	2,180.0	(4.3%)
Alcohol beverages	798.4	(7.6%)	1,097.6	(7.1%)	813.4	1.9%	1,095.5	(0.2%)
Beer, Happo-shu and New genre	656.2	(7.4%)	891.7	(7.1%)	659.7	0.5%	887.0	(0.5%)
Other alcohol beverages *2	119.9	(2.5%)	170.2	(1.8%)	127.3	6.2%	175.5	3.1%
Other	22.2	(32.5%)	35.6	(26.3%)	26.3	18.6%	33.0	(7.4%)
Soft drinks and Foods	549.0	0.9%	735.0	2.6%	462.3	(15.8%)	650.0	(11.6%)
Pharmaceuticals	152.5	28.1%	206.7	20.5%	153.9	0.9%	205.0	(0.9%)
Other business	168.2	(0.1%)	238.9	2.2%	173.0	2.9%	229.5	(4.0%)
Biochemical	54.7	36.9%	79.4	34.4%	53.8	(1.7%)	70.0	(12.0%)
Chemical	39.2	(21.8%)	55.7	(17.0%)	89.4	128.2%	121.0	117.1%
Other	74.3	(5.1%)	103.7	(3.5%)	29.8	(59.9%)	38.5	(62.9%)

\*1 Annual forecast for 2010 is the same as those disclosed on August 16.

\*2 The figures include beer-taste beverages.

### 3. Profit Breakdown for the Nine Months Ended September 30, 2010 (Actual)

Segment	Company name	Major factors	Difference	Description
Alcohol beverages	Kirin Brewery	Decrease in marginal profit of alcohol beverages	(2.7)	Sales decrease in beer (35) thousand KL, (4.4) Sales decrease in <i>happo-shu</i> (47) thousand KL, (4.7) Sales increase in new genre 17 thousand KL, 1.9 Sales increase in RTD 1 thousand KL, 0.2 Decrease in marginal profit of <i>shochu</i> , whiskey and spirits (1.2) Difference of change in products mix, etc.
		Decrease in raw material cost of alcohol beverages	3.0	Decrease in price for packing materials 1.0, Decrease in cost of sugar and liquid sugar 0.9, Decrease in price of malt 0.7, etc.
		Decrease in selling cost	2.1	Decrease in sales promotion and advertising expenses 1.7, etc. (Beer, <i>happo-shu</i> and new genre 1.1, RTD (0.3), <i>shochu</i> , whiskey and spirits 1.5, etc.)
		Decrease in other expenses	3.6	Decrease in employees' pension and retirement benefits expenses 1.8, Decrease in supplies expenses 1.1, Decrease in electric cost and fuel cost 0.6, Decrease in repair expenses 0.4, Decrease in depreciation 0.3, Increase in management fee etc. (2.9), etc.
	Total		6.0	
	Lion Nathan National Foods	Increase in operating income	9.6	27.1 => 36.7
	*1	Amortization of goodwill	(10.6)	(3.4) => (14.1)
		Brand amortization	(0.8)	(3.9) => (4.7)
	Total		(1.8)	
	Mercian		0.7	(1.3) => (0.6)
	Others		2.4	
Total			7.3	Nine months ended September 30, 2009 Actual 76.9=> Nine months ended September 30, 2010 Actual 84.3
Soft drinks and Foods	Kirin Beverage	Difference in volume of sales	(7.4)	Decrease in sales volume down (6.72) million cases
		Cost reduction	1.5	Decrease in raw material cost, etc.
		Decrease due in change of composition ratio of containers, etc.	(0.4)	Deduction of sales promotion expenses from sales (1.1), etc.
		Decrease in selling cost	9.2	Decrease in sales promotion and advertising expenses 7.7 (Deduction of sales promotion expenses from sales 1.1, etc.), Decrease in transportation cost 1.4
		Decrease in other expenses	0.0	Decrease in depreciation 0.7, Decrease in miscellaneous expenses 0.3, Increase in management fee etc. (0.8), etc.
	Total		2.9	
	Lion Nathan National Foods	Decrease in operating income	(0.1)	4.6 => 4.4
	*2	Amortization of goodwill	2.2	(5.8) => (3.6)
		Brand amortization	(0.1)	(1.7) => (1.9)
	Total		1.9	
	Others		3.3	
Total			8.2	Nine months ended September 30, 2009 Actual 0.8=> Nine months ended September 30, 2010 Actual 9.0
Pharmaceuticals	Kyowa Hakko Kirir	*1	0.5	Increase in gross profit 1.4 Increase in R&D expenses (1.6) Decrease in other expenses 0.6
Total			0.5	Nine months ended September 30, 2009 Actual 28.3=> Nine months ended September 30, 2010 Actual 28.9

(¥ billions)

	1	n	(¥ billions)
Segment	Major factors	Difference	Description
Others	Kyowa Hakko Kirin Biochemical	0.2	2.5=> 2.8
	Kyowa Hakko Kirin Chemical	9.6	(6.0)=> 3.5
	Mercian	(1.7)	0.5 => (1.1)
	Others	(3.3)	Lion Nathan National Foods corporate expenses, etc.
Total		4.7	Nine months ended September 30, 2009 Actual 1.6=> Nine months ended September 30, 2010 Actual 6.4
Eliminations or Co	rporate	(1.1)	Nine months ended September 30, 2009 Actual (13.8)=> Nine months ended September 30, 2010 Actual (15.0)
Increase in operati	ing income	19.7	Nine months ended September 30, 2009 Actual 93.9=> Nine months ended September 30, 2010 Actual 113.6
Non-operating	Financial profit or loss, net	(5.3)	(7.6) => (13.0)
income and expenses	Equity in earnings or losses of affiliates	3.9	San Miguel 0.6, San Miguel Brewery 4.2 (Including equity in earnings of local affiliates 8.1, Amortization of consolidation difference (2.9), Brand amortization (0.8)), Kirin-Amgen, Inc. (1.8), etc.
	Foreign currency translation gain or loss	(19.8)	16.3 => (3.4)
	Others	(1.1)	
Total		(22.3)	
Decrease in ordina	ary income	(2.6)	Nine months ended September 30, 2009 Actual 110.0=> Nine months ended September 30, 2010 Actual 107.4
Special income	Gain on sale of investment securities	(16.2)	
and expenses	Loss on impairment	3.7	
	Loss on sale of shares of subsidiaries and affiliates	15.2	
	Loss on reversal of foreign currency translation adjustments due to liquidation of a foreign subsidiary	(7.5)	
	Loss on revision of retirement benefit plan	(6.9)	
	Loss on prior periods adjustment	(5.3)	Mercian
	Other	1.5	
Total		(15.4)	
Income taxes	Income taxes	(5.3)	
and minority interests	Income taxes for prior years-deferred	(1.1)	Mercian
	Minority interests	7.1	
Total		0.6	
Decrease in net in	come	(17.4)	Nine months ended September 30, 2009 Actual 41.7=> Nine months ended September 30, 2010 Actual 24.2

\*1 The Company reclassified certain amounts in the consolidated statements of income. The above figures are presented after reclassification.

\*2 For the effects of changes in fiscal year-ends of consolidated subsidiaries, please refer to Information by Segment on page 13.

	Nine months ended	Nine months ended
	September 30, 2009,	September 30, 2010,
Exchange rate for overseas company	Actual	Actual
Lion Nathan National Foods (Alcohol Beverages) (AUD)	¥67.14	81.12
Lion Nathan National Foods (Soft Drinks and Foods) (AUD)	¥72.15	80.77
San Miguel Brewery (PHP)	¥2.03	1.98

### 4. Major Expenses and Others

(¥ billions)

	20	09	20	10
	Nine months ended September 30, Actual	Annual Actual	Nine months ended September 30, Actual	Annual Forecast
Research and development expenses	39.7	58.5	40.6	60.0
Depreciation *1	73.7	105.8	76.9	110.0
Amortization of goodwill *2	16.8	21.6	25.7	33.0
Financial profit or loss, net	(7.6)	(11.4)	(13.0)	(17.0)
Capital expenditures	80.2	110.2	84.4	100.0
Cash flows	63.7	51.5	(43.6)	(30.0)
Operating activities	134.6	189.9	166.8	210.0
Investing activities	(60.2)	(321.6)	(145.7)	(145.0)
Financing activities	(12.5)	174.2	(54.9)	(95.0)

\*1 This amount includes brand amortization.

\*2 Amortization of consolidation difference and "Goodwill" amortization

### 5. Major Fluctuations of Balance Sheets

				(¥ billions)
	As of December 31, 2009	As of September 30, 2010	Increase (Decrease)	Description
ASSETS				
Current Assets				
Notes and accounts receivable, trade	423.8	333.8	(89.9)	Decrease due to the year-end of previous year being a bank holiday, etc.
Other	93.8	69.4	(24.3)	Decrease in income tax receivable due to refund made for income tax of Kirin Holdings, etc.
Fixed Assets				
Property, plant and equipment	774.2	740.4	(33.7)	Decrease due to an effect of currency exchanges at consolidated subsidiaries in Australia, etc.
Goodwill	605.2	556.8	(48.3)	Decrease due to an effect of currency exchanges at consolidated subsidiaries in Australia, etc.
Intangible assets, etc	129.4	118.5	(10.9)	Decrease due to an effect of currency exchanges at consolidated subsidiaries in Australia, etc.
Investments securities	388.6	439.5	50.8	Increase due to acquisition of shares by Kirin Holdings, etc.
LIABILITIES				
Current Liabilities				
Short-term loans payable	259.4	207.8	(51.5)	Decrease at Kirin Holdings, etc.
Commercial papers	-	44.9	44.9	Increase due to issue of commercial papers by Kirin Holdings
Others	319.4	225.8	(93.5)	Decrease in liquor taxes payable due to the year- end of previous year being a bank holiday, etc.
Long-term Liabilities				
Long-term debt	300.5	270.0	(30.5)	Decrease due to transfer to short-term loans payable, etc.
Employee's pension and retirement benefits	85.2	67.1	(18.1)	Decrease due to transfer to long-term liabilities, for the revision of retirement benefit plan, etc.
Other	151.3	165.2	13.8	Increase due to transfer from employees' pension and retirement benefits to long-term liabilities, for the revision of retirement benefit plan, etc.
NET ASSETS				
Foreign currency translation adjustments	(34.3)	(80.4)	(46.1)	Decrease affected by stronger yen against AUD, etc.

(¥ billions)

## (Reference Material) 1. Guide to Kirin Group Consolidated Financial Indices

			2009 Actual	2010 Annual Foreca Disclosed on August 16
	ActualConsolidated salesExcluding liquor tax1,918.7Operating incomePrior to amortization of goodwill etc.157.7After amortization of goodwill etc.128.4Operating income ratioExcluding liquor tax, prior to amortization of goodwill etc.8.2%Operating income ratioExcluding liquor tax, after amortization of goodwill etc.6.7%ROEPrior to amortization of goodwill etc.8.3%Sales by segmentAlcohol beverages1,097.6Soft drinks and Foods735.0PharmaceuticalsOthers238.9102.8Soft drinks and Foods7.0	1,835.0		
gets	Operating income	2009 ActualExcluding liquor tax1,918.7Prior to amortization of goodwill etc.157.7After amortization of goodwill etc.128.4Excluding liquor tax, prior to amortization of goodwill etc.8.2%Excluding liquor tax, after amortization of goodwill etc.6.7%Prior to amortization of goodwill etc.8.3%Excluding liquor tax, after amortization 	175.0	
tar		After amortization of goodwill etc.	128.4	133.0
Quantitative targets	Operating income ratio		8.2%	9.5%
Quant			6.7%	7.3%
	ROE	Prior to amortization of goodwill etc.	8.3%	8.3%
		Alcohol beverages	1,097.6	1,095.5
	Sales by segment	Soft drinks and Foods	735.0	650.0
		Pharmaceuticals	206.7	205.0
		Others	238.9	229.5
		Alcohol beverages	102.8	105.5
		Soft drinks and Foods	7.0	13.0
Ð	Operating income by segment	2009     Actual       Excluding liquor tax     1,918.7       Prior to amortization of goodwill etc.     157.7       After amortization of goodwill etc.     128.4       Excluding liquor tax, prior to amortization of goodwill etc.     8.2%       Excluding liquor tax, after amortization of goodwill etc.     8.2%       Prior to amortization of goodwill etc.     8.3%       Vertice     8.3%       Prior to amortization of goodwill etc.     8.3%       Alcohol beverages     1,097.6       Soft drinks and Foods     735.0       Pharmaceuticals     206.7       Others     238.9       Alcohol beverages     102.8       Soft drinks and Foods     7.0       Pharmaceuticals     34.3       Others     3.8       Eliminations or Corporate     (19.6)       Including liquor tax     2,278.4       Sales excluding liquor tax     27.0%       Il etc.     33.0       Prior to amortization of goodwill etc.     82	32.0	
Guideline		Others	3.8	5.5
biud		Eliminations or Corporate	(19.6)	(23.0)
0	Sales	Including liquor tax	2,278.4	2,180.0
	Overseas ratio	Sales excluding liquor tax	27.0%	25.0%
	EBITDA		212.8	252.0
	Amortization of goodwill etc.		33.0	*49.6
	EPS(¥)	Prior to amortization of goodwill etc.	82	88
	D/E ratio		0.91	0.84
	Turnover of total assets	Sales excluding liquor tax	0.70	0.65

Kirin Beverage ¥1.9 billion (amortization of consolidation difference)

National Foods ¥8.1 billion (brand amortization ¥2.8 billion, amortization of consolidation difference ¥5.3 billion) Kyowa Hakko Kirin and Kirin Kyowa Foods ¥6.7 billion (amortization of consolidation difference) J. Boag & Son ¥1.8 billion

San Miguel Brewery

(brand amortization ¥0.4 billion, amortization of consolidation difference ¥1.3 billion)

¥7.6 billion (brand amortization ¥1.6 billion, amortization of consolidation difference ¥5.9 billion) etc.

Exchange rate for overseas company	2009 Actual	2010 Annual Forecast Disclosed on
Lion Nathan National Foods		August 16
(Alcohol Beverages) (AUD)	¥70.04	¥80.00
Lion Nathan National Foods	¥74.57	¥80.00
(Soft Drinks and Foods) (AUD)		
San Miguel Brewery (PHP)	¥1.99	¥2.00

### 2. Results of Operations by Major Companies (Consolidated)

### <Nine Months Ended September 30, 2010 Actual>

					(¥ billions
	Sales	Operating income	Ordinary income	Net income	Consolidated net income
Kirin Brewery (consolidated subsidiary) *1	611.0	63.7	-	-	-
Management fee, etc. *2		(9.7)	_	_	_
After adjustments of the above	611.0	53.9	_	_	_
Mercian (consolidated subsidiary)	52.2	(1.8)	(1.6)	(4.0)	(2.0)
Lion Nathan National Foods *3	265.4	38.3	-	-	-
Brand amortization		(6.6)	-	-	-
Amortization of goodwill		(17.7)	_	_	-
After adjustments of the above	265.4	13.9	-	-	-
Kirin Beverage (consolidated subsidiary)	267.6	7.6	-	-	-
Management fee, etc. *2		(2.8)	-	-	-
Amortization of goodwill		(1.4)	_	_	_
After adjustments of the above	267.6	3.2	_	_	-
Kyowa Hakko Kirin (consolidated subsidiary)	304.4	33.2	34.0	14.4	7.3
Elimination of amortization of goodwill		6.9	6.9	6.9	3.5
Amortization of goodwill		(4.7)	(4.7)	(4.7)	(4.7)
After adjustments of the above	304.4	35.5	36.2	16.6	6.1
San Miguel Brewery (affiliated company)	93.8	28.1	28.7	21.2	*10.2
Equity in earnings and losses of affiliates *			*10.2	10.2	10.2
Brand amortization *4			(1.2)	(1.2)	(1.2)
Amortization of consolidation difference *4			(4.4)	(4.4)	(4.4
After adjustments of the above			4.5	4.5	4.5

\*1 The amounts are non-consolidated.

\*2 Group management fee and Kirin brand royalty paid to Kirin Holdings

\*3 As for the period for the consolidation of profit or loss of this company in consolidated statements of income, please refer to "Additional information" on page 6.

\*4 Account title: Equity in earnings and losses of affiliates

### 3. Sales Details of Alcohol Beverages (Kirin Brewery Company, Limited)

		20	09			20	10	
	Nine mon September		Annual Actual		Nine months ended September 30, Actual		Annual Forecast *2	
Sales volume (year-on-year rate)	Thousand KL	Increase (Decrease)	Thousand KL	Increase (Decrease)	Thousand KL	Increase (Decrease)	Thousand KL	Increase (Decrease)
Beer	584	(7.9%)	799	(7.9%)	549	(5.9%)	739	(7.6%)
Happo-shu	542	(10.6%)	726	(10.4%)	495	(8.6%)	647	(11.0%)
New genre	530	24.3%	714	17.8%	547	3.2%	746	4.5%
Total	1,656	(0.6%)	2,240	(2.0%)	1,593	(3.8%)	2,132	(4.8%)
RTD	147	(0.5%)	199	(1.9%)	148	0.6%	203	1.8%
Beer-taste beverages	34	718.4%	51	807.1%	61	76.0%	75	46.2%
Breakdown of sales								
(year-on-year rate)	¥ billions		¥ billions		¥ billions		¥billions	
Beer	240.9	(7.4%)	329.8	(7.5%)	227.3	(5.6%)	305.3	(7.5%)
Happo-shu	165.4	(10.2%)	221.7	(10.1%)	151.2	(8.6%)	197.2	(11.1%)
New genre	139.2	24.6%	187.4	18.1%	143.6	3.2%	195.8	4.4%
Total	545.6	(1.9%)	739.1	(3.0%)	522.2	(4.3%)	698.3	(5.5%)
RTD	40.0	0.6%	54.1	(0.5%)	40.8	1.9%	55.6	2.7%
Shochu, Whiskey and Spirits, etc.	36.5	16.0%	52.2	19.7%	42.9	17.2%	56.6	8.4%

\*1 The above sales volume and sales include exports.

\*2 Annual forecast for 2010 is the same as those disclosed on August 16.

### 4. Sales Details of Soft Drink Beverages (Kirin Beverage Group)

### <Category>

											(10,000 cases)
	Soft drink beverages		2009 Nine months ended September 30, Actual		N	2010 Nine months ended September 30, Actual				2009 Annual Actual	
				Composition ratio	Sales volume	Composition ratio	Increase (Decrease)	Percentage over the previous year	Sales volume	Composition ratio	Sales volume
		Japanese tea	1,942	13%	1,740	13%	(202)	90%	2,475	13%	2,300
	Tea drink	Oolong tea	238	2%	222	2%	(16)	93%	342	2%	280
	iea drink	Black tea	2,771	19%	3,159	23%	388	114%	3,798	20%	4,150
		Sub-total	4,951	34%	5,121	38%	170	103%	6,615	35%	6,730
	Coffee		2,703	19%	2,474	18%	(229)	92%	3,692	19%	3,700
Category	Fruit and vegetable juice		1,783	12%	1,607	12%	(176)	90%	2,312	12%	1,950
	Carbonated be	Carbonated beverage		5%	819	6%	143	121%	821	4%	1,000
	Water		2,654	18%	2,236	16%	(418)	84%	3,364	18%	2,950
	Other		1,140	8%	1,022	6%	(118)	90%	1,502	8%	1,340
	Domestic soft drink beverage market total		13,907	96%	13,279	96%	(628)	95%	18,306	96%	17,670
Oversea	Overseas soft drink beverage market total 563		4%	519	4%	(44)	92%	706	4%	730	
	Soft drink bevera	ages total	14,470	100%	13,798	100%	(672)	95%	19,012	100%	18,400

### <Container Type>

											(10,000 cases)
Soft drink beverages 2009 Nine months ender September 30, Actua			onths ended	2010 Nine months ended September 30, Actual				2009 A	2010 Annual Forecast *		
Container type	Category	Details	Sales volume	Composition ratio	Sales volume	Composition ratio	Increase (Decrease)	Percentage over the previous year	Sales volume	Composition ratio	Sales volume
Cans	Can	Including bottle styled cans	3,550	25%	3,312	24%	(238)	93%	4,787	25%	4,600
		2L	2,645	18%	2,276	16%	(369)	86%	3,368	18%	3,100
	Large-sized PET bottles	1.5L, 1L, 900ml, 750ml	1,195	8%	1,121	8%	(74)	94%	1,553	8%	1,500
		Large-sized PET bottles total	3,840	26%	3,397	24%	(443)	88%	4,921	26%	4,600
PET bottles		500ml	3,917	27%	3,931	29%	14	100%	4,986	26%	4,900
	Small-sized PET bottles	350ml or less	859	6%	972	7%	113	113%	1,279	7%	1,400
	PET Dollies	Small-sized PET bottles total	4,776	33%	4,903	36%	127	103%	6,265	33%	6,300
	PET bottles total		8,616	59%	8,300	60%	(316)	96%	11,186	59%	10,900
Other One-way/Returnable bottles, paper, gifts, etc.		1,741	12%	1,667	12%	(74)	96%	2,333	12%	2,170	
Overs	seas soft drink be	everages total	563	4%	519	4%	(44)	92%	706	4%	730
:	Soft drink bevera	ges total	14,470	100%	13,798	100%	(672)	95%	19,012	100%	18,400

\* Annual forecast for 2010 are the same as those disclosed on August 16.

### 5. Sales of Major Pharmaceuticals (Kyowa Hakko Kirin Co., Ltd.)

				(¥ billions)		
	20	09	2010			
	Nine months ended September 30, Actual	Annual Actual	Nine months ended September 30, Actual	Annual Forecast *2		
NESP <sup>®</sup> /ESPO <sup>®</sup>	35.0	48.9	36.8	48.3		
GRAN <sup>®</sup> /Neu-up <sup>®</sup>	12.1	17.0	11.1	15.1		
Coniel®	16.8	23.3	15.3	21.3		
Allelock®	20.3	26.7	19.1	26.0		
REGPARA <sup>®</sup>	4.7	6.8	6.7	8.6		
Patanol <sup>®</sup>	6.3	7.4	6.0	7.5		
Topina <sup>®</sup>	1.0	1.5	1.5	1.9		

\*1 Actual and forecast amounts are based on domestic settlement price except for rebates.

\*2 Annual forecast for 2010 is the same as those disclosed on August 16.