

Fact Book

2022年2月期 第3四半期 / FY'22/2 Q3

当社は2021年2月期第3四半期連結会計期間より連結決算に移行しております

本資料に含まれる数値、指標は、当社グループの経営成績及び財政状態に関して、適切な理解を促進することを目的として開示しており、全ての数値、指標が監査法人による監査又はレビューの対象ではない点にご留意ください。

Please be reminded that the all figures shown in this material are not the subject of auditor's audit or review as this material has been prepared for investors to understand our earning results and financial position.

ディップ株式会社（東証一部 2379）

dip Corporation（First section of the Tokyo Stock Exchange code 2379）

Key indicators

主要指標

(Consolidated base)

(連結)

Million yen

百万円

Income statement		2021年2月期 (FY'21/2)			2022年2月期 (FY'22/2)		
		Q3	Q4	通期	Q1	Q2	Q3
Sales	売上高	8,459	7,960	32,494	9,226	8,387	10,448
YOY growth rate	<前年同期比増減率>	-	-	-	-	-	-
Gross profit	売上総利益	7,623	7,051	29,191	8,166	7,295	9,272
Percentage of sales	<売上高比率>	90.1%	88.6%	89.8%	88.5%	87.0%	88.7%
YOY growth rate	<前年同期比増減率>	-	-	-	-	-	-
Operating income	営業利益	2,213	1,373	7,312	1,856	1,184	817
Percentage of sales	<売上高比率>	26.2%	17.3%	22.5%	20.1%	14.1%	7.8%
YOY growth rate	<前年同期比増減率>	-	-	-	-	-	-
Ordinary income	経常利益	1,733	1,296	6,501	1,784	1,115	759
Percentage of sales	<売上高比率>	20.5%	16.3%	20.0%	19.3%	13.3%	7.3%
YOY growth rate	<前年同期比増減率>	-	-	-	-	-	-
Net income attributable to owners of parent	親会社株主に帰属する当期純利益	▲ 2,424	509	607	1,204	948	515
Percentage of sales	<売上高比率>	-28.7%	6.4%	1.9%	13.1%	11.3%	4.9%
YOY growth rate	<前年同期比増減率>	-	-	-	-	-	-

Balance sheet		2021年2月期 (FY'21/2)			2022年2月期 (FY'22/2)		
		Q3	Q4	通期	Q1	Q2	Q3
Assets	資産の部						
Total current assets	流動資産合計	12,582	17,782	-	19,026	19,792	21,368
Total fixed assets	固定資産合計	23,176	18,087	-	18,240	19,581	19,685
Total assets	資産合計	35,758	35,869	-	37,266	39,373	41,053
Liabilities/Net assets	負債/純資産の部						
Total current liabilities	流動負債合計	3,981	3,576	-	5,248	5,249	7,697
Total fixed liabilities	固定負債合計	1,168	1,114	-	1,175	1,181	1,227
Total liabilities	負債合計	5,150	4,691	-	6,424	6,431	8,924
Total stockholders' equity	株主資本合計	29,767	30,302	-	29,957	32,318	31,564
Share acquisition rights	新株予約権	874	892	-	884	624	546
Non-controlling interests	非支配株主持分	11	16	-	15	15	16
Total net assets	純資産合計	30,608	31,178	-	30,841	32,942	32,128
Total liabilities and net assets	負債/純資産合計	35,758	35,869	-	37,266	39,373	41,053

Cash flow statement		2021年2月期 (FY'21/2)			2022年2月期 (FY'22/2)		
		Q3	Q4	通期	Q1	Q2	Q3
Cash flows from operating activities	営業活動によるキャッシュ・フロー	1,259	2,232	5,905	4,190	1,590	2,386
Cash flows from (used in) investing activities	投資活動によるキャッシュ・フロー	▲ 797	2,288	▲ 9,643	▲ 941	▲ 1,189	▲ 675
Cash flows from (used in) financing activities	財務活動によるキャッシュ・フロー	▲ 1,479	27	▲ 3,041	▲ 1,539	242	▲ 1,290
Cash and cash equivalents at the end of the period	現金及び現金同等物の期末残高	7,914	4,548	12,462	14,172	14,816	15,237

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Key indicators

(Unconsolidated base)

Million yen

主要指標

(非連結)

百万円

Income statement

損益計算書

		2015年2月期	2016年2月期	2017年2月期	2018年2月期	2019年2月期	2020年2月期					2021年2月期					2022年2月期		
		(FY'15/2)	(FY'16/2)	(FY'17/2)	(FY'18/2)	(FY'19/2)	(FY'20/2)					(FY'21/2)					(FY'22/2)		
		Q1	Q2	Q3	Q4	通期	Q1	Q2	Q3	Q4	通期	Q1	Q2	Q3	Q4	通期	Q1	Q2	Q3
Sales	売上高	19,530	26,798	33,178	38,060	42,167	12,011	10,813	11,925	11,664	46,415	9,168	6,906	8,459	7,960	32,494	9,226	8,387	10,448
	YOY growth rate	< 前年同期比増減率 >	+49.7%	+37.2%	+23.8%	+14.7%	+11.1%	+9.4%	+7.7%	+12.1%	+10.1%	-23.7%	-36.1%	-29.1%	-31.8%	-30.0%	+0.6%	+21.5%	+23.5%
Gross profit	売上総利益	17,677	24,669	30,886	35,882	39,467	11,264	10,076	11,166	10,870	43,378	8,366	6,149	7,623	7,051	29,191	8,166	7,295	9,272
	Percentage of sales	< 売上高比率 >	90.5%	92.1%	93.1%	94.3%	93.6%	93.2%	93.6%	93.2%	93.5%	91.3%	89.0%	90.1%	88.6%	89.8%	88.5%	87.0%	88.7%
	YOY growth rate	< 前年同期比増減率 >	+54.3%	+39.6%	+25.2%	+16.2%	+11.0%	+9.0%	+7.5%	+12.3%	+9.9%	-25.7%	-39.0%	-31.7%	-35.1%	-32.7%	-2.4%	+18.6%	+21.6%
Operating income	営業利益	4,806	7,162	9,119	10,826	12,828	3,757	3,473	3,944	3,181	14,356	2,803	938	2,230	1,392	7,363	1,872	1,201	833
	Percentage of sales	< 売上高比率 >	24.6%	26.7%	27.5%	28.4%	30.4%	31.3%	32.1%	33.1%	27.3%	30.9%	30.6%	13.6%	26.4%	17.5%	22.7%	20.3%	14.3%
	YOY growth rate	< 前年同期比増減率 >	+180.3%	+49.0%	+27.3%	+18.7%	+18.5%	+17.8%	+14.7%	+7.8%	+7.9%	+11.9%	-25.4%	-73.0%	-43.5%	-56.2%	-48.7%	-33.2%	+28.0%
Ordinary income	経常利益	4,817	7,170	9,141	10,847	12,859	3,774	3,481	3,951	3,185	14,393	2,811	937	2,148	1,334	7,231	1,834	1,154	778
	Percentage of sales	< 売上高比率 >	24.7%	26.8%	27.6%	28.5%	30.5%	31.4%	32.2%	33.1%	27.3%	31.0%	30.7%	13.6%	25.4%	16.8%	22.3%	19.9%	13.8%
	YOY growth rate	< 前年同期比増減率 >	+182.9%	+48.8%	+27.5%	+18.7%	+18.5%	+18.2%	+15.0%	+7.3%	+7.8%	+11.9%	-25.5%	-73.1%	-45.6%	-58.1%	-49.8%	-34.8%	+23.2%
Current (quarterly) net income	当期純利益	2,856	4,675	6,167	7,580	9,112	2,599	2,328	2,713	2,370	10,012	1,930	829	-2,578	438	620	1,253	986	533
	Percentage of sales	< 売上高比率 >	14.6%	17.4%	18.6%	19.9%	21.6%	21.5%	22.8%	20.3%	21.6%	21.1%	12.0%	-30.5%	5.5%	1.9%	13.6%	11.8%	5.1%
	YOY growth rate	< 前年同期比増減率 >	+203.7%	+63.7%	+31.9%	+22.9%	+20.2%	+18.6%	+11.2%	+8.8%	+1.7%	+9.9%	-25.8%	-64.4%	-195.0%	-81.5%	-93.8%	-35.1%	+18.9%

Balance sheet

貸借対照表

		2015年2月期	2016年2月期	2017年2月期	2018年2月期	2019年2月期	2020年2月期					2021年2月期					2022年2月期		
		(FY'15/2)	(FY'16/2)	(FY'17/2)	(FY'18/2)	(FY'19/2)	(FY'20/2)					(FY'21/2)					(FY'22/2)		
		Q1	Q2	Q3	Q4	通期	Q1	Q2	Q3	Q4	通期	Q1	Q2	Q3	Q4	通期	Q1	Q2	Q3
Assets	資産の部																		
Total current assets	流動資産合計	8,264	12,012	16,362	19,502	20,300	18,662	20,540	21,568	25,446	-	12,650	12,820	12,215	17,730	-	18,990	19,757	21,285
Total fixed assets	固定資産合計	2,757	3,313	4,777	8,473	13,403	14,663	14,594	14,896	15,667	-	23,581	25,345	24,197	18,740	-	18,879	20,088	20,258
Total assets	資産合計	11,021	15,326	21,139	27,976	33,704	33,326	35,135	36,464	41,114	-	36,232	38,165	36,412	36,471	-	37,869	39,845	41,543
Liabilities/Net assets	負債/純資産の部																		
Total current liabilities	流動負債合計	4,124	4,552	5,524	6,333	6,920	6,394	6,584	6,575	8,565	-	5,015	4,127	3,981	3,606	-	5,230	5,249	7,697
Total fixed liabilities	固定負債合計	253	388	421	690	883	954	935	982	1,035	-	1,103	1,108	1,168	1,114	-	1,175	1,181	1,227
Total liabilities	負債合計	4,378	4,941	5,946	7,023	7,804	7,349	7,519	7,557	9,601	-	6,119	5,236	5,150	4,721	-	6,406	6,431	8,924
Total stockholders' equity	株主資本合計	6,611	10,174	14,720	20,320	25,056	25,099	26,727	27,945	30,585	-	30,890	34,552	30,434	30,891	-	30,595	32,806	32,070
Total valuation and translation adjustments	評価換算差額等合計	-	-	-	▲0	▲8	▲19	▲33	▲18	▲19	-	▲1,770	▲2,467	▲46	▲33	-	▲17	▲16	2
Share acquisition rights	新株予約権	32	210	472	632	851	897	921	980	946	-	992	844	874	892	-	884	624	546
Total net assets	純資産合計	6,643	10,384	15,193	20,953	25,899	25,977	27,615	28,907	31,512	-	30,113	32,929	31,262	31,749	-	31,463	33,413	32,618
Total liabilities and net assets	負債/純資産合計	11,021	15,326	21,139	27,976	33,704	33,326	35,135	36,464	41,114	-	36,232	38,165	36,412	36,471	-	37,869	39,845	41,543

Cash flow statement

キャッシュフロー計算書

		2015年2月期	2016年2月期	2017年2月期	2018年2月期	2019年2月期	2020年2月期					2021年2月期					2022年2月期		
		(FY'15/2)	(FY'16/2)	(FY'17/2)	(FY'18/2)	(FY'19/2)	(FY'20/2)					(FY'21/2)					(FY'22/2)		
		Q1	Q2	Q3	Q4	通期	Q1	Q2	Q3	Q4	通期	Q1	Q2	Q3	Q4	通期	Q1	Q2	Q3
Cash flows from operating activities	営業活動によるキャッシュ・フロー	3,877	4,991	8,105	9,743	11,008	903	4,607	2,657	4,223	12,391	2,004	409	1,309	2,232	5,955	4,158	1,624	2,419
Cash flows from (used in) investing activities	投資活動によるキャッシュ・フロー	▲1,347	▲802	▲2,307	▲4,689	▲6,351	▲1,234	▲481	▲790	▲869	▲3,375	▲10,346	▲837	▲1,123	2,599	▲9,707	▲893	▲1,222	▲739
Cash flows from (used in) financing activities	財務活動によるキャッシュ・フロー	▲1,358	▲1,109	▲1,700	▲1,931	▲4,356	▲2,516	▲709	▲1,490	201	▲4,515	▲1,585	▲3	▲1,504	16	▲3,077	▲1,539	242	▲1,291
Cash and cash equivalents at the end of the period	現金及び現金同等物の期末残高	4,141	7,219	11,317	14,440	14,741	11,893	15,310	15,686	19,241	19,241	9,314	8,882	7,564	12,412	12,412	14,137	14,781	15,170

		2015年2月期 (FY'15/2)	2016年2月期 (FY'16/2)	2017年2月期 (FY'17/2)	2018年2月期 (FY'18/2)	2019年2月期 (FY'19/2)	2020年2月期 (FY'20/2)				2021年2月期 (FY'21/2)				2022年2月期 (FY'22/2)				
							Q1	Q2	Q3	Q4	通期	Q1	Q2	Q3	Q4	通期	Q1	Q2	Q3
Capital expenditure	設備投資額	824	1,171	2,035	2,646	2,284	-	-	-	-	2,569	-	-	-	-	3,396	-	-	-
YOY growth rate	<前年同期比増減率>	+4.2%	+42.1%	+73.8%	+30.0%	-13.7%	-	-	-	-	+12.5%	-	-	-	-	+32.2%	-	-	-

Income statement		損益計算書					
(Consolidated base)		(連結)					
Million yen		百万円					
		2021年2月期			2022年2月期		
		(FY'21/2)			(FY'22/2)		
		Q3	Q4	通期	Q1	Q2	Q3
Sales	売上高	8,459	7,960	32,494	9,226	8,387	10,448
	YOY increase/decrease	< 前年同期比増減額 >	－	－	－	－	－
	YOY growth rate	< 前年同期比増減率 >	－	－	－	－	－
Cost of sales	売上原価	835	909	3,303	1,060	1,092	1,176
	Percentage of sales	< 売上高比率 >	9.9%	11.4%	10.2%	11.5%	13.0%
	YOY increase/decrease	< 前年同期比増減額 >	－	－	－	－	－
	YOY growth rate	< 前年同期比増減率 >	－	－	－	－	－
Gross profit	売上総利益	7,623	7,051	29,191	8,166	7,295	9,272
	Percentage of sales	< 売上高比率 >	90.1%	88.6%	89.8%	88.5%	88.7%
	YOY increase/decrease	< 前年同期比増減額 >	－	－	－	－	－
	YOY growth rate	< 前年同期比増減率 >	－	－	－	－	－
SG&A	販売費一般管理費	5,410	5,677	21,878	6,310	6,111	8,455
	Percentage of sales	< 売上高比率 >	64.0%	71.3%	67.3%	68.4%	80.9%
	YOY increase/decrease	< 前年同期比増減額 >	－	－	－	－	－
	YOY growth rate	< 前年同期比増減率 >	－	－	－	－	－
Personnel costs related expenses	人件費	3,212	3,260	12,856	3,405	3,323	3,654
	Percentage of sales	< 売上高比率 >	38.0%	41.0%	39.6%	36.9%	35.0%
	YOY increase/decrease	< 前年同期比増減額 >	－	－	－	－	－
	YOY growth rate	< 前年同期比増減率 >	－	－	－	－	－
Advertising and promotion expenses	広告宣伝費・販売促進費	1,164	1,438	4,981	1,871	1,810	3,804
	Percentage of sales	< 売上高比率 >	13.8%	18.1%	15.3%	20.3%	36.4%
	YOY increase/decrease	< 前年同期比増減額 >	－	－	－	－	－
	YOY growth rate	< 前年同期比増減率 >	－	－	－	－	－
Land and office rental	地代家賃	288	288	1,159	286	286	285
	Percentage of sales	< 売上高比率 >	3.4%	3.6%	3.6%	3.1%	3.4%
	YOY increase/decrease	< 前年同期比増減額 >	－	－	－	－	－
	YOY growth rate	< 前年同期比増減率 >	－	－	－	－	－
Others	その他	744	689	2,881	746	691	710
	Percentage of sales	< 売上高比率 >	8.8%	8.7%	8.9%	8.1%	8.2%
	YOY increase/decrease	< 前年同期比増減額 >	－	－	－	－	－
	YOY growth rate	< 前年同期比増減率 >	－	－	－	－	－
Operating income	営業利益	2,213	1,373	7,312	1,856	1,184	817
	Percentage of sales	< 売上高比率 >	26.2%	17.3%	22.5%	20.1%	14.1%
	YOY increase/decrease	< 前年同期比増減額 >	－	－	－	－	－
	YOY growth rate	< 前年同期比増減率 >	－	－	－	－	－
Ordinary income	経常利益	1,733	1,296	6,501	1,784	1,115	759
	Percentage of sales	< 売上高比率 >	20.5%	16.3%	20.0%	19.3%	13.3%
	YOY increase/decrease	< 前年同期比増減額 >	－	－	－	－	－
	YOY growth rate	< 前年同期比増減率 >	－	－	－	－	－
Net income before income taxes	税金等調整前当期純利益	▲ 3,272	706	1,139	1,787	1,304	770
	Percentage of sales	< 売上高比率 >	-38.7%	8.9%	3.5%	19.4%	15.5%
	YOY increase/decrease	< 前年同期比増減額 >	－	－	－	－	－
	YOY growth rate	< 前年同期比増減率 >	－	－	－	－	－
Net income attributable to owners of parent	親会社株主に帰属する当期純利益	▲ 2,424	509	607	1,204	948	515
	Percentage of sales	< 売上高比率 >	-28.7%	6.4%	1.9%	13.1%	11.3%
	YOY increase/decrease	< 前年同期比増減額 >	－	－	－	－	－
	YOY growth rate	< 前年同期比増減率 >	－	－	－	－	－

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Balance sheet
(Consolidated base)
Million yen

貸借対照表
(連結)
百万円

Assets

資産の部

		2021年2月期 (FY'21/2)		2022年2月期 (FY'22/2)		
		Q3	Q4	Q1	Q2	Q3
Current assets	流動資産					
Cash and deposits	現金及び預金	7,914	12,462	14,172	14,816	15,237
Notes and accounts receivable - trade	受取手形及び売掛金	3,697	3,564	3,223	3,480	4,704
Supplies	貯蔵品	6	5	6	6	23
Other	その他	1,086	1,862	1,727	1,592	1,518
Allowance for doubtful accounts	貸倒引当金	▲ 122	▲ 113	▲ 103	▲ 104	▲ 114
Total current assets	流動資産合計	12,582	17,782	19,026	19,792	21,368
Non-current assets	固定資産					
Property, plant and equipment	有形固定資産	1,755	1,698	1,641	2,051	1,997
Intangible assets	無形固定資産					
Software	ソフトウェア	5,191	6,155	6,460	6,805	6,382
Other	その他	1,149	676	633	495	1,199
Total intangible assets	無形固定資産合計	6,341	6,831	7,094	7,300	7,581
Investments and other assets	投資その他の資産					
Investment securities	投資有価証券	9,532	5,663	5,688	5,839	5,847
Other	その他	5,559	3,905	3,827	4,401	4,271
Allowance for doubtful accounts	貸倒引当金	▲ 13	▲ 11	▲ 11	▲ 12	▲ 12
Total investments and other assets	投資その他の資産合計	15,078	9,557	9,504	10,229	10,106
Total non-current assets	固定資産合計	23,176	18,087	18,240	19,581	19,685
Total assets	資産合計	35,758	35,869	37,266	39,373	41,053

Balance sheet
(Consolidated base)
Million yen

貸借対照表
(連結)
百万円

Liabilities/Net assets

負債/純資産の部

		2021年2月期 (FY'21/2)		2022年2月期 (FY'22/2)		
		Q3	Q4	Q1	Q2	Q3
Current liabilities	流動負債					
Accounts payable - trade	買掛金	214	283	307	320	378
Income taxes payable	未払法人税等	750	-	740	1,247	1,428
Provision for refund	返金引当金	18	19	43	25	20
Provision for bonuses	賞与引当金	145	203	146	286	281
Asset retirement obligations	資産除去債務	-	44	44	44	45
Other	その他	2,852	3,024	3,965	3,325	5,542
Total current liabilities	流動負債合計	3,981	3,576	5,248	5,249	7,697
Non-current liabilities	固定負債					
Provision for share-based remuneration	株式給付引当金	77	78	79	79	77
Provision for share-based remuneration for directors	役員株式給付引当金	124	116	127	136	130
Asset retirement obligations	資産除去債務	524	480	480	481	481
Other	その他	442	438	488	484	537
Total non-current liabilities	固定負債合計	1,168	1,114	1,175	1,181	1,227
Total liabilities	負債合計	5,150	4,691	6,424	6,431	8,924
Shareholders' equity	株主資本					
Share capital	資本金	1,085	1,085	1,085	1,085	1,085
Capital surplus	資本剰余金	3,212	3,234	3,321	4,399	4,633
Retained earnings	利益剰余金	27,761	28,270	27,821	28,957	27,922
Treasury shares	自己株式	▲ 2,290	▲ 2,287	▲ 2,270	▲ 2,123	▲ 2,076
Total shareholders' equity	株主資本合計	29,767	30,302	29,957	32,318	31,564
Accumulated other comprehensive income	その他の包括利益累計額					
Valuation difference on available-for-sale securities	その他有価証券評価差額金	▲ 45	▲ 33	▲ 16	▲ 16	2
Total accumulated other comprehensive income	その他の包括利益累計額合計	▲ 45	▲ 33	▲ 16	▲ 16	2
Share acquisition rights	新株予約権	874	892	884	624	546
Non-controlling interests	非支配株主持分	11	16	15	15	16
Total net assets	純資産合計	30,608	31,178	30,841	32,942	32,128
Total liabilities and net assets	負債/純資産合計	35,758	35,869	37,266	39,373	41,053

※当社は2021年2月期第3四半期連結会計期間より連結決算に移行しております

Cash flow statement (Consolidated base) Million yen	キャッシュフロー計算書 (連結) 百万円	2021年2月期 (FY'21/2)			2022年2月期 (FY'22/2)		
		Q3	Q4	通期	Q1	Q2	Q3
Cash flows from operating activities	営業活動によるキャッシュ・フロー						
Net income before income taxes	税金等調整前当期純利益	▲ 3,272	706	1,139	1,787	1,304	770
Depreciation	減価償却費	512	513	1,999	589	595	631
Share-based remuneration expenses	株式報酬費用	183	172	497	170	184	216
Share of loss (profit) of entities accounted for using equity method	持分法による投資損益	430	49	741	49	38	18
Interest and dividend income	受取利息及び受取配当金	▲0	▲0	▲ 3	▲0	▲ 2	▲0
Insurance claim income	受取保険金	▲0	-	▲ 5	▲ 4	-	-
Commission expenses	支払手数料	3	5	14	4	4	4
Loss (gain) on change in equity	持分変動損益	▲ 6	▲ 112	▲ 159	-	-	-
Loss on retirement of non-current assets	固定資産除却損	-	-	-	-	-	-
Gain on reversal of share acquisition rights	新株予約権戻入益	▲ 4	▲ 3	▲ 203	▲ 3	▲ 188	▲ 11
Loss (gain) on valuation of investment securities	投資有価証券評価損益	5,017	▲ 5,017	-	-	-	-
Loss (gain) on sales of investment securities	投資有価証券売却損益	-	5,724	5,724	-	-	-
Decrease (increase) in trade receivables	売上債権の増減額	▲ 755	134	2,241	341	▲ 257	▲ 1,224
Increase (decrease) in trade payables	仕入債務の増減額	38	68	28	24	13	58
Increase (decrease) in unearned revenue	前受収益の増減額	11	12	▲ 32	106	▲ 61	89
Increase (decrease) in accounts payable - other	未払金の増減額	35	249	▲ 1,703	336	▲ 69	1,596
Increase (decrease) in allowance for doubtful accounts	貸倒引当金の増減額	4	▲ 11	▲ 16	▲ 8	0	11
Increase (decrease) in provision for bonuses	賞与引当金の増減額	▲ 139	58	▲ 52	▲ 56	139	▲ 4
Increase (decrease) in provision for repayment	返金引当金の増減額	▲ 7	1	▲ 5	23	▲ 18	▲ 4
Decrease (increase) in other assets	その他の資産の増減額	74	▲ 199	▲ 118	177	▲ 204	118
Increase (decrease) in other liabilities	その他の負債の増減額	66	▲ 114	▲ 794	656	▲ 508	315
Other, net	その他	12	▲ 4	37	9	11	▲ 23
Subtotal	小計	2,202	2,232	9,330	4,203	981	2,561
Interest and dividends received	利息及び配当金の受取額	0	0	0	0	1	0
Proceeds from insurance income	保険金の受取額	0	-	5	4	-	-
Income taxes paid	法人税等の支払額	▲ 943	▲0	▲ 3,430	▲ 17	▲0	▲ 176
Other	その他	-	-	-	-	607	1
Net cash provided by (used in) operating activities	営業活動によるキャッシュ・フロー	1,259	2,232	5,905	4,190	1,590	2,386
Cash flows from investing activities	投資活動によるキャッシュ・フロー						
Purchase of property, plant and equipment	有形固定資産の取得による支出	▲ 5	▲ 9	▲ 155	▲ 7	▲ 469	▲ 3
Purchase of intangible assets	無形固定資産の取得による支出	▲ 792	▲ 945	▲ 3,213	▲ 883	▲ 721	▲ 671
Purchase of investment securities	投資有価証券の取得による支出	0	▲ 350	▲ 9,869	▲ 50	-	-
Proceeds from sales of investment securities	投資有価証券の売却による収入	-	3,593	3,593	-	-	-
Purchase of shares of subsidiaries and associates	関係会社株式の取得による支出	-	-	-	-	-	-
Proceeds from sales of shares of subsidiaries and associates	関係会社株式の売却による収入	-	-	-	-	-	-
Payments for investments in capital of subsidiaries and associates	関係会社出資金の払込による支出	-	-	-	-	-	-
Payments of leasehold and guarantee deposits	敷金及び保証金の差入による支出	▲0	-	▲ 4	▲0	▲0	-
Proceeds from refund of leasehold and guarantee deposits	敷金及び保証金の回収による収入	0	0	5	-	1	0
Payments for asset retirement obligations	資産除去債務の履行による支出	-	-	-	-	-	-
Other	その他	-	-	-	-	-	-
Net cash provided by (used in) investing activities	投資活動によるキャッシュ・フロー	▲ 797	2,288	▲ 9,643	▲ 941	▲ 1,189	▲ 675
Cash flows from financing activities	財務活動によるキャッシュ・フロー						
Purchase of treasury shares	自己株式の取得による支出	-	▲0	▲0	▲0	▲ 89	▲0
Proceeds from sales of treasury shares	自己株式の売却による収入	25	22	88	20	139	50
Proceeds from exercise of employee share options	ストックオプションの行使による収入	-	12	12	72	220	194
Dividends paid	配当金の支払額	▲ 1,526	▲ 12	▲ 3,163	▲ 1,627	▲ 23	▲ 1,532
Other payments	その他	▲ 3	▲ 5	▲ 14	▲ 4	▲ 4	▲ 4
Net cash provided by (used in) financing activities	財務活動によるキャッシュ・フロー	▲ 1,479	27	▲ 3,041	▲ 1,539	242	▲ 1,290
Net increase (decrease) in cash and cash equivalents	現金及び現金同等物の増減額	▲ 1,017	4,548	▲ 6,778	1,709	643	421
Cash and cash equivalents at beginning of period	現金及び現金同等物の期首残高	8,931	7,914	19,241	12,462	14,172	14,816
Cash and cash equivalents at end of period	現金及び現金同等物の期末残高	7,914	4,548	12,462	14,172	14,816	15,237

※当社は2021年 2 月期第 3 四半期連結会計期間より連結決算に移行しております

Income statement
(Unconsolidated base)

損益計算書
(非連結)

Million yen	百万円		2010年2月期 (FY'10/2)					2011年2月期 (FY'11/2)					2012年2月期 (FY'12/2)				
			Q1	Q2	Q3	Q4	通期	Q1	Q2	Q3	Q4	通期	Q1	Q2	Q3	Q4	通期
Sales	売上高		2,167	1,896	1,970	1,933	7,969	2,090	2,157	2,577	2,699	9,524	2,577	2,610	3,174	3,070	11,432
	YOY increase/decrease	<前年同期比増減額>	-1,000	-935	-974	-580	-3,490	-77	+260	+606	+765	+1,555	+487	+453	+596	+370	+1,908
	YOY growth rate	<前年同期比増減率>	-31.6%	-33.0%	-33.1%	-23.1%	-30.5%	-3.6%	+13.7%	+30.8%	+39.6%	+19.5%	+23.3%	+21.0%	+23.2%	+13.7%	+20.0%
Cost of sales	売上原価		187	202	232	237	860	262	315	385	368	1,331	389	479	590	522	1,981
	Percentage of sales	<売上高比率>	8.7%	10.7%	11.8%	12.3%	10.8%	12.5%	14.6%	14.9%	13.7%	14.0%	15.1%	18.4%	18.6%	17.0%	17.3%
	YOY increase/decrease	<前年同期比増減額>	+19	+2	+39	+65	+127	+74	+113	+152	+130	+470	+127	+163	+205	+153	+650
	YOY growth rate	<前年同期比増減率>	+11.8%	+1.2%	+20.3%	+38.1%	+17.3%	+39.7%	+55.9%	+65.6%	+54.9%	+54.7%	+48.6%	+51.8%	+53.2%	+41.7%	+48.8%
Gross profit	売上総利益		1,980	1,694	1,738	1,695	7,108	1,828	1,841	2,192	2,330	8,192	2,187	2,131	2,584	2,547	9,450
	Percentage of sales	<売上高比率>	91.3%	89.3%	88.2%	87.7%	89.2%	87.5%	85.4%	85.1%	86.3%	86.0%	84.9%	81.6%	81.4%	83.0%	82.7%
	YOY increase/decrease	<前年同期比増減額>	-1,020	-938	-1,013	-646	-3,618	-152	+147	+453	+634	+1,084	+359	+289	+391	+216	+1,258
	YOY growth rate	<前年同期比増減率>	-34.0%	-35.6%	-36.8%	-27.6%	-33.7%	-7.7%	+8.7%	+26.1%	+37.4%	+15.3%	+19.7%	+15.7%	+17.9%	+9.3%	+15.4%
SG&A	販売費一般管理費		1,848	1,682	1,706	1,553	6,791	1,779	2,065	2,194	1,942	7,981	2,153	2,239	2,162	2,091	8,647
	Percentage of sales	<売上高比率>	85.3%	88.7%	86.6%	80.3%	85.2%	85.1%	95.7%	85.2%	72.0%	83.8%	83.5%	85.8%	68.1%	68.1%	75.6%
	YOY increase/decrease	<前年同期比増減額>	-841	-786	-585	-378	-2,593	-69	+382	+488	+389	+1,189	+374	+174	-32	+149	+665
	YOY growth rate	<前年同期比増減率>	-31.3%	-31.8%	-25.6%	-19.6%	-27.6%	-3.8%	+22.7%	+28.6%	+25.0%	+17.5%	+21.0%	+8.4%	-1.5%	+7.7%	+8.3%
Personnel costs related expenses	人件費		1,111	971	946	848	3,878	974	904	951	869	3,700	998	992	970	984	3,944
	Percentage of sales	<売上高比率>	51.3%	51.2%	48.0%	43.9%	48.7%	46.6%	41.9%	36.9%	32.2%	38.9%	38.7%	38.0%	30.6%	32.1%	34.5%
	YOY increase/decrease	<前年同期比増減額>	-169	-290	-258	-125	-843	-137	-66	+4	+21	-177	+24	+87	+18	+114	+244
	YOY growth rate	<前年同期比増減率>	-13.3%	-23.0%	-21.4%	-12.9%	-17.9%	-12.3%	-6.8%	+0.5%	+2.5%	-4.6%	+2.5%	+9.7%	+1.9%	+13.1%	+6.6%
Advertising and promotion expenses	広告宣伝費・販売促進費		229	280	331	276	1,116	404	760	878	718	2,762	781	851	826	736	3,196
	Percentage of sales	<売上高比率>	10.6%	14.8%	16.8%	14.3%	14.0%	19.4%	35.3%	34.1%	26.6%	29.0%	30.3%	32.6%	26.1%	24.0%	28.0%
	YOY increase/decrease	<前年同期比増減額>	-529	-376	-197	-106	-1,210	+175	+480	+547	+441	+1,645	+376	+90	-51	+18	+434
	YOY growth rate	<前年同期比増減率>	-69.8%	-57.4%	-37.3%	-27.8%	-52.0%	+76.7%	+171.7%	+165.4%	+159.5%	+147.3%	+93.0%	+11.9%	-5.9%	+2.5%	+15.7%
Land and office rental	地代家賃		191	175	175	156	699	148	141	124	122	537	127	131	128	129	517
	Percentage of sales	<売上高比率>	8.8%	9.3%	8.9%	8.1%	8.8%	7.1%	6.6%	4.8%	4.5%	5.6%	4.9%	5.0%	4.1%	4.2%	4.5%
	YOY increase/decrease	<前年同期比増減額>	+16	-4	-10	-32	-30	-42	-33	-51	-34	-161	-21	-10	+4	+7	-20
	YOY growth rate	<前年同期比増減率>	+9.6%	-2.6%	-5.4%	-17.0%	-4.1%	-22.1%	-19.2%	-29.1%	-21.9%	-23.1%	-14.6%	-7.2%	+3.3%	+6.0%	-3.8%
Others	その他		317	255	252	270	1,097	251	257	239	231	980	246	263	237	240	988
	Percentage of sales	<売上高比率>	14.6%	13.5%	12.8%	14.0%	13.8%	12.0%	11.9%	9.3%	8.6%	10.3%	9.6%	10.1%	7.5%	7.8%	8.6%
	YOY increase/decrease	<前年同期比増減額>	-3,041	-2,671	-2,947	-2,712	-11,372	-66	+1	-13	-39	-116	-4	+5	-2	+9	+7
	YOY growth rate	<前年同期比増減率>	-90.5%	-91.3%	-92.1%	-90.9%	-91.2%	-20.8%	+0.7%	-5.2%	-14.5%	-10.7%	-1.8%	+2.3%	-1.1%	+4.0%	+0.8%
Operating income	営業利益		131	11	31	142	316	48	-223	-2	388	210	34	-108	421	456	803
	Percentage of sales	<売上高比率>	6.1%	0.6%	1.6%	7.4%	4.0%	2.3%	-10.4%	-0.1%	14.4%	2.2%	1.3%	-4.1%	13.3%	14.9%	7.0%
	YOY increase/decrease	<前年同期比増減額>	-179	-151	-427	-267	-1,024	-82	-235	-34	+245	-105	-14	+115	+423	+67	+592
	YOY growth rate	<前年同期比増減率>	-57.8%	-93.1%	-93.1%	-65.3%	-76.4%	-62.7%	-2099.8%	-108.2%	+172.4%	-33.4%	-30.0%	-51.6%	-16358.4%	+17.5%	+281.2%
Ordinary income	経常利益		133	16	32	138	320	32	-232	-9	378	167	22	-117	412	445	763
	Percentage of sales	<売上高比率>	6.2%	0.8%	1.7%	7.1%	4.0%	1.5%	-10.8%	-0.4%	14.0%	1.8%	0.9%	-4.5%	13.0%	14.5%	6.7%
	YOY increase/decrease	<前年同期比増減額>	-176	-123	-430	-277	-1,006	-101	-248	-42	+239	-152	-9	+115	+422	+67	+595
	YOY growth rate	<前年同期比増減率>	-56.9%	-88.5%	-93.0%	-66.7%	-75.9%	-76.0%	-1554.1%	-129.0%	+173.5%	-47.6%	-28.5%	-49.4%	-4474.0%	+17.8%	+354.8%
Net income before income taxes	税引前当期純利益		133	14	30	135	313	29	-295	-9	378	102	22	-120	412	397	712
	Percentage of sales	<売上高比率>	6.2%	0.7%	1.6%	7.0%	3.9%	1.4%	-13.7%	-0.4%	14.0%	1.1%	0.9%	-4.6%	13.0%	13.0%	6.2%
	YOY increase/decrease	<前年同期比増減額>	-147	-111	-417	+131	-543	-103	-309	-40	+242	-211	-6	+174	+422	+19	+610
	YOY growth rate	<前年同期比増減率>	-52.5%	-88.8%	-93.1%	+3283.4%	-63.4%	-77.8%	-2196.7%	-131.4%	+179.4%	-67.3%	-22.7%	-59.2%	-4355.7%	+5.1%	+595.1%
Current (quarterly) net income	当期純利益		70	-9	8	52	123	6	-186	-17	213	15	9	-76	240	205	378
	Percentage of sales	<売上高比率>	3.3%	-0.5%	0.4%	2.7%	1.5%	0.3%	-8.6%	-0.7%	7.9%	0.2%	0.4%	-2.9%	7.6%	6.7%	3.3%
	YOY increase/decrease	<前年同期比増減額>	-55	-82	-212	+84	-264	-64	-177	-26	+160	-107	+2	+110	+258	-7	+363
	YOY growth rate	<前年同期比増減率>	-43.8%	-113.0%	-96.0%	-266.7%	-68.3%	-90.8%	1859.3%	-302.5%	+303.4%	-87.6%	+41.4%	-59.2%	-1452.0%	-3.7%	+2376.5%

Income statement			損益計算書																													
(Unconsolidated base)			(非連結)																													
Million yen			百万円					2013年2月期 (FY'13/2)					2014年2月期 (FY'14/2)					2015年2月期 (FY'15/2)					2016年2月期 (FY'16/2)					2017年2月期 (FY'17/2)				
			Q1	Q2	Q3	Q4	通期	Q1	Q2	Q3	Q4	通期	Q1	Q2	Q3	Q4	通期	Q1	Q2	Q3	Q4	通期	Q1	Q2	Q3	Q4	通期					
Sales	売上高		2,163	2,219	2,489	2,269	9,142	3,097	2,823	3,517	3,611	13,050	4,519	4,529	5,311	5,170	19,530	6,300	6,072	7,282	7,143	26,798	8,188	7,749	8,778	8,462	33,178					
	YOY increase/decrease	<前年同期比増減額>	-413	-390	-684	-800	-2,290	+933	+604	+1,028	+1,341	+3,908	+1,421	+1,705	+1,793	+1,558	+6,480	+1,780	+1,542	+1,970	+1,973	+7,267	+1,888	+1,677	+1,495	+1,318	+6,380					
	YOY growth rate	<前年同期比増減率>	-16.0%	-15.0%	-21.6%	-26.1%	-20.0%	+43.1%	+27.2%	+41.3%	+59.1%	+42.7%	+45.9%	+60.4%	+51.0%	+43.2%	+49.7%	+39.4%	+34.1%	+37.1%	+38.2%	+37.2%	+30.0%	+27.6%	+20.5%	+18.5%	+23.8%					
Cost of sales	売上原価		337	326	394	348	1,406	382	421	402	387	1,593	411	433	489	518	1,852	529	508	578	512	2,128	561	586	587	556	2,292					
	Percentage of sales	<売上高比率>	15.6%	14.7%	15.8%	15.4%	15.4%	12.3%	14.9%	11.4%	10.7%	12.2%	9.1%	9.6%	9.2%	10.0%	9.5%	8.4%	8.4%	7.9%	7.2%	7.9%	6.9%	7.6%	6.7%	6.6%	6.9%					
	YOY increase/decrease	<前年同期比増減額>	-52	-152	-196	-173	-575	+45	+94	+8	+38	+186	+28	+11	+87	+131	+259	+118	+75	+88	-6	+275	+31	+77	+9	+44	+163					
	YOY growth rate	<前年同期比増減率>	-13.5%	-31.9%	-33.3%	-33.3%	-29.0%	+13.4%	+29.0%	+2.1%	+11.1%	+13.3%	+7.5%	+2.8%	+21.8%	+34.0%	+16.3%	+28.8%	+17.3%	+18.0%	-1.2%	+14.9%	+6.0%	+15.3%	+1.7%	+8.6%	+7.7%					
Gross profit	売上総利益		1,826	1,893	2,095	1,920	7,736	2,715	2,402	3,115	3,224	11,457	4,108	4,096	4,821	4,651	17,677	5,770	5,563	6,704	6,630	24,669	7,627	7,163	8,190	7,905	30,886					
	Percentage of sales	<売上高比率>	84.4%	85.3%	84.2%	84.6%	84.6%	87.7%	85.1%	88.6%	89.3%	87.8%	90.9%	90.4%	90.8%	90.0%	90.5%	91.6%	91.6%	92.1%	92.8%	92.1%	93.1%	92.4%	93.3%	93.4%	93.1%					
	YOY increase/decrease	<前年同期比増減額>	-361	-238	-488	-626	-1,714	+888	+509	+1,020	+1,303	+3,721	+1,393	+1,693	+1,706	+1,427	+6,220	+1,662	+1,467	+1,882	+1,979	+6,991	+1,856	+1,599	+1,486	+1,274	+6,216					
	YOY growth rate	<前年同期比増減率>	-16.5%	-11.2%	-18.9%	-24.6%	-18.1%	+48.6%	+26.9%	+48.7%	+67.9%	+48.1%	+51.3%	+70.5%	+54.8%	+44.3%	+54.3%	+40.5%	+35.8%	+39.0%	+42.6%	+39.6%	+32.2%	+28.7%	+22.2%	+19.2%	+25.2%					
SG&A	販売費一般管理費		2,039	1,837	1,876	1,734	7,487	2,633	2,174	2,343	2,591	9,742	3,213	3,219	3,422	3,015	12,871	3,968	4,442	4,641	4,454	17,507	5,419	5,070	5,762	5,514	21,766					
	Percentage of sales	<売上高比率>	94.2%	82.8%	75.4%	76.4%	81.9%	85.0%	77.0%	66.6%	71.8%	74.7%	71.1%	71.1%	64.4%	58.3%	65.9%	63.0%	73.2%	63.7%	62.4%	65.3%	66.2%	65.4%	65.6%	65.2%	65.6%					
	YOY increase/decrease	<前年同期比増減額>	-114	-402	-286	-356	-1,159	+594	+337	+467	+857	+2,255	+579	+1,045	+1,079	+423	+3,128	+755	+1,222	+1,218	+1,438	+4,636	+1,450	+627	+1,121	+1,059	+4,259					
	YOY growth rate	<前年同期比増減率>	-5.3%	-18.0%	-13.3%	-17.1%	-13.4%	+29.1%	+18.4%	+24.9%	+49.4%	+30.1%	+22.0%	+48.1%	+46.1%	+16.3%	+32.1%	+23.5%	+38.0%	+35.6%	+47.7%	+36.0%	+36.6%	+14.1%	+24.2%	+23.8%	+24.3%					
Personnel costs related expenses	人件費		1,095	1,079	1,083	1,040	4,298	1,213	1,218	1,223	1,284	4,939	1,389	1,508	1,575	1,599	6,072	1,768	1,979	1,941	2,234	7,923	2,395	2,391	2,423	2,529	9,740					
	Percentage of sales	<売上高比率>	50.6%	48.6%	43.5%	45.9%	47.0%	39.2%	43.1%	34.8%	35.6%	37.9%	30.7%	33.3%	29.7%	30.9%	31.1%	28.1%	32.6%	26.7%	31.3%	29.6%	29.3%	30.9%	27.6%	29.9%	29.4%					
	YOY increase/decrease	<前年同期比増減額>	+97	+87	+113	+56	+353	+118	+138	+140	+243	+641	+175	+289	+351	+315	+1,132	+379	+471	+366	+634	+1,851	+627	+411	+481	+295	+1,816					
	YOY growth rate	<前年同期比増減率>	+9.7%	+8.8%	+11.7%	+5.7%	+9.0%	+10.8%	+12.9%	+13.0%	+23.4%	+14.9%	+14.5%	+23.8%	+28.7%	+24.6%	+22.9%	+27.3%	+31.3%	+23.3%	+39.7%	+30.5%	+35.5%	+20.8%	+24.8%	+13.2%	+22.9%					
Advertising and promotion expenses	広告宣伝費・販売促進費		546	396	431	334	1,709	1,014	601	736	872	3,225	1,339	1,354	1,416	1,021	5,132	1,615	1,955	2,187	1,731	7,489	2,290	1,991	2,692	2,287	9,262					
	Percentage of sales	<売上高比率>	25.2%	17.9%	17.3%	14.7%	18.7%	32.8%	21.3%	20.9%	24.2%	24.7%	29.6%	29.9%	26.7%	19.8%	26.3%	25.6%	32.2%	30.0%	24.2%	27.9%	28.0%	25.7%	30.7%	27.0%	27.9%					
	YOY increase/decrease	<前年同期比増減額>	-235	-454	-395	-402	-1,487	+468	+205	+304	+537	+1,516	+324	+752	+680	+149	+1,906	+275	+601	+771	+709	+2,356	+674	+36	+504	+556	+1,773					
	YOY growth rate	<前年同期比増減率>	-30.1%	-53.4%	-47.8%	-54.6%	-46.5%	+85.7%	+51.7%	+70.6%	+160.8%	+88.7%	+32.0%	+125.0%	+92.3%	+17.2%	+59.1%	+20.6%	+44.4%	+54.4%	+69.4%	+45.9%	+41.8%	+1.9%	+23.1%	+32.1%	+23.7%					
Land and office rental	地代家賃		126	121	117	116	482	117	109	110	117	455	118	111	120	122	473	140	149	149	148	588	191	192	200	248	833					
	Percentage of sales	<売上高比率>	5.8%	5.5%	4.7%	5.2%	5.3%	3.8%	3.9%	3.1%	3.3%	3.5%	2.6%	2.5%	2.3%	2.4%	2.4%	2.2%	2.5%	2.1%	2.1%	2.2%	2.3%	2.5%	2.3%	2.9%	2.5%					
	YOY increase/decrease	<前年同期比増減額>	0	-10	-11	-12	-35	-8	-11	-6	0	-26	0	+1	+10	+4	+17	+22	+37	+28	+26	+115	+50	+42	+51	+100	+244					
	YOY growth rate	<前年同期比増減率>	-0.7%	-7.6%	-8.8%	-10.0%	-6.8%	-6.7%	-9.5%	-5.7%	+0.4%	-5.5%	+0.5%	+1.6%	+9.4%	+4.0%	+3.8%	+19.2%	+33.9%	+23.5%	+21.5%	+24.4%	+36.1%	+28.4%	+34.3%	+67.4%	+41.6%					
Others	その他		271	239	243	242	997	287	244	271	317	1,121	366	245	309	271	1,193	444	357	362	340	1,505	541	494	446	448	1,930					
	Percentage of sales	<売上高比率>	12.5%	10.8%	9.8%	10.7%	10.9%	9.3%	8.6%	7.7%	8.8%	8.6%	8.1%	5.4%	5.8%	5.3%	6.1%	7.1%	5.9%	5.0%	4.8%	5.6%	6.6%	6.4%	5.1%	5.3%	5.8%					
	YOY increase/decrease	<前年同期比増減額>	+24	-24	+6	+2	+9	+16	+4	+28	+75	+124	+78	+1	+38	-46	+71	+78	+112	+53	+68	+312	+97	+136	+83	+108	+425					
	YOY growth rate	<前年同期比増減率>	+10.0%	-9.3%	+2.8%	+0.8%	+0.9%	+5.9%	+2.0%	+11.5%	+30.9%	+12.5%	+27.3%	+0.5%	+14.0%	-14.6%	+6.4%	+21.3%	+45.8%	+17.1%	+25.3%	+26.2%	+21.8%	+38.3%	+22.9%	+31.7%	+28.2%					
Operating income	営業利益		-212	55	219	185	248	81	228	772	632	1,714	895	876	1,399	1,635	4,806	1,802	1,121	2,062	2,176	7,162	2,208	2,093	2,427	2,390	9,119					
	Percentage of sales	<売上高比率>	-9.8%	2.5%	8.8%	8.2%	2.7%	2.6%	8.1%	22.0%	17.5%	13.1%	19.8%	19.4%	26.3%	31.6%	24.6%	28.6%	18.5%	28.3%	30.5%	26.7%	27.0%	27.0%	27.7%	28.3%	27.5%					
	YOY increase/decrease	<前年同期比増減額>	-246	+164	-201	-270	-554	+294	+172	+553	+446	+1,466	+813	+648	+626	+1,003	+3,092	+906	+244	+663	+540	+2,355	+405	+971	+365	+214	+1,957					
	YOY growth rate	<前年同期比増減率>	-720.4%	-151.5%	-47.9%	-59.2%	-69.1%	-138.5%	+308.7%	+252.2%	+239.9%	+590.0%	+993.4%	+284.6%	+81.1%	+158.7%	+180.3%	+101.3%	+27.9%	+47.4%	+33.1%	+49.0%	+22.5%	+86.7%	+17.7%	+9.9%	+27.3%					
Ordinary income	経常利益		-210	46	208	188	233	72	221	775	633	1,702	894	878	1,406	1,637	4,817	1,801	1,125	2,065	2,177	7,170	2,208	2,095	2,442	2,394	9,141					
	Percentage of sales	<売上高比率>	-9.7%	2.1%	8.4%	8.3%	2.6%	2.3%	7.8%	22.0%	17.5%	13.0%	19.8%	19.4%	26.5%	31.7%	24.7%	28.6%	18.5%	28.4%	30.5%	26.8%	27.0%	27.0%	27.8%	28.3%	27.6%					
	YOY increase/decrease	<前年同期比増減額>	-233	+164	-203	-257	-529	+282	+174	+566	+445	+1,469	+822	+656	+631	+1,003	+3,114	+906	+247	+658	+540	+2,353	+407	+969	+377	+217	+1,971					
	YOY growth rate	<前年同期比増減率>	-1017.7%	-139.5%	-49.4%	-57.8%	-69.4%	-134.4%	+375.7%	+270.9%	+237.1%	+629.6%	+1136.2%	+296.4%	+81.5%	+158.3%	+182.9%	+101.3%	+28.2%	+46.8%	+33.0%	+48.8%	+22.6%	+86.1%	+18.3%	+10.0%	+27.5%					
Net income before income taxes	税引前当期純利益		-210	46	159	188	184	72	221	775	615	1,684	893	878	1,406	1,637	4,816	1,801	1,125	2,065	2,177	7,170	2,208	2,095	2,441	2,394	9,140					
	Percentage of sales	<売上高比率>	-9.7%	2.1%	6.4%	8.3%	2.0%	2.3%	7.8%	22.0%	17.0%	12.9%	19.4%	19.4%	26.5%	31.7%	24.7%	28.6%	18.5%	28.4%	30.5%	26.8%	27.0%	27.0%	27.8%	28.3%	27.6%					
	YOY increase/decrease	<前年同期比増減額>	-233	+167	-252	-209	-528	+282	+175	+615	+427	+1,500	+821	+656	+631	+1,021	+3,131	+907	+247	+658	+540	+2,354	+407	+969	+376	+217	+1,970					
	YOY growth rate	<前年同期比増減率>	-1017.7%	-138.5%	-61.2%	-52.7%	-74.1%	-134.4%	+376.3%	+384.6%	+227.2%	+813.8%	+1134.8%	+296.4%	+81.5%	+166.1%	+185.9%	+101.6%	+28.2%	+46.8%	+33.0%	+48.7%	+22.6%	+86.1%	+18.2%	+10.0%	+27.5%					
Current (quarterly) net income	当期純利益		-131	17	73	101	61	11	102	418	407	940	478	475	834	1,068	2,856	1,025	799	1,299	1,550	4,675	1,456	1,355	1,589	1,765	6,167					
	Percentage of sales	<売上高比率>	-6.1%	0.8%	3.0%	4.5%	0.7%	0.4%	3.6%	11.9%	11.3%	7.2%	10.6%	10.5%	15.7%	20.7%	14.6%	16.3%	13.2%	17.8%	21.7%	17.4%	17.8%	17.5%	18.1%	20.9%	18.6%					
	YOY increase/decrease	<前年同期比増減額>	-140	+93	-166	-103	-317	+143	+85	+344	+306	+878	+466	+372	+416	+660	+1,915	+546	+324	+465	+482	+1,818	+431	+555	+290	+215	+1,492					
	YOY growth rate	<前年同期比増減率>	-1523.6%	-123.4%	-69.3%	-50.5%	-83.7%	-109.1%	+477.4%	+466.1%	+301.6%	+1424.8%	+3892.6%	+362.2%	+99.6%	+162.0%	+203.7%	+114.2%	+68.3%	+55.7%	+45.1%	+63.7%	+42.1%	+69.5%	+22.3%	+13.9%	+31.9%					

Income statement		損益計算書																											
(Unconsolidated base)		(非連結)																											
Million yen		百万円					2018年2月期 (FY'18/2)					2019年2月期 (FY'19/2)					2020年2月期 (FY'20/2)					2021年2月期 (FY'21/2)					2022年2月期 (FY'22/2)		
		Q1	Q2	Q3	Q4	通期	Q1	Q2	Q3	Q4	通期	Q1	Q2	Q3	Q4	通期	Q1	Q2	Q3	Q4	通期	Q1	Q2	Q3					
Sales	売上高	9,815	8,961	9,981	9,301	38,060	10,810	9,882	11,072	10,401	42,167	12,011	10,813	11,925	11,664	46,415	9,168	6,906	8,459	7,960	32,494	9,226	8,387	10,448					
	YOY increase/decrease	+1,626	+1,212	+1,203	+839	+4,881	+995	+920	+1,091	+1,099	+4,106	+1,200	+930	+853	+1,263	+4,248	-2,842	-3,907	-3,466	-3,703	-13,920	+58	+1,481	+1,989					
	YOY growth rate	+19.9%	+15.6%	+13.7%	+9.9%	+14.7%	+10.1%	+10.3%	+10.9%	+11.8%	+10.8%	+11.1%	+9.4%	+7.7%	+12.1%	+10.1%	-23.7%	-36.1%	-29.1%	-31.8%	-30.0%	+0.6%	+21.5%	+23.5%					
Cost of sales	売上原価	567	516	541	553	2,178	657	635	683	721	2,699	746	737	759	793	3,036	801	756	835	909	3,303	1,060	1,092	1,176					
	Percentage of sales	5.8%	5.8%	5.4%	5.9%	5.7%	6.1%	6.4%	6.2%	6.9%	6.4%	6.2%	6.8%	6.4%	6.8%	6.5%	8.7%	11.0%	9.9%	11.4%	10.2%	11.5%	13.0%	11.3%					
	YOY increase/decrease	+5	-69	-46	-3	-113	+90	+119	+142	+168	+521	+88	+101	+75	+71	+337	+55	+19	+76	+115	+267	+258	+335	+341					
	YOY growth rate	+1.1%	-11.9%	-7.9%	-0.7%	-5.0%	+16.0%	+23.2%	+26.3%	+30.4%	+23.9%	+13.5%	+15.9%	+11.0%	+9.9%	+12.5%	+7.4%	+2.7%	+10.0%	+14.6%	+8.8%	+32.2%	+44.3%	+40.8%					
Gross profit	売上総利益	9,247	8,445	9,440	8,748	35,882	10,152	9,246	10,388	9,679	39,467	11,264	10,076	11,166	10,870	43,378	8,366	6,149	7,623	7,051	29,191	8,166	7,295	9,272					
	Percentage of sales	94.2%	94.2%	94.6%	94.1%	94.3%	93.9%	93.6%	93.8%	93.1%	93.6%	93.8%	93.2%	93.6%	93.2%	93.5%	91.3%	89.0%	90.1%	88.6%	89.8%	88.5%	87.0%	88.7%					
	YOY increase/decrease	+1,620	+1,282	+1,249	+843	+4,995	+904	+801	+948	+931	+3,585	+1,112	+829	+777	+1,191	+3,911	-2,898	-3,927	-3,542	-3,819	-14,187	-200	+1,146	+1,648					
	YOY growth rate	+21.2%	+17.9%	+15.3%	+10.7%	+16.2%	+9.8%	+9.5%	+10.0%	+10.6%	+10.0%	+11.0%	+9.0%	+7.5%	+12.3%	+9.9%	-25.7%	-39.0%	-31.7%	-35.1%	-32.7%	-2.4%	+18.6%	+21.6%					
SG&A	販売費一般管理費	6,662	5,961	6,362	6,069	25,055	6,962	6,218	6,728	6,730	26,639	7,507	6,602	7,222	7,689	29,022	5,563	5,210	5,393	5,658	21,827	6,294	6,094	8,438					
	Percentage of sales	67.9%	66.5%	63.7%	65.2%	65.8%	64.4%	62.9%	60.8%	64.7%	63.2%	62.5%	61.1%	60.6%	65.9%	62.5%	60.7%	75.5%	63.8%	71.1%	67.2%	68.2%	72.7%	80.8%					
	YOY increase/decrease	+1,243	+891	+600	+554	+3,289	+299	+257	+365	+660	+1,583	+545	+384	+493	+959	+2,383	-1,944	-1,391	-1,828	-2,030	-7,195	+730	+883	+3,044					
	YOY growth rate	+22.9%	+17.6%	+10.4%	+10.1%	+15.1%	+4.5%	+4.3%	+5.7%	+10.9%	+6.3%	+7.8%	+6.2%	+7.3%	+14.3%	+8.9%	-25.9%	-21.1%	-25.3%	-26.4%	-24.8%	+13.1%	+17.0%	+56.5%					
Personnel costs related expenses	人件費	2,680	2,532	2,506	2,828	10,547	2,825	2,759	2,785	3,081	11,452	3,143	3,009	3,015	3,498	12,667	3,111	3,271	3,212	3,260	12,856	3,405	3,323	3,654					
	Percentage of sales	27.3%	28.3%	25.1%	30.4%	27.7%	26.1%	27.9%	25.2%	29.6%	27.2%	26.2%	27.8%	25.3%	30.0%	27.3%	33.9%	47.4%	38.0%	41.0%	39.6%	36.9%	39.6%	35.0%					
	YOY increase/decrease	+284	+141	+83	+298	+807	+145	+227	+278	+253	+904	+318	+249	+230	+416	+1,215	-31	+261	+196	-237	+188	+293	+51	+442					
	YOY growth rate	+11.9%	+5.9%	+3.4%	+11.8%	+8.3%	+5.4%	+9.0%	+11.1%	+9.0%	+8.6%	+11.3%	+9.1%	+8.3%	+13.5%	+10.6%	-1.0%	+8.7%	+6.5%	-6.8%	+1.5%	+9.4%	+1.6%	+13.8%					
Advertising and promotion expenses	広告宣伝費・販売促進費	2,968	2,639	3,071	2,424	11,104	3,094	2,600	3,035	2,796	11,526	3,213	2,626	3,097	2,918	11,855	1,421	956	1,164	1,438	4,981	1,871	1,810	3,804					
	Percentage of sales	30.2%	29.5%	30.8%	26.1%	29.2%	28.6%	26.3%	27.4%	26.9%	27.3%	26.8%	24.3%	26.0%	25.0%	25.5%	15.5%	13.8%	13.8%	18.1%	15.3%	20.3%	21.6%	36.4%					
	YOY increase/decrease	+678	+647	+378	+136	+1,841	+125	-39	-35	+371	+422	+119	+26	+61	+122	+328	-1,791	-1,670	-1,932	-1,479	-6,874	+449	+854	+2,639					
	YOY growth rate	+29.6%	+32.5%	+14.1%	+6.0%	+19.9%	+4.2%	-1.5%	-1.2%	+15.3%	+3.8%	+3.9%	+1.0%	+2.0%	+4.4%	+2.9%	-55.8%	-63.6%	-62.4%	-50.7%	-58.0%	+31.6%	+89.3%	+226.7%					
Land and office rental	地代家賃	265	256	254	255	1,032	271	264	261	262	1,059	265	264	264	280	1,075	292	290	288	288	1,159	286	286	285					
	Percentage of sales	2.7%	2.9%	2.6%	2.7%	2.7%	2.5%	2.7%	2.4%	2.5%	2.5%	2.2%	2.4%	2.2%	2.4%	2.3%	3.2%	4.2%	3.4%	3.6%	3.6%	3.1%	3.4%	2.7%					
	YOY increase/decrease	+73	+64	+54	+7	+199	+5	+7	+6	+7	+26	-5	-	+3	+17	+15	+26	+25	+24	+8	+84	-5	-3	-3					
	YOY growth rate	+38.4%	+33.6%	+27.0%	+2.9%	+24.0%	+2.2%	+2.9%	+2.5%	+2.8%	+2.6%	-2.1%	+0.2%	+1.3%	+6.7%	+1.5%	+9.9%	+9.7%	+9.2%	+2.9%	+7.8%	-1.7%	-1.3%	-1.2%					
Others	その他	748	532	529	560	2,370	771	594	645	589	2,601	884	702	844	992	3,424	737	693	728	671	2,830	729	674	693					
	Percentage of sales	7.6%	5.9%	5.3%	6.0%	6.2%	7.1%	6.0%	5.8%	5.7%	6.2%	7.4%	6.5%	7.1%	8.5%	7.4%	8.0%	10.0%	8.6%	8.4%	8.7%	7.9%	8.0%	6.6%					
	YOY increase/decrease	+206	+37	+83	+112	+440	+23	+62	+115	+28	+230	+113	+107	+198	+403	+822	-146	-9	-116	-321	-593	-8	-18	-34					
	YOY growth rate	+38.2%	+7.6%	+18.8%	+25.0%	+22.8%	+3.1%	+11.8%	+21.8%	+5.1%	+9.7%	+14.7%	+18.0%	+30.8%	+68.4%	+31.6%	-16.6%	-1.3%	-13.8%	-32.4%	-17.3%	-1.1%	-2.7%	-4.7%					
Operating income	営業利益	2,585	2,484	3,077	2,679	10,826	3,190	3,028	3,660	2,949	12,828	3,757	3,473	3,944	3,181	14,356	2,803	938	2,230	1,392	7,363	1,872	1,201	833					
	Percentage of sales	26.3%	27.7%	30.8%	28.8%	28.4%	29.5%	30.6%	33.1%	28.4%	30.4%	31.3%	32.1%	33.1%	27.3%	30.9%	30.6%	13.6%	26.4%	17.5%	22.7%	20.3%	14.3%	8.0%					
	YOY increase/decrease	+377	+391	+649	+288	+1,706	+605	+543	+583	+270	+2,001	+566	+445	+283	+231	+1,528	-954	-2,535	-1,714	-1,788	-6,992	-930	+262	-1,396					
	YOY growth rate	+17.1%	+18.7%	+26.7%	+12.1%	+18.7%	+23.4%	+21.9%	+19.0%	+10.1%	+18.5%	+17.8%	+14.7%	+7.8%	+7.9%	+11.9%	-25.4%	-73.0%	-43.5%	-56.2%	-48.7%	-33.2%	+28.0%	-62.6%					
Ordinary income	経常利益	2,588	2,486	3,093	2,679	10,847	3,194	3,028	3,682	2,954	12,859	3,774	3,481	3,951	3,185	14,393	2,811	937	2,148	1,334	7,231	1,834	1,154	778					
	Percentage of sales	26.4%	27.7%	31.0%	28.8%	28.5%	29.5%	30.6%	33.3%	28.4%	30.5%	31.4%	32.2%	33.1%	27.3%	31.0%	30.7%	13.6%	25.4%	16.8%	22.3%	19.9%	13.8%	7.4%					
	YOY increase/decrease	+379	+390	+650	+284	+1,705	+605	+541	+588	+274	+2,011	+580	+453	+269	+231	+1,534	-963	-2,543	-1,803	-1,851	-7,162	-977	+217	-1,370					
	YOY growth rate	+17.2%	+18.6%	+26.6%	+11.9%	+18.7%	+23.4%	+21.8%	+19.0%	+10.3%	+18.5%	+18.2%	+15.0%	+7.3%	+7.8%	+11.9%	-25.5%	-73.1%	-45.6%	-58.1%	-49.8%	-34.8%	+23.2%	-63.8%					
Net income before income taxes	税引前当期純利益	2,588	2,489	3,114	2,689	10,882	3,200	3,041	3,630	2,956	12,828	3,782	3,350	3,954	3,194	14,281	2,817	1,126	-3,674	631	900	1,837	1,342	789					
	Percentage of sales	26.4%	27.8%	31.2%	28.9%	28.6%	29.6%	30.8%	32.8%	28.4%	30.4%	31.5%	31.0%	33.2%	27.4%	30.8%	30.7%	16.3%	-43.4%	7.9%	2.8%	19.9%	16.0%	7.6%					
	YOY increase/decrease	+379	+393	+672	+295	+1,741	+611	+552	+515	+266	+1,946	+582	+308	+323	+238	+1,453	-965	-2,224	-7,628	-2,562	-13,381	-979	+216	+4,464					
	YOY growth rate	+17.2%	+18.8%	+27.6%	+12.3%	+19.1%	+23.6%	+22.2%	+16.6%	+9.9%	+17.9%	+18.2%	+10.2%	+8.9%	+8.0%	+11.3%	-25.5%	-66.4%	-192.9%	-80.2%	-93.7%	-34.8%	+19.2%	-121.5%					
Current (quarterly) net income	当期純利益	1,810	1,691	2,192	1,885	7,580	2,192	2,094	2,494	2,331	9,112	2,599	2,328	2,713	2,370	10,012	1,930	829	-2,578	438	620	1,253	986	533					
	Percentage of sales	18.4%	18.9%	22.0%	20.3%	19.9%	20.3%	21.2%	22.5%	22.4%	21.6%	21.6%	21.5%	22.8%	20.3%	21.6%	21.1%</												

Balance sheet

(Unconsolidated base)
Million yen

貸借対照表

(非連結)
百万円

Assets

資産の部

		2010年2月期 (FY'10/2)				2011年2月期 (FY'11/2)				2012年2月期 (FY'12/2)			
		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Current assets	流動資産												
Cash and deposits	現金及び預金	2,746	2,571	2,490	2,692	2,524	2,233	1,757	1,668	2,594	2,100	2,009	2,158
Notes and accounts receivable - trade	受取手形及び売掛金	1,530	1,416	1,471	1,426	1,298	1,450	1,700	1,999	1,282	1,480	1,830	2,094
Supplies	貯蔵品	20	19	27	25	16	17	27	20	20	22	21	33
Prepaid expenses	前払費用	366	306	278	269	234	308	328	292	231	225	257	203
Other	その他	258	253	226	202	146	248	250	315	106	199	97	142
Allowance for doubtful accounts	貸倒引当金	▲ 202	▲ 210	▲ 160	▲ 58	▲ 63	▲ 64	▲ 70	▲ 80	▲ 84	▲ 105	▲ 113	▲ 109
Total current assets	流動資産合計	4,719	4,355	4,334	4,557	4,157	4,193	3,994	4,215	4,151	3,922	4,103	4,522
Non-current assets	固定資産												
Property, plant and equipment	有形固定資産	504	477	451	418	405	372	351	330	321	319	304	283
Intangible assets	無形固定資産												
Software	ソフトウェア	666	789	829	828	873	966	1,020	1,064	1,052	1,215	1,266	1,358
Other	その他	357	273	252	246	255	199	176	167	263	189	189	167
Total intangible assets	無形固定資産合計	1,023	1,063	1,081	1,074	1,128	1,165	1,197	1,231	1,316	1,405	1,455	1,526
Investments and other assets	投資その他の資産												
Investment securities	投資有価証券	-	-	-	-	-	-	-	-	-	-	-	-
Other	その他	770	744	693	707	654	634	537	522	495	491	494	504
Allowance for doubtful accounts	貸倒引当金	▲ 55	▲ 61	▲ 48	▲ 58	▲ 39	▲ 55	▲ 55	▲ 53	▲ 14	▲ 16	▲ 9	▲ 27
Total investments and other assets	投資その他の資産合計	714	682	645	649	615	578	482	469	480	474	485	476
Total non-current assets	固定資産合計	2,243	2,223	2,178	2,142	2,149	2,116	2,031	2,032	2,119	2,200	2,245	2,286
Deferred assets	繰延資産												
R&D expense	開発費	-	-	-	-	-	-	-	-	251	196	177	158
Total deferred assets	繰延資産合計	-	-	-	-	-	-	-	-	251	196	177	158
Total assets	資産合計	6,962	6,579	6,512	6,700	6,307	6,309	6,025	6,247	6,522	6,320	6,526	6,968

Balance sheet

(Unconsolidated base)
Million yen

貸借対照表

(非連結)
百万円

Liabilities/Net assets

負債/純資産の部

		2010年2月期 (FY'10/2)				2011年2月期 (FY'11/2)				2012年2月期 (FY'12/2)			
		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Current liabilities	流動負債												
Accounts payable - trade	買掛金	40	67	102	140	109	147	161	161	152	185	224	199
Short-term borrowings	短期借入金	-	-	-	-	-	-	-	-	1,000	1,000	1,000	1,000
Current portion of long-term borrowings	1年内返済予定の長期借入金	498	490	490	507	498	548	548	548	548	548	548	523
Accounts payable - other	未払金	194	225	321	408	338	521	537	520	507	494	491	496
Income taxes payable	未払法人税等	-	-	-	14	-	-	-	28	7	15	104	339
Unearned revenue	前受収益	749	648	621	659	574	564	485	584	111	93	82	72
Provision for refund	返金引当金	-	-	-	-	-	-	-	-	-	-	-	50
Provision for bonuses	賞与引当金	141	-	-	-	-	-	-	-	-	-	-	-
Other	その他	212	106	100	108	188	138	99	107	154	118	145	189
Total current liabilities	流動負債合計	1,836	1,538	1,637	1,839	1,716	1,933	1,843	1,952	2,483	2,457	2,597	2,872
Non-current liabilities	固定負債												
Long-term borrowings	長期借入金	1,776	1,702	1,527	1,444	1,269	1,244	1,070	970	795	696	521	446
Provision for share-based remuneration	株式給付引当金	-	-	-	-	-	-	-	-	-	-	-	-
Provision for share-based remuneration for directors	役員株式給付引当金	-	-	-	-	-	-	-	-	-	-	-	-
Asset retirement obligations	資産除去債務	-	-	-	-	-	-	-	-	-	-	-	36
Other	その他	1	0	0	16	4	1	0	0	0	0	0	0
Total non-current liabilities	固定負債合計	1,777	1,702	1,528	1,460	1,274	1,246	1,070	971	796	696	522	484
Total liabilities	負債合計	3,614	3,241	3,165	3,300	2,991	3,180	2,913	2,923	3,280	3,153	3,119	3,356
Shareholders' equity	株主資本												
Share capital	資本金	1,080	1,080	1,080	1,080	1,081	1,081	1,081	1,081	1,081	1,081	1,081	1,081
Capital surplus	資本剰余金	1,131	1,131	1,131	1,131	1,131	1,131	1,131	1,131	1,131	1,131	1,131	1,131
Retained earnings	利益剰余金	1,507	1,498	1,506	1,559	1,474	1,288	1,270	1,483	1,401	1,325	1,565	1,771
Treasury shares	自己株式	▲ 372	▲ 372	▲ 372	▲ 372	▲ 372	▲ 372	▲ 372	▲ 372	▲ 372	▲ 372	▲ 372	▲ 372
Total shareholders' equity	株主資本合計	3,347	3,338	3,347	3,399	3,315	3,129	3,111	3,324	3,242	3,166	3,406	3,611
Valuation and translation adjustments	評価換算差額等												
Valuation difference on available-for-sale securities	その他有価証券評価差額金	-	-	-	-	-	-	-	-	-	-	-	-
Total valuation and translation adjustments	評価換算差額等合計	-	-	-	-	-	-	-	-	-	-	-	-
Share acquisition rights	新株予約権	-	-	-	-	-	-	-	-	-	-	-	-
Total net assets	純資産合計	3,347	3,338	3,347	3,399	3,315	3,129	3,111	3,324	3,242	3,166	3,406	3,611
Total liabilities and net assets	負債/純資産合計	6,962	6,579	6,512	6,700	6,307	6,309	6,025	6,247	6,522	6,320	6,526	6,968

Balance sheet

(Unconsolidated base)
Million yen

貸借対照表

(非連結)
百万円

Assets

資産の部

		2013年2月期 (FY'13/2)				2014年2月期 (FY'13/2)				2015年2月期 (FY'15/2)				2016年2月期 (FY'16/2)				2017年2月期 (FY'17/2)			
		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Current assets	流動資産																				
Cash and deposits	現金及び預金	1,788	1,792	1,814	1,981	2,464	2,134	2,486	2,969	3,159	3,613	3,977	4,641	5,343	5,458	5,413	7,219	7,364	9,359	9,488	11,317
Notes and accounts receivable - trade	受取手形及び売掛金	1,084	945	1,049	1,080	1,190	1,294	1,628	1,736	1,977	2,261	2,712	3,132	3,110	2,921	3,695	4,204	3,556	3,544	4,108	4,439
Supplies	貯蔵品	39	73	63	63	35	31	30	31	14	24	16	13	9	22	15	12	10	6	5	4
Prepaid expenses	前払費用	215	213	249	170	189	178	235	215	209	243	251	221	240	264	287	290	345	319	324	301
Other	その他	245	220	139	109	220	133	151	219	251	282	305	382	379	405	374	427	316	353	267	416
Allowance for doubtful accounts	貸倒引当金	▲ 96	▲ 97	▲ 97	▲ 88	▲ 101	▲ 103	▲ 104	▲ 100	▲ 108	▲ 114	▲ 133	▲ 127	▲ 134	▲ 129	▲ 140	▲ 142	▲ 142	▲ 132	▲ 122	▲ 117
Total current assets	流動資産合計	3,276	3,147	3,220	3,316	3,999	3,670	4,429	5,074	5,504	6,311	7,129	8,264	8,947	8,943	9,646	12,012	11,450	13,450	14,070	16,362
Non-current assets	固定資産																				
Property, plant and equipment	有形固定資産	319	323	327	306	334	364	360	342	389	399	427	400	505	570	575	553	977	936	913	1,051
Intangible assets	無形固定資産																				
Software	ソフトウェア	1,356	1,507	1,673	1,651	1,582	1,481	1,556	1,617	1,602	1,693	1,765	1,783	1,745	1,737	1,994	2,038	2,040	2,158	2,035	2,254
Other	その他	289	219	16	2	82	242	202	158	183	148	76	50	100	291	38	48	115	153	451	428
Total intangible assets	無形固定資産合計	1,646	1,726	1,690	1,654	1,665	1,724	1,758	1,776	1,785	1,841	1,842	1,834	1,845	2,029	2,032	2,087	2,156	2,311	2,487	2,682
Investments and other assets	投資その他の資産																				
Investment securities	投資有価証券	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other	その他	510	458	440	478	398	422	439	519	447	472	464	530	571	570	563	684	700	687	980	1,057
Allowance for doubtful accounts	貸倒引当金	▲ 8	▲ 9	▲ 8	▲ 8	▲ 6	▲ 7	▲ 7	▲ 8	▲ 8	▲ 8	▲ 8	▲ 8	▲ 13	▲ 13	▲ 14	▲ 11	▲ 15	▲ 13	▲ 13	▲ 14
Total investments and other assets	投資その他の資産合計	502	448	432	470	391	415	432	510	438	464	455	522	558	556	549	672	685	674	966	1,043
Total non-current assets	固定資産合計	2,468	2,498	2,449	2,431	2,391	2,504	2,551	2,629	2,613	2,705	2,725	2,757	2,909	3,156	3,157	3,313	3,818	3,921	4,367	4,777
Deferred assets	繰延資産																				
R&D expense	開発費	139	120	101	82	63	44	25	6	-	-	-	-	-	-	-	-	-	-	-	-
Total deferred assets	繰延資産合計	139	120	101	82	63	44	25	6	-	-	-	-	-	-	-	-	-	-	-	-
Total assets	資産合計	5,884	5,766	5,771	5,830	6,454	6,218	7,005	7,710	8,118	9,017	9,854	11,021	11,857	12,099	12,803	15,326	15,268	17,372	18,438	21,139

Balance sheet

(Unconsolidated base)
Million yen

貸借対照表

(非連結)
百万円

Liabilities/Net assets

負債/純資産の部

		2013年2月期 (FY'13/2)				2014年2月期 (FY'13/2)				2015年2月期 (FY'15/2)				2016年2月期 (FY'16/2)				2017年2月期 (FY'17/2)			
		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Current liabilities	流動負債																				
Accounts payable - trade	買掛金	60	98	123	121	119	138	136	132	142	151	183	191	199	190	219	193	220	199	197	198
Short-term borrowings	短期借入金	1,000	1,000	1,000	1,000	1,000	1,000	1,000	800	700	600	600	-	1,000	-	-	-	-	-	-	-
Current portion of long-term borrowings	1年内返済予定の長期借入金	523	498	500	446	272	205	30	-	-	-	-	-	-	-	-	-	-	-	-	-
Accounts payable - other	未払金	371	370	362	314	989	590	774	944	1,401	1,446	1,224	1,049	1,551	1,495	1,497	1,392	1,684	1,478	2,027	2,036
Income taxes payable	未払法人税等	6	15	9	72	85	204	528	815	453	896	1,103	1,780	764	1,119	889	1,592	662	1,496	986	1,792
Unearned revenue	前受収益	89	66	66	64	97	99	96	93	130	117	111	126	172	149	133	153	247	232	208	264
Provision for refund	返金引当金	67	41	39	40	84	43	36	29	65	37	25	26	82	77	90	96	81	63	56	50
Provision for bonuses	賞与引当金	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	81	168	86	170
Other	その他	168	141	195	193	259	234	237	358	442	503	777	950	669	768	808	1,123	952	802	1,145	1,011
Total current liabilities	流動負債合計	2,288	2,232	2,297	2,254	2,907	2,516	2,841	3,174	3,336	3,751	4,026	4,124	4,441	3,800	3,639	4,552	3,931	4,442	4,707	5,524
Non-current liabilities	固定負債																				
Long-term borrowings	長期借入金	272	197	20	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Provision for share-based remuneration	株式給付引当金	4	11	14	-	-	-	-	-	55	61	67	73	73	73	74	73	74	74	74	75
Provision for share-based remuneration for directors	役員株式給付引当金	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	2	9	31
Asset retirement obligations	資産除去債務	39	40	73	87	97	132	132	133	152	152	165	165	192	228	231	231	213	215	196	196
Other	その他	0	0	7	28	65	76	119	86	43	38	32	13	63	70	86	83	121	109	133	118
Total non-current liabilities	固定負債合計	317	250	116	116	162	209	252	219	250	252	265	253	329	373	392	388	408	401	414	421
Total liabilities	負債合計	2,605	2,482	2,413	2,370	3,069	2,725	3,094	3,393	3,587	4,003	4,291	4,378	4,771	4,174	4,031	4,941	4,339	4,843	5,121	5,946
Shareholders' equity	株主資本																				
Share capital	資本金	1,081	1,081	1,081	1,081	1,082	1,085	1,085	1,085	1,085	1,085	1,085	1,085	1,085	1,085	1,085	1,085	1,085	1,085	1,085	1,085
Capital surplus	資本剰余金	1,131	1,131	1,131	1,131	1,132	1,135	1,135	1,135	1,135	1,135	1,135	1,135	1,135	1,135	1,135	1,135	1,135	1,591	1,615	1,634
Retained earnings	利益剰余金	1,548	1,566	1,640	1,741	1,665	1,768	2,186	2,590	2,805	3,281	3,817	4,886	5,315	6,115	6,899	8,449	8,932	10,288	10,957	12,722
Treasury shares	自己株式	▲ 482	▲ 495	▲ 495	▲ 495	▲ 495	▲ 495	▲ 495	▲ 495	▲ 495	▲ 495	▲ 495	▲ 495	▲ 495	▲ 495	▲ 496	▲ 496	▲ 496	▲ 724	▲ 722	▲ 721
Total shareholders' equity	株主資本合計	3,279	3,283	3,357	3,459	3,385	3,493	3,911	4,316	4,531	5,006	5,543	6,611	7,040	7,840	8,623	10,174	10,657	12,240	12,934	14,720
Valuation and translation adjustments	評価換算差額等																				
Valuation difference on available-for-sale securities	その他有価証券評価差額金	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total valuation and translation adjustments	評価換算差額等合計	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Share acquisition rights	新株予約権	-	-	-	-	-	-	-	-	-	6	19	32	44	85	147	210	272	288	382	472
Total net assets	純資産合計	3,279	3,283	3,357	3,459	3,385	3,493	3,911	4,316	4,531	5,013	5,562	6,643	7,085	7,925	8,771	10,384	10,929	12,529	13,317	15,193
Total liabilities and net assets	負債/純資産合計	5,884	5,766	5,771	5,830	6,454	6,218	7,005	7,710	8,118	9,017	9,854	11,021	11,857	12,099	12,803	15,326	15,268	17,372	18,438	21,139

Balance sheet

(Unconsolidated base)
Million yen

貸借対照表

(非連結)
百万円

Assets

資産の部

		2018年2月期 (FY'18/2)				2019年2月期 (FY'19/2)				2020年2月期 (FY'20/2)				2021年2月期 (FY'21/2)				2022年2月期 (FY'22/2)		
		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3
Current assets	流動資産																			
Cash and deposits	現金及び預金	11,559	13,179	11,607	14,440	12,532	12,571	12,285	14,741	11,893	15,310	15,686	19,241	9,314	8,882	7,564	12,412	14,137	14,781	15,170
Notes and accounts receivable - trade	受取手形及び売掛金	3,951	3,714	4,278	4,385	4,122	4,106	4,762	4,778	4,509	4,633	5,381	5,803	2,983	2,940	3,697	3,564	3,223	3,480	4,704
Supplies	貯蔵品	6	4	4	4	3	3	4	6	5	6	4	4	5	5	6	5	6	6	23
Prepaid expenses	前払費用	338	312	355	305	1,912	465	482	359	445	513	493	493	440	1,097	1,057	932	1,002	1,458	1,345
Other	その他	323	358	266	493	1,912	412	348	541	1,931	201	128	30	13	11	12	929	724	133	156
Allowance for doubtful accounts	貸倒引当金	▲ 110	▲ 109	▲ 116	▲ 126	▲ 123	▲ 122	▲ 126	▲ 126	▲ 122	▲ 125	▲ 126	▲ 127	▲ 106	▲ 116	▲ 122	▲ 113	▲ 103	▲ 104	▲ 114
Total current assets	流動資産合計	16,067	17,460	16,396	19,502	18,953	17,437	17,756	20,300	18,662	20,540	21,568	25,446	12,650	12,820	12,215	17,730	18,990	19,757	21,285
Non-current assets	固定資産																			
Property, plant and equipment	有形固定資産	1,781	1,796	1,745	1,687	1,984	1,921	1,851	1,791	1,803	1,778	1,796	1,878	1,861	1,808	1,755	1,698	1,641	2,051	1,997
Intangible assets	無形固定資産																			
Software	ソフトウェア	2,129	3,187	3,204	3,662	3,470	3,992	3,999	4,454	4,121	4,369	4,193	5,241	4,904	5,522	5,191	6,155	6,460	6,805	6,382
Other	その他	819	83	283	28	388	120	297	5	472	479	895	2	649	389	1,149	676	633	495	1,199
Total intangible assets	無形固定資産合計	2,948	3,270	3,487	3,690	3,859	4,113	4,297	4,459	4,594	4,849	5,088	5,244	5,554	5,911	6,341	6,831	7,094	7,300	7,581
Investments and other assets	投資その他の資産																			
Investment securities	投資有価証券	-	30	1,081	1,086	1,087	2,067	3,147	3,541	3,863	3,840	3,962	4,194	11,190	10,186	8,555	4,273	4,297	4,415	4,442
Other	その他	1,099	1,082	1,913	2,022	2,316	3,242	3,270	3,631	4,427	4,155	4,065	4,364	4,991	7,453	7,257	5,948	5,857	6,332	6,250
Allowance for doubtful accounts	貸倒引当金	▲ 15	▲ 14	▲ 13	▲ 14	▲ 14	▲ 11	▲ 21	▲ 20	▲ 24	▲ 28	▲ 17	▲ 13	▲ 15	▲ 14	▲ 13	▲ 11	▲ 11	▲ 12	▲ 12
Total investments and other assets	投資その他の資産合計	1,083	1,099	2,981	3,095	3,388	5,298	6,397	7,152	8,265	7,966	8,010	8,545	16,166	17,624	16,099	10,211	10,143	10,735	10,679
Total non-current assets	固定資産合計	5,814	6,166	8,215	8,473	9,232	11,333	12,546	13,403	14,663	14,594	14,896	15,667	23,581	25,345	24,197	18,740	18,879	20,088	20,258
Deferred assets	繰延資産																			
R&D expense	開発費	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total deferred assets	繰延資産合計	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total assets	資産合計	21,882	23,627	24,611	27,976	28,185	28,771	30,302	33,704	33,326	35,135	36,464	41,114	36,232	38,165	36,412	36,471	37,869	39,845	41,543

Balance sheet

(Unconsolidated base)
Million yen

貸借対照表

(非連結)
百万円

Liabilities/Net assets

負債/純資産の部

		2018年2月期 (FY'18/2)				2019年2月期 (FY'20/2)				2020年2月期 (FY'20/2)				2021年2月期 (FY'21/2)				2022年2月期 (FY'22/2)		
		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3
Current liabilities	流動負債																			
Accounts payable - trade	買掛金	179	133	155	168	186	184	196	227	226	223	204	254	204	176	214	283	307	320	378
Short-term borrowings	短期借入金	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Current portion of long-term borrowings	1年内返済予定の長期借入金	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Accounts payable - other	未払金	2,521	2,086	2,260	2,502	2,914	1,972	2,674	2,888	2,960	2,405	2,786	3,404	1,548	1,374	1,502	1,775	1,984	1,936	3,715
Income taxes payable	未払法人税等	784	1,690	1,036	2,151	1,096	2,019	1,321	2,166	1,138	2,298	1,523	2,648	771	1,045	750	0	740	1,247	1,428
Unearned revenue	前受収益	318	286	236	279	343	292	241	280	358	310	297	317	324	260	271	284	390	329	419
Provision for refund	返金引当金	119	53	40	42	58	47	44	44	55	41	35	25	56	25	18	19	43	25	20
Provision for bonuses	賞与引当金	92	188	93	186	101	201	114	227	124	250	128	255	140	285	145	203	146	286	281
Other	その他	1,269	834	1,276	1,002	1,436	877	1,313	1,086	1,530	1,054	1,598	1,660	1,969	959	1,078	1,040	1,616	1,104	1,452
Total current liabilities	流動負債合計	5,284	5,274	5,099	6,333	6,137	5,595	5,906	6,920	6,394	6,584	6,575	8,565	5,015	4,127	3,981	3,606	5,230	5,249	7,697
Non-current liabilities	固定負債																			
Long-term borrowings	長期借入金	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Provision for share-based remuneration	株式給付引当金	75	75	73	73	73	73	73	74	74	75	76	76	76	77	77	78	79	79	77
Provision for share-based remuneration for directors	役員株式給付引当金	35	40	44	65	74	84	91	100	107	95	92	100	103	111	124	116	127	136	130
Asset retirement obligations	資産除去債務	397	397	382	371	452	453	445	448	461	460	461	511	523	524	524	480	480	481	481
Other	その他	153	149	184	179	229	223	265	259	309	304	352	347	399	395	442	438	488	484	537
Total non-current liabilities	固定負債合計	662	663	685	690	830	834	876	883	954	935	982	1,035	1,103	1,108	1,168	1,114	1,175	1,181	1,227
Total liabilities	負債合計	5,946	5,937	5,784	7,023	6,967	6,430	6,783	7,804	7,349	7,519	7,557	9,601	6,119	5,236	5,150	4,721	6,406	6,431	8,924
Shareholders' equity	株主資本																			
Share capital	資本金	1,085	1,085	1,085	1,085	1,085	1,085	1,085	1,085	1,085	1,085	1,085	1,085	1,085	1,085	1,085	1,085	1,085	1,085	1,085
Capital surplus	資本剰余金	1,636	1,640	1,646	1,888	1,890	1,954	1,956	1,958	1,960	1,963	1,969	2,194	2,194	3,194	3,194	3,209	3,296	4,374	4,608
Retained earnings	利益剰余金	13,381	15,073	16,171	18,056	18,864	20,959	22,083	24,414	25,530	27,858	29,060	31,431	31,735	32,564	28,445	28,884	28,483	29,469	28,453
Treasury shares	自己株式	▲ 721	▲ 719	▲ 718	▲ 709	▲ 1,321	▲ 2,404	▲ 2,403	▲ 2,401	▲ 3,475	▲ 4,180	▲ 4,169	▲ 4,125	▲ 4,123	▲ 2,292	▲ 2,290	▲ 2,287	▲ 2,270	▲ 2,123	▲ 2,076
Total shareholders' equity	株主資本合計	15,381	17,078	18,183	20,320	20,519	21,594	22,721	25,056	25,099	26,727	27,945	30,585	30,890	34,552	30,434	30,891	30,595	32,806	32,070
Valuation and translation adjustments	評価換算差額等																			
Valuation difference on available-for-sale securities	その他有価証券評価差額金	-	▲ 0	0	▲ 0	▲ 0	▲ 0	▲ 0	▲ 8	▲ 19	▲ 33	▲ 18	▲ 19	▲ 1,770	▲ 2,467	▲ 46	▲ 33	▲ 17	▲ 16	2
Total valuation and translation adjustments	評価換算差額等合計	-	▲ 0	0	▲ 0	▲ 0	▲ 0	▲ 0	▲ 8	▲ 19	▲ 33	▲ 18	▲ 19	▲ 1,770	▲ 2,467	▲ 46	▲ 33	▲ 17	▲ 16	2
Share acquisition rights	新株予約権	554	611	642	632	698	746	798	851	897	921	980	946	992	844	874	892	884	624	546
Total net assets	純資産合計	15,935	17,689	18,826	20,953	21,217	22,340	23,519	25,899	25,977	27,615	28,907	31,512	30,113	32,929	31,262	31,749	31,463	33,413	32,618
Total liabilities and net assets	負債/純資産合計	21,882	23,627	24,611	27,976	28,185	28,771	30,302	33,704	33,326	35,135	36,464	41,114	36,232	38,165	36,412	36,471	37,869	39,845	41,543

Cash flow statement

(Unconsolidated base)
Million yen

キャッシュフロー計算書

(非連結)
百万円

Unconsolidated base) Million yen	(特許権)		2010年2月期 (FY'10/2)		2011年2月期 (FY'11/2)		2012年2月期 (FY'12/2)		2013年2月期 (FY'13/2)		2014年2月期 (FY'14/2)		2015年2月期 (FY'15/2)		2016年2月期 (FY'16/2)		2017年2月期 (FY'17/2)		2018年2月期 (FY'18/2)		2019年2月期 (FY'19/2)		2020年2月期 (FY'20/2)					2021年2月期 (FY'21/2)					2022年2月期 (FY'22/2)		
			13期4Q	14期4Q	15期4Q	16期4Q	17期4Q	18期4Q	19期4Q	20期4Q	21期4Q	22期4Q	Q1	Q2	Q3	Q4	通期	Q1	Q2	Q3	Q4	通期	Q1	Q2	Q3	Q4	通期	Q1	Q2	Q3					
Cash flows from operating activities		営業活動によるキャッシュ・フロー																																	
Net income before income taxes		313	102	712	184	1,684	4,816	7,170	9,140	10,882	12,828	3,782	3,350	3,954	3,194	14,281	2,817	1,126	▲ 3,674	631	900	1,837	1,342	789											
Depreciation		332	385	462	630	660	740	835	960	1,164	1,496	408	405	429	450	1,693	488	484	512	513	1,999	589	595	631											
Share-based payment expenses		-	-	-	-	-	32	178	343	273	251	54	50	62	56	224	52	89	183	172	497	170	184	216											
Interest and dividend income		▲ 1	▲ 1	▲ 0	▲ 0	▲ 0	▲ 0	▲ 0	▲ 0	▲ 0	▲ 2	▲ 0	▲ 0	▲ 0	▲ 0	▲ 3	▲ 0	▲ 0	▲ 0	▲ 0	▲ 3	▲ 0	▲ 0	▲ 0											
Insurance claim income		-	-	-	-	-	-	-	-	-	-	▲ 12	▲ 4	-	-	▲ 17	▲ 5	-	▲ 0	-	-	-	-	-											
Commission expenses		-	-	-	-	-	-	-	-	-	-	0	0	-	-	0	0	1	3	5	14	4													
Gain on reversal of share acquisition rights		-	-	-	-	-	-	-	-	-	-	▲ 7	▲ 24	▲ 2	▲ 9	▲ 43	▲ 5	▲ 188	▲ 4	▲ 3	▲ 203	▲ 3	▲ 188	▲ 11											
Loss (gain) on valuation of investment securities		-	-	-	-	-	-	-	-	-	-	58	-	2	-	2	-	-	5,017	▲ 5,017	-	-	-	-											
Loss (gain) on sales of investment securities		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-											
Loss on valuation of shares of subsidiaries and associates		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-											
Loss on sales of shares of subsidiaries and associates		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-											
Loss on investments in investment partnerships		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-											
Loss on retirement of non-current assets		4	31	13	1	18	1	0	0	-	-	-	-	-	-	▲ 0	0	-	-	-	-	-	-	-											
Decrease (increase) in trade receivables		440	▲ 548	▲ 69	1,033	▲ 657	▲ 1,395	▲ 1,075	▲ 237	53	▲ 398	265	▲ 128	▲ 736	▲ 418	▲ 1,018	2,818	44	▲ 755	134	2,241	341	▲ 257	▲ 1,224											
Increase (decrease) in trade payables		100	21	37	▲ 77	10	59	2	4	▲ 30	58	▲ 1	▲ 2	▲ 18	49	27	▲ 50	▲ 27	38	68	28	24	13	58											
Increase (decrease) in unearned revenue		▲ 347	▲ 75	▲ 512	▲ 7	28	33	26	111	15	0	78	▲ 48	▲ 12	19	36	7	▲ 64	11	12	▲ 32	106	▲ 61	89											
Increase (decrease) in allowance for doubtful accounts		▲ 142	17	3	▲ 40	11	26	17	▲ 21	8	6	0	6	▲ 9	▲ 2	▲ 6	▲ 19	10	4	▲ 11	▲ 16	▲ 8	0	11											
Increase (decrease) in provision for bonuses		▲ 132	-	-	-	-	-	-	170	15	41	▲ 103	126	▲ 122	127	27	▲ 115	144	▲ 139	58	▲ 52	▲ 56	139	▲ 4											
Increase (decrease) in provision for refund		-	-	50	▲ 9	▲ 10	▲ 2	69	▲ 8	1	11	▲ 13	▲ 6	▲ 10	▲ 19	31	▲ 30	▲ 7	1	▲ 5	23	▲ 18	▲ 4												
Decrease (increase) in other assets		169	▲ 163	94	2	▲ 94	0	▲ 58	3	▲ 9	▲ 61	▲ 89	▲ 162	95	6	▲ 149	65	▲ 59	90	▲ 215	▲ 118	177	▲ 205	135											
Increase (decrease) in other liabilities		▲ 163	73	45	▲ 181	803	688	514	495	470	422	488	▲ 1,038	917	673	1,041	▲ 1,620	857	83	▲ 116	▲ 796	539	▲ 489	315											
Other, net		125	176	129	176	158	70	4	14	135	11	▲ 1,914	1,930	11	86	113	19	▲ 1,978	48	244	▲ 1,666	314	▲ 58	1,572											
Subtotal		699	19	967	1,711	2,614	5,068	7,685	10,933	12,971	14,715	2,957	4,602	4,561	4,223	16,344	4,485	410	2,252	2,232	9,380	4,171	1,016	2,594											
Interest and dividends received		1	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0											
Proceeds from insurance income		-	-	-	-	-	-	-	-	-	-	12	4	-	-	17	5	-	0	-	5	4	-	-											
Income taxes paid		▲ 392	▲ 5	▲ 30	▲ 333	▲ 95	▲ 1,187	▲ 2,693	▲ 2,828	▲ 3,227	▲ 3,706	▲ 2,067	0	▲ 1,904	0	▲ 3,971	▲ 2,485	▲ 0	▲ 943	▲ 0	▲ 3,430	▲ 17	▲ 0	▲ 176											
Other		▲ 70	▲ 33	▲ 69	▲ 18	▲ 14	▲ 4	▲ 1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-											
Net cash provided by (used in) operating activities		239	▲ 17	867	1,360	2,504	3,877	4,991	8,105	9,743	11,008	903	4,607	2,657	4,223	12,391	2,004	409	1,309	2,232	5,955	4,158	1,624	2,419											
Cash flows from investing activities		投資活動によるキャッシュ・フロー																																	
Purchase of property, plant and equipment		▲ 25	▲ 45	▲ 37	▲ 75	▲ 69	▲ 120	▲ 206	▲ 669	▲ 832	▲ 341	▲ 36	▲ 43	▲ 102	▲ 17	▲ 200	▲ 115	▲ 24	▲ 5	▲ 9	▲ 155	▲ 7	▲ 469	▲ 3											
Purchase of intangible assets		▲ 341	▲ 515	▲ 670	▲ 695	▲ 685	▲ 690	▲ 936	▲ 1,253	▲ 1,878	▲ 1,959	▲ 483	▲ 538	▲ 579	▲ 643	▲ 2,245	▲ 696	▲ 779	▲ 792	▲ 945	▲ 3,213	▲ 883	▲ 721	▲ 671											
Purchase of investment securities		-	-	-	-	-	-	-	-	-	▲ 1,555	▲ 3,762	▲ 338	-	▲ 101	▲ 232	▲ 671	▲ 9,519	-	-	▲ 9,519	-	-	-											
Proceeds from sales of investment securities		-	-	-	-	-	-	-	-	-	24	-	-	-	-	-	-	-	-	-	3,593	3,593	-	-											
Purchase of shares of subsidiaries and associates		-	-	-	-	-	-	-	-	-	-	▲ 380	-	-	-	▲ 380	-	-	-	-	-	-	-	-											
Proceeds from sales of shares of subsidiaries and associates		-	-	-	-	-	-	-	-	-	-	-	100	-	-	100	200	-	-	-	-	-	-	-											
Payments for investments in capital of subsidiaries and associates		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-											
Payments for leasehold and guarantee deposits		▲ 3	0	▲ 33	▲ 76	▲ 89	▲ 100	▲ 172	▲ 386	▲ 89	▲ 42	▲ 1	-	▲ 7	▲ 73	▲ 82	▲ 3	▲ 0	▲ 0	▲ 4	▲ 0	▲ 0	▲ 0												
Proceeds from refund of leasehold and guarantee deposits		70	77	3	51	85	67	12	9	33	60	18	0	0	0	18	3	0	0	0	5	1	0												
Payments for asset retirement obligations		-	-	-	▲ 26	▲ 2	-	▲ 6	▲ 17	▲ 29	▲ 11	-	▲ 3	▲ 14	-	▲ 3	▲ 18	-	-	-	-	-	-	-											
Other		▲ 12	-	-	-	▲ 500	500	-	▲ 350	▲ 300	-	-	-	-	-	-	-	-	-	-	-	-	-	-											
Net cash provided by (used in) investing activities		▲ 312	▲ 484	▲ 737	▲ 800	▲ 785	▲ 1,347	▲ 802	▲ 2,307	▲ 4,689	▲ 6,351	▲ 1,234	▲ 481	▲ 790	▲ 869	▲ 3,375	▲ 10,346	▲ 837	▲ 1,123	2,599	▲ 9,707	▲ 893	▲ 1,222	▲ 739											
Cash flows from financing activities		財務活動によるキャッシュ・フロー																																	
Purchase of treasury shares		-	-	-	▲ 122	0	-	▲ 1	▲ 250	-	▲ 1,708	▲ 1,075	▲ 729	▲ 0	▲ 0	▲ 1,805	-	-	-	▲ 0	▲ 0	▲ 0	▲ 0	▲ 90											
Proceeds from sales of treasury shares		-	-	-	-	-	-	-	250	129	80	7	48	4	23	83	18	22	25	22	88	20	49	140											
Proceeds from exercise of employee share options		-	0	-	-	7	-	191	182	22	2	4	5	187	199	-	-	-	-	-	12	12	72	220	194										
Dividends paid		▲ 90	▲ 90	▲ 90	▲ 90	▲ 90	▲ 558	▲ 1,108	▲ 1,891	▲ 2,243	▲ 2,751	▲ 1,449	▲ 32	▲ 1,500	▲ 9	▲ 2,992	▲ 1,602	▲ 22	▲ 1,526	▲ 12	▲ 3,163	▲ 1,627	▲ 23	▲ 1,532											
Other payments		▲ 498	▲ 432	451	▲ 523	▲ 646	▲ 800	-	-	-	▲ 0	▲ 0	-	-	▲ 0	▲ 1	▲ 3	▲ 3	▲ 5	▲ 14	▲ 4	▲ 4	▲ 4												
Net cash provided by (used in) financing activities		▲ 589	▲ 522	360	▲ 737	▲ 729	▲ 1,358	▲ 1,109	▲ 1,700	▲ 1,931	▲ 4,356	▲ 2,516	▲ 709	▲ 1,490	201	▲ 4,515	▲ 1,585	▲ 3	▲ 1,504	16	▲ 3,077	▲ 1,539	242	▲ 1,291											
Net increase (decrease) in cash and cash equivalents□		▲ 662	▲ 1,024	490	▲ 177	988	1,171	3,078	4,097	3,122	301	2,847	3,416	376	3,554	4,500	9,927	▲ 431	▲ 3,118	4,847	▲ 6,829	1,724	643	1,399											
Cash and cash equivalents at beginning of period		3,355	2,692	1,668	1,258	1,981	2,969	4,141	7,219	11,317	14,440	14,741	11,893	15,310	15,686	14,741	19,241	9,314	8,882	7,564	19,241	12,412	14,137	14,781											
Cash and cash equivalents at end of period		2,692	1,668	2,158	1,981	2,969	4,141	7,219	11,317	14,440	14,741	11,893	15,310	15,686	19,241	19,241	9,314	8,882	7,564	12,412	12,412	14,137	14,781	15,170											

Operating Results in
Personal Recruiting
Services division
Yen in Million

人材サービス事業
業績推移
百万円

Baitoru		2010年2月期 (FY'10/2)					2011年2月期 (FY'11/2)					2012年2月期 (FY'12/2)				
(*Includes sales from Baitoru NEXT)		(*バイトルNEXT含む)														
		Q1	Q2	Q3	Q4	通期	Q1	Q2	Q3	Q4	通期	Q1	Q2	Q3	Q4	通期
Sales		1,386	1,288	1,422	1,419	5,517	1,566	1,638	1,987	1,986	7,178	1,952	1,964	2,352	2,136	8,406
YOY growth rate	<前年同期比増減率>	-28.8%	-23.9%	-18.5%	-6.3%	-20.0%	+13.0%	+27.1%	+39.7%	+39.9%	+30.1%	+24.6%	+19.9%	+18.4%	+7.6%	+17.1%
Number of subscriber companies	契約社数	3,262	3,617	4,121	4,411	3,853	4,583	4,440	4,633	4,632	4,572	4,156	3,804	4,014	3,801	3,944
YOY growth rate	<前年同期比増減率>	-1.5%	+19.6%	+32.7%	+38.1%	+22.0%	+40.5%	+22.8%	+12.4%	+5.0%	+18.7%	-9.3%	-14.3%	-13.4%	-17.9%	-13.7%
Number of applications	応募数															
YOY growth rate	<前年同期比増減率>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

Hatarako.net		2010年2月期 (FY'10/2)					2011年2月期 (FY'11/2)					2012年2月期 (FY'12/2)				
		Q1	Q2	Q3	Q4	通期	Q1	Q2	Q3	Q4	通期	Q1	Q2	Q3	Q4	通期
Sales	売上高	523	388	344	307	1,564	300	278	266	267	1,112	265	268	301	298	1,134
YOY growth rate	<前年同期比増減率>	-43.5%	-52.4%	-59.1%	-54.3%	-52.0%	-42.5%	-28.5%	-22.7%	-13.1%	-28.9%	-11.6%	-3.5%	+13.0%	+11.8%	+1.9%
Number of subscriber companies	契約社数	1,021	942	989	957	977	990	899	817	777	871	750	848	829	812	810
YOY growth rate	<前年同期比増減率>	-11.1%	-15.1%	-13.0%	-16.1%	-13.8%	-3.0%	-4.6%	-17.4%	-18.8%	-10.9%	-24.2%	-5.7%	+1.5%	+4.5%	-7.0%
Number of applications	応募数															
YOY growth rate	<前年同期比増減率>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

Nurse de hatarako		2010年2月期 (FY'10/2)					2011年2月期 (FY'11/2)					2012年2月期 (FY'12/2)				
		Q1	Q2	Q3	Q4	通期	Q1	Q2	Q3	Q4	通期	Q1	Q2	Q3	Q4	通期
Sales	売上高	-	0	15	35	51	92	120	213	347	774	268	295	447	567	1,580
YOY growth rate	<前年同期比増減率>	-	-	-	-	-	-	+19992.2%	+1307.1%	+866.2%	+1396.3%	+189.8%	+145.4%	+109.3%	+63.4%	+104.0%

Operating Results in
Personal Recruiting
Services division
Yen in Million

人材サービス事業
業績推移
百万円

Baitoru		2013年2月期 (FY'13/2)					2014年2月期 (FY'14/2)					2015年2月期 (FY'15/2)					2016年2月期 (FY'16/2)					2017年2月期 (FY'17/2)				
(*Includes sales from Baitoru NEXT)		(*バイトルNEXT含む)																								
		Q1	Q2	Q3	Q4	通期	Q1	Q2	Q3	Q4	通期	Q1	Q2	Q3	Q4	通期	Q1	Q2	Q3	Q4	通期	Q1	Q2	Q3	Q4	通期
Sales	売上高	1,656	1,509	1,751	1,609	6,528	1,955	2,145	2,706	2,771	9,579	3,329	3,549	4,241	3,969	15,089	4,790	4,800	5,789	5,594	20,975	6,496	6,194	7,142	6,781	26,615
YOY growth rate	<前年同期比増減率>	-15.1%	-23.2%	-25.5%	-24.7%	-22.3%	+18.0%	+42.1%	+54.5%	+72.2%	+46.7%	+70.3%	+65.4%	+56.7%	+43.2%	+57.5%	+43.9%	+35.2%	+36.5%	+40.9%	+39.0%	+35.6%	+29.0%	+23.4%	+21.2%	+26.9%
Number of subscriber companies	契約社数	4,051	4,066	4,037	4,194	4,087	4,834	5,814	6,445	6,246	5,835	6,540	6,798	7,135	7,740	7,053	8,311	9,113	9,659	9,832	9,228	10,543	10,659	11,909	12,071	11,295
YOY growth rate	<前年同期比増減率>	-2.5%	+6.9%	+0.6%	+10.3%	+3.6%	+19.3%	+43.0%	+59.6%	+48.9%	+42.8%	+35.3%	+16.9%	+10.7%	+23.9%	+20.9%	+27.1%	+34.0%	+35.4%	+27.0%	+30.8%	+26.9%	+17.0%	+23.3%	+22.8%	+22.4%
Number of applications	応募数																									
YOY growth rate	<前年同期比増減率>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

Hatarako.net		2013年2月期 (FY'13/2)					2014年2月期 (FY'14/2)					2015年2月期 (FY'15/2)					2016年2月期 (FY'16/2)					2017年2月期 (FY'17/2)				
		Q1	Q2	Q3	Q4	通期	Q1	Q2	Q3	Q4	通期	Q1	Q2	Q3	Q4	通期	Q1	Q2	Q3	Q4	通期	Q1	Q2	Q3	Q4	通期
Sales	売上高	287	262	269	236	1,054	233	228	273	294	1,030	369	429	502	526	1,827	642	652	785	859	2,938	961	940	979	1,063	3,945
YOY growth rate	<前年同期比増減率>	+8.1%	-2.4%	-10.7%	-21.0%	-7.0%	-18.5%	-12.7%	+1.6%	+24.9%	-2.2%	+57.8%	+87.9%	+83.8%	+78.6%	+77.3%	+73.9%	+51.7%	+56.3%	+63.4%	+60.8%	+49.7%	+44.3%	+24.8%	+23.7%	+34.2%
Number of subscriber companies	契約社数	776	932	1,039	880	907	799	803	893	824	829	920	924	1,000	1,012	964	1,014	1,016	1,069	1,095	1,048	1,138	1,132	1,183	1,270	1,181
YOY growth rate	<前年同期比増減率>	+3.5%	+9.9%	+25.3%	+8.4%	+12.0%	+2.9%	-13.9%	-14.1%	-6.4%	-8.5%	+15.2%	+15.2%	+12.0%	+22.8%	+16.2%	+10.3%	+10.0%	+6.9%	+8.2%	+8.7%	+12.2%	+11.4%	+10.7%	+16.0%	+12.7%
Number of applications	応募数																									
YOY growth rate	<前年同期比増減率>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

Nurse de hatarako		2013年2月期 (FY'13/2)					2014年2月期 (FY'14/2)					2015年2月期 (FY'15/2)					2016年2月期 (FY'16/2)					2017年2月期 (FY'17/2)				
		Q1	Q2	Q3	Q4	通期	Q1	Q2	Q3	Q4	通期	Q1	Q2	Q3	Q4	通期	Q1	Q2	Q3	Q4	通期	Q1	Q2	Q3	Q4	通期
Sales	売上高	161	399	425	384	1,370	875	416	510	520	2,323	801	532	552	659	2,545	853	608	698	681	2,841	723	608	650	611	2,593
YOY growth rate	<前年同期比増減率>	-39.8%	+34.9%	-5.0%	-32.3%	-13.2%	+441.9%	+4.4%	+20.0%	+35.4%	+69.5%	-8.5%	+27.8%	+8.2%	+26.7%	+9.6%	+6.5%	+14.3%	+26.5%	+3.3%	+11.6%	-15.2%	-0.1%	-6.8%	-10.3%	-8.7%

Operating Results in
Personal Recruiting
Services division
Yen in Million

人材サービス事業
業績推移
百万円

Baitoru (*Includes sales from Baitoru NEXT)	バイトル (*バイトルNEXT含む)	2018年2月期 (FY'18/2)					2019年2月期 (FY'19/2)					2020年2月期 (FY'20/2)					2021年2月期 (FY'21/2)					2022年2月期 (FY'22/2)		
		Q1	Q2	Q3	Q4	通期	Q1	Q2	Q3	Q4	通期	Q1	Q2	Q3	Q4	通期	Q1	Q2	Q3	Q4	通期	Q1	Q2	Q3
Sales	売上高	7,683	7,227	8,194	7,453	30,558	8,565	7,862	8,872	8,267	33,567	9,426	8,603	9,624	9,353	37,008	6,891	5,256	6,561	5,753	24,462	6,402	5,957	7,548
YOY growth rate	<前年同期比増減率>	+18.3%	+16.7%	+14.7%	+9.9%	+14.8%	+11.5%	+8.8%	+8.3%	+10.9%	+9.8%	+10.1%	+9.4%	+8.5%	+13.1%	+10.2%	-26.9%	-38.9%	-31.8%	-38.5%	-33.9%	-7.1%	+13.3%	+15.0%
Number of subscriber companies	契約社数	12,494	11,976	12,570	12,423	12,366	13,222	12,543	13,484	13,656	13,226	14,506	13,818	14,819	15,285	14,607	11,841	10,873	13,015	12,845	12,144	13,659	13,461	16,524
YOY growth rate	<前年同期比増減率>	+18.5%	+12.4%	+5.6%	+2.9%	+9.5%	+5.8%	+4.7%	+7.3%	+9.9%	+7.0%	+9.7%	+10.2%	+9.9%	+11.9%	+10.4%	-18.4%	-21.3%	-12.2%	-16.0%	-16.9%	+15.4%	+23.8%	+27.0%
Number of applications	応募数																							
YOY growth rate	<前年同期比増減率>	+18.8%	+18.9%	+16.4%	+21.3%	+18.8%	+17.3%	+13.3%	+11.5%	+11.3%	+13.4%	+10.3%	+13.7%	+14.9%	+39.0%	+19.1%	+13.5%	+2.6%	+1.6%	-15.5%	+0.0%	-6.2%	-3.4%	+15.6%

※2022年2月期より、採用ページロボット等（旧バイトルRHP）、サービスの一部を人材サービス事業からDX事業に移管しています。

Hatarako.net	はたらこねっと	2018年2月期 (FY'18/2)					2019年2月期 (FY'19/2)					2020年2月期 (FY'20/2)					2021年2月期 (FY'21/2)					2022年2月期 (FY'22/2)		
		Q1	Q2	Q3	Q4	通期	Q1	Q2	Q3	Q4	通期	Q1	Q2	Q3	Q4	通期	Q1	Q2	Q3	Q4	通期	Q1	Q2	Q3
Sales	売上高	1,240	1,278	1,434	1,572	5,526	1,682	1,664	1,817	1,846	7,010	1,954	1,866	1,969	2,000	7,790	1,616	1,144	1,335	1,576	5,672	1,651	1,484	1,664
YOY growth rate	<前年同期比増減率>	+29.0%	+35.9%	+46.4%	+47.9%	+40.1%	+35.6%	+30.2%	+26.7%	+17.4%	+26.9%	+16.2%	+12.2%	+8.4%	+8.4%	+11.1%	-17.3%	-38.7%	-32.2%	-21.2%	-27.2%	+2.2%	+29.7%	+24.6%
Number of subscriber companies	契約社数	1,694	2,193	2,471	2,752	2,278	2,660	2,731	2,928	3,189	2,877	3,180	3,187	3,454	3,513	3,334	2,822	2,374	2,602	2,683	2,620	2,602	2,426	2,557
YOY growth rate	<前年同期比増減率>	+48.9%	+93.7%	+108.8%	+116.7%	+92.9%	+57.0%	+24.5%	+18.5%	+15.9%	+26.3%	+19.5%	+16.7%	+18.0%	+10.1%	+15.9%	-11.2%	-25.5%	-24.7%	-23.6%	-21.4%	-7.8%	+2.2%	-1.7%
Number of applications	応募数																							
YOY growth rate	<前年同期比増減率>	+24.6%	+32.2%	+27.0%	+29.7%	+28.3%	+31.5%	+29.4%	+26.4%	+29.1%	+29.1%	+19.2%	+17.1%	+12.1%	+21.3%	+17.4%	+24.3%	+27.7%	+31.2%	+54.3%	+34.2%	+33.4%	+2.6%	+12.2%

※はたらこねっとは、2017年4月に“派遣”求人情報サイトから“総合”求人情報サイトへ生まれ変わり、一般企業も情報を掲載することが可能となりました。そのため、契約社数が増加しています。

Nurse de hatarako	ナースではたらこ	2018年2月期 (FY'18/2)					2019年2月期 (FY'19/2)					2020年2月期 (FY'20/2)					2021年2月期 (FY'21/2)					2022年2月期 (FY'22/2)		
		Q1	Q2	Q3	Q4	通期	Q1	Q2	Q3	Q4	通期	Q1	Q2	Q3	Q4	通期	Q1	Q2	Q3	Q4	通期	Q1	Q2	Q3
Sales	売上高	887	452	348	270	1,959	558	351	379	284	1,573	628	340	322	269	1,561	598	362	281	283	1,526	663	342	320
YOY growth rate	<前年同期比増減率>	+22.7%	-25.5%	-46.4%	-55.7%	-24.4%	-37.1%	-22.5%	+8.9%	+5.1%	-19.7%	+12.6%	-2.9%	-15.0%	-5.2%	-0.7%	-4.7%	+6.4%	-12.8%	+5.0%	-2.3%	+10.7%	-5.5%	+14.0%