

**Consolidated Financial Results (Japanese Accounting Standards)
for the Fiscal Year Ending March 31, 2024**

May 15, 2024

Listed Company nms Holdings Corporation (nms HD)

Listings: Tokyo Stock Exchange

Securities code 2162 URL <https://www.n-ms.co.jp/>

Representative (Title) President and CEO (Name) Fumiaki Ono

Contact (Title) Managing Director General Manager, Corporate Division (Name) Toshiko Kono Tel 03-5333-1711

Scheduled date of ordinary shareholders' meeting: June 25, 2024

Scheduled date for filing of annual securities report: June 25, 2024

Scheduled date of commencement of dividend payment: June 26, 2024

Supplementary documents for financial results: Yes

Financial results briefing: Yes

(Amounts in millions of yen rounded down to the nearest million yen)

1. Consolidated Financial Results for the Fiscal Year Ending March 31, 2024 (April 1, 2023 – March 31, 2024)

(1) Consolidated results of operations

(Percentages represent year-over-year changes)

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
FY03/2024	72,874	(7.8)	1,888	22.8	1,570	10.1	737	45.8
FY03/2023	79,033	24.9	1,537	-	1,426	-	505	-

Note: Comprehensive income FY03/2024 560 million yen (96.9%) FY03/2023 284 million yen (- %)

	Net income per share	Diluted net income per share	Return on equity	Ratio of ordinary income to total assets	Ratio of operating income to net sales
	Yen	Yen	%	%	%
FY03/2024	47.42	-	25.2	4.2	2.6
FY03/2023	32.52	-	21.0	3.9	1.9

Reference: Share of (profit) loss of entities accounted for using equity method FY03/2024 - million yen FY03/2023 - million yen

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Million yen	Million yen	%	Yen
FY03/2024	35,976	3,344	9.3	214.54
FY03/2023	38,932	2,514	6.4	161.19

Reference: Shareholders' equity FY03/2024 3,334 million yen FY03/2023 2,505 million yen

(3) State of consolidated cash flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at end of fiscal year
	Million yen	Million yen	Million yen	Million yen
FY03/2024	4,772	(1,052)	(3,092)	4,203
FY03/2023	(253)	(1,613)	(530)	3,041

2. Dividends

	Dividend per share					Total dividends (annual)	Payout ratio (consolidated)	Ratio of dividends to net assets (consolidated)
	End of first quarter	End of second quarter	End of third quarter	Year-end	Annual			
	Yen	Yen	Yen	Yen	Yen	Million yen	%	%
FY03/2023	-	0.00	-	6.00	6.00	93	18.5	3.9
FY03/2024	-	0.00	-	7.00	7.00	108	14.8	3.7
FY03/2025 (forecast)	-	0.00	-	14.00	14.00		16.7	

3. Consolidated forecasts for year ending March 2025 (April 1, 2024 to March 31, 2025)

(% shows the year-on-year change)

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent		Net income per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Interim	35,000	(3.5)	500	0.4	250	(71.9)	100	(82.1)	6.43
Full year	75,000	2.9	2,100	11.2	1,900	21.0	1300	76.4	83.64

* Notes

(1) Changes of important subsidiaries during the period

(changes of specific subsidiaries in accordance with changes in the scope of consolidation): None

(2) Changes in accounting principles and changes or restatement of accounting estimates

(i) Changes in accounting principles associated with revision of accounting standards, etc.: None

(ii) Changes in accounting principles other than (i): None

(iii) Changes in accounting estimates: None

(iv) Restatement: None

(3) Number of shares outstanding (common shares):

(1) Number of shares outstanding at end of period (including treasury shares)

FY03/2024	21,611,000shares	FY03/2023	21,611,000shares
FY03/2024	6,067,959shares	FY03/2023	6,067,959shares
FY03/2024	15,543,041shares	FY03/2023	15,543,041shares

(2) Number of treasury shares at end of period

(3) Average number of shares outstanding during the term

(Reference) Summary of non-consolidated financial results

Non-consolidated financial results for the year ended March 31, 2024 (April 1, 2023 to March 31, 2024)

(1) Non-consolidated operating results

	Net sales		Operating income		Ordinary income		Net income	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
FY03/2024	645	0.0	54	(58.8)	181	(19.3)	116	(25.4)
FY03/2023	645	0.0	132	(19.9)	225	(12.7)	156	(12.2)

	Net income per share	Diluted net income per share
	Yen	Yen
FY03/2024	7.51	-
FY03/2023	10.08	-

(2) Non-consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Million yen	Million yen	%	Yen
FY03/2024	19,455	1,084	5.6	69.80
FY03/2023	20,538	1,061	5.2	68.29

Reference: Shareholders' equity FY03/2024 1,084million yen FY03/2023 1,061million yen

* Financial statements are exempt from audit conducted by certified public accountants or an audit corporation.

* Explanations and other special notes concerning the appropriate use of business performance forecasts

(Notes concerning the forward-looking statements)

The results forecasts and forward-looking statements included in this document are based on information that the Company has obtained and certain assumptions that the Company considers reasonable. The Company makes no guarantees with respect to the achievement of its results forecasts or forward-looking statements. Actual results might be significantly different from the forecasts in the document, depending on various factors.

(Availability of the supplementary documents for financial results)

The supplementary materials on financial results will be disclosed on TDNET on the same day and posted on our website.

4. Consolidated financial statements

(1) Consolidated balance sheet

(Thousand yen)

	FY03/2023 (March 31,2023)	FY03/2024 (March 31,2024)
Assets		
Current assets		
Cash and deposits	3,057,842	4,261,431
Notes receivable-trade	539,411	184,253
Accounts receivable-trade	12,253,250	10,615,062
Contract assets	183,585	146,789
Finished goods	1,661,851	1,572,199
Work in process	788,371	573,757
Raw materials and supplies	9,958,782	6,886,915
Others	1,590,253	1,953,438
Allowance for doubtful accounts	(12,694)	(15,347)
Total current assets	30,020,654	26,178,500
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	2,514,895	3,152,983
Machinery, equipment and vehicles, net	2,003,809	2,250,035
Land	953,021	953,021
Other, net	1,617,844	1,625,496
Total property, plant and equipment	7,089,571	7,981,537
Intangible assets		
Other	651,994	605,580
Total intangible assets	651,994	605,580
Investment and other assets		
Investment securities	16,016	19,891
Investments in capital of subsidiaries and affiliates	65,940	65,940
Deferred tax assets	236,693	281,580
Lease and guarantee deposits	255,170	273,515
Other	569,961	556,650
Allowance for doubtful accounts	(325)	(325)
Total investments and other accounts	1,143,457	1,197,252
Total non-current assets	8,885,023	9,784,370
Deferred assets		
Bond issuance cost	26,442	13,221
Total deferred assets	26,442	13,221
Total assets	38,932,120	35,976,092
Liability		
Current liability		
Notes and accounts payable - trade	7,458,431	4,754,244
Short-term loans payable	15,232,313	16,288,251
Bonds due within one year	-	2,000,000
Lease obligations	519,973	649,558
Accounts payable - other	2,418,810	2,248,178
Income tax payable	439,419	491,226
Accrued consumption taxes	445,862	495,193
Provision for bonuses	606,609	679,184
Other	1,397,641	1,613,415
Total current liabilities	28,519,063	29,219,255
Non-current liabilities		
Bonds payable	2,000,000	-
Long-term loans payable	4,731,726	1,874,937
Deferred tax liability	70,802	69,781
Net defined benefit liabilities	335,122	425,930
Lease obligations	704,472	930,032
Other	56,052	111,284
Total non-current liabilities	7,898,176	3,411,965
Total liabilities	36,417,240	32,631,221

(Thousand yen)

	FY03/2023 (March 31,2023)	FY03/2024 (March 31,2024)
Net assets		
Shareholders' equity		
Capital stock	500,690	500,690
Capital surplus	554,842	554,842
Retained earnings	3,482,424	4,489,940
Treasury shares	(1,310,407)	(1,310,407)
Total shareholders' equity	3,227,549	4,235,065
Other accumulated comprehensive income		
Valuation difference on available-for-sale securities	(7,650)	(2,871)
Foreign currency translation adjustment	(714,500)	(897,650)
Total other accumulated comprehensive income	(722,150)	(900,521)
Non-controlling interests	9,481	10,327
Total net assets	2,514,880	3,344,870
Total liabilities and net assets	38,932,120	35,976,092

(2) Consolidated statements of income/quarterly consolidated statement of comprehensive income
(Consolidated statements of income) (FY03/2024)

(Thousand yen)

	FY03/2023 (From April 1, 2022 to March 31, 2023)	FY03/2024 (From April 1, 2023 to March 31, 2024)
Net sales	79,033,542	72,874,100
Cost of sales	70,231,464	63,553,084
Gross profit	8,802,078	9,321,015
Selling, general and administrative expenses		
Salaries and bonuses	2,709,143	2,909,239
Provision for bonuses	171,637	216,699
Other	4,383,705	4,306,492
Total selling, general and administrative expenses	7,264,493	7,432,438
Operating income	1,537,584	1,888,576
Non-operating income		
Interest income	19,247	43,676
Foreign exchange gains	336,424	491,352
Dividend income	-	387
Other	102,264	99,353
Total non-operating income	457,936	634,769
Non-operating expenses		
Interest expenses	384,584	739,607
Amortization of bond issuance cost	13,221	13,221
Foreign withholding tax	6,159	4,435
Other	164,754	195,369
Total non-operating expenses	568,719	952,633
Ordinary income	1,426,802	1,570,713
Extraordinary income		
Gain on sales of non-current assets	6,365	1,645
Total extraordinary income	6,365	1,645
Extraordinary losses		
Loss on retirement of non-current assets	34,166	13,532
Business structure reform expenses	198,091	-
Impairment loss	-	31,921
Loss on COVID-19	34,028	-
Total extraordinary losses	266,286	45,454
Profit /Loss (-) before income taxes	1,166,881	1,526,905
Total income taxes	660,834	786,803
Net income/loss (-)	506,047	740,101
Profit/Loss (-) attributable to non-controlling interests	611	3,084
Profit/Loss (-) attributable to owners of parent	505,435	737,017

(Consolidated statement of comprehensive income) (FY03/2024)

(Thousand yen)

	FY03/2023 (From April 1, 2022 to March 31, 2023)	FY03/2024 (From April 1, 2023 to March 31, 2024)
Net income/loss (-)	506,047	740,101
Other comprehensive income/loss (-)		
Valuation difference on available-for-sale securities	201	3,493
Foreign currency translation adjustment	(221,784)	(183,584)
Total other comprehensive income/loss (-)	(221,582)	(180,090)
Comprehensive income/loss (-)	284,464	560,010
Comprehensive income attributable to		
Comprehensive income/loss (-) attributable to owners of parent	283,090	556,583
Comprehensive income/loss (-) attributable to non-controlling interests	1,374	3,427

(3) Quarterly consolidated statement of cash flows

(Thousand yen)

	FY03/2023 (From April 1, 2022 to March 31, 2023)	FY03/2024 (From April 1, 2023 to March 31, 2024)
Cash flows from operating activities		
Profit /Loss (-) before income taxes	1,166,881	1,526,905
Depreciation	1,442,983	1,423,257
Increase (decrease) in allowance for doubtful accounts	(127)	1,816
Increase (decrease) in provision for bonuses	131,066	(81,222)
Increase (decrease) in net defined benefit liability	1,520	81,025
Interest and dividend income	(19,247)	(44,063)
Interest expenses paid	384,584	739,607
Amortization of bond issuance cost	13,221	13,221
Foreign exchange losses (gains)	(417,705)	(458,876)
Loss on retirement of non-current assets	34,166	13,532
Loss (gain) on sales of non-current assets	(6,365)	(1,645)
Business structure reform expenses	198,091	-
Impairment loss	-	31,921
Loss on COVID-19	34,028	-
Decrease (increase) in notes and accounts receivable - trade	(377,888)	2,228,087
Decrease (increase) in accounts receivable-other	(97,021)	(47,594)
Decrease (increase) in inventories	(3,636,645)	3,824,996
Increase (decrease) in notes and accounts payable - trade	1,424,503	(2,915,764)
Increase (decrease) in accounts payable - other	(61,382)	(398,676)
Increase (decrease) in accrued expenses	(40,210)	40,850
Increase (decrease) in accrued consumption taxes	(104,834)	24,457
Increase (decrease) in deposits received	39,851	174,519
Increase (decrease) in long-term accounts payable	8,038	(6,487)
Increase (decrease) in other non-current liabilities	75,786	60,077
Other	466,845	65,548
Subtotal	660,141	6,295,494
Interest and dividend income received	27,203	69,772
Interest expenses paid	(374,063)	(729,855)
Income taxes paid	(441,466)	(868,332)
Income taxes refund	28,449	5,739
Business structure reform expenses paid	(198,091)	-
Proceeds from subsidies for employment adjustment	79,652	-
Payments for loss on COVID-19	(35,459)	-
Net cash provided by (used in) operating activities	(253,632)	4,772,819

(Thousand yen)

	FY03/2023 (From April 1, 2022 to March 31, 2023)	FY03/2024 (From April 1, 2023 to March 31, 2024)
Cash flows from investing activities		
Payments into time deposits	(31,920)	(41,349)
Proceeds from withdrawal of time deposits	43,509	-
Purchase of property, plant and equipment	(1,572,790)	(941,297)
Proceeds from sales of property, plant and equipment	6,399	2,385
Purchase of intangible assets	(65,687)	(65,018)
Payments for lease and guarantee deposits	(42,135)	(29,089)
Proceeds from collection of lease and guarantee deposits	30,816	19,058
Net decrease (increase) in short-term loans receivable	20,000	-
Collection of long-term loans receivable	-	6,487
Proceeds from maturity of insurance funds	12,334	8,715
Other	(14,288)	(12,197)
Net cash provided by (used in) investing activities	(1,613,760)	(1,052,306)
Cash flows from financing activities		
Net increase (decrease) in short-term loans payable	554,628	(2,709,121)
Proceeds from long-term loans payable	2,660,000	1,200,000
Repayments of long-term loans payable	(3,390,698)	(887,644)
Repayments of finance lease obligations	(614,474)	(602,773)
Proceeds from sales and leasebacks	338,078	-
Cash dividends paid	(77,762)	(93,163)
Net cash provided by (used in) financing activities	(530,228)	(3,092,702)
Effect of exchange rate change on cash and cash equivalents	332,412	103,706
Net increase (decrease) in cash and cash equivalents	(2,065,209)	731,517
Cash and cash equivalents at beginning of period	5,106,252	3,041,042
Increase (decrease) in cash and cash equivalents resulting from fiscal term change of consolidated subsidiaries	-	430,822
Cash and cash equivalents at end of period	3,041,042	4,203,382