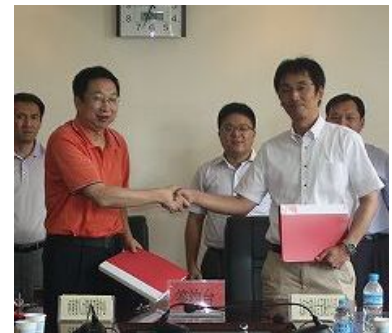


**Business Tie-Up between  
People's Republic of China Henan Province Human Resource Development Center and  
Sino Manufacturing Services Pte Ltd  
- First business tie-up with a recruitment firm -**

Our company subsidiary, Sino Manufacturing Services Pte Ltd (hereinafter known as SMS) has entered into a business tie-up with a government agency, the Human Resource Development Center of Henan Province, on Jul 24 to provide recruitment services to manufacturing companies for their production facilities.

**SMS is the first recruitment to enter into a business tie-up with the Human Resource Development Center of Henan Province.** \* Normally, human resource development centers do not enter into collaboration with recruitment firms.



Signing Ceremony  
2<sup>nd</sup> person from the left: Supervisor Wang from the Human Resource Development Center affiliated to the Department of Human Resources and Social Security of Henan Province  
2<sup>nd</sup> person from the right: General Manager Asahi from the Wuxi subsidiary of SMS

**1. Background of the Business Tie-Up**

The Huadong district where Wuxi is located is one of the districts where many Japanese manufacturers can be found. About 600 Japanese companies\* are said to be located in Wuxi. However, all these Japanese manufacturers face the following issues in their production facilities in China.

**<Main issues faced by Japanese manufacturers>**

- Inability to secure human resources
- High job turn-over rate

Our company set up SMS in China in 2010 to resolve the above-mentioned issues. SMS is the only Japanese company with a labor recruitment license to provide manufacturing recruitment services.

While SMS has established procedures to recruit manpower, this business tie-up will enable SMS to recruit 500 to 3,000 people on a monthly basis from the Human Resource Development Center of Henan province, a government-linked agency.

\*Source: 2011 Wuxi Statistical Yearbook, Wuxi Government Home Page, etc. It is forecasted that the number of Japanese companies has been increasing since the end of 2010.

**2. Main Scope of Business Tie-Up**

- Human resource recruitment support

**3. Business Tie-Up Partner About Henan Province Human Resource Development Center**

Name of Partner: Henan Province Human Resource Development Center (government agency affiliated to the Henan Province Department of Human Resources and Social Security)

Business: Supply of manpower (recruitment support activities)

Recruitment track record for 2011: Approximately 100,000 people

Presently, SMS has an order book of about 4,000 personnel with various Japanese manufacturers in Wuxi. This business tie-up is expected to further expand its recruitment business in the PRC.

**Contact for Media Enquiries**

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