



Consolidated Financial Results for the Nine Months Ended December 31, 2024 [Japanese GAAP]

February 13, 2025

Company name: MIXI, Inc.
 Stock exchange listing: Tokyo Stock Exchange
 Securities code: 2121
 URL: <https://mixi.co.jp/en/>
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 Scheduled date of commencing dividend payments: –
 Availability of supplementary briefing material on financial results: Available
 Schedule of financial results briefing session: Scheduled (conference call for institutional investors and securities analysts)

(Amounts of less than one million yen are rounded down.)

1. Consolidated Financial Results for the Nine Months Ended December 31, 2024 (April 1, 2024 to December 31, 2024)

(1) Consolidated Operating Results (Cumulative) (% indicates changes from the previous corresponding period.)

	Net sales		EBITDA*		Operating income		Ordinary income		Profit attributable to owners of parent	
	¥ million	%	¥ million	%	¥ million	%	¥ million	%	¥ million	%
Nine months ended December 31, 2024	110,352	4.9	20,643	50.9	17,030	62.6	16,735	104.7	10,416	123.1
December 31, 2023	105,209	0.4	13,679	(39.1)	10,475	(45.1)	8,176	(36.5)	4,667	131.0

* EBITDA (Earnings Before Interest, Taxes, Depreciation, and Amortization) is amount based on operating income excluding depreciation and amortization of goodwill.

(Note) Comprehensive income: Nine months ended December 31, 2024: ¥13,860 million [184.1%]
 Nine months ended December 31, 2023: ¥4,879 million [65.1%]

	Basic earnings per share	Diluted earnings per share
	¥	¥
Nine months ended December 31, 2024	150.38	148.62
December 31, 2023	65.50	64.74

(2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio
	¥ million	¥ million	%
As of December 31, 2024	220,445	175,545	78.5
As of March 31, 2024	207,342	175,730	83.6

(Reference) Equity: As of December 31, 2024: ¥173,015 million
 As of March 31, 2024: ¥173,411 million

2. Dividends

	Annual dividends				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end	Total
	¥	¥	¥	¥	¥
Fiscal year ended March 31, 2024	–	55.00	–	55.00	110.00
Fiscal year ending March 31, 2025	–	55.00	–		
Fiscal year ending March 31, 2025 (Forecast)				55.00	110.00

(Note) Revision to the dividends forecast announced most recently: No

3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2025 (April 1, 2024 to March 31, 2025)

(% indicates changes from the previous corresponding period.)

	Net sales		EBITDA		Operating income		Ordinary income		Profit attributable to owners of parent		Basic earnings per share
	¥ million	%	¥ million	%	¥ million	%	¥ million	%	¥ million	%	¥
Full year	153,000	4.2	31,000	31.9	26,500	38.2	25,500	62.7	17,500	147.1	252.65

(Note) Revision to the financial results forecast announced most recently: Yes

* Notes:

(1) Significant changes in the scope of consolidation during the period: Yes

Excluded: 1 company (Tech Growth Capital LLP)

(2) Accounting policies adopted specially for the preparation of quarterly consolidated financial statements: No

(3) Changes in accounting policies, changes in accounting estimates and retrospective restatement

1) Changes in accounting policies due to the revision of accounting standards: Yes

2) Changes in accounting policies other than 1) above: No

3) Changes in accounting estimates: No

4) Retrospective restatement: No

(4) Total number of issued shares (common shares)

1) Total number of issued shares at the end of the period (including treasury shares):

December 31, 2024: 73,730,850 shares

March 31, 2024: 73,730,850 shares

2) Total number of treasury shares at the end of the period:

December 31, 2024: 5,716,979 shares

March 31, 2024: 3,420,835 shares

3) Average number of shares during the period (cumulative):

Nine months ended December 31, 2024: 69,266,949 shares

Nine months ended December 31, 2023: 71,271,423 shares

* Review of the Japanese-language originals of the attached consolidated quarterly financial statements by certified public accountants or an audit firm: Yes (mandatory)

* Explanation of the proper use of earnings forecast and other notes

1. The financial results forecasts of this document are judgments made by MIXI based on information currently available which include latent risks and uncertainties. Please be acknowledged that actual results may differ from these forecasts due to changes in various factors when making investment decisions.

2. MIXI has scheduled a financial results briefing session for institutional investors and securities analysts on February 13, 2025. Financial results briefing material for the session will be posted on MIXI's website shortly.

Quarterly Consolidated Financial Statements and Primary Notes

(1) Quarterly Consolidated Balance Sheets

(Unit: ¥ million)

	FY2024 (As of March 31, 2024)	3Q of FY2025 (As of December 31, 2024)
Assets		
Current assets		
Cash and deposits	105,910	101,547
Notes and accounts receivable – trade	13,227	20,274
Operational investment securities	23,620	30,074
Securities	–	1,686
Merchandise	566	519
Other	11,152	12,247
Allowance for doubtful accounts	(241)	(241)
Total current assets	154,236	166,108
Non-current assets		
Property, plant and equipment	17,532	19,665
Intangible assets		
Goodwill	8,467	7,548
Customer-related assets	4,960	4,452
Trademark right	2,198	1,993
Other	1,335	1,373
Total intangible assets	16,961	15,367
Investments and other assets		
Investment securities	7,391	5,669
Long-term loans receivable	2,745	7,533
Deferred tax assets	4,452	2,378
Other	5,090	5,605
Allowance for doubtful accounts	(1,067)	(1,883)
Total investments and other assets	18,611	19,304
Total non-current assets	53,105	54,337
Total assets	207,342	220,445
Liabilities		
Current liabilities		
Short-term borrowings	1,090	2,865
Accounts payable – other	12,101	13,419
Income taxes payable	958	4,441
Accrued consumption taxes	576	942
Provision for bonuses	1,830	651
Other	6,436	9,629
Total current liabilities	22,992	31,949
Non-current liabilities		
Long-term borrowings	6,341	10,719
Deferred tax liabilities	2,121	1,885
Other	156	345
Total non-current liabilities	8,619	12,950
Total liabilities	31,611	44,900
Net assets		
Shareholders' equity		
Paid-in capital	9,698	9,698
Capital surplus	9,662	9,669
Retained earnings	163,190	165,952
Treasury shares	(10,310)	(16,723)
Total shareholders' equity	172,240	168,597

(Unit: ¥ million)

	FY2024 (As of March 31, 2024)	3Q of FY2025 (As of December 31, 2024)
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	366	3,454
Foreign currency translation adjustment	803	963
Total accumulated other comprehensive income	1,170	4,417
Subscription rights to shares	1,109	1,085
Non-controlling interests	1,209	1,444
Total net assets	175,730	175,545
Total liabilities and net assets	207,342	220,445

(2) Quarterly Consolidated Statements of Income and Quarterly Consolidated Statements of Comprehensive Income

Quarterly Consolidated Statements of Income
(3Q consolidated cumulative accounting period)

(Unit: ¥ million)

	3Q of FY2024 (Apr. 1, 2023 to Dec. 31, 2023)	3Q of FY2025 (Apr. 1, 2024 to Dec. 31, 2024)
Net sales	105,209	110,352
Cost of sales	33,033	35,746
Gross profit	72,176	74,606
SG&A expenses	61,700	57,575
Operating income	10,475	17,030
Non-operating income		
Interest income	13	34
Dividend income	–	19
Foreign exchange gains	309	152
Gain on sale of businesses	–	181
Other	189	194
Total non-operating income	513	583
Non-operating expenses		
Interest expenses	42	76
Share of loss of entities accounted for using equity method	1,936	376
Loss on withdrawal from business	733	–
Provision of allowance for doubtful accounts	–	135
Other	99	288
Total non-operating expenses	2,812	878
Ordinary income	8,176	16,735
Extraordinary income		
Gain on sales of non-current assets	8	10
Gain on redemption of investment securities	–	98
Reversal of allowance for doubtful accounts	0	210
Gain on step acquisitions	–	89
Other	6	75
Total extraordinary income	15	483
Extraordinary losses		
Loss on sales and retirement of non-current assets	4	9
Impairment losses	0	0
Loss on valuation of investment securities	–	81
Provision of allowance for doubtful accounts	131	–
Amortization of goodwill	–	359
Loss on change in equity	–	72
Other	–	4
Total extraordinary losses	135	527
Income before income taxes	8,056	16,691
Income taxes – current	1,822	5,597
Income taxes – deferred	1,558	480
Total income taxes	3,381	6,078
Period net income	4,674	10,613
Profit attributable to non-controlling interests	6	197
Profit attributable to owners of parent	4,667	10,416

Quarterly Consolidated Statements of Comprehensive Income
(3Q consolidated cumulative accounting period)

(Unit: ¥ million)

	3Q of FY2024 (Apr. 1, 2023 to Dec. 31, 2023)	3Q of FY2025 (Apr. 1, 2024 to Dec 31, 2024)
Period net income	4,674	10,613
Other comprehensive income		
Valuation difference on available-for-sale securities	25	3,088
Foreign currency translation adjustment	175	159
Share of other comprehensive income of entities accounted for using equity method	3	(0)
Total other comprehensive income	204	3,247
Comprehensive income	4,879	13,860
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	4,872	13,663
Comprehensive income attributable to non-controlling interests	7	197

(3) Quarterly Consolidated Statements of Cash Flows

(Unit: ¥ million)

	3Q of FY2024 (Apr. 1, 2023 to Dec. 31, 2023)	3Q of FY2025 (Apr. 1, 2024 to Dec. 31, 2024)
Cash flows from operating activities		
Income before income taxes	8,056	16,691
Depreciation	1,031	1,440
Amortization of intangible assets	1,168	1,119
Amortization of goodwill	1,003	1,413
Increase (decrease) in allowance for doubtful accounts	(3)	(135)
Increase (decrease) in provision for bonuses	(2,271)	(1,179)
Interest and dividend income	(13)	(54)
Interest expenses	42	76
Foreign exchange losses (gains)	(82)	110
Share of loss (profit) of entities accounted for using equity method	1,936	376
Reversal of allowance for doubtful accounts	(0)	(210)
Provision of allowance for doubtful accounts	131	135
Loss (gain) on sale of businesses	–	(181)
Loss on withdrawal from business	733	–
Loss (gain) on sales and retirement of non-current assets	(4)	(1)
Loss (gain) on valuation of investment securities	–	81
Loss (gain) on redemption of investment securities	–	(98)
Loss (gain) on change in equity	–	72
Loss (gain) on step acquisitions	–	(89)
Decrease (increase) in notes and accounts receivable – trade	(4,802)	(7,029)
Decrease (increase) in operational investment securities	(3,026)	(2,018)
Decrease (increase) in inventories	(0)	28
Increase (decrease) in accounts payable – other	(275)	2,610
Increase (decrease) in accrued consumption taxes	(1,289)	364
Increase (decrease) in contract liabilities	2,407	2,702
Increase (decrease) in deposits received	1,809	38
Decrease (increase) in other assets	516	(705)
Other, net	105	(632)
Subtotal	7,172	14,924
Interest and dividends received	13	59
Interest expenses paid	(40)	(73)
Income taxes refund (paid)	(7,873)	(1,177)
Net cash provided by (used in) operating activities	(727)	13,733
Cash flows from investing activities		
Purchase of non-current assets	(2,018)	(5,617)
Proceeds from redemption of investment securities	–	1,333
Purchase of investment securities	(1,366)	(32)
Loan advances	(1,800)	(4,000)
Proceeds from collection of loans receivable	1,200	210
Payments for guarantee deposits	(60)	(508)
Proceeds from refund of guarantee deposits	8	95
Proceeds from sale of businesses	–	181
Payment for acquisition of the subsidiary resulting in change in scope of consolidation	–	(255)
Other, net	8	(154)
Net cash provided by (used in) investing activities	(4,029)	(8,748)

(Unit: ¥ million)

	3Q of FY2024 (Apr. 1, 2023 to Dec. 31, 2023)	3Q of FY2025 (Apr. 1, 2024 to Dec. 31, 2024)
Cash flows from financing activities		
Net increase (decrease) in short-term borrowings	1,504	1,782
Proceeds from long-term borrowings	—	9,400
Repayments of long-term loans payable	(424)	(5,100)
Purchase of shares of subsidiaries not resulting in change in scope of consolidation	—	(55)
Purchase of treasury shares	(7,522)	(6,687)
Cash dividends paid	(7,451)	(7,231)
Other, net	9	(0)
Net cash provided by (used in) financing activities	(13,884)	(7,893)
Effect of exchange rate change on cash and cash equivalents	228	54
Net increase (decrease) in cash and cash equivalents	(18,412)	(2,854)
Cash and cash equivalents at beginning of period	118,703	105,688
Cash and cash equivalents at end of period	^{*1} 100,290	^{*1} 102,834

(4) Notes to Quarterly Consolidated Financial Statements

(Notes on going concern assumption)

There is no relevant information.

(Notes on significant changes in the amount of shareholders' equity)

For the nine months ended December 31, 2023 (April 1, 2023 to December 31, 2023)

Pursuant to resolution at the Board of Directors meeting held on May 12, 2023, MIXI repurchased 2,810,600 treasury shares. In addition, pursuant to resolution at the Board of Directors meeting held on June 21, 2023, MIXI disposed of 135,700 treasury shares as restricted stock compensation on July 12, 2023, and pursuant to resolution at the Board of Directors meeting held on September 22, 2023, cancelled 4,500,000 treasury shares on September 29, 2023. In addition, MIXI disposed of 16,500 treasury shares upon exercise of stock options during the nine months ended December 31, 2023.

As a result, retained earnings and treasury shares decreased by ¥13,662 million and ¥6,576 million, respectively, during the nine months ended December 31, 2023, and retained earnings and treasury shares amounted to ¥160,777 million and ¥10,324 million, respectively, at December 31, 2023.

For the nine months ended December 31, 2024 (April 1, 2024 to December 31, 2024)

Pursuant to resolution at the Board of Directors meeting held on May 10, 2024, MIXI repurchased 2,386,800 treasury shares. In addition, pursuant to resolution at the Board of Directors meeting held on June 26, 2024, MIXI disposed of 82,500 treasury shares as restricted stock compensation on July 17, 2024. In addition, MIXI disposed of 8,200 treasury shares upon exercise of stock options during the nine months ended December 31, 2024.

As a result, treasury shares increased by ¥6,412 million during the nine months ended December 31, 2024, and treasury shares amounted to ¥16,723 million at December 31, 2024.

(Changes in accounting policies)

(Application of "Accounting Standard for Current Income Taxes," etc.)

MIXI applied the "Accounting Standard for Current Income Taxes" (ASBJ Statement No. 27, October 28, 2022; hereinafter the "2022 Revised Accounting Standard"), etc. effective from the beginning of the first quarter of the fiscal year ending March 31, 2025.

Regarding the revision to accounting classification of income taxes (taxation on other comprehensive income), MIXI follows the transitional treatment stipulated in the proviso to Paragraph 20-3 of the 2022 Revised Accounting Standard and the transitional treatment stipulated in the proviso to Paragraph 65-2 (2) of the "Guidance on Accounting Standard for Tax Effect Accounting" (ASBJ Guidance No. 28, October 28, 2022; hereinafter the "2022 Revised Guidance"). This change in accounting policy does not affect the quarterly consolidated financial statements.

Additionally, MIXI applied the 2022 Revised Guidance effective from the beginning of the first quarter of the fiscal year ending March 31, 2025 in connection to the revision regarding the review of treatment in consolidated financial statements when the gains or losses arising on the sale of subsidiaries' shares, etc. within a consolidated group are deferred for tax purposes. This change in accounting policy is applied retrospectively, and the quarterly and full-year consolidated financial statements for the previous fiscal year have been retrospectively adjusted. This change in accounting policy does not affect the quarterly and full-year consolidated financial statements for the previous fiscal year.

(Additional information)

(Regarding the improper transactions by a consolidated subsidiary's officer and employee)

In late October 2024, we became aware of suspicions that an officer and employee of our consolidated subsidiary Chariloto Co., Ltd. (hereinafter, "The Officer and Employee") engaged in improper transactions with service providers. In response, an investigation team consisting of outside experts was formed on October 30, 2024 to conduct an investigation, and we received the investigation report on December 26, 2024.

The results of the investigation were that the improper transactions by The Officer and Employee totaled ¥1,026 million: ¥357 million by the former representative director and ¥668 million by the former employee.

The effect on the quarterly consolidated financial statements for the nine months ended December 31, 2024, including an increase in corporate taxes, is a net loss attributable to owner of parent of ¥552 million.

(Quarterly consolidated statements of cash flows)

*1. The ending balance of cash and cash equivalents and its relationship to the amounts of items listed in the quarterly consolidated balance sheets are as follows:

	(Unit: ¥ million)	
	3Q of FY2024	3Q of FY2025
	(Apr. 1, 2023 to Dec. 31, 2023)	(Apr. 1, 2024 to Dec. 31, 2024)
Cash and deposits account	100,510	101,547
Time deposits with maturities of three months or more	(220)	(399)
Investment securities (MMF)	—	1,686
Cash and cash equivalents	100,290	102,834

(Notes regarding segment information and others)

For the nine months ended December 31, 2023 (April 1, 2023 to December 31, 2023)

1. Information on net sales, profit or loss, and disaggregation of revenue by reportable segment

(Unit: ¥ million)

	Reportable segment					Adjustment (Note 1)	Amount recorded in Quarterly Consolidated Financial Statements (Note 2)
	Digital Entertainment Business	Sports Business	Lifestyle Business	Investment Business	Total		
Net sales							
Revenue from contracts with customers (Note 3)	69,742	23,459	10,681	–	103,883	208	104,092
Other revenue	–	–	–	1,117	1,117	–	1,117
Net sales to external customers	69,742	23,459	10,681	1,117	105,001	208	105,209
Inter-segment net sales or transfers	–	–	–	–	–	–	–
Total	69,742	23,459	10,681	1,117	105,001	208	105,209
Segment profit/loss	24,237	(893)	65	352	23,762	(13,286)	10,475
Other							
Depreciation	102	1,191	186	0	1,480	718	2,199
Amortization of goodwill	–	718	285	–	1,003	–	1,003

(Notes) 1. The segment profit/loss adjustment of ¥(13,286) million includes depreciation of ¥(1,480) million, amortization of goodwill of ¥(1,003) million, company-wide net sales of ¥208 million, and company-wide expenses of ¥(11,010) million not allocated to each reportable segment. Company-wide items comprise mainly those relating to MIXI's administrative departments not belonging to any reportable segment.

2. Segment profit/loss is adjusted with operating income in the quarterly consolidated statements of income.

3. Net sales of MIXI Group mainly consist of Monster Strike, a game for smart devices in the Digital Entertainment Business.

2. Information on impairment loss on non-current assets or goodwill and others by reportable segment

There is no relevant information.

For the nine months ended December 31, 2024 (April 1, 2024 to December 31, 2024)

1. Information on net sales, profit or loss, and disaggregation of revenue by reportable segment

(Unit: ¥ million)

	Reportable segment					Adjustment (Note 1)	Amount recorded in Quarterly Consolidated Financial Statements (Note 2)
	Digital Entertainment Business	Sports Business	Lifestyle Business	Investment Business	Total		
Net sales							
Revenue from contracts with customers (Note 3)	65,455	28,394	11,398	—	105,248	51	105,300
Other revenue	—	—	—	5,052	5,052	—	5,052
Net sales to external customers	65,455	28,394	11,398	5,052	110,301	51	110,352
Inter-segment net sales or transfers	—	—	—	—	—	—	—
Total	65,455	28,394	11,398	5,052	110,301	51	110,352
Segment profit	28,479	1,113	495	2,586	32,674	(15,644)	17,030
Other							
Depreciation	119	1,579	164	0	1,863	696	2,559
Amortization of goodwill	—	718	334	—	1,053	—	1,053
Amortization of goodwill (extraordinary losses)	—	—	359	—	359	—	359

(Notes) 1. The segment profit adjustment of ¥(15,644) million includes depreciation of ¥(1,863) million, amortization of goodwill of ¥(1,053) million, company-wide net sales of ¥51 million, and company-wide expenses of ¥(12,779) million not allocated to each reportable segment. Company-wide items comprise mainly those relating to MIXI's administrative departments not belonging to any reportable segment.

2. Segment profit is adjusted with operating income in the quarterly consolidated statements of income.

3. Net sales of MIXI Group mainly consist of Monster Strike, a game for smart devices in the Digital Entertainment Business.

2. Information on impairment loss on non-current assets or goodwill and others by reportable segment

There is no relevant information.