

FY2026 1Q

# Financial Results Briefing Material

Takeshi Nakao, Representative Director and Senior Executive Officer,  
Chief of Corporate Management General Headquarters

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*Create Value, Build the Future*



**TOA CORPORATION**

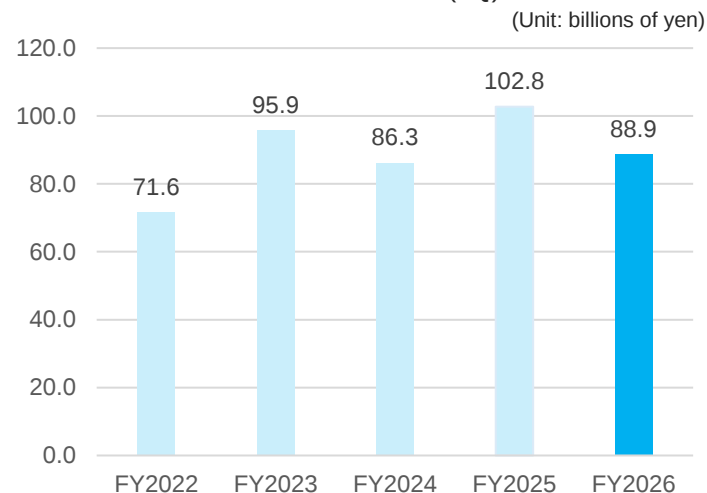
## FY2026 1Q Results

- Orders received, net sales, operating profit, and profit progressed steadily in line with the plan.
- Progress on profitable domestic building construction projects and design change in overseas project contributed to a higher gross profit margin.

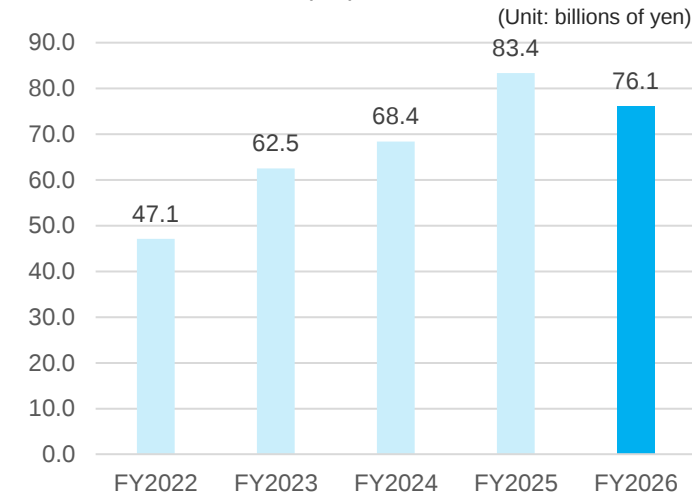
## FY2026 Forecast

- While no revision to the full-year forecast is planned at this time, we aim to achieve net sales and operating profit exceeding the forecast.
- The impact of the Middle East situation has been limited. Increases in material and other costs are expected to be offset through price pass-through negotiations.

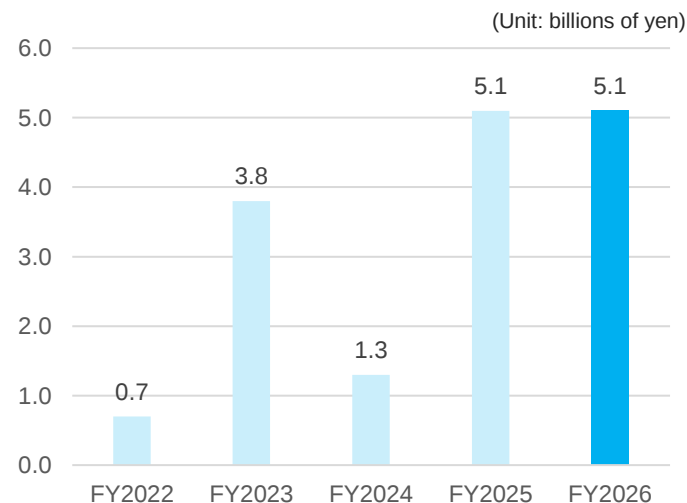
Non-Consolidated Orders Received (1Q)



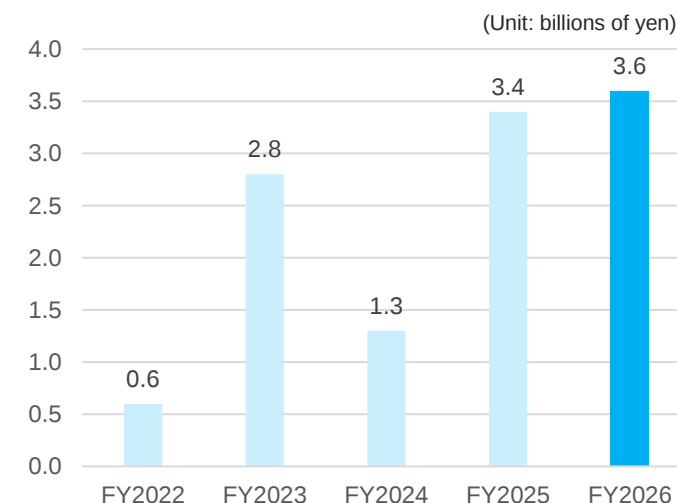
Consolidated Net Sales (1Q)



Consolidated Operating Profit (1Q)



Consolidated Profit (1Q)



\*Profit : profit attributable to owners of parent for consolidated P/L

# FY2026 1Q Financial Results

## Consolidated net sales, operating profit, ordinary profit, and profit progressed steadily.

- ✓ Orders received (non-consolidated): Orders received decreased by 13.5% YoY due to a decline in orders for large-scale building construction projects compared with the previous year. Design changes were secured for several large-scale domestic civil engineering projects.
- ✓ Net sales (consolidated) : Net sales decreased by 8.7% YoY due to the progress of several large-scale logistics facility projects in domestic building construction in the previous year.
- ✓ Operating profit (consolidated) : Operating profit decreased by 0.9% YoY due to an increase in SG&A expenses, although gross profit exceeded the previous year.

(Unit: billions of yen)

|                            | [Consolidated]<br>FY2025 1Q | [Consolidated]<br>FY2026 1Q |                |              |                | [Non-consolidated]<br>FY2025 1Q | [Non-consolidated]<br>FY2026 1Q |                |              |                |
|----------------------------|-----------------------------|-----------------------------|----------------|--------------|----------------|---------------------------------|---------------------------------|----------------|--------------|----------------|
|                            | Actual                      | Actual                      | % of net sales | YoY change % | YoY difference | Actual                          | Actual                          | % of net sales | YoY change % | YoY difference |
| Orders received            | -                           | -                           | -              | -            | -              | 102.8                           | 88.9                            | -              | (13.5%)      | (13.9)         |
| Net sales                  | 83.4                        | 76.1                        | 100.0%         | (8.7%)       | (7.2)          | 80.9                            | 73.3                            | 100.0%         | (9.4%)       | (7.6)          |
| Gross profit               | 9.0                         | 9.4                         | 12.5%          | 5.3%         | 0.4            | 8.4                             | 8.7                             | 12.0%          | 3.8%         | 0.3            |
| SG&A                       | 3.8                         | 4.3                         | 5.7%           | 13.7%        | 0.5            | 3.5                             | 4.0                             | 5.5%           | 12.4%        | 0.4            |
| Operating profit           | 5.1                         | 5.1                         | 6.7%           | (0.9%)       | (0.0)          | 4.8                             | 4.7                             | 6.5%           | (2.5%)       | (0.1)          |
| Non-operating income       | 0.1                         | 0.2                         | 0.4%           | 39.3%        | 0.0            | 0.1                             | 0.2                             | 0.4%           | 39.7%        | 0.0            |
| Non-operating expenses     | 0.3                         | 0.1                         | 0.2%           | (48.0%)      | (0.1)          | 0.3                             | 0.1                             | 0.3%           | (45.4%)      | (0.1)          |
| Ordinary profit            | 5.0                         | 5.2                         | 6.9%           | 3.8%         | 0.1            | 4.7                             | 4.8                             | 6.6%           | 2.2%         | 0.1            |
| Extraordinary income       | 0.0                         | 0.1                         | 0.2%           | 475.3%       | 0.1            | 0.0                             | 0.1                             | 0.2%           | -            | 0.1            |
| Extraordinary losses       | 0.0                         | 0.0                         | 0.0%           | 11.3%        | 0.0            | 0.0                             | 0.0                             | 0.1%           | 8.4%         | 0.0            |
| Profit before income taxes | 5.0                         | 5.3                         | 7.0%           | 6.2%         | 0.3            | 4.7                             | 4.9                             | 6.7%           | 4.8%         | 0.2            |
| Profit                     | 3.4                         | 3.6                         | 4.8%           | 6.7%         | 0.2            | 3.2                             | 3.4                             | 4.7%           | 4.7%         | 0.1            |
| Net assets                 | 104.1                       | 117.3                       | -              | 12.7%        | 13.2           | 86.9                            | 96.1                            | -              | 10.6%        | 9.2            |

\*Profit : profit attributable to owners of parent for consolidated P/L

# [Non-consolidated] Breakdown of Orders Received by Business

(Unit: billions of yen)

| Orders received                        | FY2025 1Q | FY2026 1Q |              |                |
|----------------------------------------|-----------|-----------|--------------|----------------|
|                                        | Actual    | Actual    | YoY change % | YoY difference |
| Public                                 | 20.3      | 35.2      | 73.5%        | 14.9           |
| Private                                | 27.5      | 22.2      | (19.1%)      | (5.2)          |
| Total (domestic civil engineering)     | 47.8      | 57.5      | 20.2%        | 9.6            |
| Public                                 | 6.2       | 11.8      | 88.8%        | 5.5            |
| Private                                | 41.2      | 6.5       | (84.2%)      | (34.7)         |
| Total (domestic building construction) | 47.5      | 18.3      | (61.4%)      | (29.2)         |
| Total (domestic)                       | 95.4      | 75.8      | (20.5%)      | (19.5)         |
| Civil engineering                      | (0.4)     | 9.6       | -            | 10.0           |
| Building construction                  | 4.2       | 0.1       | (96.3%)      | (4.0)          |
| Total (overseas)                       | 3.8       | 9.7       | 156.3%       | 5.9            |
| Total (civil engineering)              | 47.4      | 67.1      | 41.5%        | 19.6           |
| Total (building construction)          | 51.7      | 18.4      | (64.3%)      | (33.2)         |
| Total (construction business)          | 99.2      | 85.6      | (13.7%)      | (13.6)         |
| Development business and others        | 3.6       | 3.3       | (8.8%)       | (0.3)          |
| Total                                  | 102.8     | 88.9      | (13.5%)      | (13.9)         |

## Factors for YoY change

### Orders received: 88.9 billion yen (YoY -13.5%)

Domestic civil engineering: 57.5 billion yen (YoY + 20.2%)

- ✓ Orders in both public and private sector progressed in line with the plan.
- ✓ Orders in public sector exceeded the previous year, driven by design changes secured for several large-scale marine civil engineering projects.
- ✓ In private sector, orders for railway-related and energy-related projects were secured.

Domestic building construction: 18.3 billion yen (YoY - 61.4%)

- ✓ Orders in public sector exceeded the previous year, driven by defense-related facilities and PFI projects.
- ✓ In private sector, orders for warehouses and residential projects were secured as planned. However, orders decreased YoY due to the absence of a large-scale logistics facility project.

Overseas: 9.7 billion yen (YoY +156.3%)

- ✓ Secured design changes for large-scale marine civil engineering projects in Southeast Asia.
- ✓ Orders for building construction were in line with the plan, as no major orders were scheduled for the period.

# [Consolidated] Breakdown of Net Sales and Profit/Loss by Reportable Segment

(Unit: billions of yen)

| Net sales                      | FY2025 1Q |            | FY2026 1Q |            |              |                |
|--------------------------------|-----------|------------|-----------|------------|--------------|----------------|
|                                | Actual    | % of total | Actual    | % of total | YoY change % | YoY difference |
| Domestic civil engineering     | 34.6      | 41.5%      | 33.2      | 43.6%      | (4.1%)       | (1.4)          |
| Domestic building construction | 27.8      | 33.4%      | 17.4      | 23.0%      | (37.2%)      | (10.3)         |
| Overseas                       | 18.2      | 21.9%      | 22.4      | 29.5%      | 23.1%        | 4.2            |
| Total (construction business)  | 80.7      | 96.8%      | 73.1      | 96.1%      | (9.4%)       | (7.5)          |
| Other                          | 2.6       | 3.2%       | 2.9       | 3.9%       | 12.4%        | 0.3            |
| Total                          | 83.4      | 100.0%     | 76.1      | 100.0%     | (8.7%)       | (7.2)          |

(Unit: billions of yen)

| Gross profit                   | FY2025 1Q |       | FY2026 1Q |       |              |                |
|--------------------------------|-----------|-------|-----------|-------|--------------|----------------|
|                                | Actual    | GP %  | Actual    | GP %  | YoY change % | YoY difference |
| Domestic civil engineering     | 5.2       | 15.2% | 4.4       | 13.3% | (16.3%)      | (0.8)          |
| Domestic building construction | 2.7       | 9.9%  | 2.8       | 16.2% | 3.0%         | 0.0            |
| Overseas                       | 0.4       | 2.2%  | 1.4       | 6.5%  | 265.1%       | 1.0            |
| Total (construction business)  | 8.4       | 10.4% | 8.7       | 11.9% | 3.4%         | 0.2            |
| Other                          | 0.5       | 21.5% | 0.8       | 28.1% | 46.4%        | 0.2            |
| Adjustments                    | 0.0       | -     | (0.0)     | -     | -            | (0.0)          |
| Total                          | 9.0       | 10.8% | 9.4       | 12.5% | 5.3%         | 0.4            |

(Unit: billions of yen)

| SG&A | FY2025 1Q |                | FY2026 1Q |                |              |                |
|------|-----------|----------------|-----------|----------------|--------------|----------------|
|      | Actual    | % of net sales | Actual    | % of net sales | YoY change % | YoY difference |
| SG&A | 3.8       | 4.6%           | 4.3       | 5.7%           | 13.7%        | 0.5            |

(Unit: billions of yen)

| Operating profit               | FY2025 1Q |       | FY2026 1Q |       |              |                |
|--------------------------------|-----------|-------|-----------|-------|--------------|----------------|
|                                | Actual    | OP %  | Actual    | OP %  | YoY change % | YoY difference |
| Domestic civil engineering     | 3.7       | 10.9% | 2.8       | 8.7%  | (23.5%)      | (0.8)          |
| Domestic building construction | 1.9       | 6.9%  | 2.0       | 11.6% | 4.9%         | 0.0            |
| Overseas                       | 0.2       | 1.4%  | 1.3       | 5.8%  | 405.1%       | 1.0            |
| Total (construction business)  | 5.9       | 7.4%  | 6.2       | 8.5%  | 4.4%         | 0.2            |
| Other                          | 0.3       | 11.4% | 0.4       | 16.5% | 62.0%        | 0.1            |
| Adjustments                    | (1.1)     | -     | (1.6)     | -     | -            | (0.4)          |
| Total                          | 5.1       | 6.2%  | 5.1       | 6.7%  | (0.9%)       | (0.0)          |

## Factors for YoY change

### Net sales: 76.1 billion yen (YoY -8.7%)

#### Domestic civil engineering: 33.2 billion yen (YoY -4.1%)

Decreased mainly due to lower sales from certain large-scale marine civil engineering projects despite steady progress on ongoing projects.

#### Domestic building construction: 17.4 billion yen (YoY -37.2%)

Decreased due to lower sales from a large-scale logistics facility projects.

#### Overseas: 22.4 billion yen (YoY +23.1%)

Increased due to the steady progress of large-scale marine civil engineering projects in Southeast Asia.

#### Others: 2.9 billion yen (YoY +12.4%)

Increased mainly due to higher sales of Shinko Construction Co., Ltd.

### Gross profit: 9.4 billion yen (YoY +5.3%)

#### Domestic civil engineering: 4.4 billion yen (YoY -16.3%)

Decreased due to the completion of high-margin projects in the previous year and higher vessel-related cost variance.

#### Domestic building construction: 2.8 billion yen (YoY +3.0%)

Increased due to improved profitability despite lower net sales.

#### Overseas: 1.4 billion yen (YoY +265.1%)

Increased due to securing design changes for previous completed projects and smaller construction losses provisions compared with the previous year.

#### Others: 0.8 billion yen (YoY +46.4%)

Increased mainly due to higher profit of Shinko Construction Co., Ltd.

### Operating profit: 5.1 billion yen (YoY -0.9%)

**Domestic civil engineering: 2.8 billion yen (YoY -23.5%)** Decreased due to lower gross profit.

**Domestic building construction: 2.0 billion yen (YoY +4.9%)** Increased due to higher gross profit.

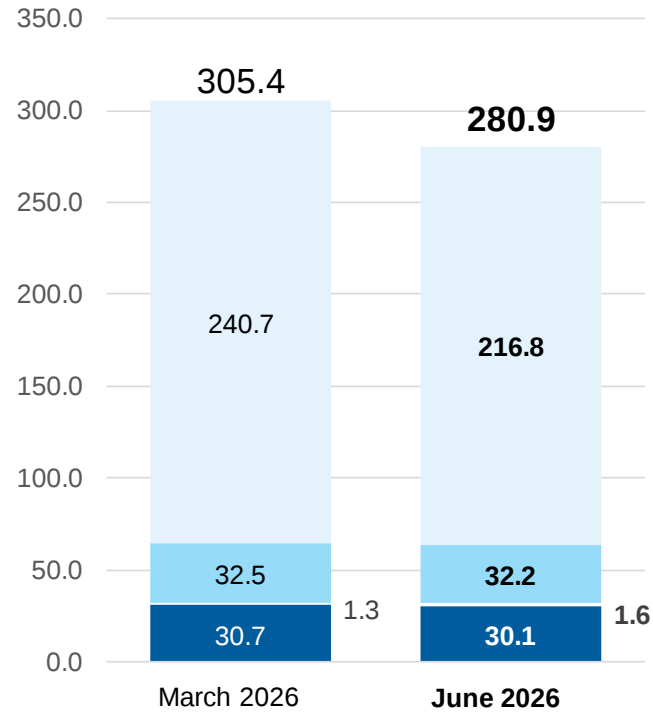
**Overseas: 1.3 billion yen (YoY +405.1%)** Increased due to higher gross profit.

**Others: 0.4 billion yen (YoY +62.0%)** Increased due to higher gross profit.

- Starting from 3Q of FY2025, the figures previously disclosed on a non-consolidated basis have been changed to a consolidated basis.
- Please refer to the appendix for consolidated results prior to FY2025.
- The "Other" section is a business segment that is not included in the reportable segments and includes the real estate business, the construction equipment manufacturing, sales and repair business, and the PFI business.
- The segment profit adjustment includes elimination of inter-segment transactions and general and administrative expenses that are not attributable to any reportable segments.
- Segment profit is adjusted with the operating profit in the consolidated statements of income.

## Total assets

(Unit: billions of yen)

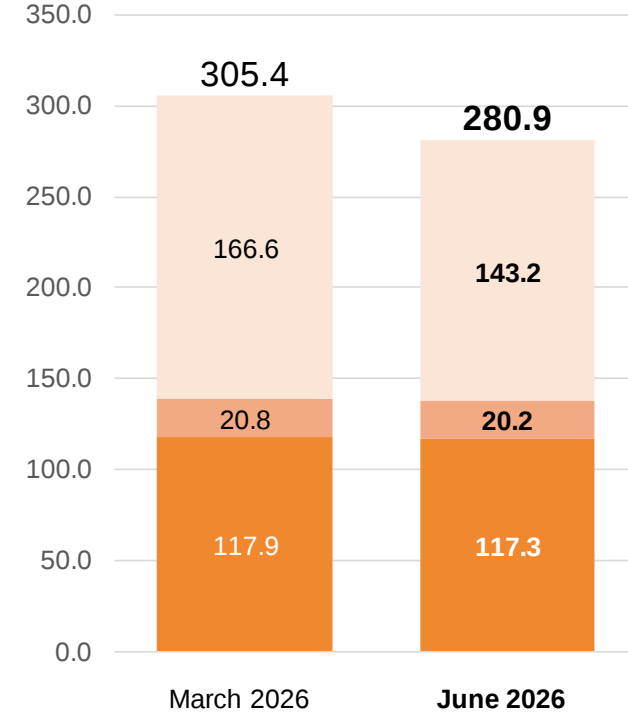


Current assets Non-current assets Intangible assets Investments and others

- ✓ Current assets decreased, mainly due to a decrease in notes and accounts receivable.

## Total liabilities and net assets

(Unit: billions of yen)



Current liabilities Non-current liabilities Net assets

- ✓ Liabilities decreased, mainly due to lower notes and accounts payable.

- ✓ Orders received (non-consolidated) : Expected to decrease as priority is placed on executing abundant construction on hand, despite an extremely favorable market environment driven by national resilience initiatives and increased defense spending.
- ✓ Net sales (consolidated) : Expected to be at the same level as FY2025, supported by the steady execution of abundant construction on hand.
- ✓ Operating profit (consolidated) : Although gross profit is expected to be at the same level as FY2025, operating profit is expected to decrease due to active investments in human resources, DX (digital transformation) and others.

(Unit: billions of yen)

|                            | [Consolidated]<br>FY2025 | [Consolidated]<br>FY2026 |                |              |                | [Non-consolidated]<br>FY2025 | [Non-consolidated]<br>FY2026 |                |              |                |
|----------------------------|--------------------------|--------------------------|----------------|--------------|----------------|------------------------------|------------------------------|----------------|--------------|----------------|
|                            | Actual                   | Forecast                 | % of net sales | YoY change % | YoY difference | Actual                       | Forecast                     | % of net sales | YoY change % | YoY difference |
| Orders received            | -                        | -                        | -              | -            | -              | 338.7                        | 292.0                        | -              | (13.8%)      | (46.7)         |
| Net sales                  | 358.6                    | 360.0                    | 100.0%         | 0.4%         | 1.3            | 343.1                        | 344.0                        | 100.0%         | 0.2%         | 0.8            |
| Gross profit               | 41.8                     | 40.6                     | 11.3%          | (3.0%)       | (1.2)          | 38.9                         | 38.5                         | 11.2%          | (1.0%)       | (0.4)          |
| SG&A                       | 17.6                     | 19.5                     | 5.4%           | 10.4%        | 1.8            | 16.4                         | 18.1                         | 5.3%           | 10.3%        | 1.6            |
| Operating profit           | 24.1                     | 21.1                     | 5.9%           | (12.8%)      | (3.0)          | 22.4                         | 20.4                         | 5.9%           | (9.3%)       | (2.0)          |
| Non-operating income       | 1.3                      | 0.6                      | 0.2%           | (54.0%)      | (0.7)          | 1.1                          | 0.5                          | 0.1%           | (58.1%)      | (0.6)          |
| Non-operating expenses     | 0.9                      | 0.9                      | 0.3%           | (0.3%)       | 0.0            | 0.8                          | 0.9                          | 0.3%           | 1.4%         | 0.0            |
| Ordinary profit            | 24.6                     | 20.8                     | 5.8%           | (15.5%)      | (3.8)          | 22.7                         | 20.0                         | 5.8%           | (12.3%)      | (2.7)          |
| Extraordinary income       | 1.4                      | 0.4                      | 0.1%           | (72.0%)      | (1.0)          | 1.4                          | 0.4                          | 0.1%           | (71.5%)      | (1.0)          |
| Extraordinary losses       | 0.3                      | 0.0                      | 0.0%           | (100.0%)     | (0.3)          | 0.3                          | 0.0                          | 0.0%           | (100.0%)     | (0.3)          |
| Profit before income taxes | 25.6                     | 21.2                     | 5.9%           | (17.4%)      | (4.4)          | 23.8                         | 20.4                         | 5.9%           | (14.5%)      | (3.4)          |
| Profit*                    | 19.3                     | 14.5                     | 4.0%           | (25.1%)      | (4.8)          | 18.1                         | 14.0                         | 4.1%           | (22.9%)      | (4.1)          |

\*Profit : profit attributable to owners of parent for consolidated P/L

# [Non-consolidated] Forecast of Orders Received by Business

No change from the figures announced on May 13, 2026.

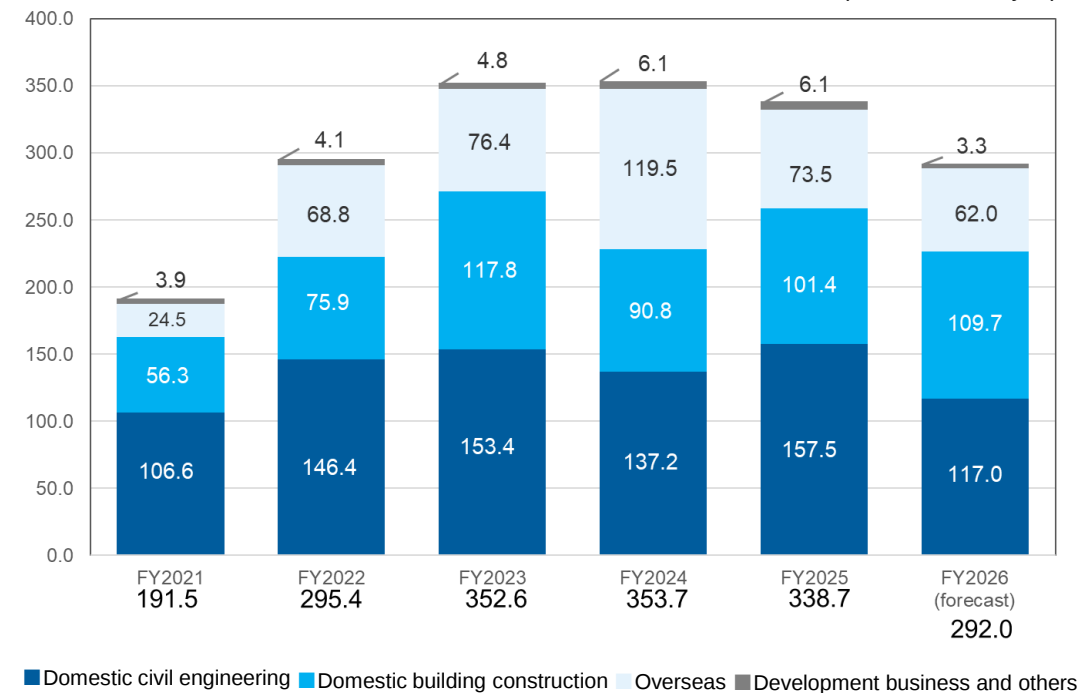
(Unit: billions of yen)

| Forecast of orders received            | FY2025 | FY2026       |              |                |
|----------------------------------------|--------|--------------|--------------|----------------|
|                                        | Actual | Forecast     | YoY change % | YoY difference |
| Public                                 | 108.7  | <b>80.0</b>  | (26.5%)      | (28.7)         |
| Private                                | 48.7   | <b>37.0</b>  | (24.1%)      | (11.7)         |
| Total (domestic civil engineering)     | 157.5  | <b>117.0</b> | (25.7%)      | (40.5)         |
| Public                                 | 12.6   | <b>22.0</b>  | 73.3%        | 9.3            |
| Private                                | 88.8   | <b>87.7</b>  | (1.2%)       | (1.1)          |
| Total (domestic building construction) | 101.4  | <b>109.7</b> | 8.1%         | 8.2            |
| Total (domestic)                       | 259.0  | <b>226.7</b> | (12.5%)      | (32.3)         |
| Civil engineering                      | 62.3   | <b>59.5</b>  | (4.5%)       | (2.8)          |
| Building construction                  | 11.2   | <b>2.5</b>   | (77.7%)      | (8.7)          |
| Total (overseas)                       | 73.5   | <b>62.0</b>  | (15.7%)      | (11.5)         |
| Civil engineering                      | 219.8  | <b>176.5</b> | (19.7%)      | (43.3)         |
| Building construction                  | 112.7  | <b>112.2</b> | (0.5%)       | (0.5)          |
| Total (construction business)          | 332.5  | <b>288.7</b> | (13.2%)      | (43.8)         |
| Development business and others        | 6.1    | <b>3.3</b>   | (46.5%)      | (2.8)          |
| Total                                  | 338.7  | <b>292.0</b> | (13.8%)      | (46.7)         |

## Orders received: 292.0 billion yen (YoY -13.8 %)

- ✓ Domestic Civil Engineering: 117.0 billion yen (YoY -25.7 %)
- ✓ Domestic Building Construction: 109.7 billion yen (YoY +8.1 %)
- ✓ Overseas: 62.0 billion yen (YoY -15.7 %)

(Unit: billions of yen)



# [Consolidated] Forecasts of Net Sales and Profit/Loss by Reportable Segment

No change from the figures announced on May 13, 2026.

(Unit: billions of yen)

| Net sales                      | FY2025 |                | FY2026   |                |              |                |
|--------------------------------|--------|----------------|----------|----------------|--------------|----------------|
|                                | Actual | % of net sales | Forecast | % of net sales | YoY change % | YoY difference |
| Domestic civil engineering     | 156.0  | 43.5%          | 167.0    | 46.4%          | 7.0%         | 10.9           |
| Domestic building construction | 94.2   | 26.3%          | 91.0     | 25.3%          | (3.4%)       | (3.2)          |
| Overseas                       | 92.3   | 25.7%          | 85.0     | 23.6%          | (7.9%)       | (7.3)          |
| Total (construction business)  | 342.5  | 95.5%          | 343.0    | 95.3%          | 0.1%         | 0.4            |
| Other                          | 16.1   | 4.5%           | 17.0     | 4.7%           | 5.5%         | 0.8            |
| Total                          | 358.6  | 100.0%         | 360.0    | 100.0%         | 0.0%         | 1.3            |

(Unit: billions of yen)

| Gross profit                   | FY2025 |       | FY2026   |       |              |                |
|--------------------------------|--------|-------|----------|-------|--------------|----------------|
|                                | Actual | GP %  | Forecast | GP %  | YoY change % | YoY difference |
| Domestic civil engineering     | 19.7   | 12.6% | 20.9     | 12.6% | 6.4%         | 1.2            |
| Domestic building construction | 10.9   | 11.7% | 12.0     | 13.3% | 9.6%         | 1.0            |
| Overseas                       | 8.2    | 8.9%  | 5.1      | 6.1%  | (37.3%)      | (3.0)          |
| Total (construction business)  | 38.9   | 11.4% | 38.2     | 11.1% | (1.9%)       | (0.7)          |
| Other                          | 2.8    | 17.8% | 2.3      | 13.6% | (19.1%)      | (0.5)          |
| Adjustments                    | 0.0    | -     | 0.0      | -     | -            | 0.0            |
| Total                          | 41.8   | 11.7% | 40.6     | 11.3% | (3.0%)       | (1.2)          |

(Unit: billions of yen)

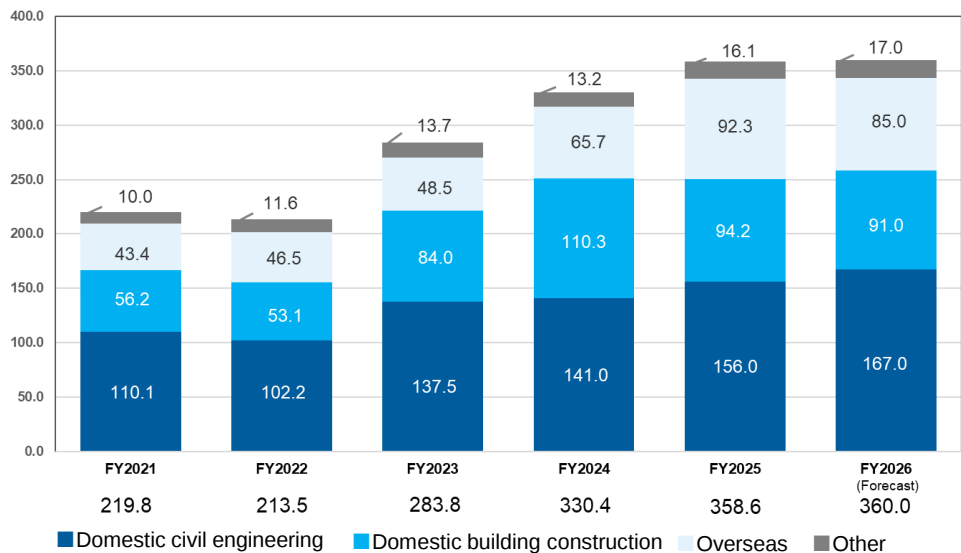
| SG&A | FY2025 |                | FY2026   |                |              |                |
|------|--------|----------------|----------|----------------|--------------|----------------|
|      | Actual | % of net sales | Forecast | % of net sales | YoY change % | YoY difference |
| SG&A | 17.6   | 4.9%           | 19.5     | 5.4%           | 10.4%        | 1.8            |

(Unit: billions of yen)

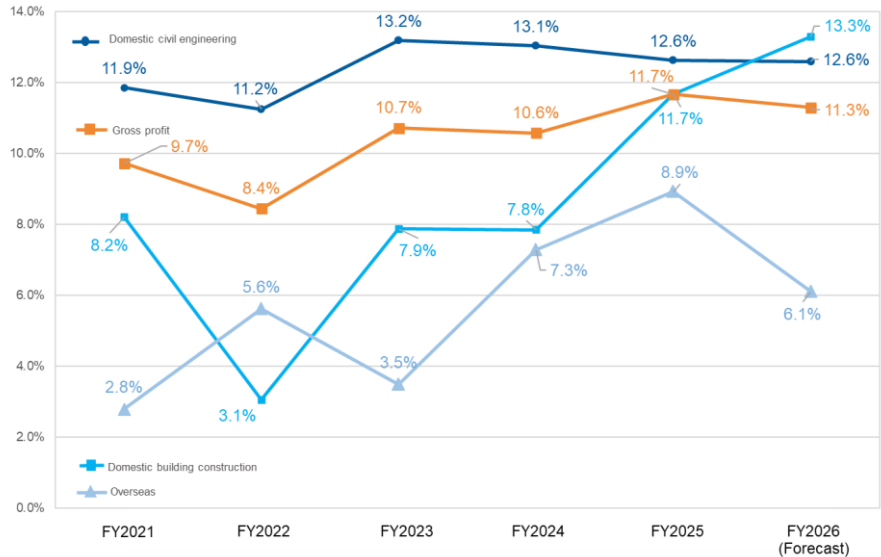
| Operating profit               | FY2025 |       | FY2026   |      |              |                |
|--------------------------------|--------|-------|----------|------|--------------|----------------|
|                                | Actual | OP %  | Forecast | OP % | YoY change % | YoY difference |
| Domestic civil engineering     | 13.7   | 8.8%  | 14.3     | 8.6% | 4.4%         | 0.6            |
| Domestic building construction | 8.1    | 8.7%  | 9.0      | 9.9% | 10.3%        | 0.8            |
| Overseas                       | 7.5    | 8.2%  | 4.5      | 5.3% | (39.8%)      | (2.9)          |
| Total (construction business)  | 29.4   | 8.6%  | 27.8     | 8.1% | (5.3%)       | (1.5)          |
| Other                          | 1.6    | 10.2% | 0.9      | 5.5% | (43.5%)      | (0.7)          |
| Adjustments                    | (6.8)  | -     | (7.6)    | -    | -            | (0.8)          |
| Total                          | 24.1   | 6.7%  | 21.1     | 5.9% | (12.8%)      | (3.0)          |

- Starting from 3Q of FY2025, the figures previously disclosed on a non-consolidated basis have been changed to a consolidated basis.
- The "Other" section is a business segment that is not included in the reportable segments and includes the real estate business, the construction equipment manufacturing, sales and repair business, and the PFI business.
- The segment profit adjustment includes elimination of inter-segment transactions and general and administrative expenses that are not attributable to any reportable segments.
- Segment profit is adjusted with the operating profit in the consolidated statements of income.

[Net sales] (Unit: billions of yen)



[Gross profit]



## (1) Establishment of the Offshore Resource Development Office

- Strengthened efforts in offshore resource development, including rare-earth mud, manganese nodules and methane hydrate projects.
- Promote R&D in offshore resource development and related technologies while expanding into new business domains.
- Collaborate with relevant departments to strengthen information gathering on offshore resources and leverage the knowledge gained to advance innovative R&D incorporating Physical AI.

## (2) Establishment of the Green Transformation (GX) Technology Group (Organizational Restructuring)

- Promote technology development aimed at realizing a decarbonized society while advancing environmental technologies such as CO<sub>2</sub> capture.
- Accelerate the implementation of research outcomes in field operations through technology integration and organizational strengthening.

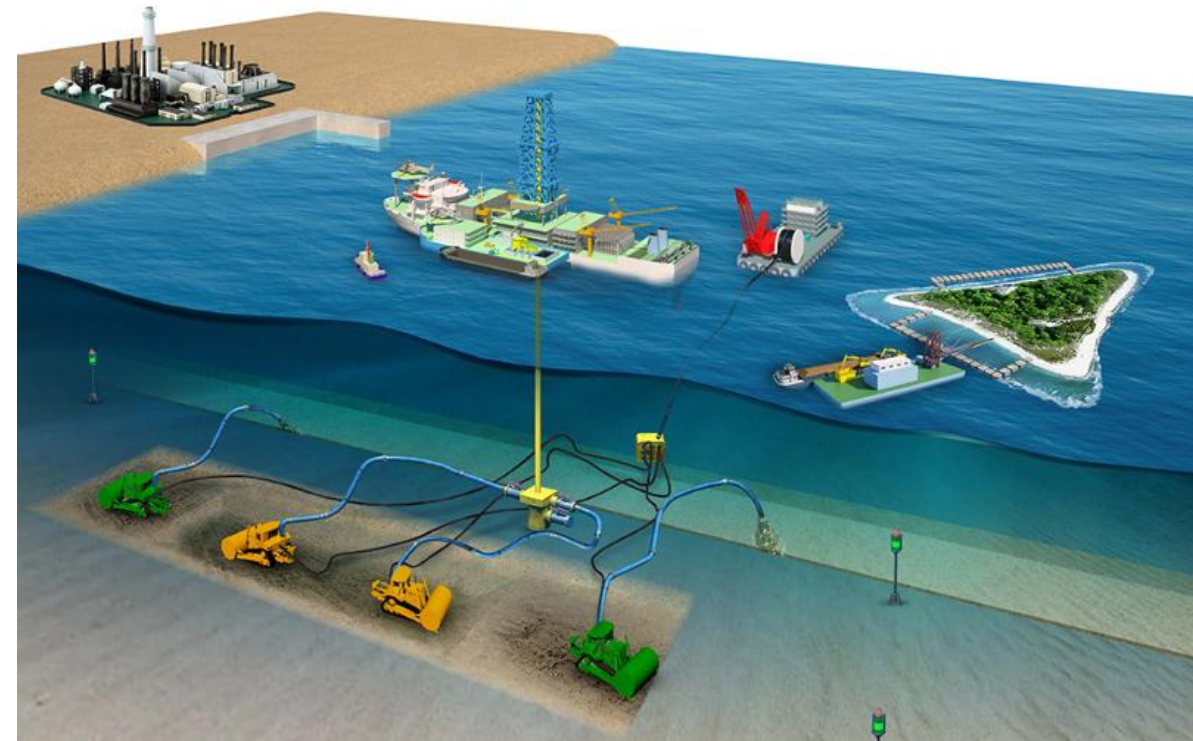


Illustration of Offshore Resource Development

Selected for the FTSE JPX Blossom  
Japan Sector Relative Index  
for the Second Consecutive Year

- TOA CORPORATION has been selected as a constituent of the FTSE JPX Blossom Japan Sector Relative Index for the second consecutive year. The index is adopted by the Government Pension Investment Fund (GPIF) as an ESG investment benchmark.



Recognized as a CDP's Annual  
"Supplier Engagement Leader" for Three  
Consecutive Years (Highest Rating)

- Recognized as a CDP Supplier Engagement Leader, the highest distinction in CDP's Supplier Engagement Assessment, for the third consecutive year.
- Achieved an "A" score in CDP's Climate Change assessment announced in December 2025 for the second consecutive year.



Updated SBT Certification for  
FY2030 GHG Reduction Targets

- Assessed by the SBT initiative as Science Based Targets aligned with the Paris Agreement and obtained updated SBT certification on June 16, 2026.
- The Scope 1+2 target has been revised to the 1.5°C target level.

|                             |                                                           |                  |
|-----------------------------|-----------------------------------------------------------|------------------|
| Total emissions<br>Scope1+2 | More than 44% reduction in FY2030<br>(Compared to FY2020) | SBT 1.5°C Target |
| Total emissions<br>Scope3   | More than 25% reduction in FY2030<br>(Compared to FY2020) | SBT WB2°C Target |

FY2026 1Q Results

# **Appendix**

# [Consolidated] FY2026 Net Sales and Profit/Loss by Reportable Segment

(Unit: billions of yen)

| Net sales                      | 1Q     |            | 2Q (interim)<br>(cumulative amount) |            | 3Q<br>(cumulative amount) |            | 4Q<br>(cumulative amount) |            |
|--------------------------------|--------|------------|-------------------------------------|------------|---------------------------|------------|---------------------------|------------|
|                                | Actual | % of total | Actual                              | % of total | Actual                    | % of total | Forecast                  | % of total |
| Domestic civil engineering     | 33.2   | 43.6%      | -                                   | -          | -                         | -          | 167.0                     | 46.4%      |
| Domestic building construction | 17.4   | 23.0%      | -                                   | -          | -                         | -          | 91.0                      | 25.3%      |
| Overseas                       | 22.4   | 29.5%      | -                                   | -          | -                         | -          | 85.0                      | 23.6%      |
| Total (construction business)  | 73.1   | 96.1%      | -                                   | -          | -                         | -          | 343.0                     | 95.3%      |
| Other                          | 2.9    | 3.9%       | -                                   | -          | -                         | -          | 17.0                      | 4.7%       |
| Total                          | 76.1   | 100.0%     | -                                   | -          | -                         | -          | 360.0                     | 100.0%     |

(Unit: billions of yen)

| Gross profit                   | 1Q     |       | 2Q (interim)<br>(cumulative amount) |     | 3Q<br>(cumulative amount) |     | 4Q<br>(cumulative amount) |       |
|--------------------------------|--------|-------|-------------------------------------|-----|---------------------------|-----|---------------------------|-------|
|                                | Actual | GP%   | Actual                              | GP% | Actual                    | GP% | Forecast                  | GP%   |
| Domestic civil engineering     | 4.4    | 13.3% | -                                   | -   | -                         | -   | 20.9                      | 12.6% |
| Domestic building construction | 2.8    | 16.2% | -                                   | -   | -                         | -   | 12.0                      | 13.3% |
| Overseas                       | 1.4    | 6.5%  | -                                   | -   | -                         | -   | 5.1                       | 6.1%  |
| Total (construction business)  | 8.7    | 11.9% | -                                   | -   | -                         | -   | 38.2                      | 11.1% |
| Other                          | 0.8    | 28.1% | -                                   | -   | -                         | -   | 2.3                       | 13.6% |
| Adjustments                    | (0.0)  | -     | -                                   | -   | -                         | -   | 0.0                       | -     |
| Total                          | 9.4    | 12.5% | -                                   | -   | -                         | -   | 40.6                      | 11.3% |

(Unit: billions of yen)

| SG&A | 1Q     |                | 2Q (interim)<br>(cumulative amount) |                | 3Q<br>(cumulative amount) |                | 4Q<br>(cumulative amount) |                |
|------|--------|----------------|-------------------------------------|----------------|---------------------------|----------------|---------------------------|----------------|
|      | Actual | % of net sales | Actual                              | % of net sales | Actual                    | % of net sales | Actual                    | % of net sales |
| SG&A | 4.3    | 5.7%           | -                                   | -              | -                         | -              | 19.5                      | 5.4%           |

(Unit: billions of yen)

| Operating profit               | 1Q     |       | 2Q (interim)<br>(cumulative amount) |     | 3Q<br>(cumulative amount) |     | 4Q<br>(cumulative amount) |      |
|--------------------------------|--------|-------|-------------------------------------|-----|---------------------------|-----|---------------------------|------|
|                                | Actual | OP%   | Actual                              | OP% | Actual                    | OP% | Actual                    | OP%  |
| Domestic civil engineering     | 2.8    | 8.7%  | -                                   | -   | -                         | -   | 14.3                      | 8.6% |
| Domestic building construction | 2.0    | 11.6% | -                                   | -   | -                         | -   | 9.0                       | 9.9% |
| Overseas                       | 1.3    | 5.8%  | -                                   | -   | -                         | -   | 4.5                       | 5.3% |
| Total (construction business)  | 6.2    | 8.5%  | -                                   | -   | -                         | -   | 27.8                      | 8.1% |
| Other                          | 0.4    | 16.5% | -                                   | -   | -                         | -   | 0.9                       | 5.5% |
| Adjustments                    | (1.6)  | -     | -                                   | -   | -                         | -   | (7.6)                     | -    |
| Total                          | 5.1    | 6.7%  | -                                   | -   | -                         | -   | 21.1                      | 5.9% |

- Starting from 3Q of FY2025, figures previously disclosed on a non-consolidated basis have been changed to a consolidated basis. Past figures have also been presented on a consolidated basis.
- The "Other" section is a business segment that is not included in the reportable segments and includes the real estate business, the construction equipment manufacturing, sales and repair business, and the PFI business.
- The segment profit adjustment includes elimination of inter-segment transactions and general and administrative expenses that are not attributable to any reportable segments.
- Segment profit is adjusted with the operating profit in the consolidated statements of income.

# [Consolidated] FY2025 Net Sales and Profit/Loss by Reportable Segment

(Unit: billions of yen)

| Net sales                      | 1Q     |            | 2Q (interim)<br>(cumulative amount) |            | 3Q<br>(cumulative amount) |            | 4Q<br>(cumulative amount) |            |
|--------------------------------|--------|------------|-------------------------------------|------------|---------------------------|------------|---------------------------|------------|
|                                | Actual | % of total | Actual                              | % of total | Actual                    | % of total | Actual                    | % of total |
| Domestic civil engineering     | 34.6   | 41.5%      | 69.2                                | 42.0%      | 110.7                     | 43.1%      | 156.0                     | 43.5%      |
| Domestic building construction | 27.8   | 33.4%      | 49.3                                | 29.9%      | 71.1                      | 27.7%      | 94.2                      | 26.3%      |
| Overseas                       | 18.2   | 21.9%      | 40.7                                | 24.7%      | 66.0                      | 25.7%      | 92.3                      | 25.7%      |
| Total (construction business)  | 80.7   | 96.8%      | 159.2                               | 96.6%      | 247.9                     | 96.6%      | 342.5                     | 95.5%      |
| Other                          | 2.6    | 3.2%       | 5.5                                 | 3.4%       | 8.7                       | 3.4%       | 16.1                      | 4.5%       |
| Total                          | 83.4   | 100.0%     | 164.8                               | 100.0%     | 256.7                     | 100.0%     | 358.6                     | 100.0%     |

(Unit: billions of yen)

| Gross profit                   | 1Q     |       | 2Q (interim)<br>(cumulative amount) |       | 3Q<br>(cumulative amount) |       | 4Q<br>(cumulative amount) |       |
|--------------------------------|--------|-------|-------------------------------------|-------|---------------------------|-------|---------------------------|-------|
|                                | Actual | GP%   | Actual                              | GP%   | Actual                    | GP%   | Actual                    | GP%   |
| Domestic civil engineering     | 5.2    | 15.2% | 10.5                                | 15.2% | 16.3                      | 14.7% | 19.7                      | 12.6% |
| Domestic building construction | 2.7    | 9.9%  | 5.4                                 | 11.0% | 7.8                       | 11.0% | 10.9                      | 11.7% |
| Overseas                       | 0.4    | 2.2%  | 1.6                                 | 4.1%  | 5.4                       | 8.2%  | 8.2                       | 8.9%  |
| Total (construction business)  | 8.4    | 10.4% | 17.6                                | 11.1% | 29.6                      | 11.9% | 38.9                      | 11.4% |
| Other                          | 0.5    | 21.5% | 1.2                                 | 22.5% | 2.1                       | 24.5% | 2.8                       | 17.8% |
| Adjustments                    | 0.0    | -     | 0.0                                 | -     | 0.0                       | -     | 0.0                       | -     |
| Total                          | 9.0    | 10.8% | 18.9                                | 11.5% | 31.7                      | 12.4% | 41.8                      | 11.7% |

(Unit: billions of yen)

| SG&A | 1Q     |                | 2Q (interim)<br>(cumulative amount) |                | 3Q<br>(cumulative amount) |                | 4Q<br>(cumulative amount) |                |
|------|--------|----------------|-------------------------------------|----------------|---------------------------|----------------|---------------------------|----------------|
|      | Actual | % of net sales | Actual                              | % of net sales | Actual                    | % of net sales | Actual                    | % of net sales |
| SG&A | 3.8    | 4.6%           | 7.7                                 | 4.7%           | 11.9                      | 4.7%           | 17.6                      | 4.9%           |

(Unit: billions of yen)

| Operating profit               | 1Q     |       | 2Q (interim)<br>(cumulative amount) |       | 3Q<br>(cumulative amount) |       | 4Q<br>(cumulative amount) |       |
|--------------------------------|--------|-------|-------------------------------------|-------|---------------------------|-------|---------------------------|-------|
|                                | Actual | OP%   | Actual                              | OP%   | Actual                    | OP%   | Actual                    | OP%   |
| Domestic civil engineering     | 3.7    | 10.9% | 7.5                                 | 10.9% | 11.8                      | 10.7% | 13.7                      | 8.8%  |
| Domestic building construction | 1.9    | 6.9%  | 3.9                                 | 8.1%  | 5.6                       | 8.0%  | 8.1                       | 8.7%  |
| Overseas                       | 0.2    | 1.4%  | 1.4                                 | 3.4%  | 4.9                       | 7.5%  | 7.5                       | 8.2%  |
| Total (construction business)  | 5.9    | 7.4%  | 12.9                                | 8.1%  | 22.5                      | 9.1%  | 29.4                      | 8.6%  |
| Other                          | 0.3    | 11.4% | 0.6                                 | 12.1% | 1.2                       | 14.7% | 1.6                       | 10.2% |
| Adjustments                    | (1.1)  | -     | (2.4)                               | -     | (4.0)                     | -     | (6.8)                     | -     |
| Total                          | 5.1    | 6.2%  | 11.1                                | 6.8%  | 19.7                      | 7.7%  | 24.1                      | 6.7%  |

- Starting from 3Q of FY2025, figures previously disclosed on a non-consolidated basis have been changed to a consolidated basis. Past figures have also been presented on a consolidated basis.
- The "Other" section is a business segment that is not included in the reportable segments and includes the real estate business, the construction equipment manufacturing, sales and repair business, and the PFI business.
- The segment profit adjustment includes elimination of inter-segment transactions and general and administrative expenses that are not attributable to any reportable segments.
- Segment profit is adjusted with the operating profit in the consolidated statements of income.

# [Consolidated] FY2024 Net Sales and Profit/Loss by Reportable Segment

(Unit: billions of yen)

| Net sales                      | 1Q     |            | 2Q (interim)<br>(cumulative amount) |            | 3Q<br>(cumulative amount) |            | 4Q<br>(cumulative amount) |            |
|--------------------------------|--------|------------|-------------------------------------|------------|---------------------------|------------|---------------------------|------------|
|                                | Actual | % of total | Actual                              | % of total | Actual                    | % of total | Actual                    | % of total |
| Domestic civil engineering     | 29.2   | 42.8%      | 65.3                                | 43.6%      | 105.0                     | 43.8%      | 141.0                     | 42.7%      |
| Domestic building construction | 24.5   | 35.9%      | 52.2                                | 34.9%      | 79.5                      | 33.2%      | 110.3                     | 33.4%      |
| Overseas                       | 11.2   | 16.4%      | 25.9                                | 17.4%      | 45.4                      | 18.9%      | 65.7                      | 19.9%      |
| Total (construction business)  | 65.0   | 95.1%      | 143.5                               | 95.8%      | 230.0                     | 95.9%      | 317.2                     | 96.0%      |
| Other                          | 3.3    | 4.9%       | 6.2                                 | 4.2%       | 9.9                       | 4.1%       | 13.2                      | 4.0%       |
| Total                          | 68.4   | 100.0%     | 149.8                               | 100.0%     | 239.9                     | 100.0%     | 330.4                     | 100.0%     |

(Unit: billions of yen)

| Gross profit                   | 1Q     |       | 2Q (interim)<br>(cumulative amount) |       | 3Q<br>(cumulative amount) |       | 4Q<br>(cumulative amount) |       |
|--------------------------------|--------|-------|-------------------------------------|-------|---------------------------|-------|---------------------------|-------|
|                                | Actual | GP%   | Actual                              | GP%   | Actual                    | GP%   | Actual                    | GP%   |
| Domestic civil engineering     | 2.1    | 7.3%  | 8.5                                 | 13.1% | 14.1                      | 13.4% | 18.4                      | 13.1% |
| Domestic building construction | 1.5    | 6.3%  | 3.9                                 | 7.5%  | 6.1                       | 7.8%  | 8.6                       | 7.8%  |
| Overseas                       | 0.3    | 2.8%  | 2.0                                 | 7.7%  | 3.6                       | 8.1%  | 4.7                       | 7.3%  |
| Total (construction business)  | 3.9    | 6.1%  | 14.4                                | 10.1% | 23.9                      | 10.4% | 31.8                      | 10.0% |
| Other                          | 0.6    | 17.9% | 1.3                                 | 21.1% | 2.2                       | 23.1% | 3.2                       | 24.2% |
| Adjustments                    | 0.0    | -     | 0.1                                 | -     | 0.1                       | -     | (0.0)                     | -     |
| Total                          | 4.5    | 6.7%  | 15.9                                | 10.6% | 26.4                      | 11.0% | 34.9                      | 10.6% |

(Unit: billions of yen)

| SG&A | 1Q     |                | 2Q (interim)<br>(cumulative amount) |                | 3Q<br>(cumulative amount) |                | 4Q<br>(cumulative amount) |                |
|------|--------|----------------|-------------------------------------|----------------|---------------------------|----------------|---------------------------|----------------|
|      | Actual | % of net sales | Actual                              | % of net sales | Actual                    | % of net sales | Actual                    | % of net sales |
| SG&A | 3.1    | 4.7%           | 6.5                                 | 4.3%           | 10.0                      | 4.2%           | 14.3                      | 4.3%           |

(Unit: billions of yen)

| Operating profit               | 1Q     |       | 2Q (interim)<br>(cumulative amount) |       | 3Q<br>(cumulative amount) |       | 4Q<br>(cumulative amount) |       |
|--------------------------------|--------|-------|-------------------------------------|-------|---------------------------|-------|---------------------------|-------|
|                                | Actual | OP%   | Actual                              | OP%   | Actual                    | OP%   | Actual                    | OP%   |
| Domestic civil engineering     | 0.8    | 2.8%  | 5.9                                 | 9.1%  | 10.2                      | 9.7%  | 13.1                      | 9.3%  |
| Domestic building construction | 0.9    | 4.1%  | 2.8                                 | 5.4%  | 4.5                       | 5.7%  | 6.4                       | 5.8%  |
| Overseas                       | 0.1    | 1.5%  | 1.7                                 | 6.6%  | 3.2                       | 7.2%  | 4.2                       | 6.4%  |
| Total (construction business)  | 1.9    | 3.0%  | 10.5                                | 7.3%  | 18.0                      | 7.8%  | 23.8                      | 7.5%  |
| Other                          | 0.3    | 10.1% | 0.7                                 | 12.6% | 1.4                       | 15.0% | 2.1                       | 15.9% |
| Adjustments                    | (0.9)  | -     | (1.8)                               | -     | (3.1)                     | -     | (5.3)                     | -     |
| Total                          | 1.3    | 2.0%  | 9.4                                 | 6.3%  | 16.4                      | 6.8%  | 20.6                      | 6.2%  |

- Starting from 3Q of FY2025, figures previously disclosed on a non-consolidated basis have been changed to a consolidated basis. Past figures have also been presented on a consolidated basis.
- The "Other" section is a business segment that is not included in the reportable segments and includes the real estate business, the construction equipment manufacturing, sales and repair business, and the PFI business.
- The segment profit adjustment includes elimination of inter-segment transactions and general and administrative expenses that are not attributable to any reportable segments.
- Segment profit is adjusted with the operating profit in the consolidated statements of income.

# [Consolidated] FY2023 Net Sales and Profit/Loss by Reportable Segment

(Unit: billions of yen)

| Net sales                      | 1Q     |            | 2Q (interim)<br>(cumulative amount) |            | 3Q<br>(cumulative amount) |            | 4Q<br>(cumulative amount) |            |
|--------------------------------|--------|------------|-------------------------------------|------------|---------------------------|------------|---------------------------|------------|
|                                | Actual | % of total | Actual                              | % of total | Actual                    | % of total | Actual                    | % of total |
| Domestic civil engineering     | 31.3   | 50.1%      | 64.6                                | 49.7%      | 102.1                     | 49.4%      | 137.5                     | 48.5%      |
| Domestic building construction | 16.5   | 26.5%      | 37.0                                | 28.5%      | 59.2                      | 28.7%      | 84.0                      | 29.6%      |
| Overseas                       | 11.8   | 19.0%      | 22.7                                | 17.5%      | 35.7                      | 17.3%      | 48.5                      | 17.1%      |
| Total (construction business)  | 59.7   | 95.5%      | 124.5                               | 95.7%      | 197.1                     | 95.5%      | 270.0                     | 95.1%      |
| Other                          | 2.7    | 4.5%       | 5.6                                 | 4.3%       | 9.3                       | 4.5%       | 13.7                      | 4.9%       |
| Total                          | 62.5   | 100.0%     | 130.1                               | 100.0%     | 206.5                     | 100.0%     | 283.8                     | 100.0%     |

(Unit: billions of yen)

| Gross profit                   | 1Q     |       | 2Q (interim)<br>(cumulative amount) |       | 3Q<br>(cumulative amount) |       | 4Q<br>(cumulative amount) |       |
|--------------------------------|--------|-------|-------------------------------------|-------|---------------------------|-------|---------------------------|-------|
|                                | Actual | GP%   | Actual                              | GP%   | Actual                    | GP%   | Actual                    | GP%   |
| Domestic civil engineering     | 4.0    | 13.0% | 8.0                                 | 12.5% | 13.8                      | 13.5% | 18.1                      | 13.2% |
| Domestic building construction | 1.2    | 7.4%  | 2.5                                 | 6.9%  | 4.1                       | 7.1%  | 6.6                       | 7.9%  |
| Overseas                       | 0.9    | 7.8%  | 0.9                                 | 4.1%  | 1.8                       | 5.3%  | 1.6                       | 3.5%  |
| Total (construction business)  | 6.2    | 10.4% | 11.5                                | 9.3%  | 19.8                      | 10.1% | 26.4                      | 9.8%  |
| Other                          | 0.5    | 20.9% | 1.9                                 | 35.4% | 3.1                       | 33.4% | 4.0                       | 29.6% |
| Adjustments                    | 0.1    | -     | (0.0)                               | -     | (0.1)                     | -     | (0.0)                     | -     |
| Total                          | 6.9    | 11.0% | 13.5                                | 10.4% | 22.8                      | 11.1% | 30.4                      | 10.7% |

(Unit: billions of yen)

| SG&A | 1Q     |                | 2Q (interim)<br>(cumulative amount) |                | 3Q<br>(cumulative amount) |                | 4Q<br>(cumulative amount) |                |
|------|--------|----------------|-------------------------------------|----------------|---------------------------|----------------|---------------------------|----------------|
|      | Actual | % of net sales | Actual                              | % of net sales | Actual                    | % of net sales | Actual                    | % of net sales |
| SG&A | 3.0    | 4.9%           | 6.0                                 | 4.7%           | 9.3                       | 4.5%           | 13.2                      | 4.7%           |

(Unit: billions of yen)

| Operating profit               | 1Q     |       | 2Q (interim)<br>(cumulative amount) |       | 3Q<br>(cumulative amount) |       | 4Q<br>(cumulative amount) |       |
|--------------------------------|--------|-------|-------------------------------------|-------|---------------------------|-------|---------------------------|-------|
|                                | Actual | OP%   | Actual                              | OP%   | Actual                    | OP%   | Actual                    | OP%   |
| Domestic civil engineering     | 2.8    | 9.1%  | 5.5                                 | 8.6%  | 10.1                      | 9.9%  | 13.2                      | 9.6%  |
| Domestic building construction | 0.7    | 4.4%  | 1.5                                 | 4.2%  | 2.6                       | 4.5%  | 4.5                       | 5.4%  |
| Overseas                       | 0.8    | 7.0%  | 0.7                                 | 3.2%  | 1.4                       | 4.1%  | 1.2                       | 2.6%  |
| Total (construction business)  | 4.4    | 7.4%  | 7.8                                 | 6.3%  | 14.2                      | 7.2%  | 19.0                      | 7.0%  |
| Other                          | 0.3    | 12.2% | 1.5                                 | 27.0% | 2.4                       | 26.0% | 3.1                       | 22.6% |
| Adjustments                    | (0.8)  | -     | (1.8)                               | -     | (3.1)                     | -     | (4.8)                     | -     |
| Total                          | 3.8    | 6.2%  | 7.4                                 | 5.7%  | 13.5                      | 6.6%  | 17.2                      | 6.1%  |

- Starting from 3Q of FY2025, figures previously disclosed on a non-consolidated basis have been changed to a consolidated basis. Past figures have also been presented on a consolidated basis.
- The "Other" section is a business segment that is not included in the reportable segments and includes the real estate business, the construction equipment manufacturing, sales and repair business, and the PFI business.
- The segment profit adjustment includes elimination of inter-segment transactions and general and administrative expenses that are not attributable to any reportable segments.
- Segment profit is adjusted with the operating profit in the consolidated statements of income.

# [Consolidated] FY2022 Net Sales and Profit/Loss by Reportable Segment

(Unit: billions of yen)

| Net sales                      | 1Q     |            | 2Q (interim)<br>(cumulative amount) |            | 3Q<br>(cumulative amount) |            | 4Q<br>(cumulative amount) |            |
|--------------------------------|--------|------------|-------------------------------------|------------|---------------------------|------------|---------------------------|------------|
|                                | Actual | % of total | Actual                              | % of total | Actual                    | % of total | Actual                    | % of total |
| Domestic civil engineering     | 19.5   | 41.4%      | 40.9                                | 43.5%      | 67.3                      | 45.4%      | 102.2                     | 47.9%      |
| Domestic building construction | 13.1   | 27.9%      | 24.8                                | 26.4%      | 37.8                      | 25.5%      | 53.1                      | 24.9%      |
| Overseas                       | 12.3   | 26.3%      | 23.7                                | 25.2%      | 35.8                      | 24.2%      | 46.5                      | 21.8%      |
| Total (construction business)  | 45.0   | 95.5%      | 89.5                                | 95.2%      | 141.0                     | 95.0%      | 201.9                     | 94.6%      |
| Other                          | 2.1    | 4.5%       | 4.5                                 | 4.8%       | 7.3                       | 5.0%       | 11.6                      | 5.4%       |
| Total                          | 47.1   | 100.0%     | 94.1                                | 100.0%     | 148.4                     | 100.0%     | 213.5                     | 100.0%     |

(Unit: billions of yen)

| Gross profit                   | 1Q     |       | 2Q (interim)<br>(cumulative amount) |       | 3Q<br>(cumulative amount) |       | 4Q<br>(cumulative amount) |       |
|--------------------------------|--------|-------|-------------------------------------|-------|---------------------------|-------|---------------------------|-------|
|                                | Actual | GP%   | Actual                              | GP%   | Actual                    | GP%   | Actual                    | GP%   |
| Domestic civil engineering     | 1.9    | 10.2% | 3.1                                 | 7.7%  | 6.5                       | 9.8%  | 11.5                      | 11.2% |
| Domestic building construction | 0.8    | 6.5%  | 0.4                                 | 1.8%  | 0.8                       | 2.3%  | 1.6                       | 3.1%  |
| Overseas                       | 0.1    | 1.1%  | 1.4                                 | 6.0%  | 2.0                       | 5.7%  | 2.6                       | 5.6%  |
| Total (construction business)  | 2.9    | 6.6%  | 5.0                                 | 5.6%  | 9.4                       | 6.7%  | 15.7                      | 7.8%  |
| Other                          | 0.4    | 23.5% | 1.0                                 | 22.1% | 1.6                       | 22.8% | 2.2                       | 19.5% |
| Adjustments                    | 0.0    | -     | 0.0                                 | -     | (0.0)                     | -     | 0.0                       | -     |
| Total                          | 3.5    | 7.4%  | 6.0                                 | 6.5%  | 11.1                      | 7.5%  | 18.0                      | 8.4%  |

(Unit: billions of yen)

| SG&A | 1Q     |                | 2Q (interim)<br>(cumulative amount) |                | 3Q<br>(cumulative amount) |                | 4Q<br>(cumulative amount) |                |
|------|--------|----------------|-------------------------------------|----------------|---------------------------|----------------|---------------------------|----------------|
|      | Actual | % of net sales | Actual                              | % of net sales | Actual                    | % of net sales | Actual                    | % of net sales |
| SG&A | 2.7    | 5.9%           | 5.5                                 | 5.9%           | 8.3                       | 5.6%           | 11.4                      | 5.4%           |

(Unit: billions of yen)

| Operating profit               | 1Q     |       | 2Q (interim)<br>(cumulative amount) |        | 3Q<br>(cumulative amount) |        | 4Q<br>(cumulative amount) |        |
|--------------------------------|--------|-------|-------------------------------------|--------|---------------------------|--------|---------------------------|--------|
|                                | Actual | OP%   | Actual                              | OP%    | Actual                    | OP%    | Actual                    | OP%    |
| Domestic civil engineering     | 0.8    | 4.5%  | 0.8                                 | 2.1%   | 3.1                       | 4.7%   | 6.9                       | 6.8%   |
| Domestic building construction | 0.4    | 3.1%  | (0.4)                               | (1.9%) | (0.5)                     | (1.5%) | (0.3)                     | (0.6%) |
| Overseas                       | 0.0    | 0.4%  | 1.2                                 | 5.3%   | 1.8                       | 5.1%   | 2.2                       | 4.8%   |
| Total (construction business)  | 1.3    | 3.0%  | 1.6                                 | 1.8%   | 4.4                       | 3.2%   | 8.8                       | 4.4%   |
| Other                          | 0.2    | 12.4% | 0.5                                 | 12.0%  | 0.9                       | 13.4%  | 1.3                       | 11.3%  |
| Adjustments                    | (0.8)  | -     | (1.6)                               | -      | (2.6)                     | -      | (3.6)                     | -      |
| Total                          | 0.7    | 1.5%  | 0.5                                 | 0.6%   | 2.7                       | 1.9%   | 6.5                       | 3.1%   |

- Starting from 3Q of FY2025, figures previously disclosed on a non-consolidated basis have been changed to a consolidated basis. Past figures have also been presented on a consolidated basis.
- The "Other" section is a business segment that is not included in the reportable segments and includes the real estate business, the construction equipment manufacturing, sales and repair business, and the PFI business.
- The segment profit adjustment includes elimination of inter-segment transactions and general and administrative expenses that are not attributable to any reportable segments.
- Segment profit is adjusted with the operating profit in the consolidated statements of income.

**Contact**

Shinjuku Park-Tower 31F  
3-7-1, Nishi-Shinjuku, Shinjuku-Ku,  
Tokyo 163-1031, Japan

**TOA CORPORATION**

Corporate Management General Headquarters  
Corporate Communications Dept.

TEL :+81-3-6757-3821

This document contains predictions based on current assumptions and forecasts regarding the future.  
Please be advised that future results may differ from the planned figures in this document due to change in the business environment and other factors.