Today's Work, Tomorrow's Heritage This summarized English translation of the financial report was prepared for reference purposes only and is qualified in its entirety by the original financial statements submitted to the Tokyo Stock Exchange. The financial information contained in this report is derived from our unaudited financial statements. In case of any discrepancy between this translation and the Japanese original, the latter shall prevail.

Tokyo, July 28, 2023

## SHIMIZU CORPORATION **Consolidated Financial Report [Japanese GAAP]** For the three months ended June 30, 2023



Tokyo Stock Exchange Prime Market and Nagoya Stock Exchange Premier Market Shares Listed:

Stock Code: 1803

URL: https://www.shimz.co.jp/en/

Representative: Kazuyuki Inoue, President and Director

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Scheduled date to file quarterly securities report: July 31, 2023 Supplementary documents on quarterly financial results: Yes (in Japanese)

Holding of financial results presentation: Yes (for analysts and institutional investors)

## 1. Consolidated Financial Highlights (1) Consolidated Results of Operations

(Yen amounts have been rounded down to the nearest million)

(Percentage figures are changes from the same period in the previous fiscal year)

Net Income attributable to **Net Sales** Operating Income Ordinary Income shareholders of the (Millions of Yen) (Millions of Yen) (Millions of Yen) Corporation (Millions of Yen) Three months ended 441,361 14.7% 79.4% 10,869 18,674 410.8% 5,937 58.2% June 30, 2023 Three months ended 384,714 21.5% 3,309 30.4% 6,871 54.7% 3,655 31.7% June 30, 2022

|                                     | Net Income<br>per share (Yen) | Diluted Net Income per share (Yen) |
|-------------------------------------|-------------------------------|------------------------------------|
| Three months ended<br>June 30, 2023 | 25.28                         | 1                                  |
| Three months ended<br>June 30, 2022 | 4.95                          | _                                  |

## (2) Consolidated Financial Position

|                         | Total Assets<br>(Millions of Yen) | Net Assets<br>(Millions of Yen) | Owners' Equity (Net assets less<br>non-controlling interests)<br>(Millions of Yen) | Ratio of Owners' Equity<br>(Net assets less<br>non-controlling interests) |
|-------------------------|-----------------------------------|---------------------------------|--|---|
| As of June 30,<br>2023  | 2,324,594                         | 929,908                         | 874,367  | 37.6%   |
| As of March 31,<br>2023 | 2,448,010                         | 907,277                         | 852,559  | 34.8%   |

#### 2. Dividends

|   | End of 1Q<br>(Yen) | End of 2Q<br>(Yen) | End of 3Q<br>(Yen) | Year-End<br>(Yen) | Total<br>(Yen) |
|---|--------------------|--------------------|--------------------|-------------------|----------------|
| Year ended<br>March 31, 2023            | I                  | 10.50              | I                  | 10.50             | 21.00          |
| Year ending<br>March 31, 2024           | I                  |                    |                    |                   |                |
| Year ending<br>March 31, 2024(Forecast) |                    | 13.50              | _                  | 13.50             | 27.00          |

(Note) Revision of the forecasts of cash dividends since the latest announcement: None

## 3. Forecast of Consolidated Results of Operations for the Fiscal Year Ending March 2024 (From April 1, 2023 to March 31, 2024)

(Percentage figures are changes from the same period in the previous fiscal year)

|                               | Net Sa<br>(Millions o |      | Operating<br>(Millions o |      | Ordinary Income<br>(Millions of Yen) |        | Net Income attributable to<br>shareholders of the<br>Corporation (Millions of Yen) |      | Net Income<br>per share (Yen) |
|-------------------------------|-----------------------|------|--------------------------|------|--------------------------------------|--------|--|------|-------------------------------|
| Year ending<br>March 31, 2024 | 1,945,000             | 0.6% | 57,500                   | 5.2% | 54,000                               | (4.5%) | 50,000   | 1.9% | 67.85                         |

(Note) Revision of the forecasts of consolidated results since the latest announcement: None

#### **Explanatory Notes**

(1) Changes in major subsidiaries during the period (Changes in specified subsidiaries accompanying changes to the scope of consolidation): None

(2) Adoption of accounting methods specific to the preparation of quarterly consolidated financial statements: Yes

#### (3) Changes in accounting policies and in accounting estimates, and restatements

- ①Changes in accounting policies due to amendment of accounting standards : None
- **2** Changes in accounting policies other than ① above : None
- **3Changes in accounting estimates : None**
- 4) Restatements: None

#### (4) Number of shares issued (Common stock)

#### ①Number of issued shares at the end of the period (including treasury stock)

|  | •           | · · · · · · · · · · · · · · · · · · · | •           |
|--|-------------|---------------------------------------|-------------|
| First Quarter of FY2023<br>ended June 30, 2023 | 743,676,313 | FY2022<br>ended March 31, 2023        | 788,514,613 |

#### 2Number of treasury stocks at the end of the period

| First Quarter of FY2023<br>ended June 30, 2023 | 7,323,092 | FY2022<br>ended March 31, 2023 | 47,611,399 |
|--|-----------|--------------------------------|------------|
|--|-----------|--------------------------------|------------|

#### 3 Average number of shares issued during the period

| First Quarter of FY2023 738,785,893 ended June 30, 2023 | First Quarter of FY2022<br>ended June 30, 2022 | 738,204,985 |
|---|--|-------------|
|---|--|-------------|

This report is not subject to quarterly review procedures by certified public accountants or audit firms.

## Explanation regarding appropriate use of forecasts, and other specific comments

The forecast figures are based on the information that the Company is able to obtain at the present point. However, actual results may be different due to various factors, including, but not limited to, changes in the future economic conditions.

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## **PERFORMANCE RESULTS**

(1) Consolidated (Billions of Yen)

|  | Current<br>First Quarter<br>From:Apr 1, 2023 | Previous<br>First Quarter<br>From:Apr 1, 2022 | Increase<br>(Decrease) |         | Forecast         | Progress<br>(%) |
|--|--|---|------------------------|---------|------------------|-----------------|
|  | To :Jun 30, 2023                             | 【 To :Jun 30, 2022 】                          |                        | Rate(%) | To :Mar 31, 2024 |                 |
| Construction Contracts   | 404.3  | 339.2   | 65.1                   | 19.2    | 1,695.0          | 23.9            |
| Gross Profit   | 6.4% 26.0                                    | 6.1% 20.8                                     | 5.2                    | 25.3    | 7.4% 126.0       | 20.7            |
| Real Estate and Other  | 36.9   | 45.5  | (8.5)                  | (18.8)  | 250.0            | 14.8            |
| Gross Profit   | 12.3% 4.5                                    | 14.9% 6.8                                     | (2.2)                  | (33.1)  | 18.8% 47.0       | 9.7             |
| Net Sales  | 441.3  | 384.7   | 56.6                   | 14.7    | 1,945.0          | 22.7            |
| Gross Profit   | 6.9% 30.6                                    | 7.2% 27.6                                     | 3.0                    | 10.9    | 8.9% 173.0       | 17.7            |
| S, G & A Expenses  | 24.6   | 24.2  | 0.3                    | 1.6     | 115.5            | 21.4            |
| Operating Income   | 1.3% 5.9                                     | 0.9% 3.3                                      | 2.6                    | 79.4    | 3.0% 57.5        | 10.3            |
| Net Financial Revenue  | 1.8  | 1.9   | (0.0)                  | (3.9)   | (1.5)            | _               |
| Others   | 3.0  | 1.5   | 1.4                    | 90.8    | (2.0)            | _               |
| Ordinary Income  | 2.5% 10.8                                    | 1.8% 6.8                                      | 3.9                    | 58.2    | 2.8% 54.0        | 20.1            |
| Special Gains (Losses)   | 18.4   | 0.1   | 18.3                   | _       | 25.0             | _               |
| Income Before Taxes  | 29.3   | 6.9   | 22.3                   | 319.8   | 79.0             | 37.1            |
| Income Taxes   | 10.4   | 3.4   | 7.0                    | 204.5   | 25.5             |                 |
| Net Income Attributable to<br>Non-Controlling Interests          | 0.2  | (0.1)   | 0.3                    | _       | 3.5              | _               |
| Net Income Attributable to<br>Shareholders of the<br>Corporation | 4.2% 18.6                                    | 1.0% 3.6                                      | 15.0                   | 410.8   | 2.6% 50.0        | 37.3            |

| (Consolidated)           | Current First Quarter | Previous Fiscal Year | Increase (Decrease) |           |  |
|--------------------------|-----------------------|----------------------|---------------------|-----------|--|
| (Consolidated)           | [ Jun 30, 2023 ]      | [ Mar 31, 2023 ]     |                     | Rate(%)   |  |
| Interest-bearing Debt    | 488.4                 | 577.2                | (88.8)              | (15.4)    |  |
| [Nonrecourse Borrowings] | [ 86.6 ]              | [ 86.8 ]             | [ (0.2) ]           | [ (0.3) ] |  |

(2) Nonconsolidated (Billions of Yen)

| · /                          |  |                          |        |                           |         |          |                                      |          | `         | ,        |
|------------------------------|--|--------------------------|--------|---------------------------|---------|----------|--------------------------------------|----------|-----------|----------|
|                              | Current Previous First Quarter First Quarter |                          |        | Increase<br>(Decrease)    |         | Forecast |                                      | Progress |           |          |
|                              |  | pr 1, 2023<br>n 30, 2023 |        | apr 1, 2022<br>n 30, 2022 | Rate(%) |          | From:Apr 1, 2023<br>To :Mar 31, 2024 |          | (%)       |          |
| Construction Contracts       |  | 347.5                    |        | 285.8                     | Г       | 61.7     | 21.6                                 |          | 1,390.0   | 25.0     |
| [Architectural Construction] | [  | 291.5 ]                  | [      | 231.3 ]                   | ] [     | 60.2 ]   | [ 26.0 ]                             | ][       | 1,150.0 ] | [ 25.4 ] |
| [Civil Engineering]          | ] [  | 55.9 ]                   | ]      | 54.4 ]                    | ] [     | 1.4 ]    | [ 2.7 ]                              | ][       | 240.0 ]   | [ 23.3 ] |
| Gross Profit                 | 5.5%   | 19.1                     | 5.5%   | 15.7                      |         | 3.3      | 21.5                                 | 6.0%     | 84.0      | 22.7     |
| [Architectural Construction] | [ 5.2%                                       | 15.1 ]                   | [ 5.0% | 11.5 ]                    | [       | 3.6 ]    | [ 31.4 ]                             | [ 5.0%   | 58.0 ]    | [ 26.1 ] |
| [Civil Engineering]          | [ 7.1%                                       | 3.9 ]                    | [ 7.7% | 4.2 ]                     | ]       | (0.2) ]  | [ (5.7) ]                            | [ 10.8%  | 26.0 ]    | [ 15.2 ] |
| Real Estate and Other        |  | 15.8                     |        | 19.1                      |         | (3.3)    | (17.3)                               |          | 140.0     | 11.3     |
| Gross Profit                 | 10.7%  | 1.7                      | 17.5%  | 3.3                       |         | (1.6)    | (49.4)                               | 22.1%    | 31.0      | 5.5      |
| Net Sales                    |  | 363.3                    |        | 304.9                     |         | 58.3     | 19.1                                 |          | 1,530.0   | 23.7     |
| Gross Profit                 | 5.7%   | 20.8                     | 6.3%   | 19.0                      |         | 1.7      | 9.0                                  | 7.5%     | 115.0     | 18.1     |
| S, G & A Expenses            |  | 17.4                     |        | 17.2                      |         | 0.2      | 1.6                                  |          | 84.0      | 20.8     |
| Operating Income             | 0.9%   | 3.3                      | 0.6%   | 1.8                       |         | 1.4      | 77.4                                 | 2.0%     | 31.0      | 10.7     |
| Net Financial Revenue        |  | 6.8                      |        | 5.7                       |         | 1.0      | 18.5                                 |          | 7.0       | _        |
| Others                       |  | 3.1                      |        | 1.5                       |         | 1.5      | 99.5                                 |          | (1.5)     | _        |
| Ordinary Income              | 3.7%   | 13.2                     | 3.0%   | 9.2                       |         | 4.0      | 44.4                                 | 2.4%     | 36.5      | 36.4     |
| Special Gains (Losses)       |  | 18.4                     |        | 0.1                       |         | 18.3     | _                                    |          | 25.0      |          |
| Income Before Taxes          |  | 31.7                     |        | 9.3                       |         | 22.4     | 240.6                                |          | 61.5      | 51.6     |
| Income Taxes                 |  | 9.0                      |        | 2.7                       |         | 6.3      | 234.1                                |          | 17.5      | _        |
| Net Income                   | 6.3%   | 22.7                     | 2.2%   | 6.6                       |         | 16.1     | 243.3                                | 2.9%     | 44.0      | 51.6     |

| (Nonconsolidated)        | Current First Quarter | Previous Fiscal Year | Increase (Decrease) |           |  |
|--------------------------|-----------------------|----------------------|---------------------|-----------|--|
|                          | [ Jun 30, 2023 ]      | [ Mar 31, 2023 ]     |                     | Rate(%)   |  |
| Interest-bearing Debt    | 369.9                 | 463.7                | (93.8)              | (20.2)    |  |
| [Nonrecourse Borrowings] | [ 26.4 ]              | [ 26.7]              | [ (0.3) ]           | [ (1.2) ] |  |

<sup>(\*)</sup> Forecasts have not been changed from the announcement made on May 11, 2023.

## PERFORMANCE FORECASTS

(1) Consolidated (Billions of Yen)

|  | Current<br>Fiscal Year Forecast |                                  | Previous<br>Fiscal Year Result |                                | Incre<br>(Decr | ease<br>ease) |
|--|---------------------------------|----------------------------------|--------------------------------|--------------------------------|----------------|---------------|
|  | From:<br>To :M                  | :Apr 1, 2023 ]<br>lar 31, 2024 ] | From:<br>To :M                 | Apr 1, 2022 )<br>ar 31, 2023 ) |                | Rate(%)       |
| Construction Contracts   |                                 | 1,695.0                          |                                | 1,693.8                        | 1.1            | 0.1           |
| Gross Profit   | 7.4%                            | 126.0                            | 6.6%                           | 111.0                          | 14.9           | 13.4          |
| Real Estate and Other  |                                 | 250.0                            |                                | 239.9                          | 10.0           | 4.2           |
| Gross Profit   | 18.8%                           | 47.0                             | 20.8%                          | 49.9                           | (2.9)          | (5.9)         |
| Net Sales  |                                 | 1,945.0                          |                                | 1,933.8                        | 11.1           | 0.6           |
| Gross Profit   | 8.9%                            | 173.0                            | 8.3%                           | 161.0                          | 11.9           | 7.5           |
| S, G & A Expenses  |                                 | 115.5                            |                                | 106.3                          | 9.1            | 8.6           |
| Operating Income   | 3.0%                            | 57.5                             | 2.8%                           | 54.6                           | 2.8            | 5.2           |
| Net Financial Revenue  |                                 | (1.5)                            |                                | 1.9                            | (3.4)          |               |
| Others   |                                 | (2.0)                            |                                | (0.0)                          | (1.9)          | _             |
| Ordinary Income  | 2.8%                            | 54.0                             | 2.9%                           | 56.5                           | (2.5)          | (4.5)         |
| Special Gains (Losses)   |                                 | 25.0                             |                                | 18.7                           | 6.2            | 33.0          |
| Income Before Taxes  |                                 | 79.0                             |                                | 75.3                           | 3.6            | 4.9           |
| Income Taxes   |                                 | 25.5                             |                                | 23.8                           | 1.6            | 6.9           |
| Net Income Attributable to Non-Controlling Interests             |                                 | 3.5                              |                                | 2.4                            | 1.0            | 43.9          |
| Net Income Attributable to<br>Shareholders of the<br>Corporation | 2.6%                            | 50.0                             | 2.5%                           | 49.0                           | 0.9            | 1.9           |
|  |                                 |                                  |                                |                                |                |               |
| Interest-bearing Debt  | Less                            | than 630.0                       |                                | 577.2                          | 52.7           | 9.1           |

(2) Nonconsolidated (Billions of Yen)

|                              |         | Current<br>Fiscal Year Forecast |         | Previous<br>Fiscal Year Result   |     | Incre<br>(Decr |   | )      |
|------------------------------|---------|---------------------------------|---------|----------------------------------|-----|----------------|---|--------|
|                              |         | Apr 1, 2023<br>ar 31, 2024      |         | :Apr 1, 2022 )<br>Mar 31, 2023 ) |     | ,              | R | ate(%) |
| Construction Contracts       |         | 1,390.0                         |         | 1,428.1                          |     | (38.1)         |   | (2.7)  |
| [Architectural Construction] | [       | 1,150.0 ]                       | [       | 1,189.5 ]                        | ] [ | (39.5)         | [ | (3.3)  |
| [Civil Engineering]          | [       | 240.0 ]                         | [       | 238.5 ]                          | ] [ | 1.4 ]          | [ | 0.6 ]  |
| Gross Profit                 | 6.0%    | 84.0                            | 5.2%    | 74.6                             |     | 9.3            |   | 12.5   |
| [Architectural Construction] | [ 5.0%  | 58.0 ]                          | [ 4.1%  | 48.6 ]                           | ] [ | 9.3 ]          | [ | 19.3 ] |
| [Civil Engineering]          | [ 10.8% | 26.0 ]                          | [ 10.9% | 26.0 ]                           | ] [ | (0.0)          | [ | (0.2)  |
| Real Estate and Other        |         | 140.0                           |         | 129.2                            |     | 10.7           |   | 8.3    |
| Gross Profit                 | 22.1%   | 31.0                            | 27.3%   | 35.3                             |     | (4.3)          |   | (12.3) |
| Net Sales                    |         | 1,530.0                         |         | 1,557.3                          |     | (27.3)         |   | (1.8)  |
| Gross Profit                 | 7.5%    | 115.0                           | 7.1%    | 110.0                            |     | 4.9            |   | 4.5    |
| S, G & A Expenses            |         | 84.0                            |         | 76.8                             |     | 7.1            |   | 9.4    |
| Operating Income             | 2.0%    | 31.0                            | 2.1%    | 33.1                             |     | (2.1)          |   | (6.6)  |
| Net Financial Revenue        |         | 7.0                             |         | 7.7                              |     | (0.7)          |   | (9.8)  |
| Others                       |         | (1.5)                           |         | 0.4                              |     | (1.9)          |   | _      |
| Ordinary Income              | 2.4%    | 36.5                            | 2.7%    | 41.3                             |     | (4.8)          |   | (11.8) |
| Special Gains (Losses)       |         | 25.0                            |         | 17.6                             |     | 7.3            |   | 41.5   |
| Income Before Taxes          |         | 61.5                            |         | 59.0                             |     | 2.4            |   | 4.1    |
| Income Taxes                 |         | 17.5                            |         | 17.2                             |     | 0.2            |   | 1.2    |
| Net Income                   | 2.9%    | 44.0                            | 2.7%    | 41.7                             |     | 2.2            |   | 5.4    |
|                              |         |                                 | -       |                                  |     |                |   |        |
| Interest-bearing Debt        | Less    | than 520.0                      |         | 463.7                            |     | 56.2           |   | 12.1   |

<sup>(\*)</sup> Forecasts have not been changed from the announcement made on May 11, 2023.

# BREAKDOWN OF SALES AND GROSS PROFIT (NONCONSOLIDATED)

## (1) Performance Results

(Billions of Yen)

|   |       |                          | <b>f</b> Fro | Current<br>Quarter R<br>m:Apr 1, 2<br>:Jun 30, 2 | 023 ງ  | <b>f</b> Fro | Previous<br>Quarter Form:Apr 1, 2<br>:Jun 30, 2 | 022 ነ  |       | Incre<br>(Decre |              |             |
|---|-------|--------------------------|--------------|--|--------|--------------|---|--------|-------|-----------------|--------------|-------------|
|   |       |                          | Sales        | Gross  | Profit | Sales        | Gross   | Profit | Sales |                 | Gross Profit |             |
|   |       |                          |              | Profit Rate (%)                                  |        |              | Profit Rate (%)                                 |        |       | Rate<br>(%)     |              | Rate<br>(%) |
| С | ons   | truction business        |              |  |        |              |   |        |       |                 |              |             |
|   | Ard   | chitectural Construction |              |  |        |              |   |        |       |                 |              |             |
|   |       | Domestic                 | 284.5        | 5.9%   | 16.7   | 220.5        | 6.0%  | 13.3   | 63.9  | 29.0%           | 3.4          | 25.9%       |
|   |       | Overseas                 | 6.9          | (23.6)   | (1.6)  | 10.7         | (16.9)  | (1.8)  | (3.7) | (34.7)          | 0.1          | _           |
|   |       | Sub total                | 291.5        | 5.2  | 15.1   | 231.3        | 5.0   | 11.5   | 60.2  | 26.0            | 3.6          | 31.4        |
|   | Ci    | vil Engineering          |              |  |        |              |   |        |       |                 |              |             |
|   |       | Domestic                 | 45.7         | 6.3  | 2.8    | 45.4         | 8.2   | 3.7    | 0.3   | 0.7             | (8.0)        | (23.3)      |
|   |       | Overseas                 | 10.1         | 10.7   | 1.0    | 9.0          | 5.0   | 0.4    | 1.1   | 12.7            | 0.6          | 138.9       |
|   |       | Sub total                | 55.9         | 7.1  | 3.9    | 54.4         | 7.7   | 4.2    | 1.4   | 2.7             | (0.2)        | (5.7)       |
|   |       | Domestic                 | 330.3        | 6.0  | 19.6   | 266.0        | 6.4   | 17.0   | 64.2  | 24.2            | 2.5          | 15.1        |
|   |       | Overseas                 | 17.1         | (3.3)  | (0.5)  | 19.7         | (6.9)   | (1.3)  | (2.5) | (13.0)          | 0.7          | _           |
|   | Total |                          | 347.5        | 5.5  | 19.1   | 285.8        | 5.5   | 15.7   | 61.7  | 21.6            | 3.3          | 21.5        |
| R | eal   | Estate and Other         | 15.8         | 10.7   | 1.7    | 19.1         | 17.5  | 3.3    | (3.3) | (17.3)          | (1.6)        | (49.4)      |
|   |       | Grand Total              | 363.3        | 5.7  | 20.8   | 304.9        | 6.3   | 19.0   | 58.3  | 19.1            | 1.7          | 9.0         |

# (2) Performance Forecasts

|   |     |                          | Current Fiscal Year Forecast From:Apr 1, 2023 To :Mar 31, 2024 |                 |        | Previous Fiscal Year Result From:Apr 1, 2022 To :Mar 31, 2023 |                 |       | Increase<br>(Decrease) |              |       |             |
|---|-----|--------------------------|--|-----------------|--------|---|-----------------|-------|------------------------|--------------|-------|-------------|
|   |     |                          | Sales  | Gross           | Profit | Sales Gross Profit  |                 | Sales |                        | Gross Profit |       |             |
|   |     |                          |  | Profit Rate (%) |        |   | Profit Rate (%) |       |                        | Rate<br>(%)  |       | Rate<br>(%) |
| C | ons | truction business        |  |                 |        |   |                 |       |                        |              |       |             |
|   | Arc | chitectural Construction |  |                 |        |   |                 |       |                        |              |       |             |
|   |     | Domestic                 | 1,115.0  | 5.2%            | 58.0   | 1,142.8   | 4.5%            | 50.8  | (27.8)                 | (2.4%)       | 7.1   | 14.0%       |
|   |     | Overseas                 | 35.0   | 0.0             | 0.0    | 46.7  | (4.8)           | (2.2) | (11.7)                 | (25.1)       | 2.2   | _           |
|   |     | Sub total                | 1,150.0  | 5.0             | 58.0   | 1,189.5   | 4.1             | 48.6  | (39.5)                 | (3.3)        | 9.3   | 19.3        |
|   | Ci  | vil Engineering          |  |                 |        |   |                 |       |                        |              |       |             |
|   |     | Domestic                 | 200.0  | 12.0            | 24.0   | 196.0   | 11.7            | 23.0  | 3.9                    | 2.0          | 0.9   | 4.3         |
|   |     | Overseas                 | 40.0   | 5.0             | 2.0    | 42.4  | 7.2             | 3.0   | (2.4)                  | (5.9)        | (1.0) | (34.3)      |
|   |     | Sub total                | 240.0  | 10.8            | 26.0   | 238.5   | 10.9            | 26.0  | 1.4                    | 0.6          | (0.0) | (0.2)       |
|   |     | Domestic                 | 1,315.0  | 6.2             | 82.0   | 1,338.8   | 5.5             | 73.8  | (23.8)                 | (1.8)        | 8.1   | 11.0        |
|   |     | Overseas                 | 75.0   | 2.7             | 2.0    | 89.2  | 0.9             | 0.8   | (14.2)                 | (15.9)       | 1.1   | 145.2       |
|   |     | Total                    | 1,390.0  | 6.0             | 84.0   | 1,428.1   | 5.2             | 74.6  | (38.1)                 | (2.7)        | 9.3   | 12.5        |
| R | eal | Estate and Other         | 140.0  | 22.1            | 31.0   | 129.2   | 27.3            | 35.3  | 10.7                   | 8.3          | (4.3) | (12.3)      |
|   |     | Grand Total              | 1,530.0  | 7.5             | 115.0  | 1,557.3   | 7.1             | 110.0 | (27.3)                 | (1.8)        | 4.9   | 4.5         |

<sup>(\*)</sup> Forecasts have not been changed from the announcement made on May 11, 2023.

# **CONSOLIDATED BALANCE SHEETS**

|   | Current<br>First Quarter<br>[Jun 30, 2023] | Previous<br>Fiscal Year<br>[Mar 31, 2023] | Increase<br>(Decrease) |
|---|--|---|------------------------|
| (ASSETS)  | [5311 55, 2525]                            | [α. 01, 2020]                             |                        |
| Current Assets:   |  |   |                        |
| Cash  | 279,074                                    | 372,780                                   | (93,705)               |
| Notes and accounts receivable-trade                         | 747,215                                    | 837,373                                   | (90,158)               |
| Marketable securities (Negotiable certificates of deposits) | 57,000                                     | 14,000                                    | 43,000                 |
| Real estate for sale  | 2,007                                      | 1,997                                     | 9                      |
| Costs on uncompleted construction contracts                 | 40,021                                     | 43,858                                    | (3,837)                |
| Costs on uncompleted real estate development projects       | 32,946                                     | 25,336                                    | 7,610                  |
| Other inventories   | 3,597                                      | 3,530                                     | 67                     |
| Other current assets  | 150,607                                    | 156,423                                   | (5,816)                |
| Less: Allowance for doubtful accounts                       | (1,440)                                    | (1,403)                                   | (37)                   |
| Total current assets  | 1,311,030                                  | 1,453,897                                 | (142,867)              |
| Non-Current Assets: Tangible fixed assets:                  |  |   |                        |
| Buildings and structures                                    | 225,891                                    | 227,815                                   | (1,923)                |
| Machinery, vehicles, tools, furniture and fixtures          | 84,141                                     | 81,396                                    | 2,745                  |
| Land  | 294,048                                    | 294,949                                   | (900)                  |
| Construction in progress                                    | 35,183                                     | 31,087                                    | 4,095                  |
| Total tangible fixed assets                                 | 639,264                                    | 635,247                                   | 4,017                  |
| Intangible fixed assets                                     | 22,527                                     | 21,465                                    | 1,062                  |
| Investments and other assets:                               |  |   |                        |
| Investment securities                                       | 333,411                                    | 312,968                                   | 20,443                 |
| Other investments   | 20,238                                     | 26,307                                    | (6,069)                |
| Less: Allowance for doubtful accounts                       | (1,878)                                    | (1,875)                                   | (2)                    |
| Total investments and other assets                          | 351,771                                    | 337,399                                   | 14,371                 |
| Total non-current assets                                    | 1,013,564                                  | 994,112                                   | 19,451                 |
| Total assets  | 2,324,594                                  | 2,448,010                                 | (123,415)              |

(Millions of Yen)

|   |  |   | Willions of Terr       |
|---|--|---|------------------------|
|   | Current<br>First Quarter<br>[Jun 30, 2023] | Previous<br>Fiscal Year<br>[Mar 31, 2023] | Increase<br>(Decrease) |
| (LIABILITIES)   |  |   |                        |
| Current Liabilities:  |  |   |                        |
| Notes and accounts payable-trade  | 366,638                                    | 424,343                                   | (57,704)               |
| Short-term borrowings   | 135,671                                    | 225,655                                   | (89,984)               |
| Current portion of non-recourse borrowings  | 19,520                                     | 8,430                                     | 11,090                 |
| Advances received on uncompleted construction contracts                               | 156,632                                    | 152,680                                   | 3,951                  |
| Warranty reserve  | 4,313                                      | 4,117                                     | 196                    |
| Reserve for expected losses on construction contracts in process                      | 58,770                                     | 65,454                                    | (6,684)                |
| Other current liabilities   | 206,135                                    | 205,404                                   | 730                    |
| Total current liabilities   | 947,683                                    | 1,086,086                                 | (138,403)              |
| Non-Current Liabilities:  |  |   | ,                      |
| Bonds payable   | 130,000                                    | 130,000                                   | _                      |
| Long-term borrowings  | 136,136                                    | 134,781                                   | 1,354                  |
| Non-recourse borrowings   | 67,096                                     | 78,403                                    | (11,307)               |
| Net defined benefit liability   | 62,770                                     | 60,177                                    | 2,593                  |
| Other non-current liabilities   | 50,999                                     | 51,283                                    | (283)                  |
| Total non-current liabilities   | 447,003                                    | 454,646                                   | (7,642)                |
| Total liabilities   | 1,394,686                                  | 1,540,732                                 | (146,046)              |
| (NET ASSETS)  |  |   |                        |
| Shareholders' Equity:   |  |   |                        |
| Common stock, no par value  | 74,365                                     | 74,365                                    | _                      |
| Additional paid-in capital  | 43,690                                     | 43,691                                    | (1)                    |
| Retained earnings   | 597,326                                    | 625,324                                   | (27,997)               |
| Less: Treasury stock, at cost   | (6,367)                                    | (41,299)                                  | 34,932                 |
| Total shareholders' equity  | 709,014                                    | 702,081                                   | 6,933                  |
| Accumulated Other Comprehensive Income:   |  |   |                        |
| Net unrealized gain (loss) on other securities, net of taxes                          | 136,324                                    | 121,937                                   | 14,386                 |
| Deferred gain (loss) on hedging, net of taxes   | 141  | 198                                       | (56)                   |
| Revaluation reserve for land, net of taxes  | 25,495                                     | 25,495                                    | _                      |
|   | 3,934                                      | 3,401                                     | 533                    |
| Foreign currency translation adjustments  | • ·  | (555)                                     | 12                     |
| Remeasurements of defined benefit plans   | (542)                                      | (333)                                     |                        |
|   | (542)<br>165,352                           | 150,477                                   | 14,875                 |
| Remeasurements of defined benefit plans   |  | , ,                                       | 14,875<br>821          |
| Remeasurements of defined benefit plans  Total accumulated other comprehensive income | 165,352                                    | 150,477                                   |                        |

#### (Reference)

| Interest-bearing debt    | 488,425  | 577,271  | (88,846) |
|--------------------------|----------|----------|----------|
| [Nonrecourse borrowings] | [86,617] | [86,834] | [(217)]  |

## **CONSOLIDATED STATEMENTS OF INCOME**

|   | (IVIIII |                      |         |               |            |
|---|---------|----------------------|---------|---------------|------------|
|   |         | urrent               | Pr      | evious        |            |
|   |         | Quarter              |         | Quarter       | Increase   |
|   |         | \pr 1, 2023 <b>ነ</b> | From:/  | Apr 1, 2022   | (Decrease) |
|   | ĻТо :Ju | n 30, 2023 🕽         | (10 :JU | ın 30, 2022 J |            |
| Net Sales:  |         |                      |         |               |            |
| Construction contracts                                      |         | 404,394              |         | 339,203       | 65,190     |
| Real estate development and other                           |         | 36,967               |         | 45,511        | (8,543)    |
| Total net sales   |         | 441,361              |         | 384,714       | 56,647     |
| Cost of Sales:  |         |                      |         |               |            |
| Construction contracts                                      |         | 378,327              |         | 318,399       | 59,927     |
| Real estate development and other                           |         | 32,417               |         | 38,709        | (6,291)    |
| Total cost of sales   |         | 410,744              |         | 357,108       | 53,635     |
| Gross profit:   |         | - ,                  |         | ,             | ,          |
| Construction contracts                                      | [6.4%]  | 26,067               | [6.1%]  | 20,804        | 5,263      |
| Real estate development and other                           | [12.3%] | 4,550                | [14.9%] | 6,801         | (2,251)    |
| Total gross profit  | 6.9%    | 30,617               | 7.2%    | 27,606        | 3,011      |
|   | 0.970   | 24,680               | 1.270   | 24,297        | 383        |
| Selling, General and Administrative Expenses                | 4.00/   |                      | 0.00/   |               | 2,628      |
| Operating income  | 1.3%    | 5,937                | 0.9%    | 3,309         | 2,020      |
| Non-Operating Income:                                       |         | 505                  |         | 005           | 070        |
| Interest income   |         | 585                  |         | 205           | 379        |
| Dividend income   |         | 2,591                |         | 2,581         | 10         |
| Foreign exchange gain                                       |         | 3,176                |         | 1,790         | 1,386      |
| Other non-operating income                                  |         | 390                  |         | 450           | (60)       |
| Total non-operating income                                  |         | 6,744                |         | 5,028         | 1,715      |
| Non-Operating Expenses:                                     |         |                      |         |               |            |
| Interest expenses   |         | 1,286                |         | 818           | 467        |
| Other non-operating expenses                                |         | 525                  |         | 647           | (121)      |
| Total non-operating expenses                                |         | 1,812                |         | 1,466         | 346        |
| Ordinary income   | 2.5%    | 10,869               | 1.8%    | 6,871         | 3,998      |
| Special Gains:  |         |                      |         |               |            |
| Gain on sales of fixed assets                               |         | 9                    |         | 2             | 7          |
| Gain on sales of investment securities                      |         | 18,473               |         | 127           | 18,345     |
| Total special gains   |         | 18,483               |         | 130           | 18,353     |
| Special Losses:   |         | 10,100               |         | .00           | 10,000     |
| Loss on sales of fixed assets                               |         | 1                    |         | 0             | 0          |
| Loss on devaluation of investment securities                |         | 5                    |         | 11            | (5)        |
| Total special losses  |         | 6                    |         | 11            | ` '        |
| Income before income taxes                                  |         | _                    |         |               | (4)        |
|   |         | 29,346               |         | 6,989         | 22,356     |
| Income taxes  |         | 10,457               |         | 3,434         | 7,023      |
| Net income  |         | 18,888               |         | 3,555         | 15,333     |
| Net income (loss) attributable to non-controlling interests |         | 214                  |         | (100)         | 314        |
| Net income attributable to                                  |         |                      |         |               |            |
| shareholders of the Corporation                             | 4.2%    | 18,674               | 1.0%    | 3,655         | 15,018     |
| (Reference)   |         |                      |         |               |            |
| Interest and dividend income                                |         | 3,177                | 1       | 2,786         | 390        |
|   |         | 3,177<br>1,286       |         | 818           | 467        |
| Interest expenses   | -       |                      |         |               |            |
| Net financial revenue                                       |         | 1,890                |         | 1,968         | (77)       |

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

|   | Current<br>First Quarter<br>From:Apr 1, 2023<br>To :Jun 30, 2023 | Previous<br>First Quarter<br>From:Apr 1, 2022<br>To :Jun 30, 2022 | Increase<br>(Decrease) |
|---|--|---|------------------------|
| Net income  | 18,888   | 3,555   | 15,333                 |
| Other comprehensive income:   |  |   |                        |
| Net unrealized gain (loss) on other securities, net of taxes                        | 14,430   | (2,247)   | 16,678                 |
| Deferred gain (loss) on hedging,<br>net of taxes                                    | (56)   | (49)  | (7)                    |
| Foreign currency translation adjustments  | 589  | 2,380   | (1,790)                |
| Remeasurements of defined benefit plans   | 14   | (164)   | 178                    |
| Share of other comprehensive income of associates accounted for using equity method | 9  | (10)  | 20                     |
| Total other comprehensive income  | 14,987   | (91)  | 15,079                 |
| Comprehensive income  | 33,876   | 3,464   | 30,412                 |
| Comprehensive income attributable to:   |  |   |                        |
| Shareholders of the Corporation   | 33,549   | 3,382   | 30,167                 |
| Non-controlling interests   | 326  | 81  | 245                    |

# **NONCONSOLIDATED BALANCE SHEETS**

|  | Current                         | Previous                      | Increase               |
|--|---------------------------------|-------------------------------|------------------------|
|  | First Quarter<br>[Jun 30, 2023] | Fiscal Year<br>[Mar 31, 2023] | Increase<br>(Decrease) |
| (ASSETS)   |                                 |                               |                        |
| Current Assets:  |                                 |                               |                        |
| Cash   | 157,486                         | 265,464                       | (107,978)              |
| Notes receivable and accounts receivable from completed construction contracts | 609,995                         | 683,517                       | (73,522)               |
| Marketable securities (Negotiable certificates of deposits)                    | 57,000                          | 14,000                        | 43,000                 |
| Real estate for sale   | 0                               | 0                             | (0)                    |
| Costs on uncompleted construction contracts                                    | 34,115                          | 41,310                        | (7,195)                |
| Costs on uncompleted real estate development projects                          | 11,689                          | 10,097                        | 1,591                  |
| Other current assets   | 155,981                         | 147,499                       | 8,481                  |
| Less: Allowance for doubtful accounts  | (1,064)                         | (1,114)                       | 50                     |
| Total current assets   | 1,025,202                       | 1,160,775                     | (135,572)              |
| Non-Current Assets:  |                                 |                               |                        |
| Tangible fixed assets:   |                                 |                               |                        |
| Buildings and structures   | 162,721                         | 164,881                       | (2,159)                |
| Machinery, vehicles, tools, furniture and fixtures                             | 55,331                          | 56,277                        | (946)                  |
| Land   | 219,561                         | 219,561                       |                        |
| Construction in progress   | 31,517                          | 25,499                        | 6,018                  |
| Total tangible fixed assets  | 469,132                         | 466,219                       | 2,912                  |
| Intangible fixed assets  | 14,796                          | 14,880                        | (83)                   |
| Investments and other assets:  |                                 |                               |                        |
| Investment securities  | 381,952                         | 357,299                       | 24,653                 |
| Other investments  | 13,377                          | 19,408                        | (6,031)                |
| Less: Allowance for doubtful accounts  | (1,850)                         | (1,851)                       | 0                      |
| Total investments and other assets   | 393,479                         | 374,857                       | 18,622                 |
| Total non-current assets   | 877,408                         | 855,957                       | 21,451                 |
| Total assets   | 1,902,611                       | 2,016,732                     | (114,121)              |

|  |                                 | \.                            | villions of Yen) |
|--|---------------------------------|-------------------------------|------------------|
|  | Current                         | Previous                      | Increase         |
|  | First Quarter<br>[Jun 30, 2023] | Fiscal Year<br>[Mar 31, 2023] | (Decrease)       |
| (LIABILITIES)  | [5011 50, 2025]                 | [[VIGI 01, 2020]              |                  |
| Current Liabilities:   |                                 |                               |                  |
|  |                                 |                               |                  |
| Notes payable and accounts payable for construction contracts    | 297,499                         | 342,348                       | (44,848)         |
| Short-term borrowings  | 106,191                         | 199,581                       | (93,390)         |
| Current portion of non-recourse borrowings                       | 1,300                           | 1,300                         | _                |
| Advances received on uncompleted construction contracts          | 136,989                         | 139,459                       | (2,470)          |
| Warranty reserve   | 4,022                           | 3,855                         | 166              |
| Reserve for expected losses on construction contracts in process | 58,125                          | 64,707                        | (6,581)          |
| Other current liabilities  | 199,095                         | 191,384                       | 7,710            |
| Total current liabilities  | 803,222                         | 942,635                       | (139,413)        |
|  |                                 |                               | ,                |
| Non-Current Liabilities:   |                                 |                               |                  |
| Bonds payable  | 130,000                         | 130,000                       | _                |
| Long-term borrowings   | 107,296                         | 107,437                       | (141)            |
| Non-recourse borrowings  | 25,125                          | 25,450                        | (325)            |
| Reserve for employees' retirement benefits                       | 52,157                          | 51,692                        | 464              |
| Other non-current liabilities                                    | 45,243                          | 45,155                        | 88               |
| Total non-current liabilities                                    | 359,821                         | 359,735                       | 86               |
| Total liabilities  | 1,163,043                       | 1,302,371                     | (139,327)        |
| (NET ASSETS)   |                                 |                               |                  |
| Shareholders' Equity:  |                                 |                               |                  |
| Common stock, no par value                                       | 74,365                          | 74,365                        | _                |
| Additional paid-in capital                                       | 43,143                          | 43,144                        | (1)              |
| Retained earnings  | 467,561                         | 491,515                       | (23,953)         |
| [Contingent Reserve]   | [405,100]                       | [405,100]                     | [-]              |
| Less: Treasury stock, at cost                                    | (6,367)                         | (41,299)                      | 34,932           |
| Total shareholders' equity                                       | 578,702                         | 567,725                       | 10,977           |
| Valuation and Translation Adjustments:                           |                                 |                               |                  |
| Net unrealized gain (loss) on other securities,                  | 10                              |                               | 4                |
| net of taxes   | 135,230                         | 120,942                       | 14,288           |
| Deferred gain (loss) on hedging, net of taxes                    | 138                             | 198                           | (59)             |
| Revaluation reserve for land, net of taxes                       | 25,495                          | 25,495                        |                  |
| Total valuation and translation adjustments                      | 160,864                         | 146,636                       | 14,228           |
| Total net assets   | 739,567                         | 714,361                       | 25,205           |
| Total liabilities and net assets                                 | 1,902,611                       | 2,016,732                     | (114,121)        |
| (Reference)  |                                 |                               |                  |
| Interest-bearing debt  | 369,912                         | 463,768                       | (93,856)         |
| [Nonrecourse borrowings]   | [26,425]                        | [26,750]                      | [(325)]          |

# NONCONSOLIDATED STATEMENTS OF INCOME

|  |         |                                    |          | `                                    | <del></del>            |
|--|---------|------------------------------------|----------|--------------------------------------|------------------------|
|  | First   | urrent<br>Quarter<br>Apr 1, 2023 ) | First    | evious<br>: Quarter<br>Apr 1, 2022 ) | Increase<br>(Decrease) |
|  | ↓To :Ju | in 30, 2023 J                      | ι Το :Jι | ın 30, 2022 J                        | ,                      |
| Net Sales:                                   |         |                                    |          |                                      |                        |
| Construction contracts                       |         | 347,517                            |          | 285,805                              | 61,711                 |
| Real estate development and other            |         | 15,850                             |          | 19,171                               | (3,321)                |
| Total net sales                              |         | 363,367                            |          | 304,977                              | 58,389                 |
| Cost of Sales:                               |         |                                    |          |                                      |                        |
| Construction contracts                       |         | 328,409                            |          | 270,080                              | 58,329                 |
| Real estate development and other            |         | 14,149                             |          | 15,812                               | (1,662)                |
| Total cost of sales                          |         | 342,559                            |          | 285,892                              | 56,666                 |
| Gross profit:                                |         |                                    |          |                                      |                        |
| Construction contracts                       | [5.5%]  | 19,107                             | [5.5%]   | 15,725                               | 3,381                  |
| Real estate development and other            | [10.7%] | 1,700                              | [17.5%]  | 3,358                                | (1,658)                |
| Total gross profit                           | 5.7%    | 20,808                             | 6.3%     | 19,084                               | 1,723                  |
| Selling, General and Administrative Expenses |         | 17,482                             |          | 17,210                               | 272                    |
| Operating income                             | 0.9%    | 3,325                              | 0.6%     | 1,874                                | 1,451                  |
| Non-Operating Income:                        |         |                                    |          |                                      |                        |
| Interest income                              |         | 423                                |          | 97                                   | 326                    |
| Dividend income                              |         | 6,931                              |          | 6,091                                | 840                    |
| Foreign exchange gain                        |         | 3,157                              |          | 1,830                                | 1,326                  |
| Other non-operating income                   |         | 211                                |          | 194                                  | 17                     |
| Total non-operating income                   |         | 10,725                             |          | 8,214                                | 2,510                  |
| Non-Operating Expenses:                      |         |                                    |          |                                      |                        |
| Interest expenses                            |         | 541                                |          | 436                                  | 104                    |
| Other non-operating expenses                 |         | 218                                |          | 446                                  | (227)                  |
| Total non-operating expenses                 |         | 760                                |          | 882                                  | (122)                  |
| Ordinary income                              | 3.7%    | 13,290                             | 3.0%     | 9,205                                | 4,084                  |
| Special Gains:                               |         |                                    |          |                                      |                        |
| Gain on sales of fixed assets                |         | _                                  |          | 0                                    | (0)                    |
| Gain on sales of investment securities       |         | 18,470                             |          | 127                                  | 18,342                 |
| Total special gains                          |         | 18,470                             |          | 128                                  | 18,342                 |
| Special Losses:                              |         |                                    |          |                                      |                        |
| Loss on devaluation of investment securities |         | 5                                  |          | 11                                   | (5)                    |
| Total special losses                         |         | 5                                  |          | 11                                   | (5)                    |
| Income before income taxes                   |         | 31,755                             |          | 9,322                                | 22,433                 |
| Provision for income taxes                   |         | 9,037                              |          | 2,705                                | 6,332                  |
| Net income                                   | 6.3%    | 22,718                             | 2.2%     | 6,617                                | 16,101                 |
| (Reference)                                  |         |                                    | _        |                                      |                        |
| Interest and dividend income                 |         | 7,355                              |          | 6,188                                | 1,167                  |
| Interest expenses                            |         | 541                                |          | 436                                  | 104                    |
| Net financial revenue                        |         | 6,814                              |          | 5,752                                | 1,062                  |
|  | 7       |                                    | -        |                                      |                        |

# **BREAKDOWN OF ORDERS (NONCONSOLIDATED)**

(Millions of Yen)

|    |                                |                          | Curre<br>First Qu<br>Resu<br>From:Apr 1<br>To :Jun 30 | arter<br>llt<br>เ. 2023 โ | Previo<br>First Qu<br>Resu<br>From:Apr 1<br>To :Jun 30 | arter<br>ilt<br>1, 2022 ) | Increa<br>(Decrea |             | Current<br>Fiscal Year<br>Forecast<br>From:Apr 1, 2023 | Progress (%) |
|----|--------------------------------|--------------------------|---|---------------------------|--|---------------------------|-------------------|-------------|--|--------------|
|    |                                |                          |   | Proportion<br>(%)         |  | Proportion<br>(%)         |                   | Rate<br>(%) | L To :Mar 31, 2024 J                                   |              |
| Co | Construction business (orders) |                          |   |                           |  |                           |                   |             |  |              |
|    | Ar                             | chitectural Construction |   |                           |  |                           |                   |             |  |              |
|    |                                | Domestic                 | 257,080   | 77.7                      | 201,343  | 72.8                      | 55,737            | 27.7        | 1,045,000  | 24.6         |
|    |                                | Overseas                 | 7,532   | 2.3                       | 15,900   | 5.7                       | (8,368)           | (52.6)      | 15,000   | 50.2         |
|    |                                | Sub total                | 264,612   | 80.0                      | 217,244  | 78.5                      | 47,368            | 21.8        | 1,060,000  | 25.0         |
|    | Civil Engineering              |                          |   |                           |  |                           |                   |             |  |              |
|    |                                | Domestic                 | 55,104  | 16.7                      | 51,559   | 18.6                      | 3,545             | 6.9         | 190,000  | 29.0         |
|    |                                | Overseas                 | 11,104  | 3.3                       | 7,900  | 2.9                       | 3,204             | 40.6        | 30,000   | 37.0         |
|    |                                | Sub total                | 66,208  | 20.0                      | 59,459   | 21.5                      | 6,749             | 11.4        | 220,000  | 30.1         |
|    |                                | Domestic                 | 312,185   | 94.4                      | 252,902  | 91.4                      | 59,282            | 23.4        | 1,235,000  | 25.3         |
|    | Overseas                       |                          | 18,636  | 5.6                       | 23,800   | 8.6                       | (5,164)           | (21.7)      | 45,000   | 41.4         |
|    | Total                          |                          | 330,821   | 100                       | 276,703  | 100                       | 54,118            | 19.6        | 1,280,000  | 25.8         |
| R  | Real Estate and Other          |                          | 13,054  |                           | 17,225   |                           | (4,170)           | (24.2)      | 120,000  | 10.9         |
|    | Grand Total                    |                          | 343,876   |                           | 293,928  |                           | 49,947            | 17.0        | 1,400,000  | 24.6         |

### (Reference: Overseas Construction Orders)

|                     | Current<br>First Quarter<br>Result<br>From:Apr 1, 2023<br>To :Jun 30, 2023 | Previous<br>First Quarter<br>Result<br>From:Apr 1, 2022<br>To :Jun 30, 2022 | arter (Decre<br>It<br>, 2022 ) |        | Current<br>Fiscal Year<br>Forecast<br>From:Apr 1, 2023<br>To :Mar 31, 2024 | Progress<br>(%) |
|---------------------|--|---|--------------------------------|--------|--|-----------------|
| Shimizu Corporation | 18,636   | 23,800  | (5,164)                        | (21.7) | 45,000   | 41.4            |
| Subsidiaries        | 18,266   | 4,303   | 13,963                         | 324.5  | 55,000   | 33.2            |
| Total               | 36,903   | 28,104  | 8,798                          | 31.3   | 100,000  | 36.9            |

<sup>(\*)</sup> Forecasts have not been changed from the announcement made on May 11, 2023.

# ORDERS, SALES AND BACKLOG (NONCONSOLIDATED) for the three months ended June 30, 2022 and 2023

| (1) Construction orders av  | warded and con    | tracts   |  | (Million          | s of Yen)       |  |
|-----------------------------|-------------------|--|--|-------------------|-----------------|--|
|                             |                   |  | Previous<br>First Quarter<br>From:Apr 1, 2022            | Increa<br>(Decrea | ise)            |  |
|                             |                   | From:Apr 1, 2023<br>To :Jun 30, 2023                 | To :Jun 30, 2022   |                   | Rate(%)         |  |
| Architectural Construction  | Domestic          | 257,080  | 201,343  | 55,737            | 27.7            |  |
|                             | Overseas          | 7,532  | 15,900   | (8,368)           | (52.6)          |  |
|                             | Sub total         | 264,612  | 217,244  | 47,368            | 21.8            |  |
| Civil Engineering           | Domestic          | 55,104   | 51,559   | 3,545             | 6.9             |  |
|                             | Overseas          | 11,104   | 7,900  | 3,204             | 40.6            |  |
|                             | Sub total         | 66,208   | 59,459   | 6,749             | 11.4            |  |
| Construction business (ord  | ers)              | 330,821  | 276,703  | 54,118            | 19.6            |  |
| Real estate development and | other (contracts) | 13,054   | 17,225   | (4,170)           | (24.2)          |  |
| Total                       |                   | 343,876  | 293,928  | 49,947            | 17.0            |  |
| (2) Net sales               |                   |  |  | (Million          | s of Yen)       |  |
|                             |                   | Current  | Previous   | Increase          |                 |  |
|                             |                   | First Quarter<br>From:Apr 1, 2023<br>To:Jun 30, 2023 | First Quarter<br>{From:Apr 1, 2022}<br>To :Jun 30, 2022} | (Decrea           | rse)<br>Rate(%) |  |
| Architectural Construction  | Domestic          | 284,574  | 220,597  | 63,976            | 29.0            |  |
| 7                           | Overseas          | 6,992  | 10,714   | (3,721)           | (34.7)          |  |
|                             | Sub total         | 291,566  | 231,312  | 60,254            | 26.0            |  |
| Civil Engineering           | Domestic          | 45,753   | 45,443   | 310               | 0.7             |  |
|                             | Overseas          | 10,196   | 9,050  | 1,146             | 12.7            |  |
|                             | Sub total         | 55,950   | 54,493   | 1,456             | 2.7             |  |
| Construction business       |                   | 347,517  | 285,805  | 61,711            | 21.6            |  |
| Real estate development a   | nd other          | 15,850   | 19,171   | (3,321)           | (17.3)          |  |
| Total                       |                   | 363,367  | 304,977  | 58,389            | 19.1            |  |
| Total                       |                   | 303,307  | 304,977  | 36,369            | 19.1            |  |
| (3) Backlog                 |                   |  |  | (Million          | s of Yen)       |  |
|                             |                   | Current  | Previous   | Increa            |                 |  |
|                             |                   | First Quarter<br>[ Jun 30, 2023 ]                    | First Quarter (Decrea                                    |                   | Rate(%)         |  |
| Architectural Construction  | Domestic          | 1,365,740  | 1,415,682  | (49,942)          | (3.5)           |  |
|                             | Overseas          | 81,046   | 90,865   | (9,818)           | (10.8)          |  |
|                             | Sub total         | 1,446,787  | 1,506,548  | (59,760)          | (4.0)           |  |
| Civil Engineering           | Domestic          | 447,094  | 444,391  | 2,702             | 0.6             |  |
|                             | Overseas          | 162,178  | 139,539  | 22,638            | 16.2            |  |
|                             | Sub total         | 609,272  | 583,931  | 25,341            | 4.3             |  |
| Construction business       |                   | 2,056,060  | 2,090,479  | (34,419)          | (1.6)           |  |
| Real estate development a   | nd other          | 75,814   | 91,275   | (15,460)          | (16.9)          |  |
| Total                       |                   | 2,131,875  | 2,181,755  | (49,879)          | (2.3)           |  |
|                             |                   |  |  |                   |                 |  |

# ORDERS AND CONTRACTS FORECAST (NONCONSOLIDATED) for the fiscal year ending March 2024

(Millions of Yen)

|                                |                   | Current<br>Fiscal Year Forecast<br>From:Apr 1, 2023 | Previous Increas Fiscal Year Result (Decreas From:Apr 1, 2022 |           | 1       |
|--------------------------------|-------------------|---|---|-----------|---------|
|                                |                   | To :Mar 31, 2024                                    | To :Mar 31, 2023  |           | Rate(%) |
| Architectural Construction     | Domestic          | 1,045,000   | 1,101,137   | (56,137)  | (5.1)   |
|                                | Overseas          | 15,000  | 41,550  | (26,550)  | (63.9)  |
|                                | Sub total         | 1,060,000   | 1,142,688   | (82,688)  | (7.2)   |
| Civil Engineering              | Domestic          | 190,000   | 195,520   | (5,520)   | (2.8)   |
|                                | Overseas          | 30,000  | 63,070  | (33,070)  | (52.4)  |
|                                | Sub total         | 220,000   | 258,591   | (38,591)  | (14.9)  |
| Construction business (orders) |                   | 1,280,000   | 1,401,279   | (121,279) | (8.7)   |
| Real estate development and    | other (contracts) | 120,000   | 114,608   | 5,391     | 4.7     |
| Total                          |                   | 1,400,000   | 1,515,887   | (115,887) | (7.6)   |
|                                |                   |   |   |           |         |

### (Reference: Overseas Construction Orders)

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|---|--|--|----------|--------|--|
|   | Current Fiscal Year Forecast From:Apr 1, 2023 To :Mar 31, 2024 | Previous Fiscal Year Result From:Apr 1, 2022 To:Mar 31, 2023 | ,        |        |  |
| Shimizu Corporation                     | 45,000   | 104,621  | (59,621) | (57.0) |  |
| Subsidiaries                            | 55,000   | 73,964   | (18,964) | (25.6) |  |
| Total                                   | 100,000  | 178,586  | (78,586) | (44.0) |  |

<sup>(\*)</sup> Forecasts have not been changed from the announcement made on May 11, 2023.