

Translation

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## Summary of Consolidated Financial Results for the Year Ended November 30, 2022 (Based on Japanese GAAP)

January 13, 2023

Company name: Astena Holdings Co.,Ltd.  
 Stock exchange listing: Tokyo  
 Stock code: 8095 URL <https://www.astena-hd.com>  
 Representative: President Keitaro Iwaki  
 Inquiries: Managing Executive Officer Minoru Kadokura TEL 03-3279-0481  
 Scheduled date of ordinary general meeting of shareholders: February 22, 2023  
 Scheduled date to file Securities Report: February 22, 2023  
 Scheduled date to commence dividend payments: February 24, 2023  
 Preparation of supplementary material on financial results: Yes  
 Holding of financial results meeting: Yes (for institutional investors and analysts)

(Amounts less than one million yen are rounded down)

### 1. Consolidated financial results for the year ended November 30, 2022 (from December 1, 2021 to November 30, 2022)

#### (1) Consolidated operating results

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Year ended November 30, 2022	49,636	–	819	–	887	–	579	–
Year ended November 30, 2021	72,322	10.7	2,233	9.7	2,420	23.0	1,736	(12.4)

	Earnings per share	Diluted earnings per share	Profit attributable to owners of parent/equity	Ordinary profit/total assets	Operating profit/net sales
	Yen	Yen	%	%	%
Year ended November 30, 2022	14.56	–	2.1	1.4	1.7
Year ended November 30, 2021	46.86	46.63	7.1	4.1	3.1

#### (2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of November 30, 2022	63,551	27,068	42.5	685.24
As of November 30, 2021	63,553	27,006	42.5	677.09

#### (3) Consolidated cash flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at end of period
	Millions of yen	Millions of yen	Millions of yen	Millions of yen
Year ended November 30, 2022	(742)	(2,222)	(1,093)	6,803
Year ended November 30, 2021	1,349	(4,380)	6,353	10,807

### 2. Cash dividends

	Annual dividends per share					Total cash dividends (Total)	Dividend payout ratio (Consolidated)	Ratio of dividends to net assets (Consolidated)
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total			
	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
Year ended November 30, 2021	–	9.00	–	9.00	18.00	713	38.4	2.7
Year ended November 30, 2022	–	9.00	–	9.00	18.00	727	123.6	2.6
Year ending November 30, 2023 (Forecast)	–	9.00	–	9.00	18.00	–	–	–

3. Forecast of consolidated financial results for the year ending November 30, 2023 (from December 1, 2022 to November 30, 2023)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Six months ending May 31, 2023	25,500	2.3	270	(62.5)	280	(66.5)	20	(97.9)	0.51
Full year	51,500	3.8	720	(12.2)	410	(53.8)	10	(98.3)	0.25

4. Notes

(1) Changes in significant subsidiaries during the year ended November 30, 2022

(changes in specified subsidiaries resulting in the change in scope of consolidation): No

(2) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements

Changes in accounting policies due to revisions to accounting standards and other regulations: Yes

Changes in accounting policies due to other reasons: No

Changes in accounting estimates: No

Restatement of prior period financial statements: No

(3) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of November 30, 2022	40,772,366 shares	As of November 30, 2021	40,630,087 shares
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Number of treasury shares at the end of the period

As of November 30, 2022	1,389,642 shares	As of November 30, 2021	753,787 shares
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Average number of shares during the period

Year ended November 30, 2022	39,813,283 shares	Year ended November 30, 2021	37,063,254 shares
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**Consolidated financial statements**  
**Consolidated balance sheets**

(Thousands of yen)

	As of November 30, 2021	As of November 30, 2022
<b>Assets</b>		
<b>Current assets</b>		
Cash and deposits	10,927,061	6,925,821
Notes and accounts receivable - trade	13,542,403	–
Notes receivable - trade	–	1,498,490
Accounts receivable - trade	–	12,477,171
Contract assets	–	1,387,183
Electronically recorded monetary claims - operating	3,171,123	3,743,809
Merchandise and finished goods	5,350,885	5,915,864
Work in process	2,130,371	1,644,206
Raw materials and supplies	1,856,915	1,929,398
Accounts receivable - other	692,012	696,561
Other	421,345	566,706
Allowance for doubtful accounts	(35,136)	(35,679)
<b>Total current assets</b>	<b>38,056,982</b>	<b>36,749,534</b>
<b>Non-current assets</b>		
<b>Property, plant and equipment</b>		
Buildings and structures	10,445,657	10,427,698
Accumulated depreciation	(6,361,673)	(6,364,667)
Buildings and structures, net	4,083,983	4,063,030
Machinery, equipment and vehicles	9,434,943	10,079,248
Accumulated depreciation	(7,829,996)	(8,212,905)
Machinery, equipment and vehicles, net	1,604,946	1,866,343
Tools, furniture and fixtures	3,156,172	3,569,803
Accumulated depreciation	(2,288,333)	(2,518,618)
Tools, furniture and fixtures, net	867,838	1,051,185
Land	3,690,159	3,138,980
Leased assets	596,653	520,770
Accumulated depreciation	(334,548)	(312,797)
Leased assets, net	262,105	207,972
Construction in progress	1,440,999	2,792,287
<b>Total property, plant and equipment</b>	<b>11,950,032</b>	<b>13,119,799</b>
<b>Intangible assets</b>		
Software	938,417	1,103,537
Goodwill	4,394,812	4,512,067
Technical assets	542,329	507,897
Customer relationship	2,183,926	2,043,608
Other	352,358	118,007
<b>Total intangible assets</b>	<b>8,411,844</b>	<b>8,285,118</b>
<b>Investments and other assets</b>		
Investment securities	3,612,852	3,814,234
Retirement benefit asset	393,341	469,274
Deferred tax assets	423,226	583,145
Long-term deposits	175,167	173,865
Other	554,157	380,666
Allowance for doubtful accounts	(23,954)	(23,818)
<b>Total investments and other assets</b>	<b>5,134,790</b>	<b>5,397,366</b>
<b>Total non-current assets</b>	<b>25,496,667</b>	<b>26,802,285</b>
<b>Total assets</b>	<b>63,553,650</b>	<b>63,551,819</b>

(Thousands of yen)

	As of November 30, 2021	As of November 30, 2022
<b>Liabilities</b>		
<b>Current liabilities</b>		
Notes and accounts payable - trade	8,851,843	8,475,155
Electronically recorded obligations - operating	3,265,906	3,667,121
Electronically recorded obligations - non-operating	23,077	3,045
Notes payable - facilities	81,045	66,199
Short-term borrowings	9,053,400	10,035,000
Accounts payable - other	300,021	632,551
Accrued expenses	2,790,109	2,508,458
Income taxes payable	875,499	920,241
Accrued consumption taxes	272,351	198,098
Provision for bonuses	794,853	419,387
Provision for sales returns	24,334	–
Provision for product warranties	4,914	8,461
Other provisions	–	59,100
Other	301,889	799,254
<b>Total current liabilities</b>	<b>26,639,245</b>	<b>27,792,074</b>
<b>Non-current liabilities</b>		
Long-term borrowings	5,812,500	4,777,500
Lease liabilities	186,697	136,819
Deferred tax liabilities	936,999	728,789
Provision for share-based compensation	66,255	66,255
Retirement benefit liability	2,598,896	2,570,515
Other	306,783	411,163
<b>Total non-current liabilities</b>	<b>9,908,132</b>	<b>8,691,043</b>
<b>Total liabilities</b>	<b>36,547,377</b>	<b>36,483,118</b>
<b>Net assets</b>		
<b>Shareholders' equity</b>		
Share capital	4,528,304	4,557,400
Capital surplus	6,516,607	6,538,828
Retained earnings	15,027,322	15,031,853
Treasury shares	(254,106)	(531,722)
<b>Total shareholders' equity</b>	<b>25,818,127</b>	<b>25,596,360</b>
<b>Accumulated other comprehensive income</b>		
Valuation difference on available-for-sale securities	985,867	1,007,002
Deferred gains or losses on hedges	(763)	(4,026)
Foreign currency translation adjustment	103,839	191,067
Remeasurements of defined benefit plans	92,615	196,203
<b>Total accumulated other comprehensive income</b>	<b>1,181,558</b>	<b>1,390,246</b>
<b>Non-controlling interests</b>	<b>6,586</b>	<b>82,094</b>
<b>Total net assets</b>	<b>27,006,272</b>	<b>27,068,701</b>
<b>Total liabilities and net assets</b>	<b>63,553,650</b>	<b>63,551,819</b>

**Consolidated statements of income and consolidated statements of comprehensive income**  
**Consolidated statements of income**

(Thousands of yen)

	Fiscal year ended November 30, 2021	Fiscal year ended November 30, 2022
Net sales	72,322,233	49,636,012
Cost of sales	55,719,570	34,195,567
Gross profit	16,602,662	15,440,444
Selling, general and administrative expenses		
Packing and transportation costs	1,714,463	1,685,877
Advertising expenses	745,429	988,675
Provision of allowance for doubtful accounts	12,001	1,364
Bad debt expenses	912	–
Remuneration, salaries and allowances	4,676,871	4,767,658
Retirement benefit expenses	298,893	291,499
Provision for bonuses	137,370	71,778
Welfare expenses	905,885	957,036
Travel and transportation expenses	187,634	234,539
Depreciation	874,400	1,079,587
Rent expenses	266,755	295,531
Other	4,548,981	4,246,993
Total selling, general and administrative expenses	14,369,599	14,620,543
Operating profit	2,233,063	819,901
Non-operating income		
Interest income	2,516	2,418
Dividend income	65,106	60,881
Rental income	32,353	17,616
Administrative service fee income	13,702	10,991
Reversal of allowance for doubtful accounts	1,329	226
Surrender value of insurance policies	27,861	31,536
Foreign exchange gains	–	74,678
Other	171,518	129,404
Total non-operating income	314,387	327,753
Non-operating expenses		
Interest expenses	59,811	52,556
Foreign exchange losses	7,688	–
Commission for syndicated loans	4,066	10,894
Rent costs	15,000	–
Share of loss of entities accounted for using equity method	5,142	58,223
Guarantee commission	–	28,579
Loss on valuation of goods	–	62,595
Other	34,862	47,337
Total non-operating expenses	126,573	260,186
Ordinary profit	2,420,877	887,467

(Thousands of yen)

	Fiscal year ended November 30, 2021	Fiscal year ended November 30, 2022
Extraordinary income		
Gain on sale of non-current assets	640,904	695,990
Gain on sale of investment securities	81,232	261,588
Gain on donation of a state subsidy	–	24,900
Total extraordinary income	722,137	982,479
Extraordinary losses		
Loss on sale of non-current assets	1,336	–
Loss on disposal of non-current assets	62,405	30,511
Loss on valuation of investment securities	–	303,543
Loss on transition of retirement benefit plan	–	56,365
Impairment losses	–	36,201
Loss on withdrawal from business	–	25,000
Total extraordinary losses	63,742	451,622
Profit before income taxes	3,079,272	1,418,325
Income taxes - current	1,297,478	1,317,815
Income taxes - deferred	45,878	(473,803)
Total income taxes	1,343,356	844,012
Profit	1,735,915	574,312
Loss attributable to non-controlling interests	(1,047)	(5,292)
Profit attributable to owners of parent	1,736,962	579,604

## Consolidated statements of comprehensive income

(Thousands of yen)

	Fiscal year ended November 30, 2021	Fiscal year ended November 30, 2022
Profit	1,735,915	574,312
Other comprehensive income		
Valuation difference on available-for-sale securities	(95,967)	21,049
Deferred gains or losses on hedges	(1,016)	(3,362)
Foreign currency translation adjustment	30,595	87,227
Remeasurements of defined benefit plans, net of tax	83,773	103,588
Share of other comprehensive income of entities accounted for using equity method	(432)	184
Total other comprehensive income	16,951	208,688
Comprehensive income	1,752,866	783,000
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	1,753,914	788,293
Comprehensive income attributable to non-controlling interests	(1,047)	(5,292)

## Consolidated statements of changes in equity

Fiscal year ended November 30, 2021

(Thousands of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	2,687,078	4,340,560	13,942,575	(483,569)	20,486,645
Cumulative effects of changes in accounting policies					
Restated balance	2,687,078	4,340,560	13,942,575	(483,569)	20,486,645
Changes during period					
Issuance of new shares	1,841,226	1,841,226			3,682,452
Dividends of surplus			(652,216)		(652,216)
Profit attributable to owners of parent			1,736,962		1,736,962
Purchase of treasury shares				(4,406)	(4,406)
Disposal of treasury shares		333,375		233,869	567,245
Change in ownership interest of parent due to transactions with non-controlling interests		1,444			1,444
Net changes in items other than shareholders' equity					
Total changes during period	1,841,226	2,176,046	1,084,746	229,462	5,331,481
Balance at end of period	4,528,304	6,516,607	15,027,322	(254,106)	25,818,127

	Accumulated other comprehensive income					Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income		
Balance at beginning of period	1,082,259	261	73,244	8,841	1,164,607	–	21,651,252
Cumulative effects of changes in accounting policies					–		–
Restated balance	1,082,259	261	73,244	8,841	1,164,607	–	21,651,252
Changes during period							
Issuance of new shares					–		3,682,452
Dividends of surplus					–		(652,216)
Profit attributable to owners of parent					–		1,736,962
Purchase of treasury shares					–		(4,406)
Disposal of treasury shares					–		567,245
Change in ownership interest of parent due to transactions with non-controlling interests					–		1,444
Net changes in items other than shareholders' equity	(96,391)	(1,025)	30,595	83,773	16,951	6,586	23,537
Total changes during period	(96,391)	(1,025)	30,595	83,773	16,951	6,586	5,355,019
Balance at end of period	985,867	(763)	103,839	92,615	1,181,558	6,586	27,006,272

Fiscal year ended November 30, 2022

(Thousands of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	4,528,304	6,516,607	15,027,322	(254,106)	25,818,127
Cumulative effects of changes in accounting policies			157,096		157,096
Restated balance	4,528,304	6,516,607	15,184,418	(254,106)	25,975,223
Changes during period					
Issuance of new shares	29,096	29,096			58,192
Dividends of surplus			(732,428)		(732,428)
Profit attributable to owners of parent			579,604		579,604
Purchase of treasury shares				(309,827)	(309,827)
Disposal of treasury shares				32,212	32,212
Increase in retained earnings of subsidiaries due to change in scope of consolidation			258		258
Change in ownership interest of parent due to transactions with non-controlling interests		(6,874)			(6,874)
Net changes in items other than shareholders' equity					
Total changes during period	29,096	22,221	(152,564)	(277,615)	(378,863)
Balance at end of period	4,557,400	6,538,828	15,031,853	(531,722)	25,596,360

	Accumulated other comprehensive income					Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income		
Balance at beginning of period	985,867	(763)	103,839	92,615	1,181,558	6,586	27,006,272
Cumulative effects of changes in accounting policies					–		157,096
Restated balance	985,867	(763)	103,839	92,615	1,181,558	6,586	27,163,368
Changes during period							
Issuance of new shares					–		58,192
Dividends of surplus					–		(732,428)
Profit attributable to owners of parent					–		579,604
Purchase of treasury shares					–		(309,827)
Disposal of treasury shares					–		32,212
Increase in retained earnings of subsidiaries due to change in scope of consolidation					–		258
Change in ownership interest of parent due to transactions with non-controlling interests					–		(6,874)
Net changes in items other than shareholders' equity	21,134	(3,262)	87,227	103,588	208,688	75,507	284,196
Total changes during period	21,134	(3,262)	87,227	103,588	208,688	75,507	(94,666)
Balance at end of period	1,007,002	(4,026)	191,067	196,203	1,390,246	82,094	27,068,701

## Consolidated statements of cash flows

(Thousands of yen)

	Fiscal year ended November 30, 2021	Fiscal year ended November 30, 2022
Cash flows from operating activities		
Profit before income taxes	3,079,272	1,418,325
Depreciation	1,830,238	2,117,715
Share-based payment expenses	43,796	50,543
Increase (decrease) in allowance for doubtful accounts	(6,527)	(3,112)
Increase (decrease) in provision for bonuses	(39,708)	117,502
Increase (decrease) in provision for product warranties	1,795	3,547
Increase (decrease) in retirement benefit liability	(7,322)	(58,540)
Interest and dividend income	(67,622)	(63,299)
Interest expenses	59,811	52,556
Guarantee Commission	–	28,579
Share of loss (profit) of entities accounted for using equity method	5,142	58,223
Impairment losses	–	36,201
Loss on withdrawal from business	–	25,000
Loss on transition of retirement benefit plan	–	56,365
Foreign exchange losses (gains)	(26,527)	(71,528)
Loss (gain) on sale of non-current assets	(639,568)	(695,990)
Loss on retirement of non-current assets	62,405	30,511
Subsidy income	–	(24,900)
Loss (gain) on sale of investment securities	(81,232)	(261,588)
Loss (gain) on valuation of investment securities	–	303,543
Decrease (increase) in trade receivables	(868,688)	–
Decrease (increase) in trade receivables and contract assets	–	(1,304,007)
Decrease (increase) in inventories	(574,626)	(960,776)
Decrease (increase) in returned assets	–	(41,181)
Increase (decrease) in trade payables	(172,806)	(14,649)
Decrease (increase) in accounts receivable - other	(191,430)	(95,269)
Increase (decrease) in accrued expenses	53,200	(780,613)
Increase (decrease) in accrued consumption taxes	25,955	(21,011)
Decrease (increase) in advance payments to suppliers	32,316	(68,496)
Increase (decrease) in refund liabilities	–	126,712
Decrease (increase) in distressed receivables	(0)	(500)
Other, net	(130,642)	398,122
Subtotal	2,387,233	357,984
Interest and dividends received	68,018	68,090
Interest paid	(61,394)	(53,582)
Payments of retirement benefits for directors (and other officers)	(98,440)	–
Income taxes paid	(1,018,247)	(1,258,524)
Income taxes refund	72,063	143,615
Net cash provided by (used in) operating activities	1,349,233	(742,416)

(Thousands of yen)

	Fiscal year ended November 30, 2021	Fiscal year ended November 30, 2022
Cash flows from investing activities		
Purchase of property, plant and equipment	(2,935,251)	(2,770,969)
Proceeds from sale of property, plant and equipment	930,311	1,555,803
Purchase of intangible assets	(558,975)	(259,469)
Purchase of investment securities	(80,925)	(743,820)
Proceeds from sale of investment securities	83,241	449,368
Payments for acquisition of businesses	(70,000)	(627,015)
Subsidies received	–	8,300
Purchase of shares of subsidiaries resulting in change in scope of consolidation	(1,681,500)	–
Proceeds from maturity of insurance funds	18,451	16,634
Other, net	(85,354)	148,841
Net cash provided by (used in) investing activities	(4,380,002)	(2,222,326)
Cash flows from financing activities		
Net increase (decrease) in short-term borrowings	2,900,000	1,000,000
Proceeds from long-term borrowings	1,000,000	–
Repayments of long-term borrowings	(971,800)	(1,053,400)
Repayments of finance lease liabilities	(120,420)	(107,048)
Proceeds from share issuance to non-controlling shareholders	–	80,800
Dividends paid	(650,692)	(729,344)
Purchase of treasury shares	(4,406)	(309,827)
Proceeds from sale of treasury shares	36,118	32,212
Proceeds from issuance of share acquisition rights	9,609	–
Proceeds from issuance of shares resulting from exercise of share acquisition rights	3,624,932	–
Proceeds from disposal of treasury shares resulting from exercise of share acquisition rights	529,840	–
Purchase of shares of subsidiaries not resulting in change in scope of consolidation	–	(6,874)
Net cash provided by (used in) financing activities	6,353,182	(1,093,483)
Effect of exchange rate change on cash and cash equivalents	36,945	52,670
Net increase (decrease) in cash and cash equivalents	3,359,358	(4,005,557)
Cash and cash equivalents at beginning of period	7,447,703	10,807,061
Increase in cash and cash equivalents resulting from inclusion of subsidiaries in consolidation	–	2,312
Cash and cash equivalents at end of period	10,807,061	6,803,817