

UNOFFICIAL TRANSLATION

Although Japan Post Insurance pays close attention to provide English translation of the information disclosed in Japanese, the Japanese original prevails over its English translation in the case of any discrepancy.

JAPAN POST INSURANCE

CONVOCATION NOTICE OF THE 10TH ORDINARY GENERAL MEETING OF SHAREHOLDERS

Date and Time	Wednesday, June 22, 2016 at 10:00 a.m. Japan time (Reception starts at 8:30 a.m.)
Place	Saitama Super Arena 8, Shintoshin, Chuo-ku, Saitama-shi, Saitama, Japan (Please refer to the map at the back of this notice for the location. We suggest you arrive early to avoid congestion at the reception.)
For those who are unable to attend the meeting	
Voting Deadline	Tuesday, June 21, 2016 at 5:15 p.m. Japan time (Please exercise your voting rights by returning the enclosed Voting Rights Exercise Form or via Internet.) ► For details, please refer to “Guidance on the Exercise of Voting Rights” on pages 4-5.

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JAPAN POST INSURANCE Co., Ltd.
Securities Identification Code: 7181

Management Philosophy of Japan Post Insurance Co., Ltd.

Be a trustful partner for people, always being close at hand and
endeavoring to protect their well-being.

Management Policy

We aim to become the No.1 Japanese insurance company selected by customers.

1. We are always close to people's lives, offering easy-to-understand products and high-quality services.
2. We always ensure that employees who have contact with our customers make full use of their strengths to offer better customer services.
3. We create a working environment in which all employees can develop their talents and work with energy and vitality.
4. We practice sound management based on strong corporate governance, constantly creating new value to achieve sustainable growth.
5. We actively contribute to health promotion, environmental protection, and the development of local communities and society as a whole.
6. We work to communicate closely with all stakeholders.

Code of Conduct

1. We put the customer first in everything we do.
2. We offer comprehensive and heartfelt services by working together closely with our business partners.
3. We always improve ourselves, embarking on new challenges and contributing to the development of the company and society.
4. We leave no stone unturned in ensuring compliance based on a strong ethical sense of the company as a responsible member of society.
5. We respect human rights and create a diverse and inclusive working environment.

“Life is Full of Dreams”

JAPAN POST INSURANCE

CONVOCATION NOTICE

(Securities Identification Code: 7181)

June 1, 2016

Dear Shareholders:

Masami Ishii
Director and President, CEO,
Representative Executive Officer
JAPAN POST INSURANCE Co., Ltd.
3-2, Kasumigaseki 1-chome,
Chiyoda-ku, Tokyo 100-8798, Japan

CONVOCATION NOTICE OF THE 10TH ORDINARY GENERAL MEETING OF SHAREHOLDERS

We would like to express our sincere sympathies to all those affected by the 2016 Kumamoto earthquakes, as well as extend our heartfelt wishes for a soon recovery.

You are cordially invited to attend the 10th Ordinary General Meeting of Shareholders of JAPAN POST INSURANCE Co., Ltd. ("Japan Post Insurance"). The meeting will be held for the purposes described below.

If you are unable to attend the meeting, you can exercise your voting rights in writing by submitting the Voting Rights Exercise Form, or via electromagnetic means (the Internet, etc.). Please review the Reference Documents for the General Meeting of Shareholders and exercise your voting rights by no later than 5:15 p.m., Tuesday, June 21, 2016 (Japan time) in accordance with the "Guidance for Exercising Your Voting Rights."

- 1. Date and Time:** Wednesday, June 22, 2016 at 10:00 a.m. Japan time
(Reception starts at 8:30 a.m.)
- 2. Place:** Saitama Super Arena
8, Shintoshin, Chuo-ku, Saitama-shi, Saitama, Japan
(In order to accommodate a greater number of shareholders, we have decided to hold the meeting at the above venue. Please refer to the map at the back of this notice for the location.)
- 3. Meeting Agenda:**
 - Matters to be reported:**
 1. Contents of the Business Report and Consolidated Financial Statements, and the Audit Reports of the Consolidated Financial Statements by the Independent Auditor and the Audit Committee (from April 1, 2015 to March 31, 2016)
 2. Report on the contents of the Non-consolidated Financial Statements (from April 1, 2015 to March 31, 2016)
 - Matters to be resolved:**
 - Proposal 1:** Partial Amendments to the Articles of Incorporation
 - Proposal 2:** Election of Twelve (12) Directors

- Of the documents required to be provided in this convocation notice, the Notes to the Consolidated Financial Statements and the Notes to the Non-consolidated Financial Statements have been posted on **our website** in accordance with relevant laws and regulations and Article 15 of the Articles of Incorporation of Japan Post Insurance and are therefore not included in the attachments of this convocation notice. Consolidated Financial Statements and Non-consolidated Financial Statements audited by the Audit Committee or an Independent Auditor include the Notes to the Consolidated Financial Statements and the Notes to Non-consolidated Financial Statements posted on **our website**.
- Any updates to the Reference Documents for the General Meeting of Shareholders, Business Report, and Consolidated Financial Statements and Non-consolidated Financial Statements will be posted on **our website**.

Website of Japan Post Insurance <http://www.jp-life.japanpost.jp/>

Guidance on the Exercise of Voting Rights

For those attending the Ordinary General Meeting of Shareholders

Please submit your Voting Rights Exercise Form at the reception.

Date and Time : Wednesday, June 22, 2016 at 10:00 a.m. Japan time (Reception starts at 8:30 a.m.)

Place : Saitama Super Arena
8, Shintoshin, Chuo-ku, Saitama-shi, Saitama, Japan

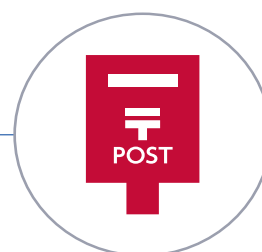
(For details on the location, please refer to the map at the back of this notice.)



If you are unable to attend the Ordinary General Meeting of Shareholders, please exercise your voting rights by mail or via the Internet.

Exercise of voting rights by mail

Please indicate your approval or disapproval of each proposal on the enclosed Voting Rights Exercise Form and return it by post to reach us no later than the following voting deadline.



Exercise of voting rights via the Internet

Please access the voting website using computers, smartphones or tablets, enter the "Voting Rights Exercise Code" and "Password" printed on the enclosed Voting Rights Exercise Form, then follow the on-screen guidance and indicate your approval or disapproval for each proposal by no later than the following voting deadline.

Access to the voting website <http://www.web54.net>

- You may also access the voting website by reading the QR code on the right [omitted in this translation] using smartphones and other means with the function to read barcodes.

*QR Code is a registered trademark of DENSO WAVE INCORPORATED.



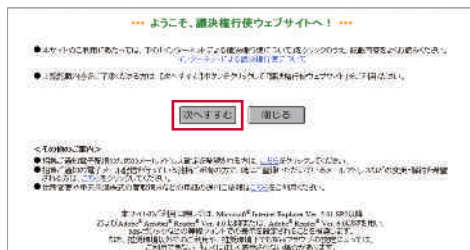
Voting Deadline

No later than Tuesday, June 21, 2016 at 5:15 p.m. (Japan time)



Access procedures via the Internet

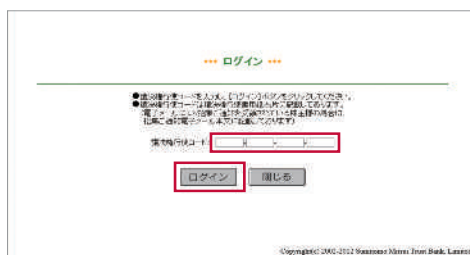
1 Access the voting website



Click “Next.”



2 Login



Enter the “Voting Rights Exercise Code” printed on the enclosed Voting Rights Exercise Form and click “Login.”



Follow the procedures on the screen and enter information as necessary

Handling of multiple exercises of voting rights

- (1) If you vote both by mail and via the Internet, your vote via the Internet will be treated as effective.
- (2) If you vote more than once via the Internet, your last vote will be treated as effective.

NOTE

- Connection fees, broadband fees and other fees incurred in using the voting website shall be borne by shareholders.
- The voting website might not be accessible depending on the Internet environment, the service subscribed or the model used.

Should you have any questions, please contact the below.

**Administrator of Shareholder Registry
Stock Transfer Agency Business Planning
Department,
Sumitomo Mitsui Trust Bank, Limited**

Inquiries regarding voting via the Internet

☎ 0120-652-031 (9:00-21:00)

For Institutional Investors

The Electronic Voting Platform, operated by ICJ Co., Ltd., is available for institutional investors that have applied in advance to use the platform.

Reference Documents for the General Meeting of Shareholders

Proposals and References

Proposal 1: Partial Amendments to the Articles of Incorporation

1. Reason for the proposal

For the purpose of realizing prompt and appropriate development of the management structure through enabling flexible selection of Directors with Titles, amendments to Article 35 of the Articles of Incorporation are proposed.

2. Details of the amendments

Details of the amendments are outlined as follows

(Amended parts are underlined)

Existing Articles of Incorporation	Proposed amendment
(Representative Executive Officers and Executive Officers with Titles) Article 35 (Provisions omitted) 2 The Company shall be able to elect <u>one (1) Chairman and Executive Officer; one (1) President and Executive Officer; and several Deputy President and Executive Officers, Senior Managing Executive Officers and Managing Executive Officers by resolution of the Board of Directors.</u>	(Representative Executive Officers and Executive Officers with Titles) Article 35 (Unchanged) 2 The Company shall be able to elect <u>Directors with Titles by resolution of the Board of Directors.</u>

Proposal 2: Election of Twelve (12) Directors

The term of office of all the eleven (11) Directors will expire at the closing of this Ordinary General Meeting of Shareholders. It is therefore proposed to elect twelve (12) Directors including an increase of one (1) Director pursuant to the decision at the Nomination Committee in order to further reinforce management supervisory functions for the purpose of sustainable growth as a listed company and improvement of corporate value. Candidates for Directors are as follows:

No.	Name	Current positions and responsibilities at Japan Post Insurance	Others
1	Masami Ishii	Director and President, CEO, Representative Executive Officer	Re-elected
2	Toshihisa Minakata	Director and Deputy President Representative Executive Officer	Re-elected
3	Akira Anzai	Director Audit Committee Member	Re-elected
4	Masaharu Hino	Director Chairman of Audit Committee, Nomination Committee Member	Re-elected Outside Director Independent Director
5	Kiyomi Saito (Name in family register: Kiyomi Takei)	Director Audit Committee Member	Re-elected Outside Director Independent Director
6	Shin Yoshidome	Director Audit Committee Member	Re-elected Outside Director Independent Director
7	Shinji Hattori	Director Nomination Committee Member, Compensation Committee Member	Re-elected Outside Director Independent Director
8	Michiko Matsuda	Director	Re-elected Outside Director Independent Director
9	Kiyoshi Ido	Senior Managing Executive Officer	Newly elected
10	Masatsugu Nagato	—	Newly elected
11	Nobuhiro Endo	—	Newly elected Outside Director Independent Director
12	Masako Suzuki	—	Newly elected Outside Director Independent Director

No.	Name (Date of birth)	Past experience, positions and responsibilities	Number of shares of Japan Post Insurance held
1	<p>Masami Ishii Re-elected (Sept. 4, 1952)</p> <p>Director and President, CEO, Representative Executive Officer</p> <p>Number of years and months in office as a Director 4 years</p> <p>Status of attendance at the meetings of the Board of Directors 100% (14/14 meeting)</p>	<p>Apr. 1976 Joined Yasuda Fire & Marine Insurance Co., Ltd.</p> <p>Apr. 2005 Executive Officer, General Manager, Planning Development Department and General Manager, Institutional Organization Development Department of Sompo Japan Insurance Inc.</p> <p>Jul. 2005 Executive Officer of Sompo Japan Insurance Inc.</p> <p>Apr. 2007 Managing Executive Officer, General Manager, Corporate Lines Planning & Development Department of Sompo Japan Insurance Inc.</p> <p>Jun. 2007 Director, Managing Executive Officer of Sompo Japan Insurance Inc.</p> <p>Jun. 2010 Representative Director, Senior Managing Director, Kansai Regional Headquarters I of Sompo Japan Insurance Inc.</p> <p>Apr. 2011 Representative Director, Deputy President, Kansai Regional Headquarters I of Sompo Japan Insurance Inc.</p> <p>Jun. 2012 Director and President, CEO, Representative Executive Officer of Japan Post Insurance (current position)</p> <p>Jun. 2013 Director of Japan Post Holdings Co., Ltd. (current position)</p> <p>Jul. 2014 Advisor of Sompo Japan Insurance Inc.</p> <p>Sept. 2014 Advisor of Sompo Japan Nipponkoa Insurance Inc. (current position)</p> <p>Significant concurrent positions: Director of Japan Post Holdings Co., Ltd. Advisor of Sompo Japan Nipponkoa Insurance Inc.</p> <p><u>Reasons for the election as candidate for Director</u> He has a high degree of insight and supervisory capabilities with respect to business management nurtured through his years of experience as management personnel of nonlife insurance companies and Japan Post Insurance. Given his considerable knowledge and achievements, we expect that he would play a significant role in making decisions on the execution of our important operations, and in supervising the execution of duties by Executive Officers.</p>	700 shares

No.	Name (Date of birth)	Past experience, positions and responsibilities	Number of shares of Japan Post Insurance held
2	<p>Toshihisa Minakata Re-elected (Nov. 29, 1953)</p> <p>Director and Deputy President Representative Executive Officer</p> <p>Number of years and months in office as a Director 3 years</p> <p>Status of attendance at the meetings of the Board of Directors 100% (14/14 meetings)</p>	<p>Apr. 1977 Joined the Ministry of Posts and Telecommunications</p> <p>Apr. 2004 Executive Officer, General Manager of Corporate Planning Division, Corporate Planning Department of Japan Post Corporation</p> <p>Apr. 2006 Managing Executive Officer, General Manager of Corporate Planning Division, Corporate Planning Department of Japan Post Corporation</p> <p>Oct. 2007 Managing Executive Officer of Japan Post Insurance</p> <p>Mar. 2010 Managing Executive Officer of Japan Post Holdings Co., Ltd.</p> <p>Jun. 2010 Senior Managing Executive Officer of Japan Post Insurance</p> <p>Jul. 2012 Deputy President, Executive Officer of Japan Post Insurance</p> <p>Jun. 2013 Director and Deputy President, Representative Executive Officer of Japan Post Insurance (current position)</p> <p>Significant concurrent positions: None</p> <p><u>Reasons for the election as candidate for Director</u> Based on his considerable experience and achievements nurtured through his years of experience in the Corporate Planning Department and as management personnel of Japan Post Insurance, we expect that he would play a significant role in making decisions on the execution of our important operations, and in supervising the execution of duties by Executive Officers.</p>	700 shares

No.	Name (Date of birth)	Past experience, positions and responsibilities	Number of shares of Japan Post Insurance held
3	<p>Akira Anzai Re-elected (Oct. 29, 1950)</p> <p>Director Audit Committee Member</p> <p>Number of years and months in office as a Director 1 year</p> <p>Status of attendance at the meetings of the Board of Directors 100% (12/12 meetings)</p> <p>Status of attendance at the Audit Committee 100% (11/11 meetings)</p>	<p>Apr. 1973 Joined The Tokio Marine & Fire Insurance Co., Ltd.</p> <p>Jun. 2005 Executive Officer and General Manager of Production Dept. I, Head Office of Tokio Marine & Nichido Fire Insurance Co., Ltd.</p> <p>Jun. 2007 Managing Executive Officer and General Manager of Production Dept. I, Head Office of Tokio Marine & Nichido Fire Insurance Co., Ltd.</p> <p>Aug. 2007 Managing Executive Officer of Tokio Marine & Nichido Fire Insurance Co., Ltd.</p> <p>Jun. 2008 Standing Auditor of the General Insurance Rating Organization of Japan</p> <p>Jul. 2011 Full-Time Audit & Supervisory Board Member of Tokio Marine Millea SAST Insurance Co., Ltd.</p> <p>Jul. 2011 Audit & Supervisory Board Member of Tokio Marine & Nichido Life Insurance Co., Ltd.</p> <p>Jul. 2012 General Officer of Office of Audit Committee of Japan Post Insurance</p> <p>Jul. 2013 Senior Managing Executive Officer of Japan Post Insurance</p> <p>Jun. 2015 Director of Japan Post Insurance (current position)</p> <p>Significant concurrent positions: None</p> <p><u>Reasons for the election as candidate for Director</u> Based on his considerable experience and achievements nurtured through his years of experience at Internal Audit Departments, etc., we expect that he would play a significant role in making decisions on the execution of our important operations, and in supervising the execution of duties by Executive Officers.</p>	300 shares

No.	Name (Date of birth)	Past experience, positions and responsibilities	Number of shares of Japan Post Insurance held
4	<p>Masaharu Hino Re-elected Outside Director Independent Director (Jan. 9, 1936)</p> <p>Director Chairman of Audit Committee, Nomination Committee Member</p> <p>Number of years and months in office as a Director 9 years and 9 months</p> <p>Status of attendance at the meetings of the Board of Directors 100% (14/14 meetings)</p> <p>Status of attendance at the Audit Committee 100% (14/14 meetings)</p> <p>Status of attendance at the Nomination Committee 100% (3/3 meetings)</p>	<p>Mar. 1961 Appointed as Public Prosecutor of Osaka District Prosecutors Office</p> <p>Jun. 1989 Chief Public Prosecutor of Morioka District Prosecutors Office</p> <p>Aug. 1990 Public Prosecutor of Supreme Public Prosecutors Office</p> <p>Jul. 1993 General Manager of the Public Securities Department, Supreme Public Prosecutors Office</p> <p>Nov. 1994 Chief of Research and Training Institute of the Ministry of Justice</p> <p>Jun. 1996 Superintending Prosecutor of Sendai High Public Prosecutors Office</p> <p>Feb. 1997 Superintending Prosecutor of Nagoya High Public Prosecutors Office</p> <p>Jun. 1998 Commissioner of Financial Supervisory Agency</p> <p>Jul. 2000 Commissioner of Financial Services Agency</p> <p>Feb. 2001 Registered as attorney-at-law; established Hino Masaharu Law Office (up to current)</p> <p>Sept. 2006 Director of Japan Post Insurance (current position)</p> <p>Dec. 2006 Auditor of ZENKOKU HOSHO Co., Ltd. (current position)</p> <p>Significant concurrent positions: Attorney-at-law Auditor of ZENKOKU HOSHO Co., Ltd.</p> <p><u>Reasons for the election as candidate for Outside Director</u> He is nominated as an Outside Director because we expect that he is capable of fulfilling supervisory and monitoring function of the management from the standpoint of a legal expert by leveraging his experience and insight nurtured through years of experience as a public prosecutor and attorney-at-law, and based on his achievements as a Director of Japan Post Insurance. Although he has never been directly involved in management, we believe that he can appropriately perform duties as an Outside Director based on the aforementioned reasons.</p>	2,400 shares

No.	Name (Date of birth)	Past experience, positions and responsibilities	Number of shares of Japan Post Insurance held
5	<p>Kiyomi Saito (Name in family register: Kiyomi Takei)</p> <p>Re-elected Outside Director Independent Director (Dec. 1, 1950)</p> <p>Director Audit Committee Member</p> <p>Number of years and months in office as a Director 2 years</p> <p>Status of attendance at the meetings of the Board of Directors 100% (14/14 meetings)</p> <p>Status of attendance at the Audit Committee 100% (14/14 meetings)</p>	<p>Apr. 1973 Joined Nikkei Inc.</p> <p>Sept. 1975 Joined Sony Corporation</p> <p>Aug. 1986 Joined Morgan Stanley Investment Bank, Inc.</p> <p>Apr. 2000 President and Representative Director of JBond Co., Ltd.</p> <p>Apr. 2008 CEO of JBond Totan Securities Co., Ltd. (current position)</p> <p>Apr. 2009 Member of Postal Service Privatization Committee</p> <p>Apr. 2011 President and CEO of the Totan Information Technology Co., Ltd.</p> <p>Mar. 2012 Auditor of Showa Denko K.K. (current position)</p> <p>Jun. 2012 Director of Toshiba Corporation</p> <p>Jun. 2014 Director of Japan Post Insurance (current position)</p> <p>Jun. 2015 Director of KAJIMA CORPORATION (current position)</p> <p>Significant concurrent positions: CEO of JBond Totan Securities Co., Ltd. Auditor of Showa Denko K.K. Director of KAJIMA CORPORATION</p> <p><u>Reasons for the election as candidate for Outside Director</u> She is nominated as an Outside Director because we believe that she is capable of fulfilling supervisory and monitoring functions over the management from the standpoint of a management expert based on her experience and insight nurtured through years of experience in management of financial institutions.</p>	900 shares

No.	Name (Date of birth)	Past experience, positions and responsibilities	Number of shares of Japan Post Insurance held
6	<p>Shin Yoshidome</p> <p>Re-elected Outside Director Independent Director (Sept. 29, 1951)</p> <p>Director Audit Committee Member</p> <p>Number of years and months in office as a Director 2 years</p> <p>Status of attendance at the meetings of the Board of Directors 100% (14/14 meetings)</p> <p>Status of attendance at the Audit Committee 92% (13/14 meetings)</p>	<p>Apr. 1974 Joined Daiwa Securities Co. Ltd.</p> <p>Jun. 2001 Managing Director of Daiwa Securities SB Capital Markets Co. Ltd.</p> <p>May 2004 Senior Managing Director of Daiwa Securities SB Capital Markets Co. Ltd.</p> <p>Jun. 2004 Senior Managing Director of Daiwa Securities SB Capital Markets Co. Ltd.</p> <p>Apr. 2006 Senior Executive Managing Director of Daiwa Securities Group Inc.</p> <p>Apr. 2006 Representative Director and Senior Executive Managing Director of Daiwa Securities SMBC Co., Ltd.</p> <p>Jun. 2006 Director, Senior Executive Managing Director of Daiwa Securities Group Inc.</p> <p>Apr. 2007 Director, Deputy President and COO of Daiwa Securities Group Inc.</p> <p>Apr. 2007 President of Daiwa Securities SMBC Co., Ltd.</p> <p>Apr. 2011 Director of Daiwa Securities Group Inc.</p> <p>Apr. 2011 Chairman of Daiwa Securities Capital Markets Co., Ltd.</p> <p>Apr. 2012 Senior Advisor of Daiwa Securities Co. Ltd.</p> <p>Apr. 2012 Chairman of Daiwa Institute of Research Business Innovation Ltd.</p> <p>Apr. 2014 Senior Advisor of Daiwa Institute of Research Business Innovation Ltd.</p> <p>Jun. 2014 Director of Japan Post Insurance (current position)</p> <p>Jun. 2015 Director of Nojima Corporation (current position)</p> <p>Apr. 2016 Advisor of Daiwa Securities Co. Ltd. (current position)</p> <p>Significant concurrent positions: Advisor of Daiwa Securities Co. Ltd. Director of Nojima Corporation</p> <p><u>Reasons for the election as candidate for Outside Director</u> He is nominated as an Outside Director because we believe that he is capable fulfilling supervisory and monitoring functions over the management from the standpoint of a management expert based on his experience and insight nurtured through years of experience in management of financial institutions.</p>	400 shares

No.	Name (Date of birth)	Past experience, positions and responsibilities	Number of shares of Japan Post Insurance held
7	<p>Shinji Hattori</p> <p>Re-elected Outside Director Independent Director (Jan. 1, 1953)</p> <p>Director Nomination Committee Member, Compensation Committee Member</p> <p>Number of years and months in office as a Director 2 years</p> <p>Status of attendance at the meetings of the Board of Directors 85% (12/14 meetings)</p> <p>Status of attendance at the Audit Committee 100% (3/3 meetings)</p> <p>Status of attendance at the Nomination Committee 100% (3/3 meetings)</p>	<p>Apr. 1975 Joined Mitsubishi Corporation</p> <p>Jul. 1984 Joined Seikosha, Inc.</p> <p>Jun. 2001 President of SEIKO Precision Inc.</p> <p>Jun. 2003 President of Seiko Watch Corporation</p> <p>Jun. 2007 Director of Seiko Corporation</p> <p>Jul. 2007 Director of Seiko Holdings Corporation</p> <p>Jun. 2009 Executive Vice President of Seiko Holdings Corporation</p> <p>Apr. 2010 President of Seiko Holdings Corporation</p> <p>Oct. 2012 Chairman & Group CEO of Seiko Holdings Corporation (current position)</p> <p>Jun. 2014 Director of Japan Post Insurance (current position)</p> <p>Jun. 2015 President & CEO of Seiko Watch Corporation (current position)</p> <p>Significant concurrent positions: Chairman & Group CEO of Seiko Holdings Corporation President & CEO of Seiko Watch Corporation</p> <p><u>Reasons for the election as candidate for Outside Director</u> He is nominated as an Outside Director because we believe that he is capable fulfilling supervisory and monitoring functions over the management from the standpoint of a management expert based on his experience and insight nurtured through years of experience in management of stock companies.</p>	- shares

No.	Name (Date of birth)	Past experience, positions and responsibilities	Number of shares of Japan Post Insurance held
8	<p>Michiko Matsuda</p> <p>Re-elected Outside Director Independent Director (Dec. 7, 1955)</p> <p>Director</p> <p>Number of years and months in office as a Director 1 year</p> <p>Status of attendance at the meetings of the Board of Directors 100% (12/12 meetings)</p>	<p>Apr. 1979 Joined Ministry of Construction</p> <p>Jun. 2003 Attached to Minister's Secretariat of Ministry of Land, Infrastructure, Transport and Tourism</p> <p>Jul. 2003 Attached to Minister's Secretariat and Counsellor of Private Finance Initiative Promotion Office, Cabinet Office Government of Japan</p> <p>Aug. 2005 Manager, National Land Environment and Coordination Division of Ministry of Land, Infrastructure, Transport and Tourism</p> <p>Jul. 2007 Manager, Environmental Policy Division of Ministry of Land, Infrastructure, Transport and Tourism</p> <p>Jul. 2007 Manager, General Affairs Division of Ministry of Land, Infrastructure, Transport and Tourism</p> <p>Jul. 2008 Assistant Vice-Minister of Ministry of Land, Infrastructure, Transport and Tourism (in charge of Urban Residence Environment)</p> <p>Aug. 2010 Research Councillor, Council's Secretariat, Agriculture, Forestry and Fisheries Research Council of Ministry of Agriculture, Forestry and Fisheries</p> <p>Aug. 2012 Auditor, Japan Expressway Holding and Debt Repayment Agency</p> <p>Aug. 2014 President of College of Land, Infrastructure, Transport and Tourism</p> <p>Apr. 2015 Advisor, IHI Enviro Corporation (current position)</p> <p>Jun. 2015 Director of Japan Post Insurance (current position)</p> <p>Significant concurrent positions: Advisor, IHI Enviro Corporation</p> <p><u>Reasons for the election as candidate for Outside Director</u> She is engaged in the management of stock companies as an advisor after having held key positions at government ministries and agencies. Given her considerable experience and insight nurtured through years of such experiences, we believe that she is capable of fulfilling supervisory and monitoring functions over the management from a professional perspective. Although she has never been directly involved in management, we believe that she can appropriately perform duties as an Outside Director based on the aforementioned reasons.</p>	- shares

No.	Name (Date of birth)	Past experience, positions and responsibilities	Number of shares of Japan Post Insurance held
9	<p>Kiyoshi Ido</p> <p>Newly elected (Nov. 23, 1955)</p> <p>Senior Managing Executive Officer</p> <p>Number of years and months in office as a Director - years</p> <p>Status of attendance at the meetings of the Board of Directors - % (-/- meetings)</p>	<p>Apr. 1978 Joined Yasuda Fire & Marine Insurance Co., Ltd.</p> <p>Jun. 2002 President and Representative Director of Yasuda Fire System Development Co. Ltd.</p> <p>Jul. 2002 President and Representative Director of Sampo Japan System Solutions Inc.</p> <p>Apr. 2007 Executive Officer of Sampo Japan Insurance Inc.</p> <p>Apr. 2009 Director, Managing Executive Officer of Sampo Japan Himawari Life Insurance Co., Ltd.</p> <p>Apr. 2010 Director, Senior Managing Executive Officer of Sampo Japan Himawari Life Insurance Co., Ltd.</p> <p>Oct. 2011 Director, Senior Managing Executive Officer of NKSJ Himawari Life Insurance, Inc.</p> <p>Jun. 2013 Senior Managing Executive Officer of Japan Post Insurance (current position)</p> <p>Jul. 2013 Director of JAPAN POST INSURANCE SYSTEM SOLUTIONS Co., Ltd. (current position)</p> <p>Significant concurrent positions: Director of JAPAN POST INSURANCE SYSTEM SOLUTIONS Co., Ltd.</p> <p><u>Reasons for the election as candidate for Director</u> Based on his considerable experience and achievements nurtured through his years of experience at nonlife insurance companies and in the IT Systems Department of Japan Post Insurance, we believe that he would play a significant role in making decisions on the execution of the important operations, and in supervising the execution of duties by Executive Officers.</p>	300 shares

No.	Name (Date of birth)	Past experience, positions and responsibilities	Number of shares of Japan Post Insurance held
10	<p>Masatsugu Nagato</p> <p>Newly elected (Nov. 18, 1948)</p> <p>Number of years and months in office as a Director - years</p> <p>Status of attendance at the meetings of the Board of Directors - % (-/- meetings)</p>	<p>Apr. 1972 Joined The Industrial Bank of Japan, Ltd.</p> <p>Jun. 2000 Executive Officer of The Industrial Bank of Japan, Ltd.</p> <p>Jun. 2001 Managing Executive Officer of The Industrial Bank of Japan, Ltd.</p> <p>Apr. 2002 Managing Executive Officer of Mizuho Bank, Ltd.</p> <p>Apr. 2003 Managing Executive Officer of Mizuho Corporate Bank, Ltd.</p> <p>Jun. 2006 Corporate Executive Vice President of Fuji Heavy Industries, Ltd.</p> <p>Jun. 2007 Director, Corporate Executive Vice President of Fuji Heavy Industries, Ltd.</p> <p>Jun. 2010 Representative Director & Executive Vice President of Fuji Heavy Industries, Ltd.</p> <p>Jun. 2011 Director & Deputy Chairman of Citibank Japan, Ltd.</p> <p>Jan. 2012 Director & Chairman of Citibank Japan, Ltd.</p> <p>May 2015 Director, President and Representative Executive Officer of Japan Post Bank Co., Ltd.</p> <p>Jun. 2015 Director of Japan Post Holdings Co., Ltd.</p> <p>Apr. 2016 Director and Representative Executive Officer, President & CEO of Japan Post Holdings Co., Ltd. (current position)</p> <p>Apr. 2016 Director of Japan Post Co., Ltd. (current position)</p> <p>Apr. 2016 Director of Japan Post Bank Co., Ltd. (current position)</p> <p>Significant concurrent positions: Director and Representative Executive Officer, President & CEO of Japan Post Holdings Co., Ltd. Director of Japan Post Co., Ltd. Director of Japan Post Bank Co., Ltd.</p> <p><u>Reasons for the election as candidate for Director</u> He has been involved in the management of financial institutions over the years, and also has taken part in the management of the entire Japan Post Group as a Director, President and Representative Executive Officer of Japan Post Bank Co., Ltd., a Group company, and Director and Representative Executive Officer, President & CEO of Japan Post Holdings Co., Ltd., Japan Post Insurance's parent company. Given his considerable knowledge and achievements, we believe that he would play a significant role in making decisions on the execution of important operations, and in supervising the execution of duties by Executive Officers.</p>	- shares

No.	Name (Date of birth)	Past experience, positions and responsibilities	Number of shares of Japan Post Insurance held
11	<p>Nobuhiro Endo</p> <p>Newly elected Outside Director Independent Director (Nov. 8, 1953)</p> <p>Number of years and months in office as a Director - years</p> <p>Status of attendance at the meetings of the Board of Directors - % (-/- meetings)</p>	<p>Apr. 1981 Joined NEC Corporation</p> <p>Apr. 2006 Senior Vice President, Executive General Manager of Mobile Network Operations Unit of NEC Corporation</p> <p>Apr. 2009 Executive Vice President of NEC Corporation</p> <p>Jun. 2009 Executive Vice President and Member of the Board of NEC Corporation</p> <p>Apr. 2010 President (Representative Director) of NEC Corporation</p> <p>Apr. 2016 Chairman of the Board (Representative Director) of NEC Corporation (current position)</p> <p>Significant concurrent positions: Chairman of the Board (Representative Director) of NEC Corporation</p> <p><u>Reasons for the election as candidate for Outside Director</u> He is nominated as an Outside Director because we believe that he is capable of fulfilling supervisory and monitoring functions over the management from a professional perspective based on his experience and insight nurtured through years of experience in management of stock companies.</p>	- shares

No.	Name (Date of birth)	Past experience, positions and responsibilities	Number of shares of Japan Post Insurance held
12	<p>Masako Suzuki</p> <p>Newly elected Outside Director Independent Director (Feb. 4, 1954)</p> <p>Number of years and months spent in office as a Director - years</p> <p>Status of attendance at the meetings of the Board of Directors - % (-/- meetings)</p>	<p>Apr. 1972 Joined Nippon Yusen Kabushiki Kaisha</p> <p>Jul. 1983 Joined Pasona Inc.</p> <p>Apr. 1999 Executive Officer of Pasona Inc.</p> <p>Jun. 2000 Managing Executive Officer of Pasona Inc.</p> <p>Aug. 2004 Managing Director of Pasona Inc.</p> <p>Sept. 2004 Senior Managing Director of Pasona Inc.</p> <p>Sept. 2007 Senior Managing Director of Pasona Group Inc.</p> <p>Jun. 2010 Director, Vice President of Benefit One Inc. (current position)</p> <p>Jun. 2010 Director of Pasona Group Inc.</p> <p>Mar. 2012 Director of Benefit one Solutions (current position)</p> <p>Jul. 2012 Auditor of Benefit one Health care Inc.</p> <p>Aug. 2015 Director of Benefit One Payroll Inc. (current position)</p> <p>Jan. 2016 President and Representative Director of Benefit one Health care Inc. (current position)</p> <p>Significant concurrent positions: Director, Vice President of Benefit One Inc. President and Representative Director of Benefit one Health care Inc.</p> <p><u>Reasons for the election as candidate for Outside Director</u> She is nominated as an Outside Director because we believe that she is capable of fulfilling supervisory and monitoring functions of the management from the standpoint of a management expert based on her experience and insight nurtured through years of experience in management of stock companies.</p>	- shares

Notes:

1. Japan Post Holdings Co., Ltd., where Mr. Masatsugu Nagato serves as Director and Representative Executive Officer, President & CEO, is Japan Post Insurance's parent company with 89% shareholding. Japan Post Insurance has entered into a contract concerning group management with Japan Post Holdings Co., Ltd., and pays brand loyalty pursuant to said contract. In addition, there is a transaction relationship concerning real estate leasing, etc. between Japan Post Insurance and Japan Post Holdings Co., Ltd. There are no special conflicts of interest between the other Director candidates and Japan Post Insurance.
2. Of the candidates for Directors, Mr. Masaharu Hino, Ms. Kiyomi Saito, Mr. Shin Yoshidome, Mr. Shinji Hattori, Ms. Michiko Matsuda, Mr. Nobuhiro Endo and Ms. Masako Suzuki are candidates for Outside Directors as stipulated in Article 2, Paragraph 3, Item 7 of the Ordinance for Enforcement of the Companies Act.
3. The term of office of Mr. Masaharu Hino as Outside Director of Japan Post Insurance will be nine years and nine months, that of Ms. Kiyomi Saito and Mr. Shin Yoshidome and Mr. Shinji Hattori will be two years, respectively, and that of Ms. Michiko Matsuda will be one year at the conclusion of this Ordinary General Meeting of Shareholders.
4. Japan Post Insurance has entered into liability limitation agreements with Mr. Akira Anzai, Mr. Masaharu Hino, Ms. Kiyomi Saito, Mr. Shin Yoshidome, Mr. Shinji Hattori and Ms. Michiko Matsuda to limit their liabilities to the minimum liability amount as stipulated in Article 425, Paragraph 1 of the Companies Act. Subject to the approval of election of these candidates, Japan Post Insurance will continue the above-mentioned liability limitation agreements with each of them. In addition, if election of Mr. Masatsugu Nagato, Mr. Nobuhiro Endo and Ms. Masako Suzuki is approved, Japan Post Insurance will enter into liability limitation agreements with each of them.
5. The Company has designated each of Mr. Masaharu Hino, Ms. Kiyomi Saito, Mr. Shin Yoshidome, Mr. Shinji Hattori, and Ms. Michiko Matsuda as an Independent Officer with the Tokyo Stock Exchange, and will continue to designate them as an Independent Officer if each of their election is approved. The Company plans to newly designate Mr. Nobuhiro Endo and Ms. Masako Suzuki as Independent Officers if each of their election is approved.
6. At TOSHIBA CORPORATION, where Ms. Kiyomi Saito served as an Outside Director from June 2012 to September 2015, it was discovered that inappropriate accounting treatment in a large amount was carried out for an extended period from the fiscal year ended March 31, 2009 to 2015, and in September 2015, amendments were made to the securities reports, etc. for the past years accordingly. In response to the said misstatements in the securities reports, etc., Tokyo Stock Exchange and Nagoya Stock Exchange designated TOSHIBA CORPORATION stock as Stocks on Alert and imposed a listing agreement violation penalty. In December of the same year, the Commissioner of Financial Services Agency imposed an order for payment of surcharge to TOSHIBA CORPORATION. Ms. Saito, as an Outside Director, confirmed that she had been unaware of such wrongdoing until after the incident was detected. In addition, she has fulfilled her expected duties by continuously expressing opinions from the perspective of thoroughly adhering to compliance standards. Since the said fact was revealed, she had made suggestions on initiatives and other matters to detect the causes of the issue, and formulated preventative measures as a member of Management Revitalization Committee.

[Reference]

[Designation Criteria for Independent Officers of JAPAN POST INSURANCE Co., Ltd.]

The Company shall designate independent officers as set forth by the Tokyo Stock Exchange from among the outside directors who do not fall under any of the following.

1. A person who has previously served as an executive person of the Japan Post Group
2. A person who has previously served as a director who was not an executive person of the parent company of Japan Post Insurance
3. An entity whose major business partner is Japan Post Insurance or an executive person, etc. of such business partner
4. A major business partner of Japan Post Insurance or an executive person, etc. of such business partner
5. A consultant, accounting professional or legal professional who receives or has received a large amount of money or other assets in addition to executive remuneration from Japan Post Insurance (in cases where the person who receives such assets is an organization such as a corporation or a partnership, a person who belongs to or has previously belonged to such organization)
6. A major shareholder of Japan Post Insurance (in the case of a corporation, an executive person, etc. of such corporation)
7. A spouse or a relative within the second degree of kinship of the following persons (excluding persons with no importance)
 - (1) A person as set forth in the preceding 1 to 6
 - (2) An executive person of the Japan Post Group (excluding Japan Post Insurance)
 - (3) A director who is not an executive person of the parent company of Japan Post Insurance
8. An executive person, etc. of an entity where an executive person, etc. of Japan Post Insurance assumes the post of an outside officer
9. A person who receives a large amount of donation from Japan Post Insurance (in cases where the person is an organization such as a corporation or a partnership, an executive person, etc. of such organization or a person equivalent thereto)

[Attachment of the 10th Ordinary General Meeting of Shareholders]

Business Report (From April 1, 2015 to March 31, 2016)

I. Matters Concerning the Current Status of JAPAN POST INSURANCE Co., Ltd.

1. Progress and Results of Business, etc., of the Corporate Group

[Details of main business of the corporate group]

Japan Post Insurance belongs to the Japan Post Group, for which the parent company is Japan Post Holdings Co., Ltd. (“Japan Post Holdings”). Further, Japan Post Insurance Group consists of Japan Post Insurance and one subsidiary (collectively the “Group”), and mainly engages in life insurance business.

[Financial and economic environment and business progress and results of the corporate group in the fiscal year ended March 31, 2016]

The Japanese economy in the fiscal year ended March 31, 2016 achieved only a gradual recovery, for although capital investment picked up, consumer spending was sluggish. Likewise, the growth of the global economy was weak as in the previous year partly owing to the continued slow recovery in emerging countries including China, although the U.S. economy was strong and Europe showed gradual recovery.

The role of the life insurance industry is growing ever more to support self-help efforts of customers by strengthening sales channels and developing products in response to customers’ diversifying needs and heightened selectivity, which mirrors such trends as the aging of society with declining birthrates, a growing number of one-person households, and evolving lifestyles.

In regard to the Japan Post Group, Japan Post Holdings and two financial companies (JAPAN POST BANK Co., Ltd. (“Japan Post Bank”) and Japan Post Insurance) were simultaneously listed on the First Section of the Tokyo Stock Exchange on November 4, 2015.

With regard to future sale of shares in the two financial companies, pursuant to the Postal Service Privatization Act, Japan Post Holdings aims to dispose of its entire equity interest in the two financial companies within the earliest possible timeframe, in light of the condition of the businesses of Japan Post Insurance and Japan Post Bank, and having regard to the impact on the ability of Japan Post Holdings and JAPAN POST Co. Ltd. (“Japan Post Co.”) to fulfill their obligations to provide access to universal services (the obligation of Japan Post Holdings and Japan Post Co. to provide services through their nationwide network of post offices). In line with this objective, Japan Post

Holdings intends to dispose of its equity interest in each company in multiple stages to approximately 50% in view of allowing for greater freedom of management of the two financial companies as well as the realization of the Group's unity and collective strength.

Japan Post Insurance has inherited its social mission of "providing basic measures of life with simple procedures for the people of Japan" which was the original goal of Postal Life Insurance Services when it was created in 1916, while taking initiatives toward improving corporate value and realizing better customer service with the aim of becoming a "a big, unique, and heartfelt company," per our policy of "aiming to be the No. 1 Japanese insurance company selected by customers."

In the year ending March 31, 2017, Postal Life Insurance Services will mark the 100th anniversary of its founding. Upon reaching this milestone, in anticipation of the next 100 years, we have reconsidered what Japan Post Insurance is meant to do, and what manner of company it is meant to become. We have also revised our corporate philosophy, the idea at the foundation of engaging in business activities, to "Be a trustful partner for people, always being close at hand and endeavoring to protect their well-being."

In order to realize this management philosophy, we have established a specific vision to aim for as our management policy, and established a code of conduct as a standard to be complied with and proactively implemented by individual executives and employees in the course of their duties.

Under our management policy and code of conduct, we aim to realize our management philosophy and further improve corporate value.

Specific initiatives in the fiscal year ended March 31, 2016 were as follows.

Japan Post Insurance is working to further gain the trust of our customers in increasingly elderly society by promoting an initiative called "Kampo Platinum Life Service" to offer elderly customer-friendly services that emphasize a sense of security and trust by improving every customer contact from the elderly customer's perspective.

Specifically, we have revised our products so that customers of more advanced age can enroll, raising the maximum limit of enrollment age range of endowment insurance from April 2015 and of whole life insurance from October 2015. Similarly, in April 2015 we established a "dedicated call center for elderly customers" with operators who have attended elderly customer-oriented training. In November 2015, we launched an elderly customer-oriented information magazine, and from May 2016 we have started providing a free telephone consultation service on "health, medicine, and nursing" as well as "taxes of life."

In addition, we have undertaken various initiatives on improving services for elderly customers,

such as formulating “Guidelines on Creating Forms for Elderly Customers,” and working to reorganize forms.

In addition to the above initiatives, based on customer feedback collected via our call center, which we regard as important assets, we have been working to ensure better customer service through various improvement activities. These include the start of handling money transfers to a designated account on the payment date, without repeating necessary procedures, by having customers indicate the payee’s bank account for receiving maturity proceeds and survivor’s insurance.

In order for Japan Post Insurance to deliver “Comprehensive and Heartfelt Services” to its customers, we have cooperated with Japan Post Co. to conduct “Feel Secure with Kampo” activities during explanations at our counter in post offices or during home visits by post office employees. We work to give greater satisfaction to our customers through these activities, meeting with policyholders to register payee’s bank accounts for receiving insurance benefits and conduct various after-sales services.

As for improving products and services, we have made the following product revisions. In October 2015, we launched an endowment insurance with a shortened premium period that resolves the insurance premium payment burden at an early stage, and increases savings by making the insurance premium payment period shorter than the insurance period. From the same month, in order to improve convenience for customers, we started handling of a deferred first premium payment plan in which the coverage (liability) starts from the time the customer makes their application and reports their health status, then makes their first premium payment by bank transfer or other methods after the policy is concluded, eliminating the burden of bringing cash when they apply for the policy. In addition, we commenced the handling of a special provision where customers can designate the commencement date of coverage (liability) at the time of application. This enables customers to start the coverage (liability) of a new insurance policy without causing overlap of insurance policies, even when they apply for a new insurance policy before the insurance policy they are already enrolled in reaches maturity.

In November of the same year, in order to improve service to corporate customers, we increased our lineup of products for corporations who take consignment sales.

In March 2016, we obtained approval to underwrite reinsurance, making us able to underwrite reinsurance from other life insurance companies for insurance policies that are sold under consignment by Japan Post Co. or Japan Post Insurance.

Regarding sales promotion, in post office channels, we aimed to build a system that will enable us to surely achieve the monthly performance target, and worked to expand sales through measures

including increasing the number of contact points with customers and expand proposal chances by implementing Feel Secure with Kampo Activities, holding life plan consultation meetings, and staging campaigns. In addition, we strived to enhance the quality of solicitation through carrying out trainings for life insurance solicitors to raise awareness for appropriate solicitation, and setting dedicated months to enhance the quality of solicitation. In directly-managed wholesale channel as well, we worked to expand sales in corporate, worksites, and internal markets (within Japan Post Group) by conducting training for enhanced sales abilities of employees, enhancement of sales tools.

In this way we have enhanced both the “quality” and “quantity” of sales channels, strengthened sales of universal service products, endowment and whole life insurance, combined with medical care riders.

With regard to the development and strengthening of insurance claims and other payment management systems, we have strived to further improve payment quality and make administrative processing more efficient by working to improve payment examination administration on the foundation of a Claim Payment Processing System (SATI). In addition, we are striving to enhance guidance for insurance claims by enhancing support that gives guidance following system determination of insurance claims that can possibly be paid and necessary procedures when a customer makes an insurance claim.

In September 2015, by organizational integration of the service center and headquarters, we advanced establishment of a system that enable simple, prompt, and accurate handling of its operations from underwriting of insurance to payment of insurance claims and benefits. We will increase customer satisfaction by conducting operations with an integrated service center and headquarters office, further improving service, and performing speedier problem solving.

In addition, to strategically utilize big data on Japan’s largest number of policies held, we are steadily turning our PDCA cycle including the use of cutting-edge technologies such as IBM Watson, and aim to further raise our service level.

With regard to initiatives toward ensuring solicitation quality, we present the customer with documents summarizing the matters that especially require their confirmation, such as policy content and notification obligations, followed by an explanation by the life insurance solicitor, so that the customer can gain full understanding of the details. Especially when soliciting elderly customers, we require a family to be present at the time of explanations, and have conducted trials from August 2015 of a “Policy Content Confirmation Form” to confirm whether the content of the policy meets the customer’s intent.

In addition, from April 2016, for new policies with elderly customers as the policyholder, we

started mailing documents stating the application content (a “Guide to Confirming Your Application”) from Japan Post Insurance to the addresses of the policyholder and the insured party, striving for more thorough correspondence.

Aside from this, we have formulated handling methods and carried out supervisions of solicitors in response to the mandatory obligation to understand customers’ intent due to the partial revision of the Insurance Business Act, and have implemented these initiatives according to the revised Act ahead of schedule since April 2016.

With regard to initiatives toward enhancement and strengthening of internal control systems, we have established regulations and implemented training of executives and employees for preventing insider trading following our stock listing, and have worked to strengthen our information security management systems. In order to further improve compliance awareness, we have established a “Compliance Focus Efforts Month” twice a year, when the entire company conducts inspection, training, and others.

In addition, toward the establishment of enterprise risk management (ERM), we have promoted the sophistication of our ERM system, and used this to maintain the soundness of our finances and improve our capital efficiency (profitability), while aiming to secure stable profit and improve our sustainable corporate value.

As for CSR initiatives, we have worked on activities with the purpose of promoting the health of our customers, society, and local communities. As a major event, we held the “10 Million People’s Radio Exercise and Minna no Taiso in Kanazawa City, Ishikawa Prefecture on August 2, 2015 in collaboration with the NHK (Japan Broadcasting Corporation) and the non-profit organization Japan Radio-Exercise Federation. We also held a “Radio Exercise and Minna no Taiso Summer Tour” in 43 venues across Japan from July to August of 2015, and held a “Radio Exercise and Minna no Taiso Special Tour” in 9 locations across Japan from April to October of 2015. In addition, we conducted classes for radio exercises at elementary schools in 18 locations across the country.

In November 2015, we started the “Kampo Eat & Smile Project” with the hope that “People will have happier and healthier minds and bodies through food.” As part of this effort, we opened a limited time “Kampo Eat & Smile Café” in a shop in the Shonan T-SITE, offering an original menu that is good for the body. Through such activities, we worked actively to promote the health of everyone in Japan.

As for diversity initiatives, we established a Diversity Promotion Office in April 2015, and promoted various measures in the three areas of “promotion of women’s career activities,”

“work-life balance,” and “promoting employment of people with disabilities.”

We made efforts to expand appointment to management positions and deploy development programs for female employees in “promotion of women’s career activities,” offer work style reform, childcare leave support, nursing care leave support, and mental health care in “work-life balance,” and to expand and establish employment and expand the duties of people with disabilities in “promoting employment of people with disabilities.”

In addition, based on the Promotion of Women’s Career Activities Act, which came into effect in September 2015, we established a general employer action plan in March 2016, submitted it to the Tokyo Labor Bureau, and presented it both internally and externally. In this plan, we stated our quantitative numerical target as “Increasing the percentage of management positions held by women to 14% or more by April 1, 2021,” and formulated initiative details and an implementation plan toward reaching this target.

Moving forward, we will realize an “environment where each individual employee can grow, and work cheerfully and actively,” one of our management policy, through the promotion of diversity.

Aside from these initiatives, Japan Post Insurance reached a basic agreement to form a strategic business alliance with The Dai-ichi Life Insurance Company, Limited in March 2016, with the three areas of overseas life insurance business, asset management business, and joint research in the new product and IT fields as pillars of the alliance. By mutually complementing and fusing the strengths of both companies, we aim for sustainable improvement of corporate value. In addition, we intend to contribute to the development of communities in Japan by improving the quality of our products and services through this business alliance, and contribute to the development of societies and economies in various foreign countries through the spread and penetration of life insurance in those countries.

Consolidated profit and loss in the fiscal year ended March 31, 2016 were as follows.

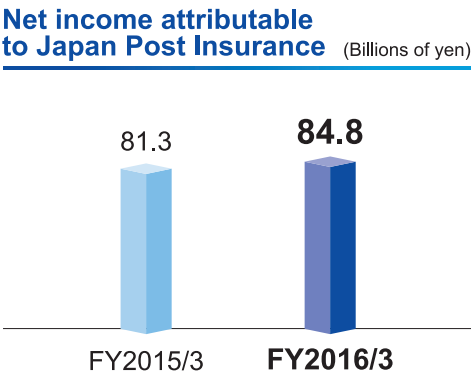
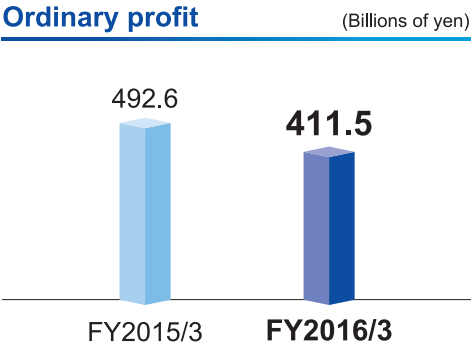
Ordinary income amounted to ¥9,605.7 billion (5.5% decrease year on year), comprising the sum of insurance premiums and others of ¥5,413.8 billion (9.1% decrease year on year), investment income of ¥1,354.9 billion (7.2% decrease year on year), and other ordinary income of ¥2,836.9 billion (3.1% increase year on year).

Ordinary expenses amounted to ¥9,194.2 billion (5.0% decrease year on year), comprising the sum of insurance claims and others of ¥8,550.4 billion (5.6% decrease year on year), provision for policy reserves and others of ¥0.1 billion (91.1% decrease year on year), investment expenses of ¥9.7 billion (11.3% decrease year on year), operating expenses of ¥538.5 billion (4.9% increase year on year) and other ordinary expenses of ¥95.3 billion (4.3% increase year on year).

As a result, ordinary profit amounted to ¥411.5 billion (16.5% decrease year on year), and net income attributable to Japan Post Insurance amounted to ¥84.8 billion (4.4% increase year on year),

which is calculated by adding and subtracting extraordinary gains or losses to and from ordinary profit, then subtracting provision for reserve for policyholder dividends and total income taxes.

Consolidated profit and loss



[Issues to be addressed]

The Japan Post Group announced in April 2015 its new medium-term management plan “New Japan Post Group Network Creation Plan 2017” covering the three years from the fiscal year ended March 31, 2016 to the fiscal year ending March 31, 2018 to articulate its future direction in management for overcoming issues, such as pursuit of greater profitability of the Group, improvement in productivity and strengthening of corporate governance upon taking into account factors such as changes in the operating environment, including the continued low interest rate environment.

In the Medium-term Management Plan, based on the policy of aiming to become the “No. 1 Japanese Insurance Company Selected by Customers,” through establishing its financial management base which will be necessary for Japan Post Insurance’s growth, as well as by developing products and services to enhance its strengths, Japan Post Insurance intends to pave the way for a real growth. Specifically, Japan Post Insurance will focus on implementing the following key measures.

1) Deployment of administrative and IT system

By making investments in its administrative and IT system infrastructure, as an edge for drawing future growth strategies, Japan Post Insurance will establish systems that enable simple, prompt and accurate handling of its operations from underwriting of insurance to payment of insurance claims and benefits. By doing so, Japan Post Insurance will strengthen its frame of administering policies and provide high quality services.

In addition, Japan Post Insurance tries to improve the level of system quality and development productivity by strengthening its capability to develop and maintain IT system in line with the renewal of its core IT system in January 2017.

2) Enhancing Sales Force of Distribution Channel

Together with Japan Post Co., Japan Post Insurance will strengthen sales force of post office channel, which accounts for a considerable portion of its new policy sales. Japan Post Insurance will support efforts to hire sales personnel of Japan Post Co. and enhance productivity through training for them.

In addition, Japan Post Insurance will increase amount of sales activities mainly by visiting existing customers and following them up and further accelerate the speed of increase in new policies. In particular, Japan Post Insurance will strengthen sales of universal service products, endowment and whole life insurance, combined with medical care riders.

Japan Post Insurance aims to expand sales from corporate client, worksite, and internal market (within the Japan Post Group) through reinforcing its directly-managed wholesale channel.

3) Product development corresponding to customers' needs and improvement of services for older adult

Japan Post Insurance will enhance products and services lineup that correspond to customers' needs, for their accessibility and its sales of new policies.

In the older adult customer market, where Japan Post Insurance has an advantage and that is predicted to expand in the future, Japan Post Insurance will develop a "business model for older adult customers with attentive and caring service" and promote re-examine all of its contact points with customers through the eye of older adult in order to provide older adult customers with high-quality services.

4) Improve capacity for earnings from investment

As for investments, Japan Post Insurance will aim to enhance profitability by promoting our policy of matching between assets and liabilities, strengthening the investment divisions and accelerating diversification of investment assets.

5) Strengthen internal control system and human resources development

Japan Post Insurance will strengthen its internal control system by ensuring the quality of its product solicitations and achieving thorough compliance, which are the bases and the main prerequisites, and also by promoting initiatives to make use of its customers' voices in management and strengthening risk management.

In addition, Japan Post Insurance will train and educate employees who will play the core rolls in Japan Post Insurance's operations, as well as those who become the foundation of its competitiveness, and creating a working environment for a variety of people to work together comfortably, and aim for mutual growth of employees and Japan Post Insurance.

[Main performance of Japan Post Insurance]

<Policy amounts>

As for individual insurance, annualized premiums from new policies reached ¥485.3 billion (6.0% increase year on year), while those from policies in force reached ¥2,863.5 billion (13.3% increase year on year). Policy amounts based on coverage amount of new policies reached ¥7,168.4 billion (2.4% increase year on year), while those of policies in force reached ¥44,406.2 billion (13.4% increase year on year).

As for individual annuities, annualized premiums from new policies reached ¥105.1 billion (35.4% decrease year on year), while those from policy in force reached ¥656.0 billion (2.6% decrease year on year). Policy amounts based on accumulated contribution payment and policy

reserves of new annuity policies reached ¥219.7 billion (55.5% decrease year on year), while those of policies in force reached ¥3,476.4 billion (3.9% decrease year on year).

	(Billions of yen)			
For the fiscal year ended March 31	2013	2014	2015	2016
Individual insurance (annualized premiums)				
New policies	431.6	439.0	457.8	485.3
Policies in force (As of March 31)	1,855.6	2,192.2	2,526.8	2,863.5
Individual annuities (annualized premiums)				
New policies	222.7	179.8	162.5	105.1
Policies in force (As of March 31)	667.3	661.4	673.8	656.0
Individual insurance (coverage amount)				
New policies	6,515.8	6,559.8	7,002.5	7,168.4
Decreased policies	1,078.3	1,304.8	1,579.2	1,921.2
Policies in force (As of March 31)	28,480.7	33,735.6	39,159.0	44,406.2
Individual annuities (accumulated contribution payment and policy reserves)				
New policies	633.4	524.0	493.5	219.7
Decreased policies	220.3	274.8	321.5	359.1
Policies in force (As of March 31)	3,194.6	3,443.8	3,615.9	3,476.4

Notes:

1. The figures are truncated.
2. The figures do not include the Postal Life Insurance Policies received from the Management Organization for Postal Savings and Postal Life Insurance in the form of reinsurance. Status of reinsured Postal Life Insurance Policies is described hereunder as a reference.
3. Accumulated contribution payment in individual annuities refer to the aggregate amount bound to be paid in the future for the annuity before payments commence, converted into the value as of the date of annuity payment commencement.
4. Policy reserves in individual annuities refer to the reserve to provide for the future payment of annuities for the annuity after payments have commenced.
5. Japan Post Insurance underwrites neither group insurance nor group annuities.

Reference: Reinsured Postal Life Insurance Policies

(Billions of yen)

	As of March 31, 2013	As of March 31, 2014	As of March 31, 2015	As of March 31, 2016
Insurance (insured amount)	73,991.4	63,358.9	54,322.4	46,114.5
Annuities (annuity amount)	1,434.6	1,250.6	1,077.9	932.1

Note: These figures are based on standards applied by the Management Organization for Postal Savings and Postal Life Insurance when it calculates published numerical data, where the figures are rounded.

- Policy reserves

(Billions of yen)

	As of March 31, 2013	As of March 31, 2014	As of March 31, 2015	As of March 31, 2016
Policy reserves	81,401.9	77,745.4	75,112.6	72,362.5
Contingency reserve	2,683.6	2,588.7	2,498.7	2,374.8

Notes:

1. The figures are truncated.
2. Of the policy reserves as of March 31, 2016, policy reserves, excluding contingency reserve, related to reinsurance contracts with the Management Organization for Postal Savings and Postal Life Insurance, amounted to ¥46,712.1 billion, while contingency reserve is provided in the amount of ¥2,011.6 billion for the category of reinsurance.

- Indicators of core profit, etc.

(Billions of yen)

For the fiscal year ended March 31	2013	2014	2015	2016
Core profit	570.0	482.0	515.4	464.2
Real net assets (as of March 31)	10,107.4	9,442.2	11,512.2	14,643.0
Solvency margin ratio (as of March 31)	1,467.9%	1,623.4%	1,641.4%	1,568.1%
Consolidated real net assets (as of March 31)	10,109.4	9,446.9	11,521.1	14,649.5
Consolidated solvency margin ratio (as of March 31)	1,468.8%	1,625.1%	1,644.2%	1,570.3%

Notes:

1. The figures for core profit, real net assets and consolidated real net assets are truncated.
2. Solvency margin ratio and consolidated solvency margin ratio are truncated to one decimal place.
3. Values of real net assets as well as solvency margin ratio as of March 31, 2016 are based on the standard adopted from March 31, 2016, while those as of March 31, 2015 and earlier are based on the standard adopted before March 31, 2016.

4. Values of consolidated real net assets as well as consolidated solvency margin ratio as of March 31, 2016 are based on the standard adopted from March 31, 2016, while those as of March 31, 2014, and as of March 31, 2015 are based on the standard adopted from March 31, 2014 and those as of March 31, 2013 are based on the standard adopted before March 31, 2014.

2. Financial Condition and Results of Operations of the Corporate Group and Japan Post Insurance

1) Financial condition and results of operations of the corporate group

(Millions of yen)

For the fiscal year ended March 31	2013	2014	2015	2016
Ordinary income	11,834,945	11,234,114	10,169,241	9,605,743
Ordinary profit	528,946	462,748	492,625	411,504
Net income attributable to Japan Post Insurance	90,678	62,802	81,323	84,897
Comprehensive income	189,305	91,810	457,932	(68,218)
Net assets	1,466,780	1,538,136	1,975,727	1,882,982
Total assets	90,463,501	87,092,800	84,915,012	81,545,182

Note: The figures are truncated.

2) Financial condition and results of operations of Japan Post Insurance

For the fiscal year ended March 31		2013	2014	2015	2016
Policy amount in force as of the fiscal year-end	Individual insurance	(Billions of yen) 28,480.7	(Billions of yen) 33,735.6	(Billions of yen) 39,159.0	(Billions of yen) 44,406.2
	Individual annuities	3,194.6	3,443.8	3,615.9	3,476.4
	Group insurance	—	—	—	—
	Group annuities	—	—	—	—
	Other insurance	0.2	0.2	0.2	0.1
		(Millions of yen)	(Millions of yen)	(Millions of yen)	(Millions of yen)
Insurance premiums and others		6,481,772	5,911,643	5,956,716	5,413,862
Investment income		1,560,789	1,540,615	1,460,745	1,354,966
Insurance claims and others		10,673,000	10,160,877	9,059,549	8,550,474
Ordinary profit		529,375	463,506	493,169	413,023
Provision for reserve for policyholder dividends		307,427	242,146	200,722	178,004
Net income		91,000	63,428	81,758	86,338
Total assets		90,462,364	87,088,626	84,911,946	81,543,623
		(Yen)	(Yen)	(Yen)	(Yen)
Net income per share		4,550.02	3,171.42	136.26	143.90

Notes:

- The figures are truncated. However, amount of net income per share is rounded.
- Policy amounts at each year-end do not include the Postal Life Insurance Policies received from the Management Organization for Postal Savings and Postal Life Insurance in the form of reinsurance. Status of reinsured Postal Life Insurance Policies is described in the reference of 1. (1) [Main performance of Japan Post Insurance].
- Policy amounts for individual annuities are the total of (a) the accumulated contribution payment

as of the date of annuity payment commencement for the annuity before payments commence and (b) the amount of policy reserves for the annuity after payments have commenced.

4. Japan Post Insurance underwrites neither group insurance nor group annuities.
5. Japan Post Insurance implemented a 30:1 stock split effective August 1, 2015, and net income per share has been calculated assuming the stock split was implemented on April 1, 2014.

3. Main offices of the Corporate Group

Department	Name of company	Name of office	Location	Date of establishment
Insurance business and related business	Japan Post Insurance	Head Office	Chiyoda-ku, Tokyo	September 1, 2006
Information systems-related business	JAPAN POST INSURANCE SYSTEM SOLUTIONS Co., Ltd.	Head Office	Shinagawa-ku, Tokyo	October 3, 2011

Notes:

1. Date of establishment refers to the date of establishment of Japan Post Insurance for the insurance business and related business, while the date on which JAPAN POST INSURANCE SYSTEM SOLUTIONS Co., Ltd. became a subsidiary is stated for the information system-related business.
2. JAPAN POST INSURANCE SYSTEM SOLUTIONS Co., Ltd. changed the location of its principal office from Meguro-ku, Tokyo to Shinagawa-ku, Tokyo on May 18, 2015.

- Branches and agencies of Japan Post Insurance

(Number of locations/ branches)

Category	As of March 31, 2015	As of March 31, 2016	Increase (Decrease)
Regional Headquarters	13	13	—
Branches	79	82	3
Agency	625	625	—
Japan Post Co.	1	1	—
Contracted post office	624	624	—

Notes:

1. Number of branches is 82 following the branch reorganization on April 6, 2015.
2. Number of offices (post offices) of Japan Post Co. handling insurance solicitation business for Japan Post Insurance was 20,056 as of March 31, 2016 (a decrease of 20 year on year). In addition, 44 post offices are temporarily closed due to the Great East Japan Earthquake.
3. Number of contracted post offices represents those acting as insurance agencies handling the insurance solicitation business for Japan Post Insurance, while the number of contracted post offices commissioned to conduct customer referral (referral agencies) for Japan Post Co. which acts as an agency of Japan Post Insurance was 2,439 as of March 31, 2016 (a decrease of 33 year on year). In addition, 4 contracted post offices are temporarily closed due to the Great East Japan Earthquake.

4. Employees of the corporate group

(Persons)

Department	As of March 31, 2015	As of March 31, 2016	Increase (Decrease)
Insurance business and related business	7,153	7,378	225
Information systems-related business	453	512	59
Total	7,606	7,890	284

Note: Number of employees (including those seconded from companies outside the Corporate Group, but excluding those seconded to companies outside the Corporate Group) represents the number of employees in full-time employment, and excludes those in temporary employment.

- Employees of Japan Post Insurance

Category	As of March 31, 2015	As of March 31, 2016	Increase (Decrease)	As of March 31, 2016		
				Average age	Average years of service	Average monthly salary
	(Persons)	(Persons)	(Persons)	(Years old)	(Years)	(Thousand yen)
In-house employees	6,078	6,279	201	38.0	14.2	339
Sales employees	1,075	1,099	24	39.2		

Notes:

1. Number of employees represents the number of employees in full-time employment (including those seconded from other companies, but excluding those seconded to other companies), and excludes those in temporary employment.
2. Average number of years of service represents the number of years of continuous service including years at Ministry of Posts and Telecommunications, Postal Services Agency (Ministry of Internal Affairs and Communications) and Japan Post.
3. Average age and average years of service are based on ages counted by the western-style method as of March 31, 2016, and truncated to one decimal place.
4. Average monthly salary represents fixed salary as of March 2016, excluding overtime allowance and bonus. The figures are truncated.

5. Major Creditors of the Corporate Group

Not applicable

6. Financing of the Corporate Group

Not applicable

7. Capital Investment of the Corporate Group

1) Total amount of capital investment

(Millions of yen)

Department	Amount
Insurance business and related business	81,392
Information systems-related business	745

Note: The figures are truncated.

2) New installation, etc., of significant equipment

(Millions of yen)

Department	Details	Amount
Insurance business and related business	Equipment and software related to the renewal of the overall information systems for Japan Post Insurance	25,093
Information systems-related business	—	—

Note: The figures are truncated.

8. Principal Parent Company and Subsidiaries, etc.

1) Parent company

Company name	Location	Main business	Date of establishment	Capital	Percentage of voting rights of Japan Post Insurance held by the parent company	Others
Japan Post Holdings Co., Ltd.	Chiyoda-ku, Tokyo	A holding company	January 23, 2006	3,500,000 (Millions of yen)	89.00%	

Notes:

1. The figures are truncated.
2. Percentage of voting rights of Japan Post Insurance held by the parent company is rounded to two decimal places.

2) Principal subsidiaries, etc.

Company name	Location	Main business	Date of establishment	Capital	Percentage of voting rights of subsidiaries, etc., held by Japan Post Insurance	Others
JAPAN POST INSURANCE SYSTEM SOLUTIONS Co., Ltd.	Shinagawa-ku, Tokyo	Commissioning of design, development, maintenance and operation of information system	March 8, 1985	60 (Millions of yen)	100%	

Notes:

1. The figures are truncated.
2. JAPAN POST INSURANCE SYSTEM SOLUTIONS Co., Ltd. changed the location of its head office from Meguro-ku, Tokyo to Shinagawa-ku, Tokyo on May 18, 2015.

9. Business Transfer, etc., of the Corporate Group

Not applicable.

10. Other Important Matters Concerning the Current State of the Corporate Group

Japan Post Insurance listed its common stock on the First Section of the Tokyo Stock Exchange on November 4, 2015.

II. Matters Concerning Directors and Executive Officers

1. Directors and Executive Officers

Directors

(As of March 31, 2016)

Name	Position and assignment	Significant concurrent positions	Others
Masami Ishii	Director	Director of Japan Post Holdings Co., Ltd. Advisor of Sompo Japan Nipponkoa Insurance Inc.	
Toshihisa Minakata	Director		
Shoji Awakura	Director		
Akira Anzai	Director Audit Committee Member		
Taizo Nishimuro	Director Chairman of Nomination Committee, Chairman of	Director and Representative Executive Officer, President & CEO of Japan Post Holdings	

(As of March 31, 2016)

Name	Position and assignment	Significant concurrent positions	Others
	Compensation Committee	Co., Ltd. Director of Japan Post Co., Ltd. Director of Japan Post Bank Co., Ltd. Advisor of TOSHIBA CORPORATION	
Masaharu Hino	Director (Outside Director) Nomination Committee Member, Chairman of Audit Committee	Attorney-at-law Auditor of ZENKOKU HOSHO Co., Ltd.	
Fumiaki Furuya	Director (Outside Director) Compensation Committee Member	Chairman of NIPPON SHUPPAN HANBAI INC.	
Kiyomi Saito (Name in family register: Kiyomi Takei)	Director (Outside Director) Audit Committee Member	CEO of JBond Totan Securities Co., Ltd. Director of KAJIMA CORPORATION Auditor of Showa Denko K.K.	
Shin Yoshidome	Director (Outside Director) Audit Committee Member	Senior Advisor of Daiwa Institute of Research Business Innovation Ltd. Director of Nojima Corporation	
Shinji Hattori	Director (Outside Director) Nomination Committee Member, Compensation Committee Member	Chairman & Group CEO of Seiko Holdings Corporation President & CEO of Seiko Watch Corporation	
Michiko Matsuda	Director (Outside Director)	Advisor of IHI Enviro Corporation	

Notes:

1. Director Mr. Masaharu Hino is familiar with corporate legal affairs, etc., as an attorney-at-law while having considerable knowledge in finance and accounting.
2. Director Mr. Akira Anzai has been elected as standing member of the Audit Committee for the purpose of ensuring audit effectiveness.
3. Six Directors Mr. Masaharu Hino, Mr. Fumiaki Furuya, Ms. Kiyomi Saito, Mr. Shin Yoshidome, Mr. Shinji Hattori and Ms. Michiko Matsuda are Outside Directors and have been registered with the Tokyo Stock Exchange as independent officers.
4. At the Ordinary General Meeting of Shareholders held on June 24, 2015, three individuals Mr. Shoji Awakura, Mr. Akira Anzai and Ms. Michiko Matsuda were newly elected as Directors, and assumed their posts on the same day. Meanwhile, at the meeting of the Board of Directors held on the same day, Mr. Akira Anzai was elected as a member of the Audit Committee, and assumed the post on the same day.
5. Director Taizo Nishimuro was appointed as Director, President and Representative Executive Officer of Japan Post Bank Co., Ltd. on April 1, 2015, and retired from the post of President and Representative Executive Officer on May 11, 2015. He was also concurrently serving as Director and Representative Executive Officer, President & CEO of Japan Post Holdings Co., Ltd., but retired from the post of Representative Executive Officer, President & CEO on March 31, 2016. In addition, he was concurrently serving as Advisor of TOSHIBA CORPORATION, from which

- he retired on March 31, 2016, to become an Honorary Advisor of the company on April 1, 2016.
6. Director Fumiaki Furuya was appointed on April 1, 2015 as Chairman of NIPPON SHUPPAN HANBAI INC.
 7. Director Shinji Hattori was appointed on June 1, 2015 as President & CEO of Seiko Watch Corporation.
 8. Director Shin Yoshidome was appointed on June 18, 2015 as Director of Nojima Corporation. He was concurrently serving as Senior Advisor of Daiwa Institute of Research Business Innovation Ltd. from which he retired on March 31, 2016, to become Advisor of Daiwa Securities Co. Ltd. on April 1, 2016.
 9. Director Kiyomi Saito was appointed on June 25, 2015 as Director of KAJIMA CORPORATION. She was concurrently serving as Director of TOSHIBA CORPORATION from which she retired on September 30, 2015.

Executive Officers

(As of March 31, 2016)

Name	Position and assignment	Significant concurrent positions	Others
Masami Ishii	President, CEO Representative Executive Officer	Director of Japan Post Holdings Co., Ltd. Advisor of Sampo Japan Nipponkoa Insurance Inc.	
Toshihisa Minakata	Deputy President Representative Executive Officer Assistant to the President and Secretariate		
Shoji Awakura	Deputy President Representative Executive Officer Assistant to the President, Sales Promotion Department and Regional Headquarters		
Kiyoshi Ido	Senior Managing Executive Officer IT Systems Planning Department, Assistant to the Executive Officer responsible for Business Process Planning Department, Assistant to the Executive Officer responsible for Underwriting Department, Assistant to the Executive Officer responsible for Policy Administration Department, Assistant to the Executive Officer responsible for Claims-Related Services Department, Assistant to the Executive Officer responsible for Policy Assessment Department and Assistant to the Executive Officer responsible for Claim Payment Services Department	Director of JAPAN POST INSURANCE SYSTEM SOLUTIONS Co., Ltd.	
Kazuhide Kinugawa	Senior Managing Executive Officer Sales Quality Control Department, Customer Services Department, General Affairs Department, Human Resources Department, Human Resources		

(As of March 31, 2016)

Name	Position and assignment	Significant concurrent positions	Others
	Development Department, Sales Training Department (limited to duties related to improvement of solicitation quality) and Credit Department		
Masaaki Horigane	Senior Managing Executive Officer Actuarial and Accounting Department, Policy Assessment Department and Claim Payment Services Department		
Mitsuhiko Uehira	Senior Managing Executive Officer Product Planning Department, Sales Planning Department, Sales Training Department (jointly in charge), Assistant to the Executive Officer responsible for Sales Promotion Department and Assistant to the Executive Officer responsible for Regional Headquarters		
Kiyotaka Fujimoto	Managing Executive Officer Investment Planning Department, Investment Management Department and Loan Department		
Yoshito Horiie	Managing Executive Officer Business Process Planning Department, Underwriting Department, Policy Administration Department and Claims-Related Services Department		
Tetsuya Senda	Managing Executive Officer Corporate Planning Department, Public Relations Department and Cash-Flow and Expense Management Department	Managing Executive Officer of Japan Post Holdings Co., Ltd. Director of JAPAN POST INSURANCE SYSTEM SOLUTIONS Co., Ltd.	
Yasuhiro Sadayuki	Managing Executive Officer Compliance Control Department, Risk Management Department and Legal Affairs Department		
Yoshihiko Ido	Managing Executive Officer Assistant to the Executive Officer responsible for Sales Promotion Department and Senior General Manager, Sales Promotion Department		
Yoshio Inoue	Managing Executive Officer Internal Audit Department		
Tomoaki Nara	Executive Officer Assistant to the Executive Officer responsible for Investment Planning Department and Senior General Manager, Investment Planning Department		
Shinji Ando	Executive Officer Assistant to the Executive Officer responsible for Compliance Control Department and Senior General		

(As of March 31, 2016)

Name	Position and assignment	Significant concurrent positions	Others
	Manager, Compliance Control Department		
Nobuyasu Kato	Executive Officer Assistant to the Executive Officer responsible for Policy Assessment Department, Assistant to the Executive Officer responsible for Claim Payment Services Department and Senior General Manager, Policy Assessment Department		
Yasutaka Nishikawa	Executive Officer Senior General Manager, Kinki Regional Headquarters		
Osamu Kubo	Executive Officer Senior General Manager, Tokyo Regional Headquarters		
Yasuaki Hironaka	Executive Officer Assistant to the Executive Officer responsible for Business Process Planning Department, Assistant to the Executive Officer responsible for Underwriting Department, Assistant to the Executive Officer responsible for Policy Administration Department, Assistant to the Executive Officer responsible for Claims-Related Services Department, Assistant to the Executive Officer responsible for Policy Assessment Department and Assistant to the Executive Officer responsible for Claim Payment Services Department		
Hiromichi Udagawa	Executive Officer Senior General Manager, Kanto Regional Headquarters		
Hiroshi Nagaso	Executive Officer Senior General Manager, Tokai Regional Headquarters		
Hisao Nishikawa	Executive Officer Senior General Manager, Chugoku Regional Headquarters		
Masato Kawagoe	Executive Officer Senior General Manager, Kyushu Regional Headquarters		
Yasumi Suzukawa	Executive Officer Assistant to the Executive Officer responsible for Policy Assessment Department, Assistant to the Executive Officer responsible for Claim Payment Services Department and Senior General Manager, Claim Payment Services Department		

(As of March 31, 2016)

Name	Position and assignment	Significant concurrent positions	Others
Kieko Onoki	Executive Officer Assistant to the Executive Officer responsible for Human Resources Department (limited to duties related to Diversity Promotion Office), Assistant to the Executive Officer responsible for Business Process Planning Department, Assistant to the Executive Officer responsible for Underwriting Department, Assistant to the Executive Officer responsible for Policy Administration Department, Assistant to the Executive Officer responsible for Claims-Related Services Department, Assistant to the Executive Officer responsible for Policy Assessment Department, Assistant to the Executive Officer responsible for Claim Payment Services Department and General Manager, Sendai Administration Services Center		
Toru Onishi	Executive Officer Assistant to the Executive Officer responsible for Corporate Planning Department and Senior General Manager, Corporate Planning Department and Affiliated Business Office		

Notes:

1. President, CEO and Representative Executive Officer, Mr. Masami Ishii, Deputy President and Representative Executive Officer, Mr. Toshihisa Minakata, and Deputy President and Representative Executive Officer, Mr. Shoji Awakura concurrently serve as Directors.
2. At the meeting of the Board of Directors held on June 24, 2015, three individuals Mr. Yoshio Inoue, Ms. Kieko Onoki and Mr. Toru Onishi were newly elected as Executive Officers, and assumed their posts on the same day.
3. At the meeting of the Board of Directors held on June 24, 2015, elections of, and changes to Executive Officers with titles were effected as follows.

Name	Position (Before)	Position (After)	Date of change
Shoji Awakura	Deputy President and Executive Officer	Deputy President and Representative Executive Officer	June 24, 2015
Mitsuhiko Uehira	Managing Executive Officer	Senior Managing Executive Officer	June 24, 2015
Yoshihiko Ido	Executive Officer	Managing Executive Officer	June 24, 2015
Yoshio Inoue	(Newly appointed)	Managing Executive Officer	June 24, 2015

4. Mr. Yasutaka Nishikawa and Mr. Osamu Kubo resigned from the post of Executive Officer on March 31, 2016.

5. Important matters related to Executive Officers for the period after March 31, 2016 are as follows.

(1) At the meeting of the Board of Directors held on March 29, 2016, Keiki Ikejiri was newly elected as Executive Officer, and assumed the post on April 1, 2016.

(2) At the meeting of the Board of Directors held on March 29, 2016, elections of, and changes to Executive Officers with titles were effected as follows.

Name	Position (Before)	Position (After)	Date of change
Yoshito Horie	Managing Executive Officer	Senior Managing Executive Officer	April 1, 2016
Hiromichi Udagawa	Executive Officer	Managing Executive Officer	April 1, 2016
Hiroshi Nagaso	Executive Officer	Managing Executive Officer	April 1, 2016
Hisao Nishikawa	Executive Officer	Managing Executive Officer	April 1, 2016
Masato Kawagoe	Executive Officer	Managing Executive Officer	April 1, 2016

2. Compensation, etc., for Directors and Executive Officers

(Millions of yen)

Category	Number of persons compensated	Compensation, etc.
Directors	7 persons	63 (of which, other than compensation: -)
Executive Officers	29 persons	576 (of which, other than compensation: -)
Total	36 persons	640 (of which, other than compensation: -)

Notes:

1. The figures are truncated.

2. As Japan Post Insurance does not give compensation, etc., for Directors who concurrently serve

as Executive Officer of Japan Post Insurance or the parent company, etc., number of persons compensated does not include 4 Directors who concurrently serve as Executive Officer of Japan Post Insurance or the parent company, etc.

3. Number of persons compensated and compensation, etc., for Directors include compensation, etc., for 3 Executive Officers who have retired during the current fiscal year and 2 Executive Officers who have resigned on March 31, 2016.
- Policy for Determining Amount or Calculation Method of Compensation, etc. for Directors and Executive Officers

With respect to compensation for our Directors and Executive Officers, taking into account the scope and scale of responsibilities for management, the Compensation Committee has resolved the following “policy for determining the details of individual compensation for Directors and Executive Officers.”

[Compensation Policies for Directors and Executive Officers by Individual]

1 Compensation System

- (1) If a person serves concurrently as a Director and an Executive Officer, such person shall receive compensation as an Executive Officer.
- (2) Directors of Japan Post Insurance shall receive a fixed monetary compensation commensurate with their positions based on the scope and scale of their responsibilities for management, etc.
- (3) For compensation received by Executive Officers, we refer to a base amount that is determined as commensurate with the duties of each Executive Officer, and pay a partially variable amount of compensation that is calculated by adjusting the base amount to reflect individual performance evaluation. However, should the compensation commensurate with the position of an Executive Officer who is in charge of a field that requires special business knowledge and skills fall significantly below the general level of compensation of an officer who is in charge of a similar field at another company, such Executive Officer shall receive a basic compensation based on the level of compensation of other companies, instead of compensation commensurate with his or her duties in Japan Post Insurance.

2 Compensation for Directors

Compensation for Directors shall comprise a fixed monetary compensation of a certain level commensurate with their positions based on the primary role of supervision of management, and such level shall be an appropriate level that gives consideration to the extent of their duties as Directors and the current state of Japan Post Insurance.

3 Compensation for Executive Officers

For Executive Officers, we refer to a base amount commensurate with the responsibilities of each Executive Officer, taking into account factors such as differences in responsibilities depending on their specific positions, and pay compensation that is calculated by adjusting the base amount to reflect evaluation of performance including the level of achievement of business plans. The base amount is determined at the level that is considered appropriate taking into consideration the scope of the responsibilities of each Executive Officer and our present business conditions, and the range of variation is set within an appropriate ratio relative to the respective annual salary. However, should the compensation commensurate with the position of an Executive Officer who is in charge of a field that requires special business knowledge and skills fall significantly below the general level of compensation of an officer who is in charge of a similar field at another company, such Executive Officer shall receive a basic compensation based on the level of compensation of other companies, instead of compensation commensurate with his or her duties in Japan Post Insurance.

Note: Above details are information as of March 31, 2016. Please note that revision was made in line with the introduction of a performance-linked stock compensation system (effective from June 22, 2016) at the Compensation Committee held on April 27, 2016. For the policy after the revision, please refer to the “Policy for determining the details of individual compensation for Directors and Executive Officers” posted on Japan Post Insurance website.
http://www.jp-life.japanpost.jp/aboutus/company/pdf/hoshu_hosin.pdf

3. Liability Limitation Agreement

Name	Overview of the contracts for limitation of liability
Akira Anzai	The overview of contracts for limitation of liability entered into with Directors in accordance with provisions of Article 427, Paragraph 1 of the Companies Act and Articles of Incorporation, are as follows. For liabilities provided for in Article 423, Paragraph 1 of the Companies Act, when the Directors (excluding Directors with executive functions) performed their duties in good faith and without gross negligence, they shall be liable to the minimum liability amount prescribed under Article 425, Paragraph 1 of the Companies Act.
Taizo Nishimuro	
Masaharu Hino	
Fumiaki Furuya	
Kiyomi Saito	
Shin Yoshidome	
Shinji Hattori	
Michiko Matsuda	

III. Matters Concerning Outside Directors and Executive Officers

1. Concurrent Positions and Other Details on Outside Directors and Executive Officers

(As of March 31, 2016)

Name	Concurrent positions and other details
Masaharu Hino	Auditor of ZENKOKU HOSHO Co., Ltd. (Outside Director) - Transactions and other relationships with Japan Post Insurance and each company Not applicable
Fumiaki Furuya	Chairman of NIPPON SHUPPAN HANBAI INC. - Transactions and other relationships with Japan Post Insurance and each company Not applicable
Kiyomi Saito	CEO of JBond Totan Securities Co., Ltd. Director of KAJIMA CORPORATION (Outside Director) Auditor of Showa Denko K.K. (Outside Director) - Transactions and other relationships with Japan Post Insurance and each company Not applicable
Shin Yoshidome	Director of Nojima Corporation (Outside Director) - Transactions and other relationships with Japan Post Insurance and each company Not applicable
Shinji Hattori	Chairman & Group CEO of Seiko Holdings Corporation President & CEO of Seiko Watch Corporation - Transactions and other relationships with Japan Post Insurance and each company Not applicable
Michiko Matsuda	There are no significant matters to be stated on concurrent positions and other details.

2. Main Activities of Outside Directors

Name	Term of office	Attendance at meetings of the Board of Directors	Remarks made at meetings of the Board of Directors, etc.
Masaharu Hino	9 years, 7 months	Attended 14 out of 14 meetings of the Board of Directors and 14 out of 14 meetings of the Audit Committee	He provided necessary opinions on proposals, reported matters, etc., from his professional perspective as an attorney-at-law.
Fumiaki Furuya	1 year, 9 months	Attended 12 out of 14 meetings of the Board of Directors	He provided necessary opinions on proposals, reported matters, etc., from his professional perspective on management.
Kiyomi Saito	1 year, 9 months	Attended 14 out of 14 meetings of the Board of Directors and 14 out of 14 meetings of the Audit Committee	She provided necessary opinions on proposals, reported matters, etc., from his professional perspective on management.
Shin Yoshidome	1 year, 9 months	Attended 14 out of 14 meetings of the Board of Directors and 13 out of 14 meetings of the Audit Committee	He provided necessary opinions on proposals, reported matters, etc., from his professional perspective on management.
Shinji Hattori	1 year, 9 months	Attended 12 out of 14 meetings of the Board of Directors	He provided necessary opinions on proposals, reported matters, etc., from his professional perspective on management.
Michiko Matsuda	9 months	Attended 12 out of 12 meetings of the Board of Directors held after his assumption of office	She provided necessary opinions on proposals, reported matters, etc., from his professional perspective on management.

Note: The term of office is the period up to March 31, 2016, and the period less than one month is truncated.

3. Compensation for Outside Directors

(Millions of yen)

	Compensation paid to	Compensation from Japan Post Insurance	Compensation from parent company of Japan Post Insurance
Total compensation	6 persons	45 (of which, other than compensation:-)	—

Note: The figures are truncated.

4. Opinions of Outside Directors and Executive Officers

Not applicable.

IV. Matters Concerning Shares

1. Number of Shares

Total number of authorized shares	2,400,000 thousand shares
Total number of outstanding shares	600,000 thousand shares

2. Total Number of Shareholders as of March 31, 2016: 237,981

3. Major Shareholders

Name of shareholder	Number of shares held and percentage of shares held	
	Number of shares held	Percentage of shares held
Japan Post Holdings Co., Ltd.	534,000 thousand shares	89.00%
JAPAN POST INSURANCE EMPLOYEE SHAREHOLDING ASSOCIATION	1,401 thousand shares	0.23%
Japan Trustee Services Bank, Ltd. (Trust Account)	1,392 thousand shares	0.23%
BNY GCM CLIENT ACCOUNT JPRD AC ISG (FE-AC)	1,164 thousand shares	0.19%
The Master Trust Bank of Japan, Ltd. (Trust Account)	832 thousand shares	0.14%
CHASE MANHATTAN BANK GTS CLIENTS ACCOUNT ESCROW	708 thousand shares	0.12%
Japan Trustee Services Bank, Ltd. (Trust Account 1)	618 thousand shares	0.10%
Japan Trustee Services Bank, Ltd. (Trust Account 6)	617 thousand shares	0.10%
Japan Trustee Services Bank, Ltd. (Trust Account 5)	616 thousand shares	0.10%
Japan Trustee Services Bank, Ltd. (Trust Account 3)	607 thousand shares	0.10%

Notes:

1. Number of shares held are truncated.
2. Percentage of shares held are rounded to two decimal places.

4. Other Significant Matters Concerning Shares

- 1) Effective April 1, 2015, the unit share system was introduced whereby 100 shares constitute one unit of shares, and the provisions concerning the transfer restrictions on the shares of Japan Post Insurance were terminated.
- 2) Japan Post Insurance conducted a 30-for-1 stock split of common stock of Japan Post Insurance effective August 1, 2015. Due to changes in the Articles of Incorporation in line

with this, the total number of authorized shares increased by 2,320,000 thousand shares to 2,400,000 thousand shares and the total number of outstanding shares as of March 31, 2016 was increased by 580,000 thousand shares to 600,000 thousand shares.

- 3) On November 4, 2015, common stock of Japan Post Insurance was listed on the First Section of the Tokyo Stock Exchange.

V. Matters Concerning Stock Acquisition Rights, etc.

1. Stock Acquisition Rights, etc., Held by Directors and Executive Officers of Japan Post Insurance as of March 31, 2016

Not applicable.

2. Stock Acquisition Rights, etc., of Japan Post Insurance that have been Granted to Employees, etc., during the Fiscal Year Ended March 31, 2016

Not applicable.

VI. Matters Concerning Independent Auditor

1. Independent Auditor

(Millions of yen)		
Name	Compensation, etc., for the fiscal year ended March 31, 2016	Others
KPMG AZSA LLC Yoshihide Takehisa Designated Limited Liability Partner Yukihisa Tatsumi Designated Limited Liability Partner Noriyuki Akiyama Designated Limited Liability Partner	164	- The Audit Committee of Japan Post Insurance confirmed the validity and appropriateness of the audit plan formulated by the independent auditor through regularly exchanging opinions with and receiving reports from the independent auditor. The Audit Committee also confirmed and considered the validity of the basis of determining the unit rate of the compensation by receiving an explanation from the Executive Officers in charge. As a result, the Audit Committee determined that the compensation, etc. for the independent auditor was at an appropriate level, and has given consent pursuant to Article 399, Paragraph 1 of the Companies Act. - In addition to the above, Japan Post Insurance paid fees to the independent auditor for the advisory services related to accounting (non-audit service) which are

		services other than those set forth in Article 2, Paragraph 1 of the Certified Public Accountants Law of Japan as well as advisory services related to preparation for listing.
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Notes:

1. The figure is truncated.
 2. The audit engagement entered into by Japan Post Insurance and the Independent Auditor does not clearly distinguish the amount of compensation, etc. for audits prescribed in the Companies Act and those prescribed in the Financial Instruments and Exchange Act. Therefore, above shows the total amount of compensation, etc., for the fiscal year ended March 31, 2016.
 3. The total amount of monetary and other property benefits which are to be paid to the independent auditor by Japan Post Insurance and its subsidiary is ¥251 million.
2. Liability Limitation Agreement
Not applicable.

3. Other Matters Concerning Independent Auditor

Japan Post Insurance resolved the “Policy of determining the dismissal or refusal of reelection of an independent auditor” at the Audit Committee as follows:

The Audit Committee shall dismiss the independent auditor if it determines that the independent auditor falls under any of the items of Article 340, Paragraph 1 of the Companies Act.

In addition, the Audit Committee takes into consideration such matters as status of performance of duties of the independent auditor, and if it determines necessary, it shall determine detail of proposals on the dismissal or refusal of reelection of the independent auditor to be submitted to the General Meeting of Shareholders.

VII. Basic Policy Regarding Persons Who Control the Decisions on Financial and Business Policies

Not applicable.

VIII. Systems to Ensure the Appropriateness of Business Operations and Status of its Operation (Systems to ensure the appropriateness of business operations)

Japan Post Insurance has formulated the following “Fundamental Policy for Establishment of Internal Control Systems” by resolution of the Board of Directors as a fundamental policy related to establishment of system for ensuring proper operations.

- Fundamental Policy for Establishment of Internal Control Systems

1. System for ensuring execution of duties by the Executive Officers and employees of Japan Post Insurance are in compliance with laws and regulations and the Articles of Incorporation
 - (1) In addition to the formulation of management philosophy and management policy, Japan Post Insurance shall ensure thorough understanding of all Executive Officers and employees of the compliance with laws and regulations in every aspect of its business activities, in accordance with the Japan Post Group's Charter of Corporate Conduct established by Japan Post Holdings. Furthermore, Japan Post Insurance shall establish its compliance framework by formulating compliance rules.
 - (2) Japan Post Insurance shall establish a department that supervises compliance to promote compliance within Japan Post Insurance. Meanwhile, a Compliance Committee shall be established to deliberate on the management policies concerning compliance, specific compliance operations and response to various issues, and report important matters to the Executive Committee and the Audit Committee.
 - (3) Japan Post Insurance shall prepare a Compliance Manual that serves as a guide to the laws and regulations and other rules concerning its corporate activities, while carrying out trainings on laws and regulations as well as internal regulations that must be observed by Executive Officers and employees, in order to ensure thorough implementation of compliance.
 - (4) For the purpose of establishing compliance framework and ensuring sound business management, Japan Post Insurance shall set up a liaison meeting, comprised of the President and CEO and others, with Japan Post Co., which serves as Japan Post Insurance's insurance solicitor, to discuss matters related to the enhancement and reinforcement of the internal control systems of Japan Post Co., and shall take measures necessary for guidance and management of Japan Post Co.
 - (5) Japan Post Insurance shall set out response as an organization to anti-social forces in the internal rules for dealing with anti-social forces, and cut off and exclude any relationship with anti-social forces that may threaten social order and sound corporate activities by firmly refusing their undue demand, while regularly cooperating with external expert bodies including the police.
 - (6) In order to ensure adequacy of the documents related to financial accounting and other information, Japan Post Insurance shall strive to secure credibility of its financial reporting, and report important matters to the Executive Committee, the Audit Committee and the independent auditor, as appropriate.
 - (7) Japan Post Insurance shall establish rules for reporting for any violations or suspected violations of compliance, and set up points of contact for whistleblowing both inside and outside Japan Post Insurance, the use of which shall be thoroughly informed to all Executive

Officers and employees.

- (8) Japan Post Insurance shall formulate internal audit rules and develop an internal audit framework. Meanwhile, the Internal Audit Department independent of all departments to be audited shall conduct effective internal audits of compliance in Japan Post Insurance's business activities and report the status of internal audits to the Executive Committee and the Audit Committee.

2. System for retaining and managing information concerning the execution of duties by the Executive Officers

In the Executive Committee rules and the document management rules, Japan Post Insurance shall define the methods and system for retaining and managing various documents concerning the execution of duties by the Executive Officers, such as the minutes of the Executive Committee meetings and approval documents, in order to appropriately retain and manage such information. Documents shall be accessed or copied at the request of the Audit Committee or the Internal Audit Department.

3. System and rules for managing the risk of loss to Japan Post Insurance

- (1) Through formulating basic risk management policies and other risk management rules, Japan Post Insurance shall present to Executive Officers and employees the basic matters related to risk management such as basic principles, the management framework and management methods, and implement risk management based on such basic policies and others.
- (2) Japan Post Insurance shall establish a department that supervises risk management, identify the status of risks, and analyze and manage such risks. Meanwhile, a Risk Management Committee shall be established to deliberate on the policies concerning risk management, matters related to the development and operations of risk management system and matters related to the implementation of risk management and report important matters to the Executive Committee and the Audit Committee.
- (3) Japan Post Insurance shall formulate crisis management rules and develop a crisis management framework to promptly and appropriately address and take necessary countermeasures in cases where risks that have a significant impact on the management arise.

4. System for ensuring the efficient execution of duties by the Executive Officers

- (1) Japan Post Insurance shall, in principle, hold a meeting of the Executive Committee, comprised of Executive Officers, on a weekly basis, and discuss matters delegated from the

Board of Directors and matters to be approved by the Board of Directors. Furthermore, specialized committees shall be established as advisory bodies to the Executive Committee as appropriate.

- (2) Japan Post Insurance shall formulate organization rules and administrative authority rules and define the duties of each organizational unit, administrative authority and responsibility of each Executive Officer, and the procedures for approvals on business decisions, with a view to ensuring the efficient execution of duties by the Executive Officers.
5. System for ensuring proper operations within the corporate group comprising Japan Post Insurance and Japan Post Holdings, and subsidiaries of Japan Post Insurance
- (1) Japan Post Insurance shall conclude the Japan Post Group Agreement with Japan Post Holdings, Japan Post Co. and Japan Post Bank, while concluding an agreement on the operations of the Japan Post Group and a memorandum of understanding on the rules for such operations with Japan Post Holdings, whereby prior consultation or reports shall be made over the matters necessary for proper and smooth operations of the Group.
 - (2) Japan Post Insurance shall formulate rules concerning the management of subsidiaries, and establish a framework for appropriately managing business operations of subsidiaries as follows.
 - (i) Japan Post Insurance shall have subsidiaries to take measures based on the Japan Post Group Agreement which serves as a basis for the Group management.
 - (ii) Japan Post Insurance shall carry out management analysis, guidance on business operations, risk management, guidance on compliance, audits, etc., for subsidiaries.
 - (iii) Formulation of management policies, management plans and other important matters by subsidiaries shall be subject to the prior approval of Japan Post Insurance.
 - (iv) Matters filed to the authorities by subsidiaries, monthly business results, and the results of external audits shall be reported to Japan Post Insurance.
 - (3) Japan Post Insurance shall formulate rules concerning the management of intra-Group transactions and ensure proper transactions with the Group companies based on the arm's length rule.

6. Matters concerning employees who are to assist the duties of the Audit Committee

Japan Post Insurance shall establish the Office of Audit Committee as an organization that provides assistance to the Audit Committee in performing its duties, and assign full-time employees with knowledge and ability necessary to assist the duties of the Audit Committee.

7. Matters related to maintaining the independence of employees who are to assist the duties of the Audit Committee from the Executive Officers, and matters related to ensuring the effectiveness of instructions given by the Audit Committee to these employees

The employees assigned to the Office of Audit Committee shall assist the duties of the Audit Committee under its sole direction. In addition, matters relating to recruitment, transfer, personnel evaluation or disciplinary actions involving the employees assigned to the Office of Audit Committee shall be subject to the approval of the Audit Committee or of a member of the Audit Committee appointed by the Audit Committee.

8. System for the Executive Officers and employees to report to the Audit Committee, and other systems of reporting to the Audit Committee

- (1) The Executive Officer in charge of internal controls shall regularly report to the Audit Committee on the status of the performance of duties related to internal controls of Japan Post Insurance and its subsidiaries.
- (2) Executive Officers and employees shall promptly report to the members of the Audit Committee on important matters that are likely to have a significant impact on the management of Japan Post Insurance or its subsidiaries.
- (3) The Executive Officer in charge of internal audits shall regularly report to the Audit Committee on the status and results of the internal audits of Japan Post Insurance and its subsidiaries, and report to the members of the Audit Committee on the important matters that are likely to have a significant impact on the management.
- (4) Executive Officers and employees shall report the matters related to the business execution of Japan Post Insurance or its subsidiaries, as required by the Audit Committee.
- (5) Executive Officers and employees shall promptly report to the members of the Audit Committee on any significant compliance violation (including any suspected matters) of Japan Post Insurance or its subsidiaries discovered through whistleblowing or by other means.
- (6) Any person who reported to the Audit Committee or any whistleblower within Japan Post Insurance shall not be subject to disadvantageous treatment on the ground of such report or whistleblowing.

9. Procedures for making advanced payment or reimbursement of expenses to be incurred in the execution of duties by the members of the Audit Committee, and matters concerning a policy for the handling of expenses or debts to be incurred in the execution of such duties

Executive Officers and employees may not deny a request for payment made by the members of the Audit Committee for expenses incurred in the course of audits carried out as part of the execution

of duties of the Audit Committee, including fees for advice they sought from attorneys, certified public accountants or other external experts, or duties they outsourced for investigation, appraisal or others, unless Japan Post Insurance proved that the aforementioned expenses were not necessary for the execution of duties of the Audit Committee.

10. Other systems for ensuring effective audits by the Audit Committee

- (1) The President, CEO, Representative Executive Officer shall strive to exchange opinions with the Audit Committee regularly in an effort to enhance mutual understanding over the important management matters including basic management policy, issues to be addressed and the functional status of the internal control system.
- (2) The Audit Committee shall receive prior explanation about the audit plan from the independent auditor and regular reports on the status of audit implementation, and shall cooperate with the independent auditor through exchange of opinions as appropriate in order to be acquainted with important points concerning accounting audit at all times.
- (3) In executing its duties, the Audit Committee shall cooperate with the Audit Committee of Japan Post Holdings, through measures such as regular exchange of opinions.

(Status of operation of systems to ensure the appropriateness of business operations)

Japan Post Insurance has established and operated the internal control systems for ensuring proper operations based on the above “Fundamental Policy for Establishment of Internal Control Systems.” Japan Post Insurance has confirmed that the internal control systems of Japan Post Insurance was established and operated properly based on the “Fundamental Policy for Establishment of Internal Control Systems” for the fiscal year ended March 31, 2016 as well.

(1) Compliance

- Japan Post Insurance specified the matters concerning compliance in the management philosophy and the management plan, and also handed out compliance handbook to all officers and employees, which summarized matters to be complied with as employees of Japan Post Insurance, and continuously conducted trainings mainly on the handbook.
- Japan Post Insurance held the Compliance Committee once a month, where policies concerning compliance related to business management and various issues were deliberated. In addition, the status of occurrence of misconduct, etc. was reported to the monthly Executive Committee and the Audit Committee.
- As a liaison meeting between Japan Post Insurance and Japan Post Co., Japan Post Insurance regularly held the “Partner Meeting,” comprised of presidents of both companies

and respective officers, and deliberated on measures related to the status of occurrence of misconduct, etc. in the course business of Japan Post Insurance.

(2) Risk management system

- Japan Post Insurance held the Risk Management Committee once a month, where the status of risk management of Japan Post Insurance was deliberated and reported. Important matters were reported to the Executive Committee and the Audit Committee.
- Japan Post Insurance revised and formulated the crisis management rules and others, developed a crisis management framework, and also held the “Crisis Management Committee” regularly, where Japan Post Insurance formulated, promoted and revised plans, etc. related to crisis management, and deliberated on education and trainings, etc.
- In the wake of the 2016 Kumamoto Earthquake in April 2016, we held Crisis Management Committee meetings as required to grasp and confirm the situation of damage suffered by the local employees and of business operations as our initial action.

Given the seriousness of the damage, we decided upon and carried out immediate payments for emergency of normal insurance claims and ordinary loans receivable, etc. as well as special relief measures for interest rates applied on loans to policyholders.

(3) Group internal control systems

- In accordance with the Japan Post Group Agreement and a memorandum of understanding on the rules for group operations, Japan Post Insurance conducted proper and smooth operations of the Group by prior consultations with and reports to Japan Post Holdings.
- For JAPAN POST INSURANCE SYSTEM SOLUTIONS Co., Ltd., in accordance with the Business Management Contract for Subsidiaries, Japan Post Insurance conducted proper and smooth operations of the subsidiary by receiving prior consultations and reports, by deliberating on important matters at the Executive Committee of Japan Post Insurance, and by confirming the status of execution of business and the progress made on monthly performance regularly.

(4) Systems for ensuring effective audits by the Audit Committee

- In accordance with rules such as those concerning establishment of systems for reporting to the Audit Committee, the Executive Officer in charge of internal control made regular reports to the Audit Committee on the status of execution of business, and also made reports promptly to the Audit Committee on important matters that may have material impacts on management.
- The President, CEO, Representative Executive Officer exchanged opinions with the Audit Committee regularly on important management matters including the basic management

policy and the functional status of the internal control system. In addition, the Audit Committee regularly exchanged opinions not only with Executive Officers of Japan Post Insurance, but with the Internal Audit Department and independent auditor of Japan Post Insurance, and the Audit Committee of Japan Post Holdings.

IX. Matters Concerning Specified Wholly-Owned Subsidiaries

Not applicable.

X. Matters Concerning Transactions with Parent Company and Others

1. Points considered not to unfairly impair the benefits of the company when conducting such transaction (if not applicable, specify)

Business transactions between Japan Post Insurance and its parent company, Japan Post Holdings, and other companies belonging to the Japan Post Group, are conducted fairly, based on the Insurance Business Act, in accordance with the arm's length rule (the arm's length rule stipulates that insurance companies must not engage in business transactions, etc., with certain related parties including the parent company or subsidiaries of the parent under significantly different terms than normal transactions.)

2. Determination and reason by Directors of the company (or the Board of Directors in case of Japan Post Insurance with the Board of Directors; the same applies to 3.) on whether such transaction does not unfairly impair the benefits of the respective corporation.

In order to ensure the appropriateness of transactions within the Group, all transactions conducted by Japan Post Insurance are checked by the transacting department before the transactions take place to confirm whether or not they constitute intercompany transactions. In the case of transactions conducted with companies belonging to the Japan Post Group, we examine the transaction in advance, based on a fixed checklist, from the perspective of the necessity of an intercompany transaction, the appropriateness of the terms of the transaction, etc., to ensure the appropriateness of the transaction. In addition, a specialized department (Legal Affairs Department) confirms the appropriateness of this examination. Furthermore, the managing department (Corporate Planning Department) conducts an after-the-fact examination after the transaction is completed. Moreover, in order to ensure the properness of transaction terms related to intercompany transactions, we have established a system whereby a resolution is passed by the Board of Directors, including outside directors, when conducting important new transactions or changing the terms of important existing transactions. Thus, through the proper operation of Japan Post Insurance's arm's length rule check system, the Board of Directors confirms that the appropriateness of transactions with Japan Post Holdings is ensured.

3. In Case of a Company that Has Outside Directors, the Opinion of the Outside Directors in case the Decision Made by the Directors in 2. Above Differs from the Opinion of Outside Directors
Not applicable.

XI. Matters Concerning Accounting Advisor

Not applicable.

XII. Others

- Policy for the exercise of authority in case where there is a provision set in the Articles of Incorporation that cash dividends, etc., shall be determined by the Board of Directors.

Japan Post Insurance regards distribution of surplus to shareholders as one of its critical management measures, and strives to return profits to shareholders commensurate with its business results while securing management soundness.

Specifically, we aim for a steady increase in dividends per share by maintaining a dividend payout ratio within the range of roughly 30% to 50% of consolidated net income for the period up to end of the year ending March 31, 2018, while striking a balance with future profit forecasts, financial soundness and distribution of surplus to policyholders.

Internal reserves shall be utilized with a view to achieving stable corporate growth in the future, while flexibly adapting to changes in the business environment.

Pursuant to the provision of Article 459 of the Companies Act, Japan Post Insurance's Article of Incorporation stipulates that cash dividends shall be distributed upon resolutions of the Board of Directors. We have decided to distribute a year-end dividend of 56 yen per share for the fiscal year ended March 31, 2016 based on the resolution at the Board of Directors meeting held on May 13, 2016.

Japan Post Insurance distributes cash dividends once a year as year-end dividends. Although Japan Post Insurance's Article of Incorporation stipulates that interim dividends can be distributed with the record date of September 30 of each year, Japan Post Insurance plans to distribute dividends once a year with the record date of March 31 of each year, after carefully considering the business results.

[Reference]

Basic Views on Corporate Governance

Japan Post Insurance shall develop the corporate governance structure of the Group based on the following concept, with a view to ensuring sustainable growth of the Group and creating corporate value over the medium to long term.

- (1) Japan Post Insurance shall continue to create new convenience for customers and pursue the provision of high quality services, while generating consistent value by providing life insurance services through the post office network.
- (2) Fully recognizing its fiduciary responsibility to its shareholders, Japan Post Insurance shall give consideration to effectively secure rights and equal treatment of shareholders.
- (3) Japan Post Insurance shall place emphasis on dialogue with all stakeholders including customers and shareholders with an aim to ensure appropriate collaboration and sustainable coexistence. To this end, Japan Post Insurance shall strive to secure management transparency and commit to appropriate disclosure and provision of information.
- (4) Japan Post Insurance shall carry out swift and decisive decision-making and business execution under the effective supervision by the Board of Directors, in order to promptly cope with changes in social and economic environment and meet the expectation of all stakeholders.

CONSOLIDATED FINANCIAL STATEMENTS

Consolidated Balance Sheet (As of March 31, 2016)

(Millions of yen)	
Account	Amount
ASSETS:	
Cash and deposits	1,862,636
Call loans	360,000
Receivables under securities borrowing transactions	3,008,591
Monetary claims bought	430,150
Money held in trust	1,644,547
Securities	63,609,906
Loans	8,978,437
Tangible fixed assets	145,855
Land	68,262
Buildings	49,502
Leased assets	1,780
Construction in progress	6,176
Other tangible fixed assets	20,133
Intangible fixed assets	185,300
Software	185,281
Leased assets	0
Other intangible fixed assets	18
Agency accounts receivable	81,193
Reinsurance receivables	1,368
Other assets	525,835
Deferred tax assets	712,132
Reserve for possible loan losses	(772)
Total assets	81,545,182

(Millions of yen)	
Account	Amount
LIABILITIES:	
Policy reserves and others	74,934,165
Reserve for outstanding claims	635,167
Policy reserves	72,362,503
Reserve for policyholder dividends	1,936,494
Reinsurance payables	3,377
Payables under securities lending transactions	3,648,478
Other liabilities	233,106
Liability for retirement benefits	60,803
Reserve for price fluctuations	782,268
Total liabilities	79,662,200
NET ASSETS:	
Capital stock	500,000
Capital surplus	500,044
Retained earnings	472,362
Total shareholders' equity	1,472,406
Net unrealized gains (losses) on available-for-sale securities	405,412
Net deferred gains (losses) on hedges	140
Accumulated adjustments for retirement benefits	5,022
Total accumulated other comprehensive income	410,575
Total net assets	1,882,982
Total liabilities and net assets	81,545,182

Consolidated Statement of Income (From April 1, 2015 to March 31, 2016)

(Millions of yen)	
Account	Amount
ORDINARY INCOME	
Insurance premiums and others	5,413,862
Investment income	1,354,966
Interest and dividend income	1,308,679
Gains on money held in trust	44,939
Gains on sales of securities	1,241
Gains on redemption of securities	36
Reversal of reserve for possible loan losses	6
Other investment income	63
Other ordinary income	2,836,914
Reversal of reserve for outstanding claims	82,988
Reversal of policy reserves	2,750,098
Other ordinary income	3,827
ORDINARY EXPENSES	9,194,239
Insurance claims and others	8,550,474
Insurance claims	7,577,151
Annuity payments	340,904
Benefits	49,192
Surrender benefits	378,862
Other refunds	193,610
Reinsurance premiums	10,754
Provision for policy reserves and others	132
Provision for interest on policyholder dividends	132
Investment expenses	9,749
Interest expenses	4,370
Losses on sales of securities	1,592
Losses on redemption of securities	664
Losses on derivative financial instruments	1,511
Losses on foreign exchanges	402
Other investment expenses	1,209
Operating expenses	538,510
Other ordinary expenses	95,371
ORDINARY PROFIT	411,504
EXTRAORDINARY GAINS	341
Gains on sales of fixed assets	341
EXTRAORDINARY LOSSES	71,847
Losses on sales and disposal of fixed assets	1,747
Provision for reserve for price fluctuations	70,100
Provision for reserve for policyholder dividends	178,004
Income before income taxes	161,994
Income taxes - Current	174,316

(Millions of yen)	
Account	Amount
Income taxes - Deferred	(97,219)
Total income taxes	77,096
Net income	84,897
Net income attributable to non-controlling interests	—
Net income attributable to Japan Post Insurance	84,897

Consolidated Statement of Changes in Net Assets (From April 1, 2015 to March 31, 2016)

(Millions of yen)

	Shareholders' equity			
	Capital stock	Capital surplus	Retained earnings	Total shareholders' equity
Balance at the beginning of the fiscal year	500,000	500,044	411,992	1,412,036
Changes in the fiscal year				
Cash dividends			(24,527)	(24,527)
Net income attributable to Japan Post Insurance			84,897	84,897
Net changes in items other than shareholders' equity in the fiscal year				
Net changes in the fiscal year	—	—	60,370	60,370
Balance at the end of the fiscal year	500,000	500,044	472,362	1,472,406

	Accumulated other comprehensive income				Total net assets
	Net unrealized gains (losses) on available-for-sale securities	Net deferred gains (losses) on hedges	Accumulated adjustments for retirement benefits	Total accumulated other comprehensive income	
Balance at the beginning of the fiscal year	558,033	22	5,635	563,691	1,975,727
Changes in the fiscal year					
Cash dividends					(24,527)
Net income attributable to Japan Post Insurance					84,897
Net changes in items other than shareholders' equity in the fiscal year	(152,621)	118	(613)	(153,116)	(153,116)
Net changes in the fiscal year	(152,621)	118	(613)	(153,116)	(92,745)
Balance at the end of the fiscal year	405,412	140	5,022	410,575	1,882,982

NON-CONSOLIDATED FINANCIAL STATEMENTS

Non-Consolidated Balance Sheet (As of March 31, 2016)

(Millions of yen)	
Account	Amount
ASSETS:	
Cash and deposits	1,856,037
Cash	2,129
Deposits	1,853,908
Call loans	360,000
Receivables under securities borrowing transactions	3,008,591
Monetary claims bought	430,150
Money held in trust	1,644,547
Securities	63,610,890
Japanese government bonds	44,178,631
Japanese local government bonds	9,405,494
Japanese corporate bonds	6,236,913
Stocks	984
Foreign securities	3,688,822
Other securities	100,044
Loans	8,978,437
Policy loans	95,629
Industrial and commercial loans	829,027
Loans to the Management Organization	8,053,780
Tangible fixed assets	145,495
Land	68,262
Buildings	49,308
Leased assets	1,730
Construction in progress	6,175
Other tangible fixed assets	20,017
Intangible fixed assets	188,868
Software	188,850
Other intangible fixed assets	18
Agency accounts receivable	81,193
Reinsurance receivables	1,368
Other assets	526,199
Accounts receivable	301,884
Prepaid expenses	1,592
Accrued income	189,319
Money on deposit	6,826
Derivative financial instruments	22,131
Suspense payments	2,329
Other assets	2,115
Deferred tax assets	712,615
Reserve for possible loan losses	(772)
Total assets	81,543,623

(Millions of yen)	
Account	Amount
LIABILITIES:	
Policy reserves and others	74,934,165
Reserve for outstanding claims	635,167
Policy reserves	72,362,503
Reserve for policyholder dividends	1,936,494
Reinsurance payables	3,377
Other liabilities	3,878,684
Payables under securities lending transactions	3,648,478
Income taxes payable	75,435
Accounts payable	44,557
Accrued expenses	28,075
Deposits received	2,786
Deposits from the Management Organization	53,792
Derivative financial instruments	17,289
Lease obligations	1,852
Asset retirement obligation	15
Suspense receipt	5,866
Other liabilities	533
Reserve for employees' retirement benefits	66,675
Reserve for price fluctuations	782,268
Total liabilities	79,665,171
NET ASSETS:	
Capital stock	500,000
Capital surplus	500,044
Legal capital surplus	405,044
Other capital surplus	95,000
Retained earnings	472,855
Legal retained earnings	25,489
Other retained earnings	447,365
Retained earnings brought forward	447,365
Total shareholders' equity	1,472,899
Net unrealized gains (losses) on available-for-sale securities	405,412
Net deferred gains (losses) on hedges	140
Total valuation and translation adjustments	405,553
Total net assets	1,878,452
Total liabilities and net assets	81,543,623

Non-Consolidated Statement of Income (From April 1, 2015 to March 31, 2016)

(Millions of yen)

Account	Amount
ORDINARY INCOME	9,605,818
Insurance premiums and others	5,413,862
Insurance premiums	5,409,598
Reinsurance income	4,264
Investment income	1,354,966
Interest and dividend income	1,308,679
Interest on deposits	692
Interest and dividends on securities	1,090,551
Interest on loans	14,017
Interest on loans to the Management Organization	198,205
Other interest and dividend income	5,212
Gains on money held in trust	44,939
Gains on sales of securities	1,241
Gains on redemption of securities	36
Reversal of reserve for possible loan losses	6
Other investment income	63
Other ordinary income	2,836,989
Reversal of reserve for outstanding claims	82,988
Reversal of policy reserves	2,750,098
Other ordinary income	3,902
ORDINARY EXPENSES	9,192,794
Insurance claims and others	8,550,474
Insurance claims	7,577,151
Annuity payments	340,904
Benefits	49,192
Surrender benefits	378,862
Other refunds	193,610
Reinsurance premiums	10,754
Provision for policy reserves and others	132
Provision for interest on policyholder dividends	132
Investment expenses	9,749
Interest expenses	4,370
Losses on sales of securities	1,592
Losses on redemption of securities	664
Losses on derivative financial instruments	1,511
Losses on foreign exchanges	402
Other investment expenses	1,209
Operating expenses	537,087
Other ordinary expenses	95,349
Taxes	56,896
Depreciation and amortization	37,199
Provision for reserve for employees' retirement benefits	819
Other ordinary expenses	434

(Millions of yen)	
Account	Amount
ORDINARY PROFIT	413,023
EXTRAORDINARY GAINS	341
Gains on sales of fixed assets	341
EXTRAORDINARY LOSSES	71,748
Losses on sales and disposal of fixed assets	1,647
Provision for reserve for price fluctuations	70,100
Provision for reserve for policyholder dividends	178,004
Income before income taxes	163,612
Income taxes - Current	174,151
Income taxes - Deferred	(96,877)
Total income taxes	77,274
Net income	86,338

Non-Consolidated Statement of Changes in Net Assets (From April 1, 2015 to March 31, 2016)

(Millions of yen)

	Shareholders' equity					
	Capital stock	Capital surplus			Retained earnings	
		Legal capital surplus	Other capital surplus	Total capital surplus	Legal retained earnings	Other retained earnings brought forward
Balance at the beginning of the fiscal year	500,000	405,044	95,000	500,044	20,584	390,459
Changes in the fiscal year						
Cash dividends					4,905	(29,433)
Net income						86,338
Net changes in items other than shareholders' equity in the fiscal year						
Net changes in the fiscal year	—	—	—	—	4,905	56,905
Balance at the end of the fiscal year	500,000	405,044	95,000	500,044	25,489	447,365

	Shareholders' equity		Valuation and translation adjustments			Total net assets
	Retained earnings	Total shareholders' equity	Net unrealized gains (losses) on available-for-sale securities	Net deferred gains (losses) on hedges	Total valuation and translation adjustments	
	Total retained earnings					
Balance at the beginning of the fiscal year	411,043	1,411,088	558,033	22	558,055	1,969,143
Changes in the fiscal year						
Cash dividends	(24,527)	(24,527)				(24,527)
Net income	86,338	86,338				86,338
Net changes in items other than shareholders' equity in the fiscal year			(152,621)	118	(152,502)	(152,502)
Net changes in the fiscal year	61,811	61,811	(152,621)	118	(152,502)	(90,691)
Balance at the end of the fiscal year	472,855	1,472,899	405,412	140	405,553	1,878,452

Audit Report

Copy of the Independent Auditor's Report on Consolidated Financial Statements

(The Independent Auditor's Report herein is the English translation of the original Japanese version of the Independent Auditor's Report as required by the Companies Act.)

Independent Auditor's Report

May 10, 2016

To the Board of Directors
JAPAN POST INSURANCE Co., Ltd.

KPMG AZSA LLC

Yoshihide Takehisa (seal)
Designated Limited Liability Partner
Engagement Partner
Certified Public Accountant

Yukihisa Tatsumi (seal)
Designated Limited Liability Partner
Engagement Partner
Certified Public Accountant

Noriyuki Akiyama (seal)
Designated Limited Liability Partner
Engagement Partner
Certified Public Accountant

We have audited the consolidated financial statements, comprising the consolidated balance sheet, the consolidated statement of income, the consolidated statement of changes in net assets and the related notes of JAPAN POST INSURANCE Co., Ltd. as at March 31, 2016 and for the year from April 1, 2015 to March 31, 2016 in accordance with Article 444-4 of the Companies Act.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in Japan, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on the consolidated financial statements based on our audit as independent auditor. We conducted our audit in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, while the objective of the financial statement audit is not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position and the results of operations of JAPAN POST INSURANCE Co., Ltd. and its consolidated subsidiary for the period, for which the consolidated financial statements were prepared, in accordance with accounting principles generally accepted in Japan.

Other Matter

Our firm and engagement partners have no interest in JAPAN POST INSURANCE Co., Ltd. which should be disclosed pursuant to the provisions of the Certified Public Accountants Law of Japan.

Audit Report

Copy of the Independent Auditor's Report

(The Independent Auditor's Report herein is the English translation of the original Japanese version of the Independent Auditor's Report as required by the Companies Act.)

Independent Auditor's Report

May 10, 2016

To the Board of Directors
JAPAN POST INSURANCE Co., Ltd.

KPMG AZSA LLC

Yoshihide Takehisa (seal)
Designated Limited Liability Partner
Engagement Partner
Certified Public Accountant

Yukihisa Tatsumi (seal)
Designated Limited Liability Partner
Engagement Partner
Certified Public Accountant

Noriyuki Akiyama (seal)
Designated Limited Liability Partner
Engagement Partner
Certified Public Accountant

We have audited the non-consolidated financial statements, comprising the non-consolidated balance sheet, the non-consolidated statement of income, the non-consolidated statement of changes in net assets and the related notes, and the supplementary schedules of JAPAN POST INSURANCE Co., Ltd. as at March 31, 2016 and for the year from April 1, 2015 to March 31, 2016 in accordance with Article 436-2-1 of the Companies Act.

Management's Responsibility for the Non-consolidated Financial Statements and Others

Management is responsible for the preparation and fair presentation of the non-consolidated financial statements and the supplementary schedules in accordance with accounting principles generally accepted in Japan, and for such internal control as management determines is necessary to enable the preparation of non-consolidated financial statements and the supplementary schedules that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on the non-consolidated financial statements and the supplementary schedules based on our audit as independent auditor. We conducted our audit in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the non-consolidated financial statements and the supplementary schedules are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the non-consolidated financial statements and the supplementary schedules. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the non-consolidated financial statements and the supplementary schedules, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the non-consolidated financial statements and the supplementary schedules in order to design audit procedures that are appropriate in the circumstances, while the objective of the financial statement audit is not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the non-consolidated financial statements and the supplementary schedules.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the non-consolidated financial statements and the supplementary schedules referred to above present fairly, in all material respects, the financial position and the results of operations of JAPAN POST INSURANCE Co., Ltd. for the period, for which the non-consolidated financial statements and the supplementary schedules were prepared, in accordance with accounting principles generally accepted in Japan.

Other Matter

Our firm and engagement partners have no interest in JAPAN POST INSURANCE Co., Ltd. which should be disclosed pursuant to the provisions of the Certified Public Accountants Law of Japan.

Audit Report

The Audit Committee audited the execution of the duties of the Directors and the Executive Officers of JAPAN POST INSURANCE Co., Ltd. ("Japan Post Insurance") during the 10th fiscal year from April 1, 2015 to March 31, 2016 and hereby reports the auditing method and the results thereof as follows:

1. Auditing Method and Details Thereof

The Audit Committee received reports regularly from Executive Officers on matters concerning internal control system set forth in the Companies Act and the status of the establishment and operation of the systems, requested explanations when necessary, and expressed its opinions regarding such reports. In addition, the Audit Committee conducted an audit according to the following methods.

- 1) In accordance with the audit policies, etc. stipulated by the Audit Committee, and working closely with the internal control divisions, the Audit Committee attended important meetings, or otherwise had employees who are to assist the duties of the Audit Committee attend said meetings, received reports from Directors, Executive Officers, and employees regarding the matters related to the execution of duties, requested explanations when necessary, reviewed important documents for approval, and meeting minutes, etc., and examined the business and financial condition.

With regard to subsidiaries, the Audit Committee communicated and exchanged opinions with the Directors and Corporate Auditors, etc. of the subsidiaries, and received reports concerning business as necessary.

- 2) The Audit Committee monitored and verified as to whether the independent auditor conducted audits in an appropriate manner while maintaining an independent positioning, received reports from the independent auditor on the execution status of its duties, and, when necessary, requested explanations.

The Audit Committee also received notification from the independent auditor that the "system for ensuring appropriate execution of duties of the independent auditor" is developed in accordance with the "Quality Control Standards for Auditing" and other relevant standards, and, when necessary, requested explanations.

Based on the above-described methods, the Audit Committee examined the business report, the non-consolidated financial statements, the supplementary schedules thereto, and the consolidated financial statements for the fiscal year ended March 31, 2016.

2. Audit Results

- (1) Audit Results on the Business Report, etc.

- 1) In our opinion, the business report and the supplementary schedules present fairly the condition of Japan Post Insurance in conformity with the applicable laws and regulations of Japan as well as the Articles of Incorporation of Japan Post Insurance.

- 2) With regard to the execution of duties by Directors and Executive Officers, we have found no evidence of misconduct or material facts in violation of the applicable laws and regulations of Japan or the Articles of Incorporation of Japan Post Insurance.

- 3) In our opinion, the content of the resolutions of the Board of Directors regarding the internal control system is appropriate.

In addition, we have found no matters to be pointed out regarding the contents described in the Business Report about such internal control system and the execution of duties by Directors and Executive Officers.

- 4) Regarding transactions with the parent company as described in the Business Report, we found no matters to be pointed out on the matters that were considered not to harm interests of Japan Post Insurance for implementing such transactions and on the judgment and the reason thereof of the Board of Directors concerning whether such transactions will harm interests of Japan Post Insurance or not.

- (2) Results of Audit of Non-Consolidated Financial Statements and Supplementary Schedules

In our opinion, the method and the results of the audit conducted by KPMG AZSA LLC, the independent auditor, are appropriate.

- (3) Results of Audit of Consolidated Financial Statements

In our opinion, the method and the results of the audit conducted by KPMG AZSA LLC, the independent auditor, are appropriate.

May 13, 2016

Audit Committee of JAPAN POST INSURANCE Co., Ltd.

Audit Committee Member

Masaharu Hino (seal)

Audit Committee Member

Akira Anzai (seal)

Audit Committee Member

Kiyomi Saito (seal)

Audit Committee Member

Shin Yoshidome (seal)

(Note) Audit Committee Members, Mr. Masaharu Hino, Ms. Kiyomi Saito, and Mr. Shin Yoshidome are Outside Directors stipulated in Article 2, Item 15 and Article 400, Paragraph 3 of the Companies Act.
Mr. Akira Anzai assumed the office of Audit Committee Member on June 24, 2015.

Information Map of the General Meeting of Shareholders



Venue

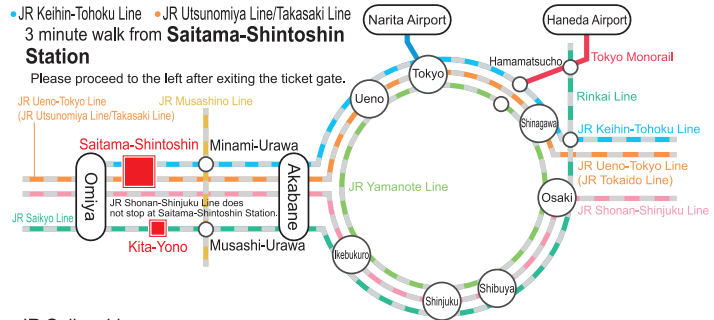
Saitama Super Arena

8, Shintoshin, Chuo-ku, Saitama-shi,
Saitama, Japan

No parking is available.
Please use public transportation.

- **Souvenirs will not be offered at this Ordinary General Meeting of Shareholders.**
- For shareholders attending the meeting, please submit your Voting Right Exercise Form at the reception.
- The reception is scheduled to start at 8:30 a.m.; however, it might open earlier depending on the state of congestion, etc.
- Please bring this convocation notice to conserve paper resources.

Transportation Guide



Route from station to venue

