UNOFFICIAL TRANSLATION

Although the Company pays close attention to provide English translation of the information disclosed in Japanese, the Japanese original prevails over its English translation in the case of any discrepancy.

Summary of Consolidated Financial Results for the Three Months Ended June 30, 2018 [Under Japanese GAAP]



August 10, 2018

Company Name: JAPAN POST INSURANCE Co., Ltd. Code Number: 7181

Stock exchange listing: Tokyo Stock Exchange URL: http://www.jp-life.japanpost.jp/

Representative: Mitsuhiko Uehira, Director and President, CEO, Representative Executive Officer

Scheduled date of filing quarterly securities report: August 10, 2018

Availability of supplementary briefing materials on quarterly financial results: Available

Schedule of quarterly financial results briefing session: Scheduled (for institutional investors and analysts)

(Amounts of less than one million yen are rounded down.)

1. Consolidated Financial Results for the Three Months Ended June 30, 2018 (April 1, 2018 to June 30, 2018)

| (1) Consolidated Results of Operations (% | | | 6 indicates changes from the previous corresponding period.) | | | |
|---|-----------------|-------|--|-------|--|------|
| | Ordinary income | | Ordinary profit | | Net income attributable to Japan Post Insurance | |
| | Million yen | % | Million yen | % | Million yen | % |
| Three months ended June 30, 2018 | 1,978,688 | (6.4) | 75,249 | (9.6) | 34,087 | 41.1 |
| Three months ended June 30, 2017 | 2,113,563 | (6.5) | 83,220 | 87.7 | 24,161 | 24.3 |

(Note) Comprehensive Income (Loss)Three months ended June 30, 2018¥76,920 million[(34.8)%]Three months ended June 30, 2017¥117,892 million[-%]

| | Net income per share | Diluted net income per share |
|----------------------------------|----------------------|---------------------------------|
| | Yen | Yen |
| Three months ended June 30, 2018 | 56.83 | - |
| Three months ended June 30, 2017 | 40.28 | - |

(Note) Diluted net income per share is not presented as potential common stock did not exist.

(2) Consolidated Financial Position

| | Total assets | Net assets | Equity ratio |
|----------------------|--------------|-------------|--------------|
| | Million yen | Million yen | % |
| As of June 30, 2018 | 74,958,332 | 2,039,262 | 2.7 |
| As of March 31, 2018 | 76,831,261 | 2,003,126 | 2.6 |

Net assets attributable to the Company's shareholders as of June 30, 2018 and March 31, 2018 were ¥2,039,262 million and ¥2,003,126 million, respectively.

2. Dividends

| | | Annual dividends | | | |
|---|--------------------|--------------------|--------------------|---------------------|--------|
| | 1st quarter-end | 2nd quarter-end | 3rd quarter-end | Fiscal year- end | Annual |
| | Yen | Yen | Yen | Yen | Yen |
| Fiscal year ended March 31, 2018 | - | 0.00 | - | 68.00 | 68.00 |
| Fiscal year ending March 31, 2019 | - | | | | |
| Fiscal year ending March 31, 2019 (Forecast) | | 0.00 | - | 68.00 | 68.00 |

(Note) Revisions to the most recently announced dividend forecast: No

3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2019 (April 1, 2018 to March 31, 2019)

(% indicates changes from the previous corresponding period.)

| | Ordinary income | | Ordinary profit | | Net income attributable to Japan Post Insurance | | Net income per share |
|-----------|-----------------------|------------|---------------------|-------------|---|-------------|----------------------|
| Full year | Million yen 7,580,000 | % (4.7) | Million yen 220,000 | % (28.9) | Million yen 88,000 | % (15.8) | Yen 146.71 |

(Note) Revisions to the most recently announced financial results forecast: No

* Notes:

- (1) Changes in significant subsidiaries during the period (changes in specified subsidiaries accompanying change in scope of consolidation): No
- (2) Adoption of special accounting methods in the preparation of quarterly consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates and retrospective restatement
 - 1) Changes in accounting policies due to the revision of accounting standards: No
 - 2) Changes in accounting policies other than 1) above: No
 - 3) Changes in accounting estimates: No
 - 4) Retrospective restatement: No
- (4) Total number of shares issued (common stock)
 - 1) Total number of shares issued at the end of the period: June 30, 2018: 600,000,000 shares March 31, 2018: 600,000,000 shares
 - 2) Total number of treasury stock at the end of the period: June 30, 2018: 191,400 shares March 31, 2018: 198,100 shares
 - 3) Average number of shares during the period: Three months ended June 30, 2018: 599,806,779 shares Three months ended June 30, 2017: 599,780,329 shares
 - (Note) 191,400 shares and 198,100 shares included in the total number of treasury stock as of June 30, 2018 and March 31, 2018 were shares of the Company held in the Board Benefit Trust (BBT). The average number of treasury stock held in the BBT (193,220 shares for the three months ended June 30, 2018 and 219,670 shares for the three months ended June 30, 2017) was deducted from the calculation of the average number of shares during the three months ended June 30, 2018 and 2017.
- * The summary of quarterly consolidated financial results is outside the scope of quarterly review by certified public accountants or audit corporations.
- * Explanation on the appropriate use of financial results forecasts, and other notes The financial results forecasts and other forward-looking statements herein are based on certain assumptions deemed reasonable by the Company at the time of this document's disclosure. Please note that actual results may differ from the forecast figures due to various factors including changes in the operating environment.

Table of Contents of Appendix

| 1. Unaudited Consolidated Financial Statements and Principal Notes | 2 |
|---|---|
| (1) Consolidated Balance Sheets | 2 |
| (2) Consolidated Statements of Income and Consolidated Statements of Comprehensive Income | |
| (3) Notes to the Consolidated Financial Statements | 5 |
| (Notes on Going-Concern Assumption) | 5 |
| (Notes on Significant Changes in Shareholders' Equity) | 5 |
| | |

* The Company has prepared supplementary briefing materials, etc. in relation to financial information, which can be viewed on the Company's website.

1. Unaudited Consolidated Financial Statements and Principal Notes

(1) Consolidated Balance Sheets

| | | (Millions of yen) |
|---|----------------------|---------------------|
| | As of March 31, 2018 | As of June 30, 2018 |
| ASSETS: | | |
| Cash and deposits | 898,504 | 980,054 |
| Call loans | 265,000 | 745,000 |
| Receivables under securities borrowing transactions | 3,296,222 | 2,126,851 |
| Monetary claims bought | 176,069 | 325,690 |
| Money held in trust | 2,814,873 | 2,916,696 |
| Securities | 60,130,909 | 59,049,669 |
| Loans | 7,627,147 | 7,170,180 |
| Tangible fixed assets | 100,915 | 107,226 |
| Intangible fixed assets | 163,265 | 156,113 |
| Agency accounts receivable | 33,715 | 28,535 |
| Reinsurance receivables | 3,227 | 3,527 |
| Other assets | 368,020 | 387,500 |
| Deferred tax assets | 954,085 | 961,984 |
| Reserve for possible loan losses | (695) | (699) |
| Total assets | 76,831,261 | 74,958,332 |
| LIABILITIES: | | |
| Policy reserves and others | 69,948,383 | 69,261,833 |
| Reserve for outstanding claims | 548,196 | 515,199 |
| Policy reserves | 67,777,297 | 67,155,904 |
| Reserve for policyholder dividends | 1,622,889 | 1,590,728 |
| Reinsurance payables | 6,033 | 6,112 |
| Payables under securities lending transactions | 3,663,547 | 2,525,600 |
| Other liabilities | 229,514 | 143,525 |
| Liability for retirement benefits | 63,739 | 64,835 |
| Reserve for management board benefit trust | 172 | 152 |
| Reserve under the special law | 916,743 | 917,010 |
| Reserve for price fluctuations | 916,743 | 917,010 |
| Total liabilities | 74,828,135 | 72,919,069 |
| NET ASSETS: | | |
| Capital stock | 500,000 | 500,000 |
| Capital surplus | 500,044 | 500,044 |
| Retained earnings | 595,846 | 589,134 |
| Treasury stock | (466) | (450) |
| Total shareholders' equity | 1,595,424 | 1,588,727 |
| Net unrealized gains (losses) on available-for-sale | | |
| securities | 403,913 | 446,856 |
| Net deferred gains (losses) on hedges | 32 | 29 |
| Accumulated adjustments for retirement benefits | 3,755 | 3,648 |
| Total accumulated other comprehensive income | 407,701 | 450,534 |
| Total net assets | 2,003,126 | 2,039,262 |
| Total liabilities and net assets | 76,831,261 | 74,958,332 |

| (2) Consolidated Statements of Income and Consolidated Statements of Comprehensive Income |
|---|
| Consolidated Statements of Income |

| | Three months ended June 30, 2017 | Three months ended June 30, 2018 |
|--|-------------------------------------|----------------------------------|
| ORDINARY INCOME | 2,113,563 | 1,978,688 |
| Insurance premiums and others | 1,123,687 | 1,014,865 |
| Investment income | 321,389 | 307,614 |
| Interest and dividend income | 298,400 | 280,454 |
| Gains on money held in trust | 21,137 | 20,471 |
| Gains on sales of securities | 1,659 | 6,625 |
| Gains on redemption of securities | 5 | 50 |
| Reversal of reserve for possible loan losses | - | 6 |
| Other investment income | 187 | ϵ |
| Other ordinary income | 668,485 | 656,209 |
| Reversal of reserve for outstanding claims | 26,696 | 32,997 |
| Reversal of policy reserves | 640,489 | 621,392 |
| Other ordinary income | 1,299 | 1,819 |
| ORDINARY EXPENSES | 2,030,342 | 1,903,439 |
| Insurance claims and others | 1,850,749 | 1,715,070 |
| Insurance claims | 1,567,283 | 1,370,343 |
| Annuity payments | 97,808 | 100,952 |
| Benefits | 15,628 | 20,222 |
| Surrender benefits | 118,391 | 157,73 |
| Other refunds | 46,920 | 60,14 |
| Reinsurance premiums | 4,716 | 5,68 |
| Provision for policy reserves and others | 1 | |
| Provision for interest on policyholder dividends | 1 | |
| Investment expenses | 16,340 | 34,89 |
| Interest expenses | 630 | 23 |
| Losses on sales of securities | 9,083 | 18,953 |
| Losses on redemption of securities | 1,344 | 1,24 |
| Losses on derivative financial instruments | 4,907 | 13,23 |
| Losses on foreign exchanges | 109 | 570 |
| Provision for reserve for possible loan losses | 1 | |
| Other investment expenses | 263 | 653 |
| Operating expenses | 130,885 | 125,072 |
| Other ordinary expenses | 32,365 | 28,40 |
| Ordinary profit | 83,220 | 75,249 |
| EXTRAORDINARY GAINS | - | |
| EXTRAORDINARY LOSSES | 16,078 | 330 |
| Losses on sales and disposal of fixed assets | 8 | 6. |
| Provision for reserve for price fluctuations | 16,070 | 26 |
| Provision for reserve for policyholder dividends | 32,558 | 26,832 |
| Income before income taxes | 34,582 | 48,086 |
| Income taxes - Current | 40,056 | 38,460 |
| Income taxes - Deferred | (29,635) | (24,46 |
| Total income taxes | 10,421 | 13,99 |
| Net income | 24,161 | 34,087 |
| Net income attributable to non-controlling interests | - | |
| Net income attributable to Japan Post Insurance | 24,161 | 34,087 |

Consolidated Statements of Comprehensive Income

| | | (Millions of yen) |
|--|-------------------------------------|-------------------------------------|
| | Three months ended June 30, 2017 | Three months ended June 30, 2018 |
| Net income | 24,161 | 34,087 |
| Other comprehensive income: | | |
| Net unrealized gains (losses) on available-for-sale securities | 93,845 | 42,943 |
| Net deferred gains (losses) on hedges | (4) | (3) |
| Adjustments for retirement benefits | (109) | (106) |
| Total other comprehensive income (loss) | 93,731 | 42,832 |
| Comprehensive income (loss) | 117,892 | 76,920 |
| Total comprehensive income (loss) attributable to: | | |
| Japan Post Insurance | 117,892 | 76,920 |
| Non-controlling interests | - | - |

- (3) Notes to the Consolidated Financial Statements
- (Notes on Going-Concern Assumption) Not applicable.
- (Notes on Significant Changes in Shareholders' Equity) Not applicable.