

Consolidated Financial Results

Third quarter for the year ending March 31, 2018

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3Q for the Year Ending March 2018

- Net sales increased 3% Q/Q to 66.1 billion yen and operating income increased 30% Q/Q to 7.0 billion yen.
- Net sales of capacitors and inductors for use in smartphones remained at a high level. Sales for use in automobiles and industrial equipment, including servers also remained robust.

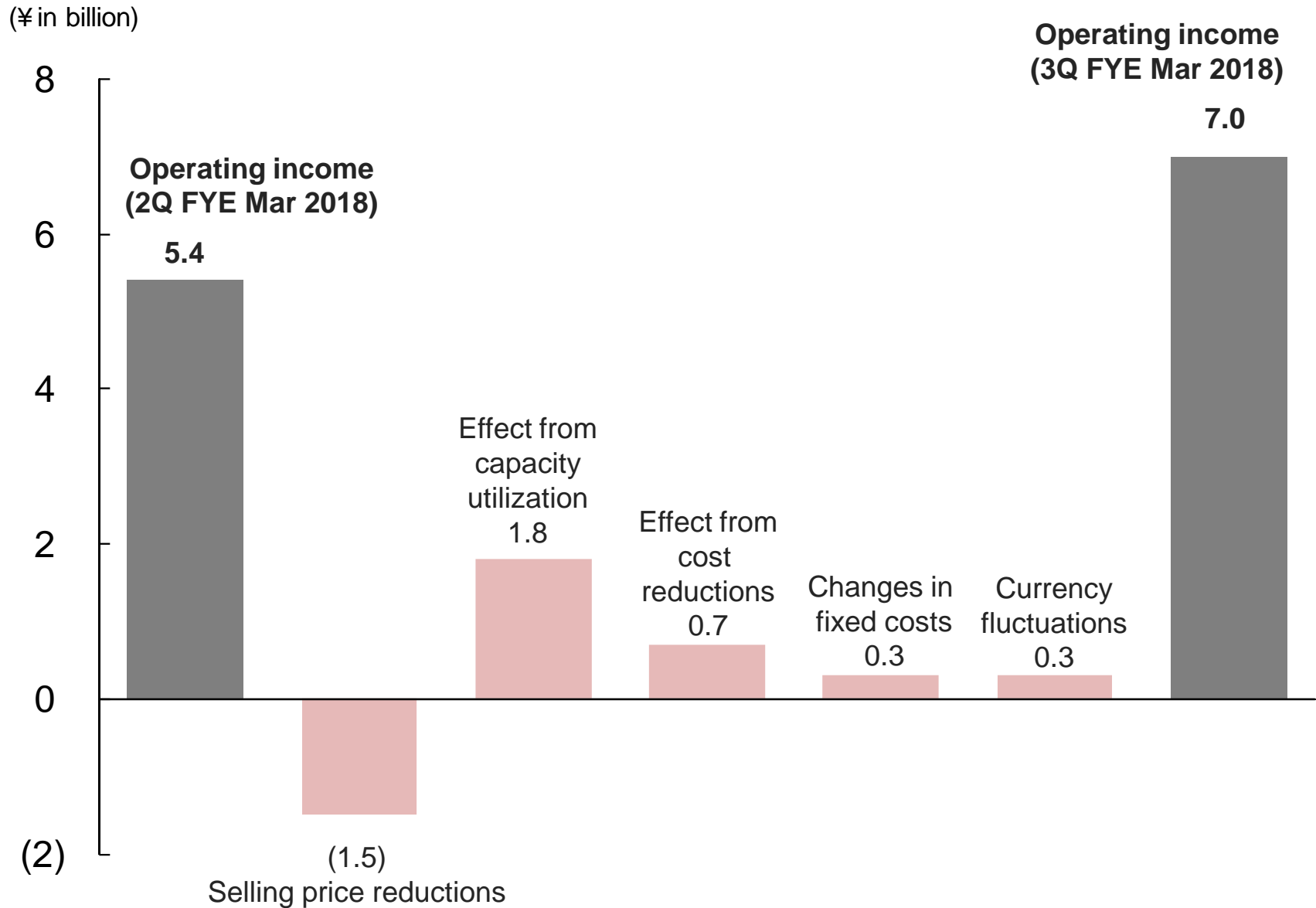
Earnings Forecast for the Year Ending March 2018

- The full-year forecasts announced in November have been revised upward.
- Strong demand for capacitors expected to continue, primarily in the automobile and industrial equipment market.

3Q- Consolidated Financial Results (Q/Q)

¥ in million	FYE Mar 31, 2018				Change Q/Q	
	2Q		3Q			
Net sales	64,107	100.0%	66,053	100.0%	1,945	3.0%
Operating income	5,362	8.4%	6,985	10.6%	1,622	30.3%
Ordinary income	5,599	8.7%	6,596	10.0%	996	17.8%
Net income attributable to owners of parent company	4,265	6.7%	5,301	8.0%	1,035	24.3%
Yen to USD average exchange rate	111.11 yen		112.23 yen		1.12 yen depreciated	
Impact of exchange rate fluctuation	0.7 billion yen on net sales and 0.3 billion yen on operating income. (including the impact of currencies other than US dollars)					
R&D expenses	2,624		2,373		(250)	(9.5)%
Capital investment	5,896		5,717		(178)	(3.0)%
Depreciation expenses	6,282		6,380		98	1.6%

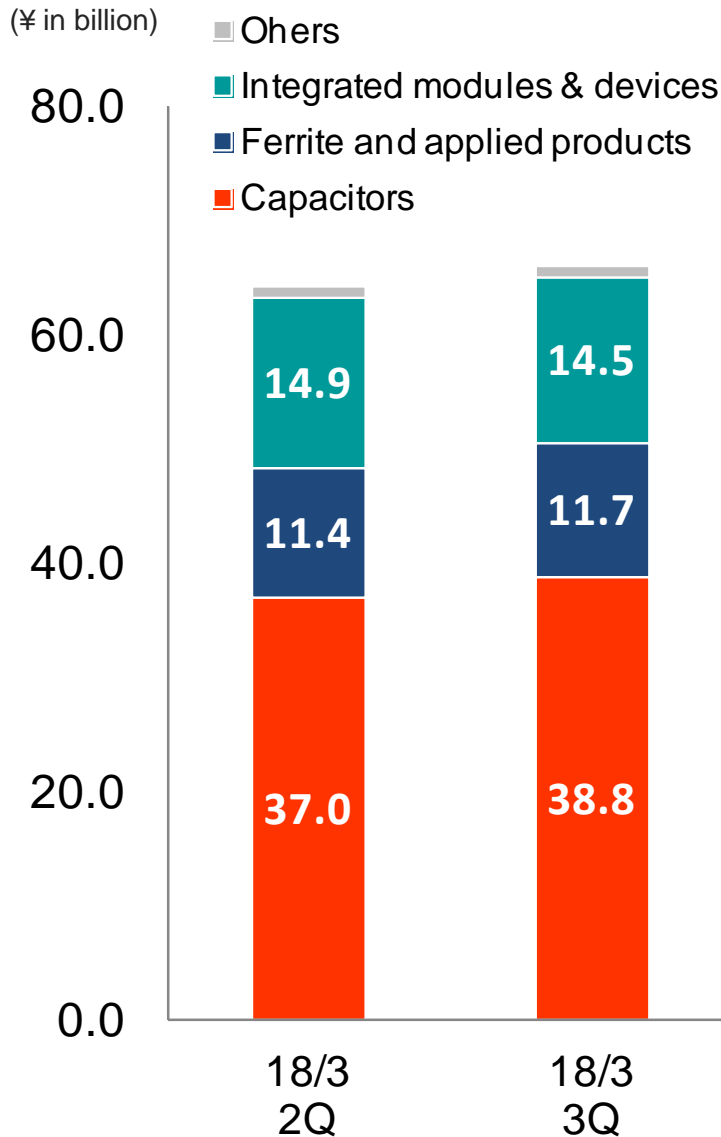
3Q - Factors driving Operating Income (Q/Q)



3Q - Financial Results by Product Classification (Q/Q)

¥ in million	FYE Mar 31, 2018				Change Q/Q	
	2Q		3Q			
Capacitors	37,019	57.7%	38,800	58.7%	1,781	4.8%
Ferrite and applied products	11,376	17.7%	11,746	17.8%	370	3.3%
Integrated modules & devices	14,871	23.2%	14,533	22.0%	(338)	(2.3)%
Others	840	1.3%	972	1.5%	132	15.8%
Total net sales	64,107	100.0%	66,053	100.0%	1,945	3.0%

Financial Results by Product Classification (Q/Q)



■ Capacitors (+5%)

- Sales for use in applications such as smartphones, automobiles and servers increased

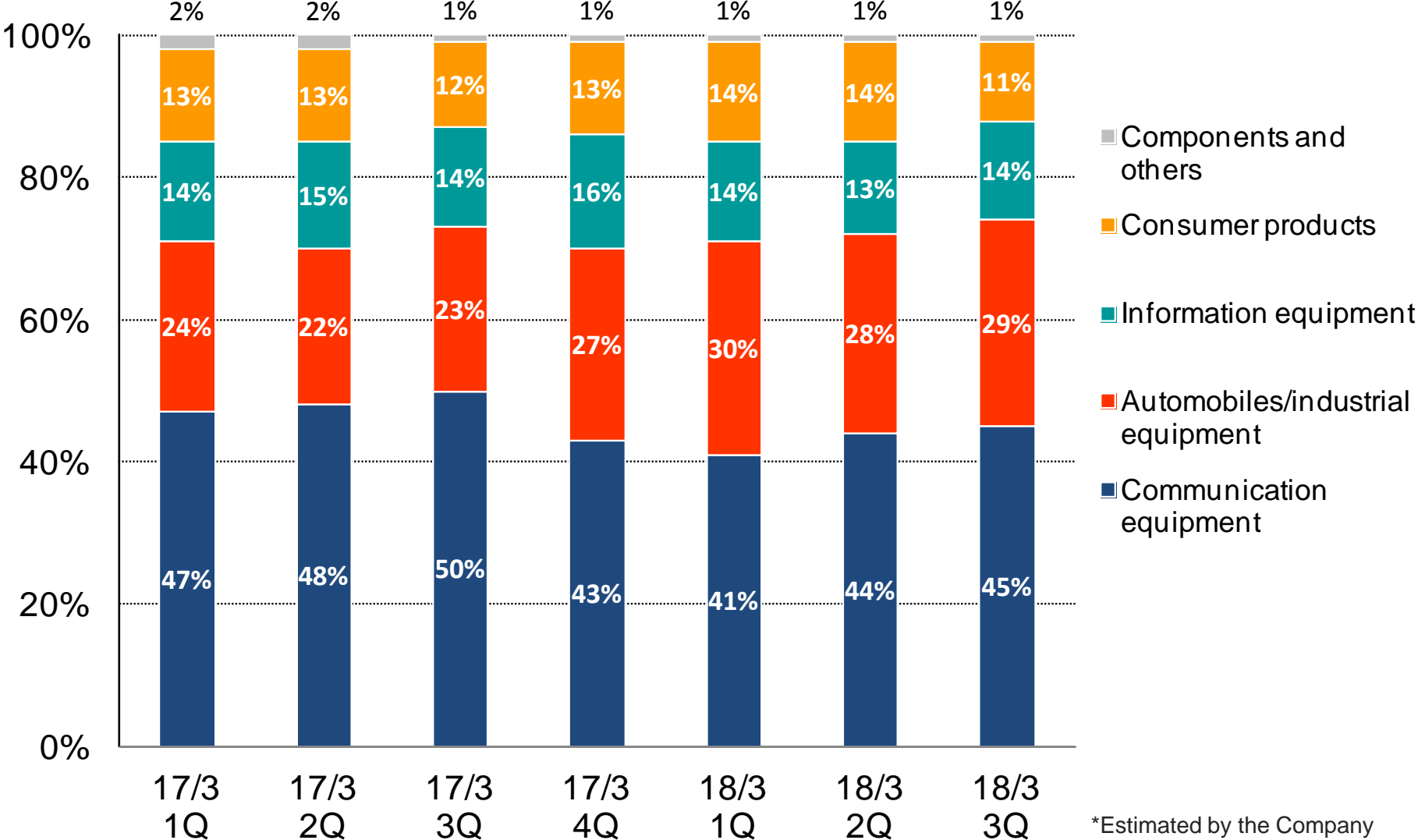
■ Ferrite and applied products (+3%)

- In addition to sales for use in smartphones, sales for use in automobiles also increased.

■ Integrated modules & devices ((2)%)

- Sales declined both for use in power supply modules and use in communications devices (FBAR/SAW).

Sales of Electronic Components by Market Sector



Forecast of Consolidated Performance for the Year ending March 31, 2018

Forecast of Consolidated Performance

¥ in million	FYE Mar 31, 2018				Change	
	Previous forecast		Revised forecast			
Net sales	242,000	100.0%	243,000	100.0%	1,000	0.4%
Operating income	17,000	7.0%	19,000	7.8%	2,000	11.8%
Ordinary income	18,000	7.4%	19,000	7.8%	1,000	5.6%
Net income attributable to owners of parent company	12,000	5.0%	14,000	5.8%	2,000	16.7%
R&D expenses	11,000		11,000		0	0.0%
Capital investment	27,000		27,000		0	0.0%
Depreciation expenses	27,000		27,000		0	0.0%

- Exchange rate assumption: An average exchange rate will be US\$1:¥110 for the fourth quarter of the year ending March, 2018

Forecast by Product Classification

¥ in million	FYE Mar 31, 2018		Change	
	Previous forecast	Revised forecast		
Capacitors	139,000	142,000	3,000	2.2%
Ferrite and applied products	41,500	41,500	0	0.0%
Integrated modules & devices	59,000	56,500	(2,500)	(4.2)%
Others	2,500	3,000	500	20.0%
Total net sales	242,000	243,000	1,000	0.4%

Supplementary Information

3Q- Consolidated Financial Results (Y/Y)

¥ in million	FYE Mar 31, 2017		FYE Mar 31, 2018		Change Y/Y	
	3Q		3Q			
Net sales	60,185	100.0%	66,053	100.0%	5,867	9.7%
Operating income	4,298	7.1%	6,985	10.6%	2,686	62.5%
Ordinary income	6,676	11.1%	6,596	10.0%	(80)	(1.2)%
Net income attributable to owners of parent company	4,067	6.8%	5,301	8.0%	1,233	30.3%

Yen to USD average exchange rate	104.69 yen	112.23 yen	7.54 yen Depreciated
Impact of exchange rate fluctuation	4.0 billion yen on net sales and 2.6 billion yen on operating income. (including the impact of currencies other than US dollars)		

R&D expenses	2,635	2,373	(261)	(9.9)%
Capital investment	8,412	5,717	(2,695)	(32.0)%
Depreciation expenses	6,231	6,380	148	2.4%

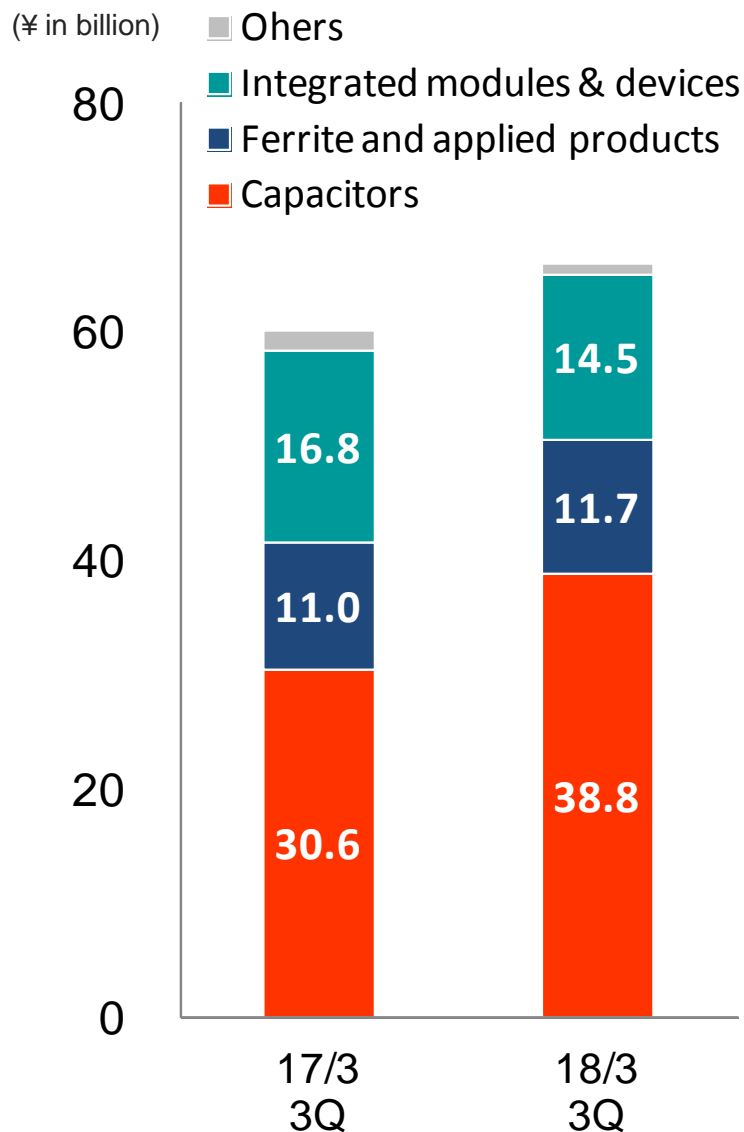
3Q - Factors driving Operating Income (Y/Y)



3Q - Financial Results by Product Classification (Y/Y)

¥ in million	FYE Mar 31, 2017		FYE Mar 31, 2018		Change Y/Y	
	3Q		3Q			
Capacitors	30,580	50.8%	38,800	58.7%	8,220	26.9%
Ferrite and applied products	10,959	18.2%	11,746	17.8%	787	7.2%
Integrated modules & devices	16,804	27.9%	14,533	22.0%	(2,271)	(13.5)%
Others	1,841	3.1%	972	1.5%	(868)	(47.2)%
Total net sales	60,185	100.0%	66,053	100.0%	5,867	9.7%

3Q - Financial Results by Product Classification (Y/Y)



■ Capacitors (+27%)

- Strong performance by products for use in automobiles, telecommunication base, servers, and game consoles, etc.

■ Ferrite and applied products (+7%)

- Increase in products for use in automobiles/industrial equipment and communication equipment.

■ Integrated modules & devices ((14)%)

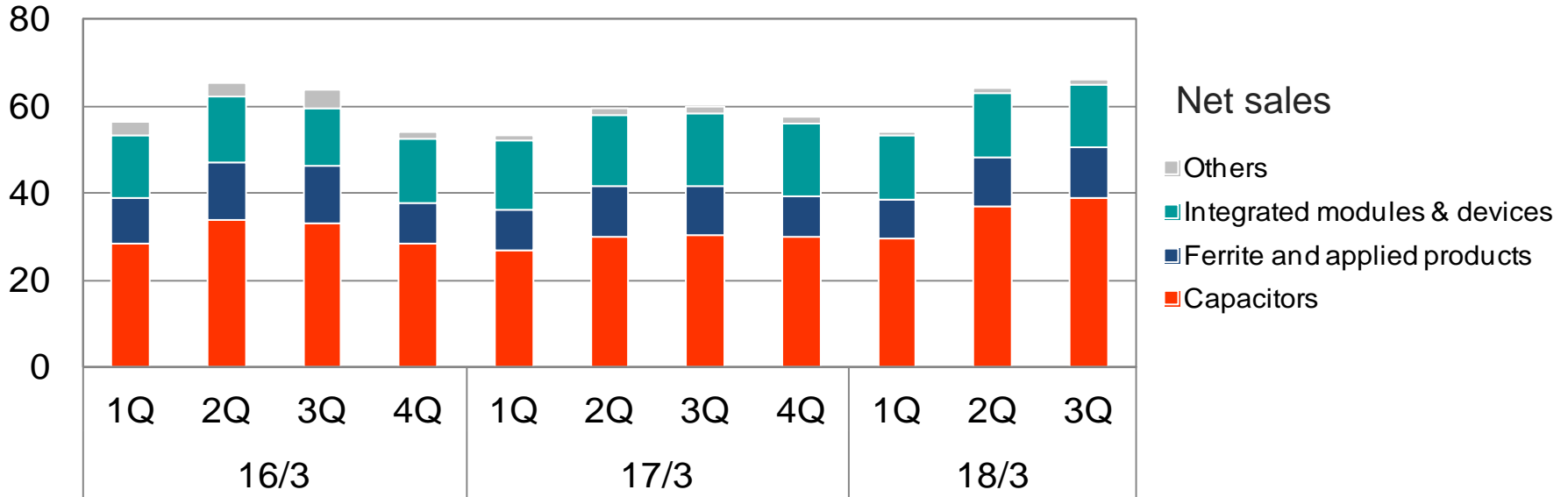
- Sales for use in communications devices (FBAR/SAW) fell significantly due to smartphone production adjustments in China.

Consolidated Earnings Trends (Quarterly)

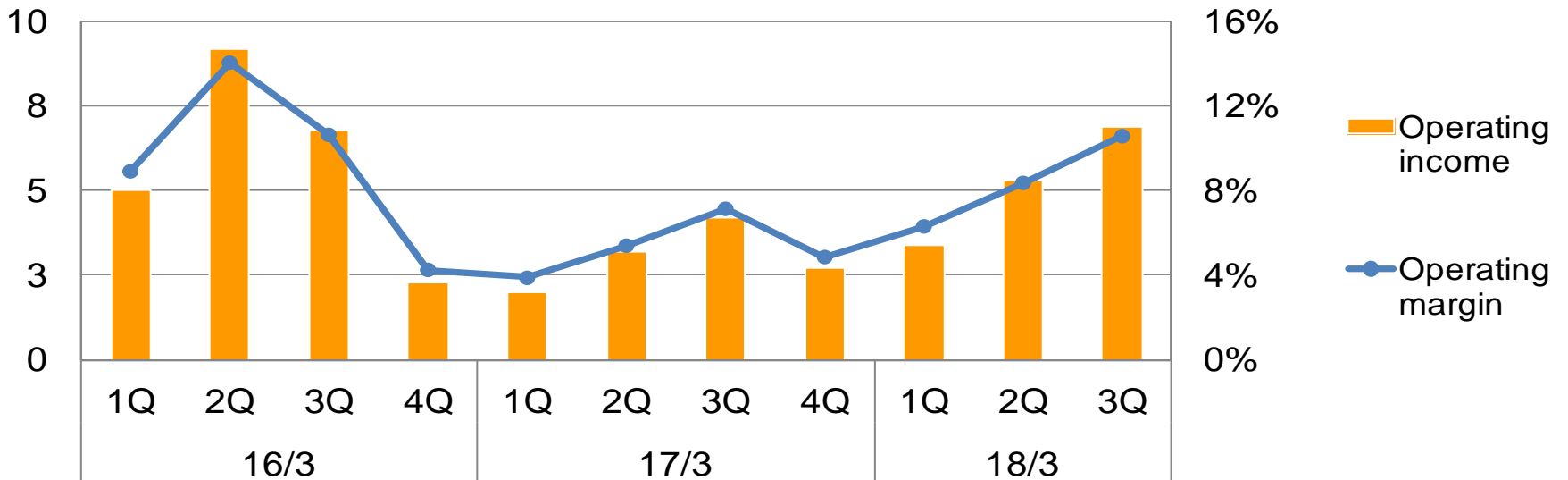
¥ in million	FYE Mar 31, 2016				FYE Mar 31, 2017				FYE Mar 31, 2018		
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q
Net sales	56,518	65,591	63,967	54,308	53,471	59,561	60,185	57,498	54,072	64,107	66,053
Capacitors	28,427	33,798	33,218	28,231	26,963	30,120	30,580	30,002	29,747	37,019	38,800
Ferrite and applied products	10,634	13,236	13,145	9,446	9,243	11,594	10,959	9,475	8,847	11,376	11,746
Integrated modules & devices	14,153	15,455	13,292	14,794	15,860	16,490	16,804	16,424	14,711	14,871	14,533
Others	3,302	3,101	4,310	1,836	1,404	1,355	1,841	1,595	766	840	972
Operating income	5,037	9,216	6,804	2,311	2,074	3,216	4,298	2,795	3,412	5,362	6,985
Ordinary income	5,052	8,785	7,266	1,159	829	2,202	6,676	1,491	4,421	5,599	6,596
Net income attributable to owners of parent company	3,058	4,890	6,433	368	224	683	4,067	454	3,113	4,265	5,301
Yen to USD average exchange rate	120.24 yen	123.41 yen	120.97 yen	118.39 yen	110.70 yen	103.69 yen	104.69 yen	114.63 yen	111.81 yen	111.11 yen	112.23 yen

Consolidated Earnings Trends (Quarterly)

(¥ in billion)



(¥ in billion)



Forward-looking statements

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