

# Company Overview

Tokyo Stock Exchange, Mothers 4571



Ichiro Nakatomi, Ph.D.  
President & CEO  
NanoCarrier Co.,Ltd.  
Japan

January 9, 2019

# Disclaimer

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This presentation contains “forward-looking statements” within the meaning of Section 27A of the Securities Act and Section 21E of the U.S. Securities Exchange Act of 1934, as amended. These statements appear in a number of places in this presentation and include statements regarding the intent, belief or current expectations of the management of NanoCarrier Co., Ltd. (the “Company”) with respect to the Company’s business, results of operations and financial condition. In many cases, but not all, such words as “anticipate,” “believe,” “estimate,” “expect,” “forecast,” “intend,” “may,” “outlook,” “plan,” “probability,” “project,” “risk,” “seek,” “should,” “target,” “will” and similar expressions are used here in relation to the Company or its management to identify forward-looking statements. You can also identify forward-looking statements by discussions of strategies, plans or intentions. These statements reflect the Company’s current views with respect to future events and are subject to risks, uncertainties and assumptions. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, the company’s actual results may vary materially from those the Company currently anticipates. The Company disclaims any obligation to update, or to announce publicly any revision to, any of the forward-looking statements contained in this presentation to reflect future actual events or developments except as required by applicable law.

## **Company Overview**

Core Technology

Clinical Pipeline

Next Generation and Next Application

Business Development

# NanoCarrier Co., Ltd.



## MISSION

We develop new drug products by using nanotechnology and contribute to improvement of human healthcare and quality of life.

## VISION

We aim to become “FIRST ONE”, an oncology-focused innovative pharmaceutical company

**2000 : Establishment of research activity in Kashiwa-city**

**2008 : Listing at Tokyo Stock Exchange (TSE) Mothers Market**

**2010: Commencement of cosmetic business**

**2018 : Clinical trials of own projects involving global phase III trials**



# Company Profile

Founded	June 14, 1996	
Listed market	Listed on the Mothers Section of the Tokyo Stock Exchange on March 5, 2005	
Location	Head Office and Lab Wakashiba, Kashiwa, Chiba Prefecture Tokyo Office Kyobashi, Chuo-ku, Tokyo iCONM Lab Tonomachi, Kawasaki, Kanagawa Prefecture	
Subsidiaries	NanoCarrier U S Medford, MA	
Capital	1,115million yen as of Aug. 31, 2018	
Total issued stocks	46,193,584 shares as of Aug. 31, 2018	
Employees and Management	58	
Directors	President and CEO	Ichiro Nakatomi, Ph.D.
	CSFO	Tetsuhito Matsuyama
	Outside Directors	Teruo Okano, Ph.D. (Professor, Tokyo Women's Medical University)
		Akira Ohashi, MD, Ph.D. (Clinical Doctor)
Auditors		Kanshiro Noguchi
		Tadashi Morishima (Representative, Morishima CPA Office )
		Mieko Nakayama (Partner, Haruka Sogo Law Firm)
Scientific Advisor	Kazunori Kataoka, Ph.D. (Director General, iCONM/ Project Professor, The University of Tokyo)	
	Yukio Nagasaki, Ph.D. (Professor, University of Tsukuba)	
	Nobuhiro Nishiyama, Ph.D. (Professor, Tokyo Institute of Technology)	

Company Overview

**Core Technology**

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# Drug Design System

## Characteristics

## Structure

### NanoCap™

- Physical entrapment  
NK105(Paclitaxel)  
cosmetics
- Electrostatic bonding  
Protein, siRNA

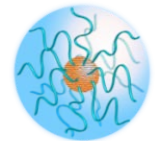
Improves drug's  
solubility and  
retention in  
blood stream

**Polyethylene Glycol**  
(Hydrophilic, outside of micelle)

**Polyamino acid**  
(Hydrophobic, inside micelle)

Average  
particle  
diameter

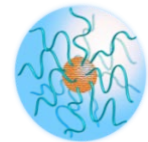
30-100nm



### Medicelle™

- Chemical conjugation  
NC-6004 (Cisplatin)  
NC-4016 (DACH-Platinum)  
NC-6300 (Epirubicin)

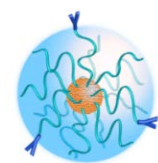
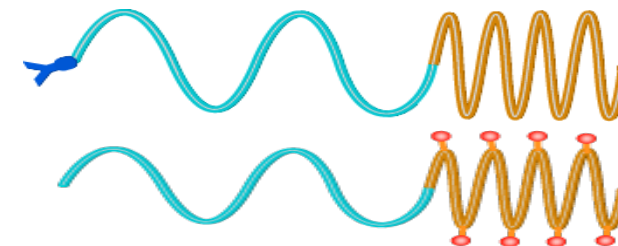
Improves drug's  
retention in  
bloodstream



### ADCM (Antibody/Drug-Conjugated Micelle)

- Sensor drug-conjugated micelle  
(Active Targeting)  
Sensor: antibody, peptide etc.

Enhances amount  
of drugs effectively  
targeted to  
specific locus





# NanoCarrier - All in One Delivery Technology

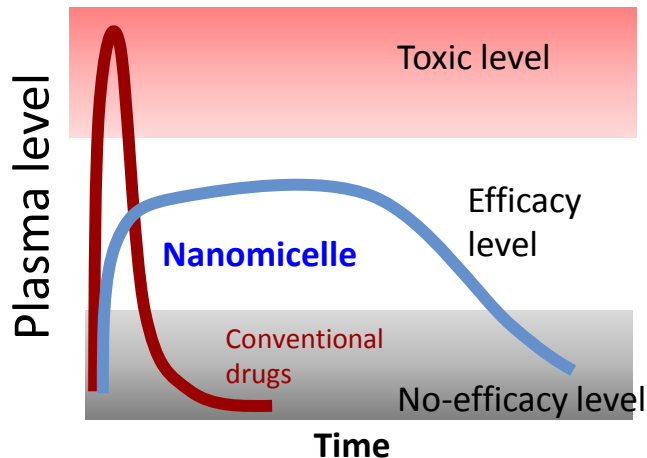
## Enhanced solubility

Dissolve the hydrophobic drug in water

Drug (mg/mL)	Itraconazole	Paclitaxel
water	<0.001	<0.1
Micelle	>2	>50
Solubility (Micelle/water)	2000 times or more	500 times or more

## Controlled release

Superior controlled release (improved stability and safety) and improved retention in bloodstream



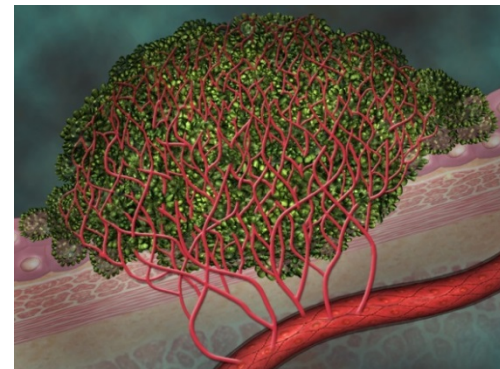
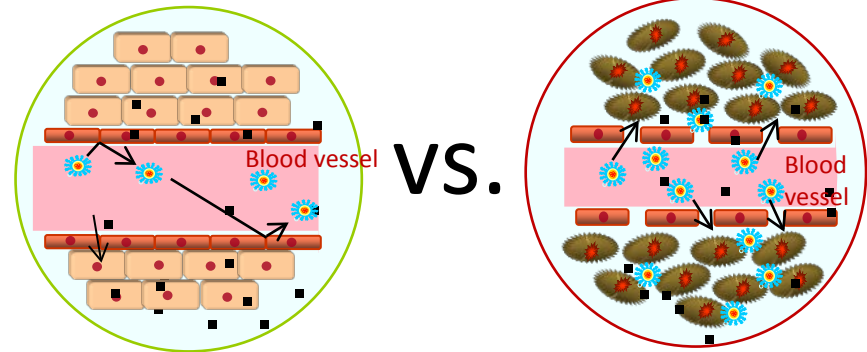
## Enhanced Targeting

Nanomicelles accumulate in cancerous tissue by taking advantage of characteristics of cancer cells

Normal tissue

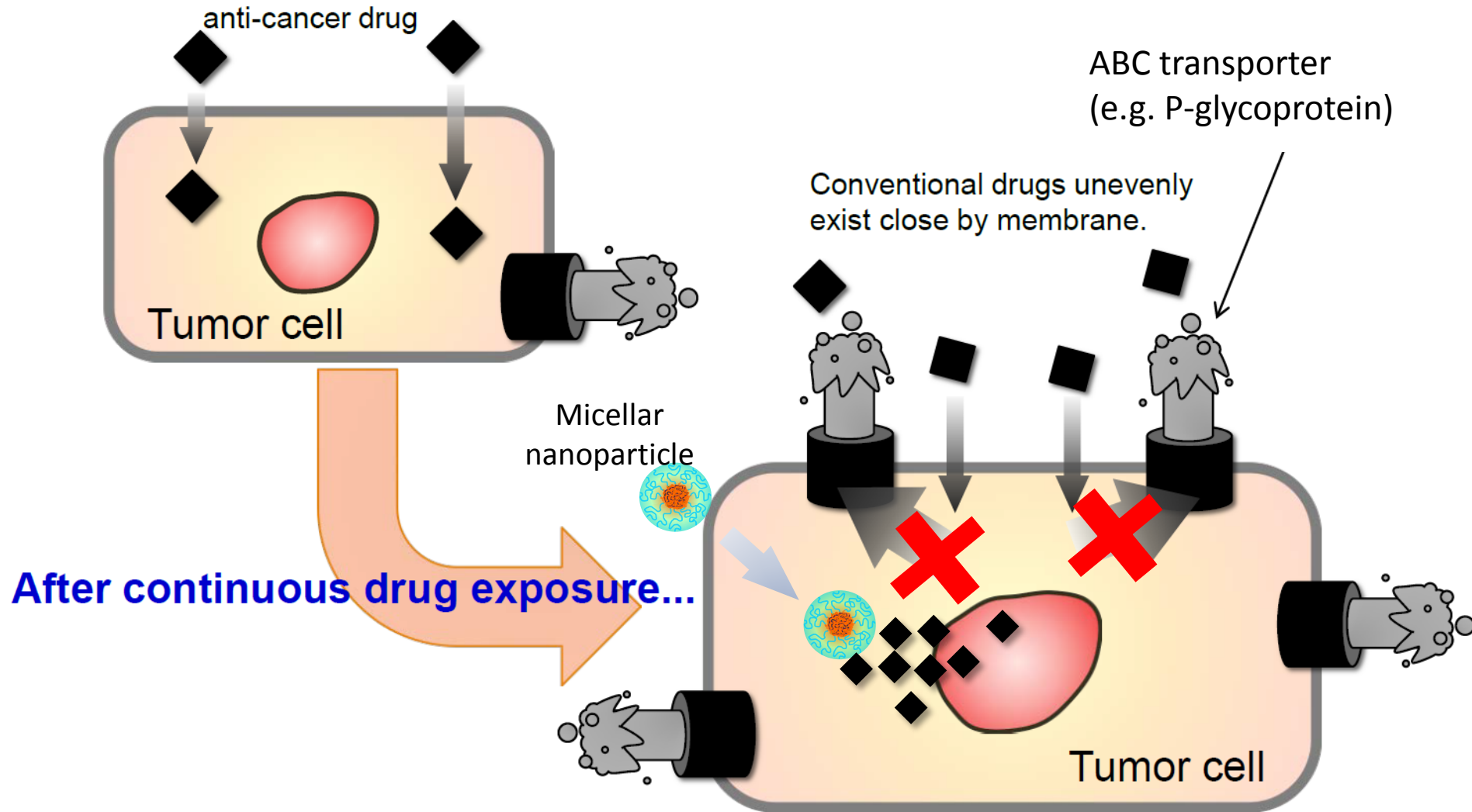
Cancerous tissue

- : Conventional drugs
- ☼ : Nanomicelle





# Mechanism of Overcoming Multi-drug Resistance



# Advantages of Micellar Nanoparticle Anti-cancer Agents



## Development of high added value drugs

- Controlled released  
Drug release is controlled
- Targeting  
Drug is delivered to site of lesions
- Improved bioavailability<sup>1</sup>  
Solubility of poorly soluble drugs is enhanced



## Improvement of patient QOL

- Greater therapeutic effect  
Drug is delivered to target cells
- Reduction of adverse reactions  
Toxicity is reduced through controlled drug release
- Greater convenience  
No need for hospitalization, fewer adverse drug reactions and lower medical costs

Note: <sup>1</sup>Bioavailability: Index that shows fraction of drug that enters systemic circulation and its efficacy

Company Overview






Core Technology

**Clinical Pipeline**

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# Clinical Pipeline

Product	Indication	BR	PC	ph1	ph2	ph3	Develop Area	Alliance Partner
NC-6004 Cisplatin micelle	Pancreatic cancer	Co-Development					Japan/Asia	 友華股份有限公司 Orient Europharma Co., Ltd.
	Lung (NSCL), Bladder, Biliary tract cancer	In-House Development					USA/EU	
	Head and neck cancer	Co-Development					USA/EU /Asia	 友華股份有限公司 Orient Europharma Co., Ltd.
NC-6300 Epirubicin micelle	Soft tissue sarcoma	In-House					USA	
NC-4016 Dach-platinum micelle	Solid cancer	In-House					USA	
NK105 (Out-Licensed) Paclitaxel micelle	Breast cancer Gastric cancer	Out-Licensed					Japan	Global "sukima" ideas  NIPPON KAYAKU
VB-111 (In-Licensed) Non-replicating Adeno 5 vectors	Development in Japan under examination	In-Licensed Operation by VBL					Japan	Vasector Biogenics Ltd., operating as:  VBL therapeutics
ENT product	ENT	Co-Development					Japan	 CEOLIA

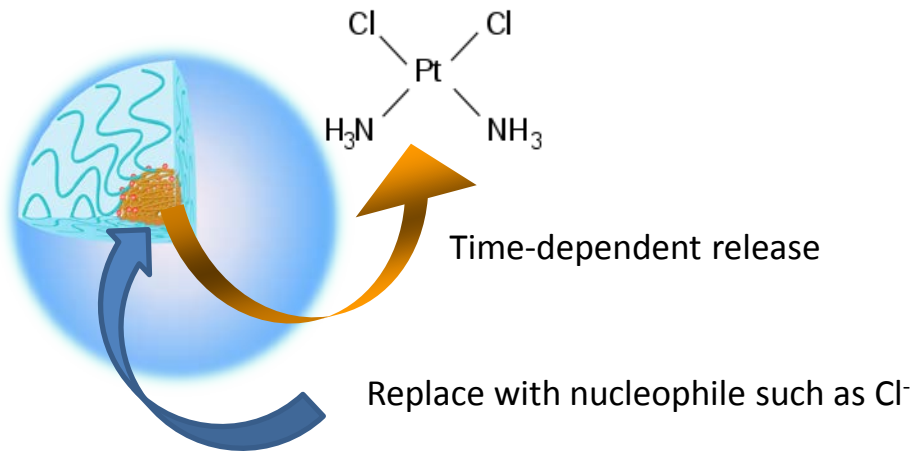
## **NC-6004**

- Phase III: Pancreatic cancer
  - ✓ Resumed patient enrolment (August 2017)
- Phase II: Basket design trial (biliary tract, NSCLC, bladder)
  - ✓ Granted orphan drug designation from the US FDA for the indication of biliary tract cancer
  - ✓ Completed the enrolment for biliary tract cancer
- Phase II: Head and neck cancer
  - ✓ In combination with the immune checkpoint inhibitor (KEYTRUDA®)
  - ✓ Prepared to start the multinational clinical trial in the US, EU and Asia
  - ✓ Filed IND application (US) (October 2018)

## **NC-6300**

- Phase I/II: Soft tissue sarcoma
  - ✓ Granted orphan drug designation from the US FDA.
  - ✓ Completed Phase I part
  - ✓ Ongoing the preparation of Phase II part

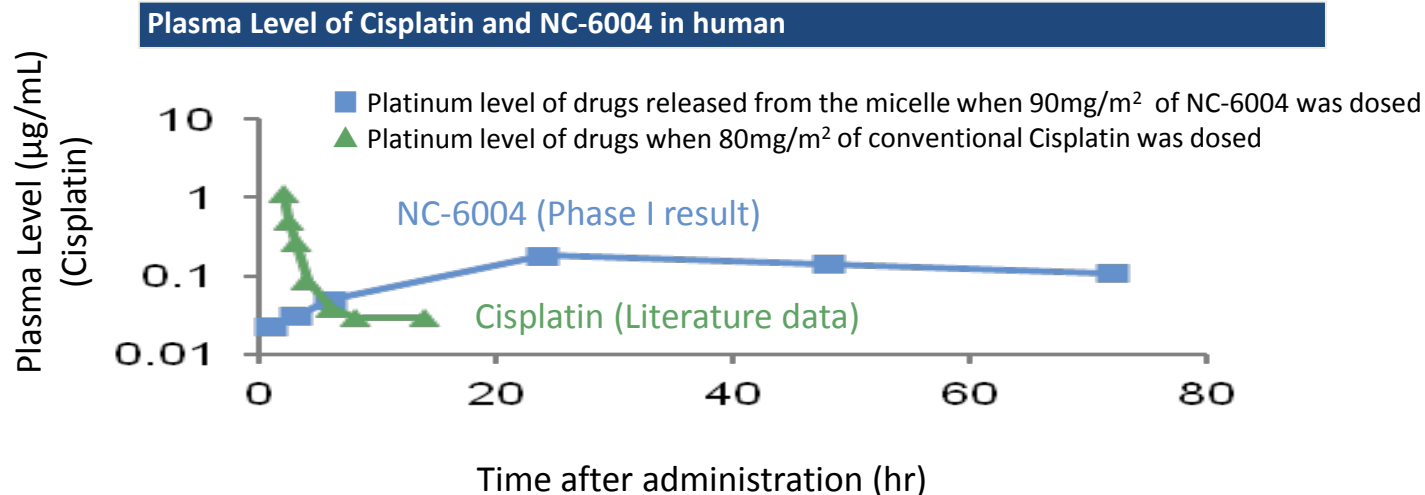
# NC-6004 (Cisplatin Micelle)



- Sustained Rerelease of Drugs in Blood
- Enhance Efficacy
- Reduce Side Effect
- Improve Accessibiity

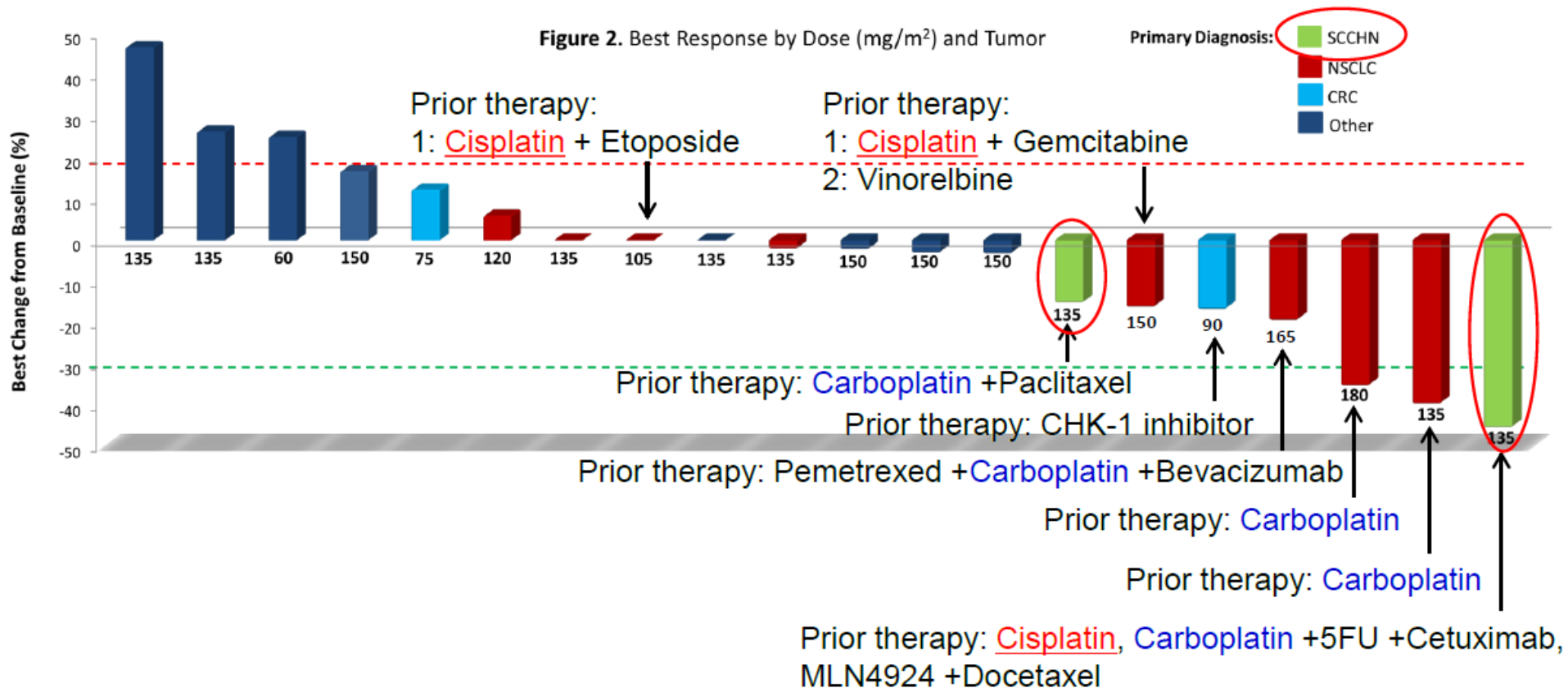
## Phase I

- Reduced Cisplatin specific side effects (nephrotoxicity, nausea & vomiting)



# Efficacy of NC-6004 in Phase Ib

- H&N responded to NC-6004
- NC-6004 was efficacious to platinum treated patients



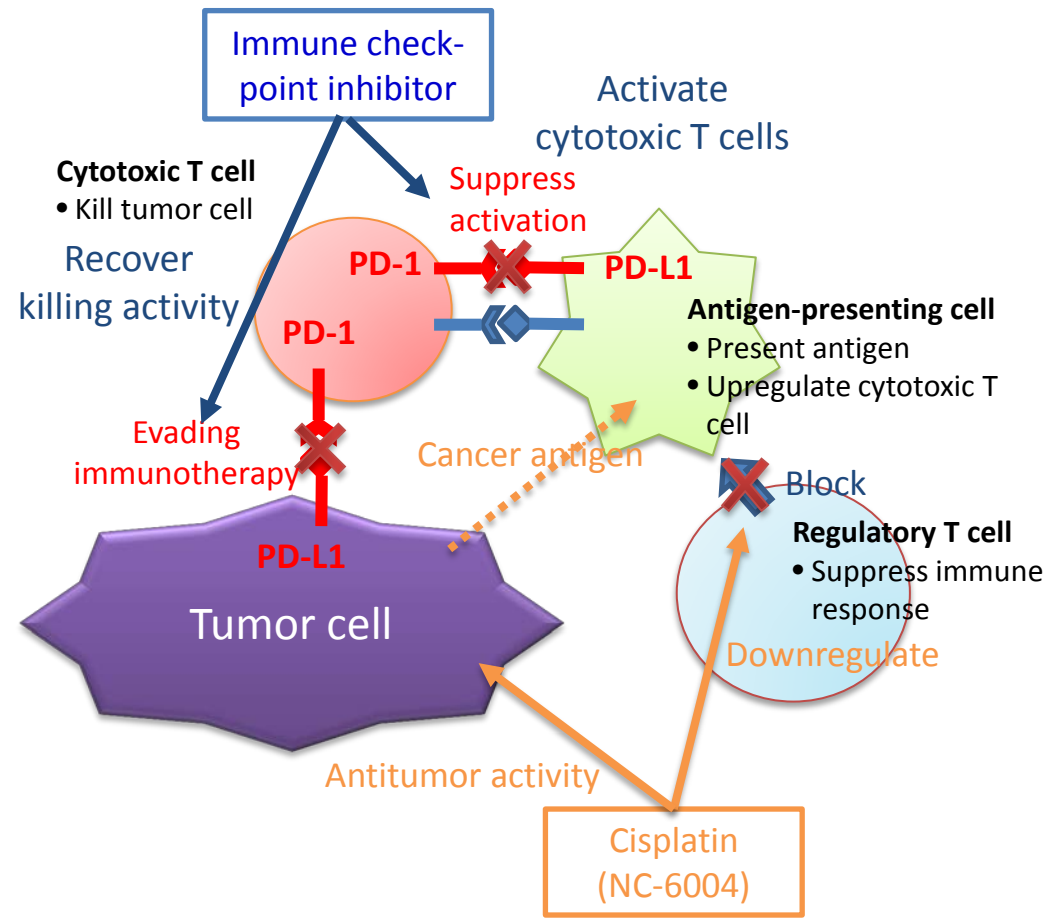


# A New Clinical Study for Head & Neck Cancer

1. Anti-cancer activity to patients with Head and Neck Cancer was observed in Phase I study conducted in US and Taiwan
2. Immune checkpoint inhibitors were already approved for Head and Neck Cancer (monotherapy)
3. Efficacy of the combination therapy of cisplatin with immune checkpoint inhibitor was approved for NSCLC in the US.
4. Possibly effective on patients with recurrent/refractory to platinum-based treatment

## Anticipate Probability of Success, Development Speed and Marketability

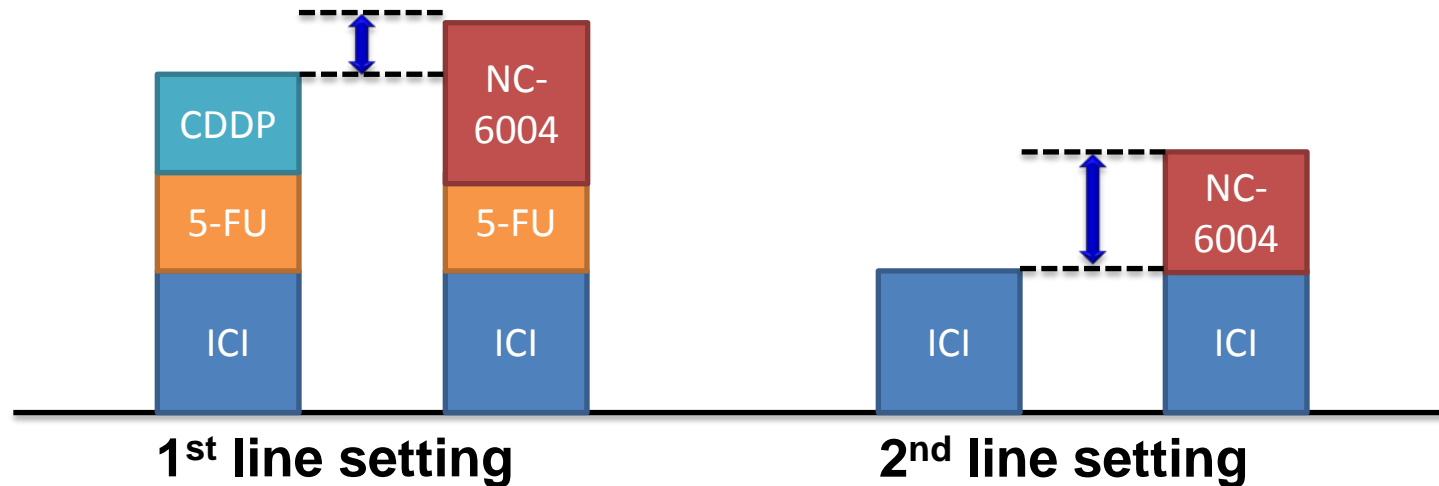
Mechanism of potential synergistic effect of NC-6004 in combination with immune checkpoint inhibitor  
(Cancellation of suppression/evasion of cancer immunotherapy)



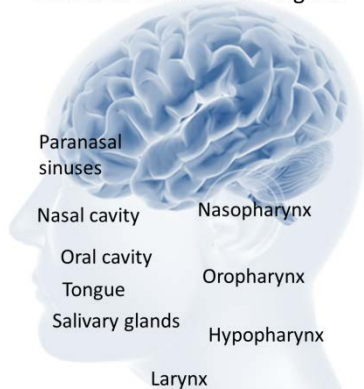
### ※Immune checkpoint inhibitors

Tasuku Honjo, distinguished professor at Kyoto University, has won the 2018 Nobel Prize in physiology and medicine. Professor Honjo has discovered a protein named PD-1 which brakes immune activity. Immunecheck point inhibitor, which shows anti-cancer activity by removing such immune suppression by PD-1 pathway, has been spotlighted as novel immune-oncology therapy and has been developed actively in worldwide.

# Strategy Selecting 2<sup>nd</sup> Line Treatment for H&N Cancer



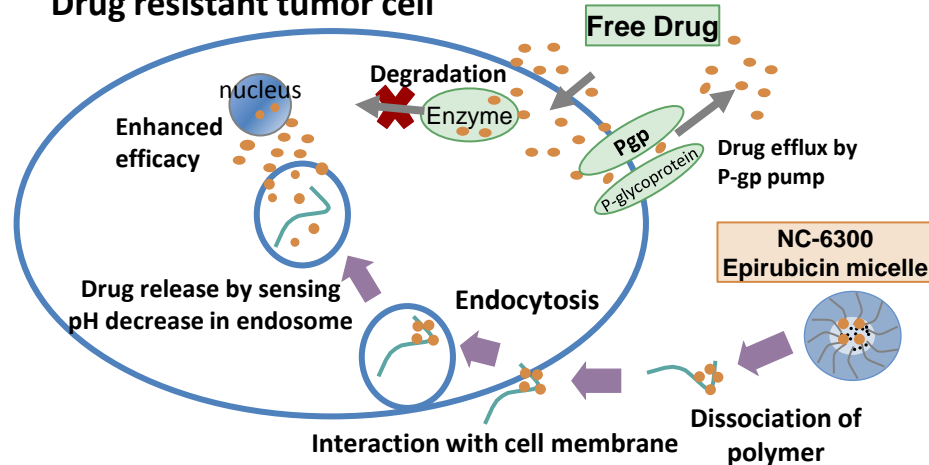
Head and Neck Cancer Regions



- Difference of the effect size (↑↓) in add-on study is expected to be larger than head-to-head study.
- Larger difference of effect size decreases sample size of the study and enables to get the result faster.
- The Result of 1<sup>st</sup> line ICI study is presently not available.

# NC-6300 (Epirubicin Micelle)

## Drug resistant tumor cell



## Application of System to Enhance Functionality

- Sustained Release by Sensing Intracellular pH
- Enhance Efficacy
- Reduce Side Effect
- Improve Accessibility

Endocytosis: energy-using process by which cells absorb molecules (such as foreign matters, proteins, nutrition) by engulfing them

Endosome: Membrane-bound compartment created by endocytosis

## ● Results of First-in Human Study of NC-6300 in Japan

- The recommended dose : 170 mg/m<sup>2</sup> (used in standard of care, i.e., 60 mg/m<sup>2</sup> or 100 mg/m<sup>2</sup> )
- Major adverse events of epirubicin, such as vomiting and Myelosuppression, had a tendency to decrease
- No clinically significant decrease in cardiac function was observed even in cases who were received NC-6300 administration for more than 12 months
- No cardiac failure was observed in 4 cases treated with 900 mg/m<sup>2</sup> in Phase I data in Japan, which is the maximum accumulated dose of conventional epirubicin in lifetime to avoid risks of cardiac failure.

## ● Phase I/II Clinical Study Undergoing in US (PI part completed)

- ✓ Granted orphan drug designation from the US FDA.

# Summary of Phase I in US



## Phase I Part

No. of Patients: 29

Indication: Advanced solid tumors, including soft tissue sarcoma

1. Maximum tolerated dose of NC-6300 monotherapy was determined to be 185 mg/m<sup>2</sup>.
2. Observed adverse events were similar to the conventional epirubicin.
3. Incidence rate or severity of adverse events are lower or milder than conventional epirubicin.
4. No clinically significant cardiac toxicity was observed.
5. Enrolled 2 angiosarcoma subjects responded to NC-6300.
6. Long SD was observe in a melanoma subject who was refractory to anti-PD-1 mAb and anti-PD-1 mAb +anti-CTLA-4 treatments.

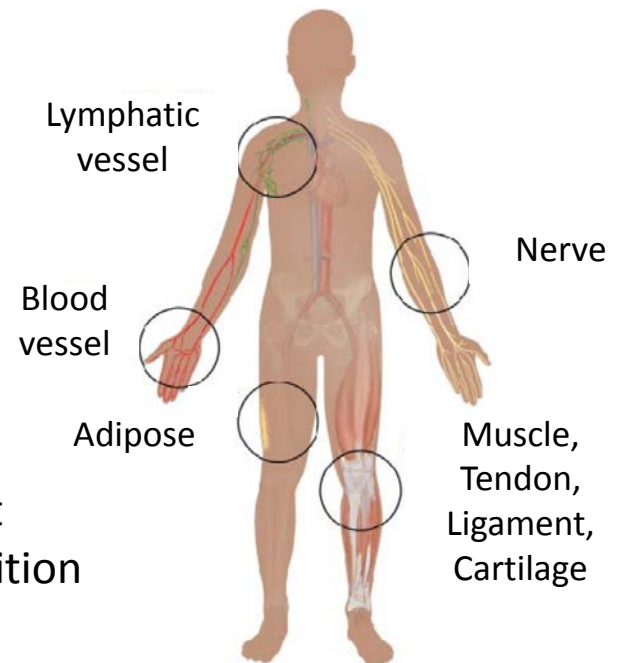
## Considering indication for Phase II Part

### **Soft tissue sarcoma**

- Malignant tumor that develops in the soft tissue such as the subcutaneous tissue or muscle
- Orphan drug (US: 12,000 pts per year)
- Development of new drugs is desired, as treatment options are limited.

### **Aims of development**

1. Epirubicin is approved anthracycline anticancer agent
2. Not many drug candidates and relatively less competition (Efficacy of immune checkpoint inhibitors is limited)
3. Possibility of application of the FDA Accelerated Approval Program

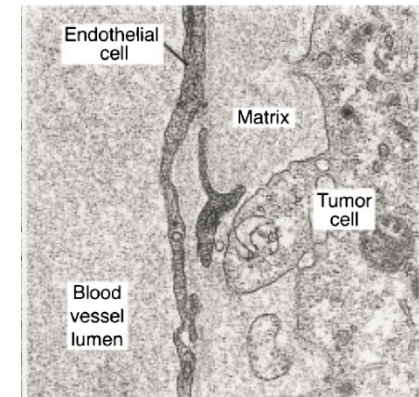
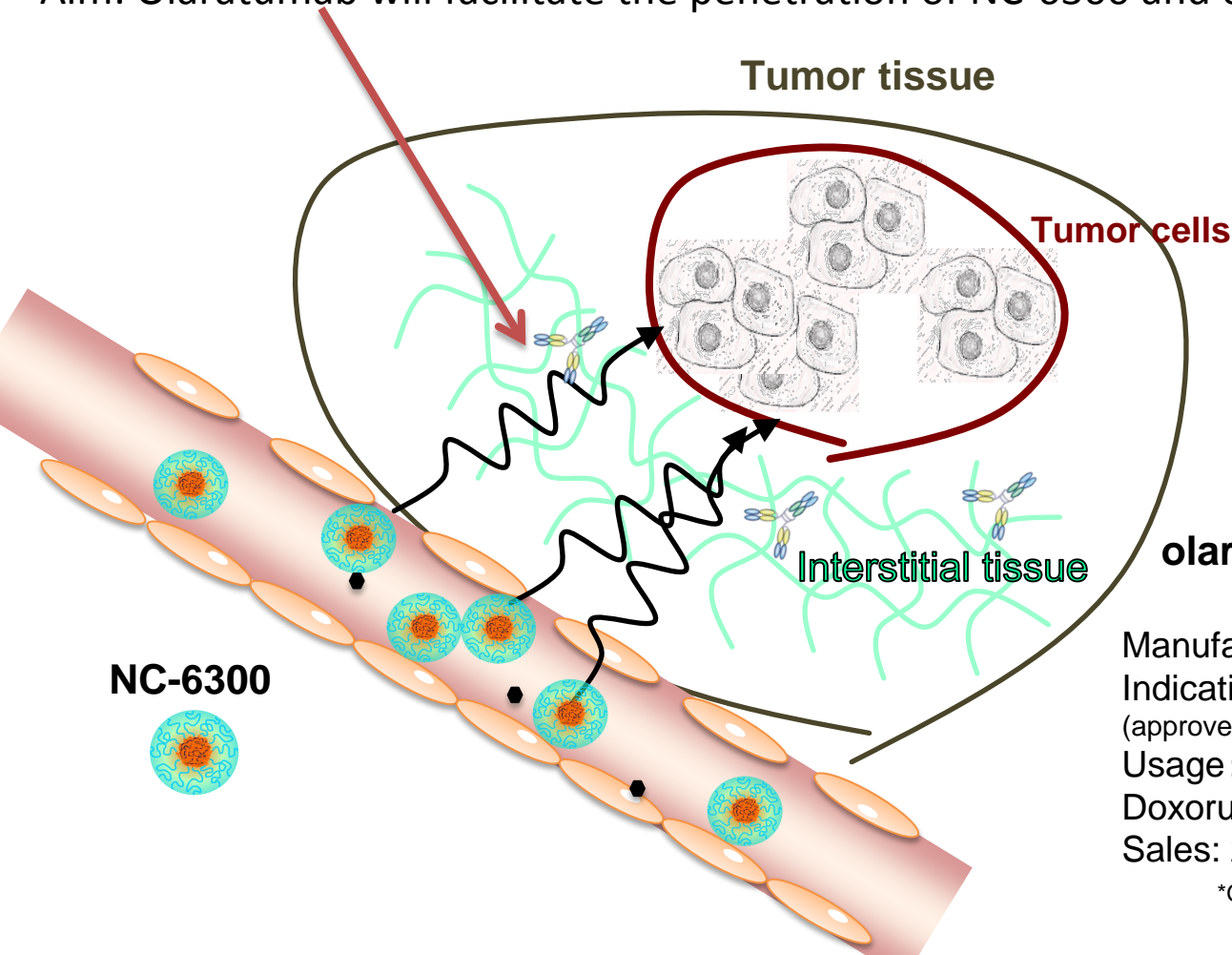


# NC-6300 in combination with Olaratumab

## In combination with Olaratumab (Lartruvo™)

Olaratumab: Antibody therapeutic approved for the treatment of soft tissue sarcoma in 2016  
Blocks PDGF- $\alpha$  receptors and improves tumor microenvironment

Aim: Olaratumab will facilitate the penetration of NC-6300 and enhance its antitumor activity



*Cancer and Metastasis Reviews, 2010, 19, 109-120*

**olaratumab** 

Manufacturer: Eli Lilly  
Indication: Malignant soft tissue tumors  
(approved October 2016)  
Usage: Used in combination with  
Doxorubicin  
Sales: 22.9 billion JPY (2017 forecast)\*

\*Global antibody therapeutics market size 2018  
(TPC Marketing Research Corp.)

Company Overview

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Clinical Pipeline

**Next Generation and Next Application**

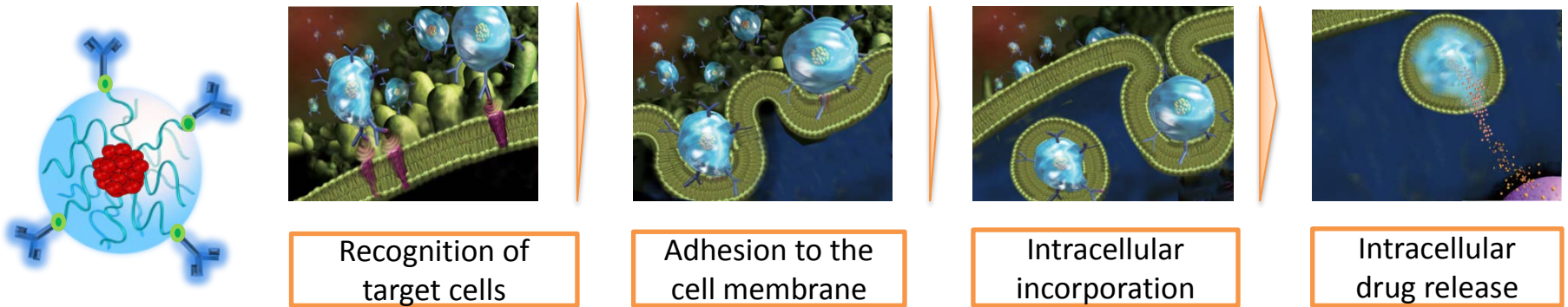
Business Development



# Next Generation of our Technology

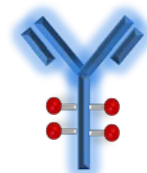
## ADCM (Antibody-Drug Conjugated Micelle)

A large quantity of payload can be delivered to target cells.



### Advantages of ADCM

1. ADCM can carry 100-300 molecules of payload per Mab.
2. ADCM is equal or more active for sensitive tumors.
3. ADCM is significantly active for resistant tumors.
4. ADCM is more effectively internalized in the tumors.
5. ADCM shows a continuous drug release in the tumors.



**ADC**

Antibody-Drug  
Conjugates

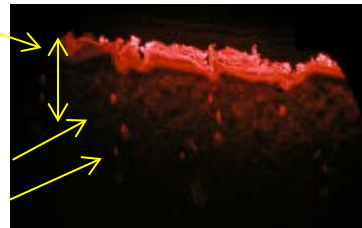
**The drug was found to be localized in epidermis *in vivo* permeation study.**

**Control  
(Fluorescent in water)**

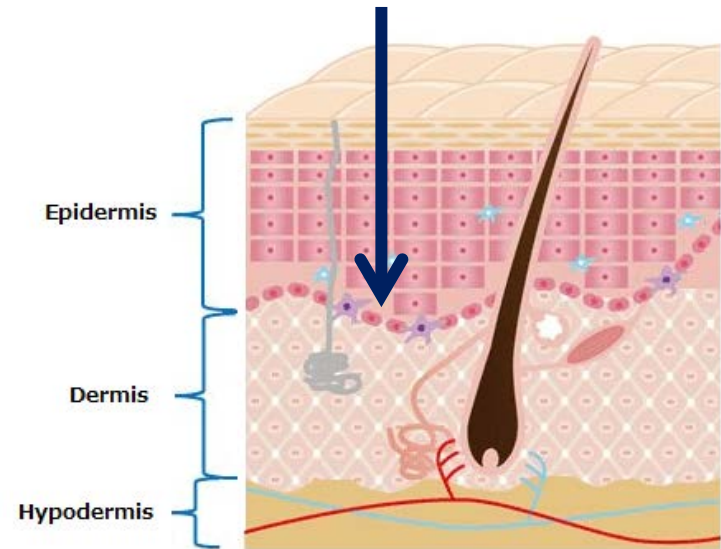


S.C.  
Epidermis  
Basal layer  
Hair follicles

**Encapsulated Fluorescent  
in micellar nanoparticles**



**Drug permeation**



# A Track Record of Cosmetic Products

2013

eclafutur:  
co-development with ALBION  
marketing by ALBION



2010

e'clafutur-W essence:  
own development/  
own marketing



2016

EXCIA AL:  
co-development with ALBION  
marketing by ALBION

2016

Depth:  
hair growth set  
for men



co-development with ALBION  
marketing by NanoCarrier

2017

Depth for share:  
hair growth set  
for women



2018

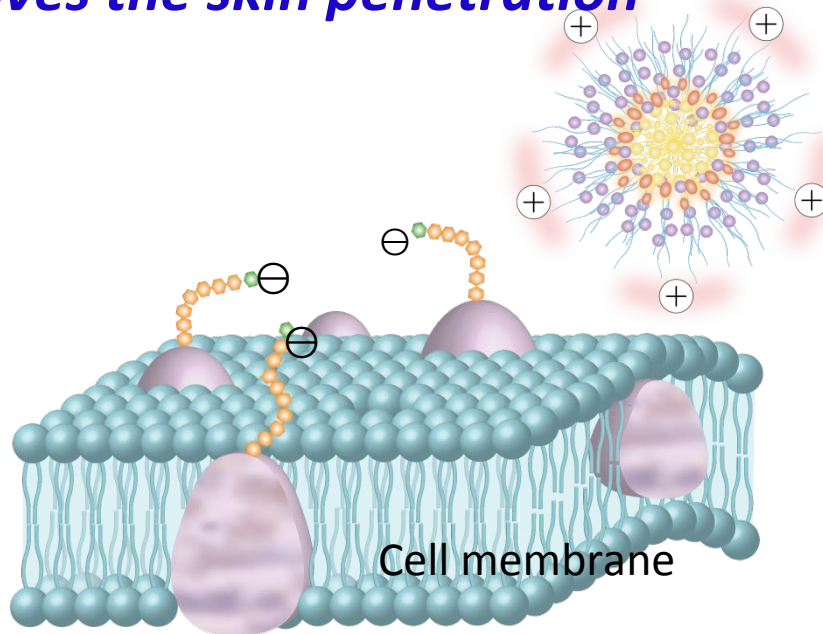
eclafutur d :  
co-development with ALBION  
marketing by ALBION



**Nanocesta, a micellar nanoparticle for delivering cosmetic ingredients, is powered up through the electrostatic interaction.**

*Positively charges the nanoparticle surface  
binds negatively charged cell membrane*

***Improves the skin penetration***



**New *eclafatur d*®**

Launched in department stores and beauty salon on October 18, 2018

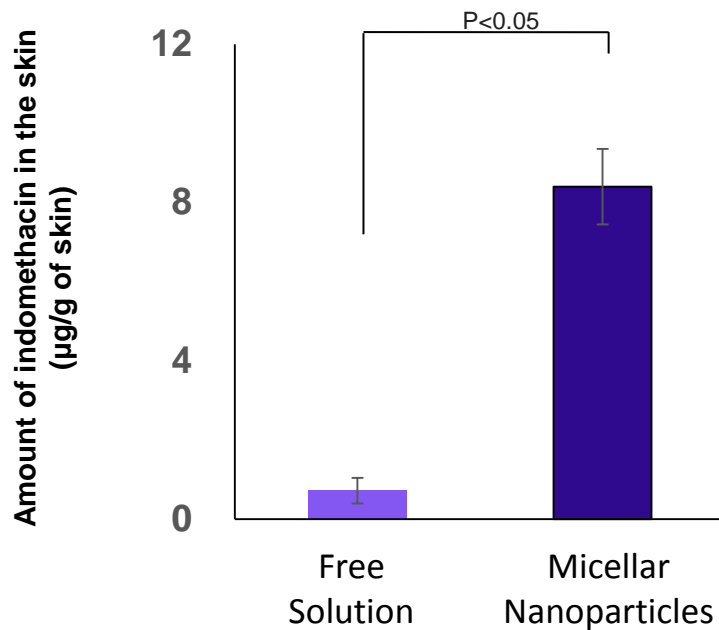


# High Permeation of Hydrophobic Drug in Skin

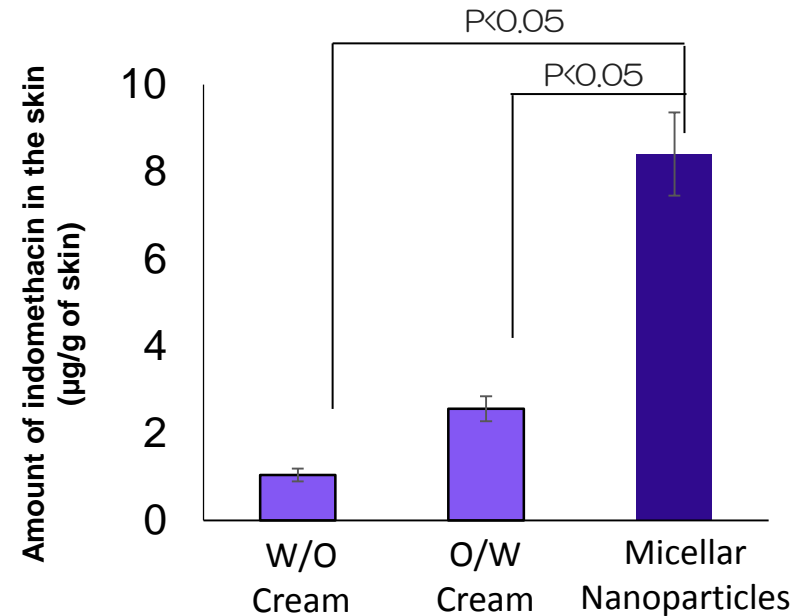


**30-40% of total applied drug was penetrated into the skin**

Free Solution  
vs  
Micellar Nanoparticles



Oil-based Formulation  
vs  
Micellar Nanoparticles



**Indomethacin: 100µg/g**

Kensuke Yotsumoto, et al, Int J Pharm. 553 (2018 )

- ✓ **Improves the skin permeability of hydrophobic compounds**
- ✓ **Improves the water solubility of hydrophobic compounds**
- ✓ **Improves the thermal and light stabilities of hydrophobic compounds**
- ✓ **Improves the sustainability of compound activity**

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# Business Developments



## *License and Joint development for our Pipeline*

Orient Europharma

NC-6004



Nippon Kayaku

NK105



## *Joint research of ADCM Technology*

TPG Biologics

Optimization of sensor molecules



JCR Pharmaceuticals

Brain delivery  
Combination of ADCM with J-Brain cargo®



Gene Techno Science

Exploration of new sensor molecules, etc.



## *License-in cancer filed and Joint development in other field*

Enhancement of the late stage pipeline for early generation of revenue

VBL Therapeutics

Introduction of systemically administered  
gene therapy in Japan



Ceolia Pharma

Moves to acquire joint development and sales  
network for pharmaceuticals in ENT field



# Unique Drug Delivery Technology Opening Up for New Possibility of Therapy

## Discovery of any compounds to meet unmet needs

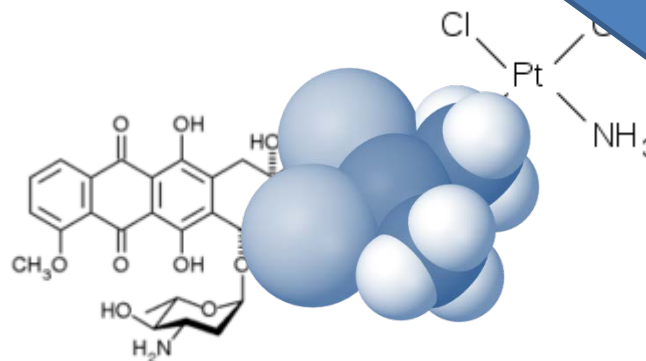
### Partners

- Existing drugs
- New drug candidates
- Compounds abandoned at development stage
- Cosmetic products



Seeking to enhance performance through unique formulation technologies

- Sustainability
- Solubility
- Pharmacodynamics
- Stability



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**Initiatives Ongoing**

- ✓ Develop new products by using **NANOTECHNOLOGY** and contribute to improvement of human healthcare and **QOL**
- ✓ Aim to become “**FIRST ONE**”, as for the innovative company
- ✓ Moving towards a **SPECIALITY PHARMA** for new drugs with high unmet needs

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# Thank you very much



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