## Supplementary Materials Second Quarter of Fiscal 2022

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October 28, 2021Nisshin Seifun Group Inc.

## 1. Consolidated Performance Highlights






| (Millions of yen) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { 2Q } \\ \text { FY2018 } \end{gathered}$ | $\begin{gathered} \text { 2Q } \\ \text { FY2019 } \\ \hline \end{gathered}$ | $\begin{gathered} \text { 2Q } \\ \text { FY2020 } \end{gathered}$ | $\begin{gathered} \hline \text { 2Q } \\ \text { FY2021 } \\ \hline \end{gathered}$ | $\begin{gathered} \text { 2Q } \\ \text { FY2022 } \end{gathered}$ | $\begin{aligned} & \hline \text { vs. 2Q } \\ & \text { FY2021 } \\ & \hline \end{aligned}$ | Change (\%) | FY2022 <br> Forecast |
| Net sales *1 | 262,140 | 284,289 | 346,518 | 335,944 | 325,727 | $(10,216)$ | 97.0\% | 670,000 |
| Overseas sales (\%) | $\begin{array}{r} 46,317 \\ 17.7 \% \\ \hline \end{array}$ | $\begin{array}{r} 49,996 \\ 17.6 \% \\ \hline \end{array}$ | $\begin{array}{r} 83,609 \\ 24.1 \% \end{array}$ | $\begin{array}{r} 76,076 \\ 22.6 \% \end{array}$ | $\begin{array}{r} 86,373 \\ 26.5 \% \end{array}$ | $\begin{array}{r} 10,297 \\ 3.9 \% \\ \hline \end{array}$ | 113.5\% | $\begin{array}{r} 172,700 \\ 25.8 \% \\ \hline \end{array}$ |
| Operating profit *1 (\%) | $\begin{array}{r} 13,102 \\ 5.0 \% \\ \hline \end{array}$ | $\begin{array}{r} 14,406 \\ 5.1 \% \\ \hline \end{array}$ | $\begin{array}{r} 14,124 \\ 4.1 \% \\ \hline \end{array}$ | $\begin{array}{r} 12,356 \\ 3.7 \% \\ \hline \end{array}$ | $\begin{array}{r} 15,568 \\ 4.8 \% \\ \hline \end{array}$ | $\begin{gathered} 3,211 \\ 1.1 \% \\ \hline \end{gathered}$ | 126.0\% | $\begin{array}{r} 29,200 \\ 4.4 \% \\ \hline \end{array}$ |
| Ordinary profit *1 (\%) | $\begin{array}{r} 15,593 \\ 5.9 \% \\ \hline \end{array}$ | $\begin{array}{r} 16,809 \\ 5.9 \% \\ \hline \end{array}$ | $\begin{array}{r} 15,113 \\ 4.4 \% \\ \hline \end{array}$ | $\begin{array}{r} 13,652 \\ 4.1 \% \\ \hline \end{array}$ | $\begin{array}{r} 17,425 \\ 5.3 \% \\ \hline \end{array}$ | $\begin{array}{r} 3,772 \\ 1.2 \% \end{array}$ | 127.6\% | $\begin{array}{r} 31,300 \\ 4.7 \% \\ \hline \end{array}$ |
| Profit attributable to owners of parent *1 (\%) | 10,553 <br> 4.0\% | 11,108 <br> $3.9 \%$ | $\begin{array}{r} 13,519 \\ 3.9 \% \\ \hline \end{array}$ | $\begin{array}{r} 9,057 \\ 2.7 \% \\ \hline \end{array}$ | $\begin{array}{r} 9,957 \\ 3.1 \% \\ \hline \end{array}$ | 899 $0.4 \%$ | 109.9\% | $\begin{array}{r} 19,300 \\ 2.9 \% \\ \hline \end{array}$ |
| Capital expenditures (construction base) | 10,055 | 7,760 | 10,999 | 7,539 | 8,173 | 634 | 108.4\% | 21,000 |
| Depreciation and amortization | 7,537 | 7,211 | 10,141 | 10,809 | 11,199 | 390 | 103.6\% | 21,000 |
| Number of employees (consolidated) (Persons) | 6,497 | 6,771 | 9,010 | 9,107 | 8,999 | (108) | 98.8\% | - |
| (Reference) |  |  |  |  |  |  |  |  |
| Operating profit before amortization of goodwill, others *1 | 14,227 | 15,511 | 18,390 | 16,342 | 19,977 | 3,634 | 122.2\% | 38,062 |
| Amortization of goodwill, others *2 | 1,124 | 1,104 | 4,266 | 3,986 | 4,408 | 422 | 110.6\% | 8,862 |

*1 The Company applied the "Accounting Standard for Revenue Recognition" (ASBJ No. 29) from the start of the fiscal year (April 1, 2021).
*2 "Amortization of goodwill, others" refers to amortization of goodwill and intangible assets (customer-related assets, etc.)

| [Balance Sheet Trends] |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |

## [Shareholders' Equity and Dividends]

|  | As of <br> March 31, 2018 | As of <br> March 31, 2019 | As of <br> March 31, 2020 | As of <br> March 31, 2021 | $\begin{gathered} \hline \text { As of } \\ \text { September 30, } \\ 2021 \\ \hline \end{gathered}$ | vs. as of <br> March 31, 2021 | FY2022 <br> Forecast |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net assets per share (Yen) *1 | 1,344.68 | 1,359.49 | 1,328.71 | 1,456.37 | 1,461.46 | 5.09 | - |
|  | $\begin{gathered} \hline 2 \mathrm{Q} \\ \text { FY2018 } \\ \hline \end{gathered}$ | $\begin{gathered} 2 \mathrm{Q} \\ \text { FY2019 } \\ \hline \end{gathered}$ | $\begin{gathered} \hline 2 \mathrm{Q} \\ \text { FY2020 } \\ \hline \end{gathered}$ | $\begin{gathered} \hline 2 \mathrm{Q} \\ \text { FY2021 } \\ \hline \end{gathered}$ | $\begin{gathered} \hline 2 \mathrm{Q} \\ \text { FY2022 } \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { vs. 2Q } \\ \text { FY2021 } \\ \hline \end{gathered}$ | FY2022 Forecast |
| Earnings per share (Yen)*1 | 35.17 | 37.41 | 45.50 | 30.47 | 33.49 | 3.02 | 64.90 |
| Fully diluted earnings per share (Yen) *1 | 35.14 | 37.37 | 45.46 | 30.47 | 33.49 | 3.02 | - |
| Interim dividend per share (Yen) | 14.00 | 16.00 | 17.00 | 17.00 | 19.00 | 2.00 | 39.00 |
| Total interim dividends (Millions of yen) | 4,161 | 4,754 | 5,054 | 5,056 | 5,652 | 596 | - |

*1 From the year ended March 31, 2018, when calculating earnings per share and net assets per share, Company shares held by The Master Trust Bank of Japan, Ltd. as trust assets for the stock-based remuneration plan are included in the treasury shares (listed under shareholders' equity) excluded from calculation of the number of shares of common stock.
[Share Data (Nisshin Seifun Group Inc.)]

|  | As of <br> March 31, 2018 | As of <br> March 31, 2019 | As of <br> March 31, 2020 | As of March 31, 2021 | As of September 30, 2021 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Interim) Shares issued and outstanding at end of period (Thousand shares) | 297,013 | 297,204 | 297,359 | 297,456 | 297,382 |  |
| (Interim) Share price at end of period (Yen) | 2,109 | 2,540 | 1,802 | 1,850 | 1,861 |  |
| Total market value of shares (Millions of yen) | 626,400 | 754,899 | 535,841 | 550,293 | 553,428 |  |
| [Statements of Cash Flows] |  |  |  |  |  | (Millions of yen) |
|  | $\begin{gathered} \hline 2 \mathrm{Q} \\ \text { FY2018 } \\ \hline \end{gathered}$ | $\begin{gathered} \hline 2 \mathrm{Q} \\ \text { FY2019 } \\ \hline \end{gathered}$ | $\begin{gathered} \hline 2 \mathrm{Q} \\ \text { FY2020 } \\ \hline \end{gathered}$ | $\begin{gathered} \text { 2Q } \\ \text { FY2021 } \end{gathered}$ | $\begin{gathered} \text { 2Q } \\ \text { FY2022 } \end{gathered}$ | $\begin{aligned} & \hline \text { vs. 2Q } \\ & \text { FY2021 } \\ & \hline \end{aligned}$ |
| Net cash provided by (used in) operating activities | 22,453 | 15,905 | 10,935 | 25,439 | 29,376 | 3,937 |
| Net cash provided by (used in) investing activities | $(10,131)$ | $(8,171)$ | $(90,392)$ | $(8,230)$ | $(8,474)$ | (243) |
| Net cash provided by (used in) financing activities | $(14,467)$ | $(3,636)$ | 19,576 | $(9,701)$ | $(10,587)$ | (886) |
| Effect of exchange rate change on cash and cash equivalents | 145 | (584) | 76 | 277 | (597) | (875) |
| Cash and cash equivalents at beginning of period | 90,837 | 98,461 | 107,374 | 56,550 | 59,152 | 2,602 |
| Increase (decrease) in cash and cash equivalents resulting from change of fiscal year-end of subsidiaries | - | $(1,006)$ | 713 | - | - | - |
| Cash and cash equivalents at end of period | 88,837 | 100,967 | 48,284 | 64,335 | 68,869 | 4,533 |



## II. Consolidated Statements of Income

## 1. Consolidated Statements of Income

(Millions of yen)


## 2. Net Sales and Operating Profit by Segment

## [2Q FY2022 Performance]

## [Net Sales by Segment]

| (Millions of yen) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 2 Q \\ \text { FY2021 } \end{gathered}$ | (Composition ratio) | $\begin{gathered} 2 Q \\ \text { FY2022 } \end{gathered}$ | (Composition ratio) | Difference from previous year | YoY <br> Change |
| Flour Milling | 140,840 | 42\% | 147,213 | 45\% | 6,373 | 104.5\% |
| Processed Food | 106,485 | 32\% | 90,607 | 28\% | $(15,877)$ | 85.1\% |
| Prepared Dishes and Other Prepared Foods | 70,584 | 21\% | 68,333 | 21\% | $(2,251)$ | 96.8\% |
| Others | 18,034 | 5\% | 19,572 | 6\% | 1,538 | 108.5\% |
| Total | 335,944 | 100\% | 325,727 | 100\% | $(10,216)$ | 97.0\% |


| Overseas Sales (included in sales data above) |  |  |  |  |  | Currency Exchange Rates |  | (Yen) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { 2Q } \\ \text { FY2021 } \end{gathered}$ | $\begin{gathered} \text { 2Q } \\ \text { FY2022 } \end{gathered}$ | Difference from previous year | $\left(\begin{array}{l}\text { Impact of } \\ \text { currency } \\ \text { exchange rate } \\ \text { fluctuations }\end{array}\right]$ | YoY Change |  | $\begin{gathered} \text { 2Q } \\ \text { FY2021 } \end{gathered}$ | $\begin{gathered} \text { 2Q } \\ \text { FY2022 } \end{gathered}$ |
| Flour Milling | 66,228 | 75,657 | 9,428 | 5,669 | 114.2\% | USD | 107.3 | 109.6 |
| Processed Food | 7,635 | 8,166 | 531 | 273 | 107.0\% | CAD | 78.2 | 88.1 |
| Prepared Dishes and Other Prepared Foods | - | - | - | - | - | AUD | 71.8 | 82.7 |
| Others | 2,212 | 2,549 | 337 | 69 | 115.2\% | NZD | 67.4 | 77.4 |
| Total | 76,076 | 86,373 | 10,297 | 6,012 | 113.5\% | THB | 3.4 | 3.4 |

(Analysis of Net Sales Difference from Previous Year)

| Flour Milling +6.4 |  | (Billions of yen) <br> 2Q FY2022 (Difference from previous year) |
| :---: | :---: | :---: |
|  | - Domestic wheat flour shipments (up 0.2\% YoY) | +0.2 |
|  | - Flour price revisions, others accompanying revised wheat prices | +0.5 |
|  | - Bran prices | +0.7 |
|  | - Overseas sales, others | +12.6 |
|  | - Effect of application of new accounting standard (revenue recognition) | (7.6) |
| Processed Food (15.9) | - Processed Food sales * | (1.0) |
|  | [Household-use flour sales | (0.5) |
|  | Prepared mix product sales | +0.2 |
|  | Pasta-related sales | +0.3 |
|  | Frozen food sales | +0.1 |
|  | Overseas processed food sales | +1.5 |
|  | Other | (2.6) |
|  | - Oriental Yeast sales * | +1.6 |
|  | - Nisshin Pharma sales * | (1.1) |
|  | - Effect of application of new accounting standard (revenue recognition) | (15.4) |
| Prepared Dishes and Other Prepared Foods (2.2) | - Prepared dishes and other prepared foods sales * | +4.1 |
|  | - Effect of application of new accounting standard (revenue recognition) | (6.3) |
| Others +1.5 | - Nisshin Petfood sales | (4.7) |
|  | - NBC Meshtec sales | +1.1 |
|  | - Facility construction sales, others (Nisshin Engineering, others) | +5.1 |
| Total (10.2) |  |  |

* Excluding effect of application of new accounting standard (revenue recognition)


## [2Q FY2022 Performance]

## [Operating Profit by Segment]

| (Millions of yen) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { 2Q } \\ \text { FY2021 } \end{gathered}$ | (Composition ratio) | $\begin{gathered} \text { 2Q } \\ \text { FY2022 } \end{gathered}$ | (Composition ratio) | Difference from previous year | YoY <br> Change |
| Flour Milling | 2,037 | 16\% | 4,441 | 29\% | 2,404 | 218.0\% |
| Processed Food | 8,009 | 65\% | 7,193 | 46\% | (815) | 89.8\% |
| Prepared Dishes and Other Prepared Foods | 339 | 3\% | 1,504 | 10\% | 1,164 | 443.3\% |
| Others | 2,003 | 16\% | 2,354 | 15\% | 351 | 117.5\% |
| Adjustments | (32) | - | 74 | 0\% | 107 | - |
| Total | 12,356 | 100\% | 15,568 | 100\% | 3,211 | 126.0\% |

Amortization of goodwill, others (Deducted from [Operating Profit by Segment] above)

Overseas Operating Profit (included in [Operating Profit by Segment] above)
$\left.\left.\begin{array}{lcccccr}\hline & \begin{array}{c}2 Q \\ \text { FY2021 }\end{array} & \begin{array}{c}2 Q \\ \text { FY2022 }\end{array} & \begin{array}{c}\text { Difference from } \\ \text { previous year }\end{array} & \left(\begin{array}{c}\text { lmpactof } \\ \text { currency } \\ \text { exchange rate } \\ \text { fluctuations }\end{array}\right.\end{array}\right) \begin{array}{c}\text { YoY } \\ \text { Change }\end{array}\right]$
(Analysis of Operating Profit Difference from Previous Year)

| (Analysis of Operating Prof Diferen |  | ( | (Billions of yen) <br> 2Q FY2022 (Difference from previous year) |
| :---: | :---: | :---: | :---: |
| Flour Milling | +2.4 | - Domestic wheat flour shipment volume | +0.0 |
|  |  | - Sales expansion costs | +0.0 |
|  |  | - Bran prices | +0.7 |
|  |  | - Cost related | +0.3 |
|  |  | - Overseas subsidiaries, others | +1.4 |
| Processed Food | (0.8) | - Shipment volume | +0.2 |
|  |  | - Sales expansion costs | (0.9) |
|  |  | - Cost related | +0.0 |
|  |  | - Overseas subsidiaries, others (incl. Oriental Yeast, Nisshin Pharma exports) | (0.1) |
| Prepared Dishes and Other Prepared Foods | +1.2 | - Increase in sales, others | +1.2 |
| Others | +0.3 | - Sales | +1.2 |
|  |  | - Cost related, others |  |
| Adjustments | +0.1 | - Intersegment transaction eliminations | +0.1 |
| Total | +3.2 |  |  |

## [Performance Forecast]

*While consolidated business forecasts remain unchanged from figures announced on July 27, 2021, the breakdown of net sales and operating profit by reportable segment have changed.
[Net Sales by Segment]

(Analysis of Net Sales Difference from Previous Year)
(Billions of yen)

|  |  | (ear) | (Billions of yen) <br> FY2022 Forecast (Difference from previous year) |
| :---: | :---: | :---: | :---: |
| Flour Milling | +15.2 | - Domestic wheat flour shipments (up 0.8\% YoY) | +1.2 |
|  |  | - Flour price revisions, others accompanying revised wheat prices | +8.2 |
|  |  | - Bran prices | +1.1 |
|  |  | - Overseas sales, others | +21.7 |
|  |  | - Effect of application of new accounting standard (revenue recognition) | (17.0) |
| Processed Food | (29.7) | - Domestic processed food sales * | (4.1) |
|  |  | - Overseas processed food sales | +2.9 |
|  |  | - Oriental Yeast sales * | +3.1 |
|  |  | - Nisshin Pharma sales * | (1.6) |
|  |  | - Effect of application of new accounting standard (revenue recognition) | (30.0) |
| Prepared Dishes and Other Prepared Foods | (3.8) | - Prepared dishes and other prepared foods sales * | +9.2 |
|  |  | - Effect of application of new accounting standard (revenue recognition) | (13.0) |
| Others | +8.8 | - Nisshin Petfood sales | (7.6) |
|  |  | - NBC Meshtec sales | +0.9 |
|  |  | - Facility construction sales, others (Nisshin Engineering, others) | +15.5 |
| Total | (9.5) |  |  |

[^0]
## [Performance Forecast]

## [Operating Profit by Segment]

|  | (Millions of yen) |  |  |  |  |  | (Millions of yen) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2021 | (Composition ratio) | FY2022 <br> Forecast | $\begin{aligned} & \text { (Composition } \\ & \text { ratio) } \end{aligned}$ | Difference from previous year | YoY Change | Initial forecast (Announced in July) | Difference from initial forecast |
| Flour Milling | 6,317 | 23\% | 8,900 | 30\% | 2,582 | 140.9\% | 8,400 | 500 |
| Processed Food | 15,350 | 56\% | 13,000 | 45\% | $(2,350)$ | 84.7\% | 13,700 | (700) |
| Prepared Dishes and Other Prepared Foods | 1,278 | 5\% | 2,600 | 9\% | 1,321 | 203.4\% | 2,600 | - |
| Others | 4,240 | 16\% | 4,500 | 15\% | 259 | 106.1\% | 4,300 | 200 |
| Adjustments | 9 | 0\% | 200 | 1\% | 190 | - | 200 | - |
| Total | 27,197 | 100\% | 29,200 | 100\% | 2,002 | 107.4\% | 29,200 | - |

Amortization of goodwill, others (Deducted from [Operating Profit by Segment] above)

|  | FY2021 | FY2022 <br> Forecast | Difference from previous year | Initial forecast (Announced in July) | Difference from initial forecast |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Flour Milling | 6,565 | 7,229 | 664 | 7,229 | - |
| Processed Food | 64 | 64 | - | 64 | - |
| Prepared Dishes and Other Prepared Foods | 1,568 | 1,568 | - | 1,568 | - |
| Others | - | - | - | - | - |
| Total | 8,197 | 8,862 | 664 | 8,862 | - |

Overseas Operating Profit (included in [Operating Profit by Segment] above)

|  | FY2021 | FY2022 <br> Forecast | Difference from previous year | $\begin{aligned} & \text { Impactof } \\ & \begin{array}{l} \text { murrency } \\ \text { exchange rate } \\ \text { fuctuations } \end{array} \\ & \hline \end{aligned}$ | YoY Change | Initial forecast (Announced in July) | Difference from initial forecast |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Flour Milling | (107) | 1,700 | 1,807 | (149) | - | 1,200 | 500 |
| Processed Food | 2,951 | 2,200 | (751) | 103 | 74.5\% | 2,200 | - |
| Prepared Dishes and Other Prepared Foods | - | - | - | - |  | - | - |
| Others | 115 | 300 | 184 | 2 | 258.8\% | 300 | - |
| Total | 2,959 | 4,200 | 1,240 | (44) | 141.9\% | 3,700 | 500 |

(Analysis of Operating Profit Difference from Previous Year)
(Billions of yen)
FY2022 Forecast (Difference from previous year)

| Flour Milling | +2.6 | - Domestic wheat flour shipment volume <br> - Sales expansion costs <br> - Bran prices <br> - Cost related <br> - Overseas subsidiaries, others | $\begin{aligned} & +0.2 \\ & +0.4 \\ & +0.8 \\ & (0.6) \\ & +1.8 \end{aligned}$ |
| :---: | :---: | :---: | :---: |
| Processed Food | (2.4) | - Shipment volume <br> - Sales expansion costs <br> - Cost related <br> - Overseas subsidiaries, others (incl. Oriental Yeast, Nisshin Pharma exports) | $\begin{aligned} & +0.2 \\ & (0.5) \\ & (1.3) \\ & (0.8) \end{aligned}$ |
| Prepared Dishes and Other Prepared Foods | +1.3 | - Increase in sales, others | +1.3 |
| Others | +0.3 | - Sales <br> - Cost related, others | $\begin{aligned} & +2.2 \\ & (1.9) \end{aligned}$ |
| Adjustments | +0.2 | - Intersegment transaction eliminations | +0.2 |
| Total | +2.0 |  |  |

## III. Consolidated Balance Sheets

| [Assets] |
| :--- | :--- | :--- | :--- |


| [Liabilities and Net Assets] |
| :--- | :--- | :--- | :--- |

## IV. Consolidated Statements of Cash Flows

|  |  | (Millions of yen) |  |
| :--- | :---: | :---: | :---: |
|  | 2Q | 2Q | YoY |
|  | FY2021 | FY2022 | Change |

Cash flows from operating activities

| Profit before income taxes | 14,644 | 17,680 | 3,035 |
| :---: | :---: | :---: | :---: |
| Depreciation and amortization | 10,809 | 11,199 | 390 |
| Amortization of goodwill | 2,631 | 2,934 | 302 |
| Interest and dividend income | $(1,469)$ | (1,506) | (37) |
| Interest expenses | 1,377 | 1,457 | 79 |
| Share of (profit) loss of entities accounted for using equity method | (848) | $(1,498)$ | (649) |
| Loss (gain) on sales of investment securities | $(1,133)$ | (648) | 485 |
| Decrease (increase) in notes and accounts receivable - trade | 11,779 | - | $(11,779)$ |
| Decrease (increase) in notes and accounts receivable - trade, and contract assets |  | $(1,040)$ | $(1,040)$ |
| Decrease (increase) in inventories | 2,383 | $(3,286)$ | $(5,670)$ |
| Increase (decrease) in notes and accounts payable - trade | (5,770) | 7,633 | 13,403 |
| Other, net | $(2,953)$ | 2,442 | 5,396 |
| Subtotal | 31,451 | 35,367 | 3,915 |
| Interest and dividend income received | 2,228 | 2,332 | 104 |
| Interest expenses paid | $(1,342)$ | $(1,461)$ | (118) |
| Income taxes paid | $(6,898)$ | $(6,862)$ | 36 |
| Net cash provided by (used in) operating activities | 25,439 | 29,376 | 3,937 |

Cash flows from investing activities

| Payments into time deposits | - | $(2,796)$ | $(2,796)$ |
| :---: | :---: | :---: | :---: |
| Proceeds from withdrawal of time deposits | - | 2,630 | 2,630 |
| Purchase of securities | (640) | (75) | 564 |
| Proceeds from sales of securities | 692 | 240 | (452) |
| Purchase of property, plant, and equipment and intangible assets | (9,807) | $(9,937)$ | (130) |
| Proceeds from sales of investment securities | 1,482 | 715 | (766) |
| Purchase of shares of subsidiaries resulting in change in scope of consolidation | (275) | - | 275 |
| Other, net | 317 | 747 | 430 |
| Net cash provided by (used in) investing activities | $(8,230)$ | $(8,474)$ | (243) |

Cash flows from financing activities

| Increase in short-term loans payable | 8,456 | 144 | $(8,311)$ |
| :---: | :---: | :---: | :---: |
| Decrease in short-term loans payable | (7,971) | (2,233) | 5,737 |
| Proceeds from long-term loans payable | 400 | - | (400) |
| Purchase of treasury shares | (131) | (188) | (57) |
| Cash dividends paid | $(5,055)$ | $(5,949)$ | (893) |
| Dividends paid to non-controlling interests | $(3,550)$ | (339) | 3,211 |
| Other, net | $(1,848)$ | $(2,020)$ | (172) |
| Net cash provided by (used in) financing activities | $(9,701)$ | $(10,587)$ | (886) |
| Effect of exchange rate change on cash and cash equivalents | 277 | (597) | (875) |
| Net increase (decrease) in cash and cash equivalents | 7,785 | 9,716 | 1,931 |
| Cash and cash equivalents at beginning of period | 56,550 | 59,152 | 2,602 |
| Cash and cash equivalents at end of period | 64,335 | 68,869 | 4,533 |

## V. Consolidated ROE

|  | FY2018 | FY2019 | FY2020 | FY2021 | 2Q <br> FY2022 | vs. <br> FY2021 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ROE (\%)* | $5.4 \%$ | $5.5 \%$ | $5.6 \%$ | $4.6 \%$ | $4.6 \%$ |  |
| Net income to net sales ratio (\%) | $4.0 \%$ | $3.9 \%$ | $3.1 \%$ | $2.8 \%$ | $3.1 \%$ | $0.3 \%$ |
| Average total asset turnover (Times) | 0.9 | 1.0 | 1.1 | 1.0 | 1.0 |  |
| Leverage | 1.4 | 1.5 | 1.6 | 1.6 | 1.6 | - |




*Due to the decision to postpone formulation of a new medium-term management plan, the Company has declined to report a consolidated ROE forecast.


[^0]:    * Excluding effect of application of new accounting standard (revenue recognition)

